

CITY OF LOUISVILLE

**Revenue History
2011 through 2016**

YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL	
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554	
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904	
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456	
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260	
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386	
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699	
	JULY	1,136,035	65,541	161,699	112,981	61,691	233	1,538,181	
	AUGUST	1,050,800	124,102	155,447	140,522	60,005	3,013	1,533,891	
	SEPTEMBER	1,153,466	101,636	64,269	112,981	49,801	12,266	1,494,419	
	OCTOBER							-	-
	NOVEMBER							-	-
	DECEMBER							-	-
	YTD TOTALS		9,401,749	1,104,865	1,601,626	994,743	398,267	224,500	13,725,751
YTD Variance % to Prior Year		7.7%	21.9%	21.5%	1.9%	7.7%	-40.4%	8.3%	
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389	
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969	
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036	
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996	
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193	
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585	
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410	
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586	
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430	
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141	
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591	
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342	
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891	17,130,668
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%	
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991	
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147	
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217	
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927	
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422	
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608	
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213	
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760	
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723	
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149	
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633	
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792	
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445	15,971,583
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%	
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772	
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552	
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606	
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748	
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257	
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664	
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497	
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299	
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547	
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340	
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555	
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455	
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817	14,948,292
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%	
2012	JANUARY	681,326	32,851	27,928	70,085	21,299	-	833,489	
	FEBRUARY	656,603	52,354	40,696	81,880	21,356	2,109	854,997	
	MARCH	816,468	79,749	109,195	79,824	24,428	2,410	1,112,074	
	APRIL	757,617	47,489	150,645	59,779	24,803	12,949	1,053,282	
	MAY	855,685	90,373	55,162	65,752	37,456	49,231	1,153,658	
	JUNE	890,833	108,900	89,259	80,272	45,122	9,662	1,224,048	
	JULY	794,745	27,905	88,794	80,362	40,743	12,508	1,045,056	
	AUGUST	776,002	24,579	62,942	88,605	46,121	160,774	1,159,024	
	SEPTEMBER	836,117	71,431	35,963	83,421	34,550	9,971	1,071,452	
	OCTOBER	737,769	30,677	87,218	116,085	31,783	2,806	1,006,338	
	NOVEMBER	855,913	51,205	15,558	76,425	20,814	7,825	1,027,740	
	DECEMBER	1,091,578	409,811	90,571	92,223	17,408	106,845	1,808,436	
	YTD TOTALS		9,750,654	1,027,323	853,932	974,711	365,884	377,090	13,349,594
YTD Variance % to Prior Year		7.0%	86.8%	16.2%	8.4%	9.0%	160.1%	13.4%	

**City of Louisville, Colorado
Total Sales Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	681,326	778,705	800,685	938,911	947,859	890,050	94.8%	94.8%	93.9%	93.9%
Feb	658,227	677,256	708,418	808,454	849,537	922,502	114.1%	103.7%	108.6%	100.8%
Mar	818,491	821,853	985,745	979,639	1,055,302	1,055,715	107.8%	105.2%	100.0%	100.5%
Apr	758,944	882,437	993,747	968,100	1,008,818	964,682	99.6%	103.7%	95.6%	99.3%
May	875,629	943,909	929,994	944,922	1,058,213	1,043,401	110.4%	105.1%	98.6%	99.1%
Jun	900,308	950,701	1,015,778	1,120,140	1,159,400	1,218,023	108.7%	105.8%	105.1%	100.3%
Jul	806,223	864,327	871,158	1,038,928	1,045,409	1,136,243	109.4%	106.3%	108.7%	101.5%
Aug	787,880	828,581	1,096,941	993,159	1,027,609	1,053,719	106.1%	106.3%	102.5%	101.6%
Sep	843,703	1,023,383	980,918	1,103,330	1,108,222	1,154,610	104.6%	106.1%	104.2%	101.9%
Oct	736,736	828,537	907,968	954,697	1,003,212	-	0.0%	95.8%	0.0%	92.0%
Nov	863,243	817,829	869,528	935,693	1,002,276	-	0.0%	87.5%	0.0%	83.8%
Dec	1,093,262	1,129,807	1,294,795	1,364,240	1,356,034	-	0.0%	77.7%	0.0%	74.8%
Totals	9,823,972	10,547,325	11,455,676	12,150,213	12,621,890	9,438,944				
% Of Change	7.1%	7.4%	8.6%	6.1%	10.2%					

**City of Louisville, Colorado
Lodging Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	21,299	20,848	22,487	24,681	29,448	25,767	104.4%	104.4%	87.5%	87.5%
Feb	21,356	19,921	22,789	23,429	29,036	28,321	120.9%	112.4%	97.5%	92.5%
Mar	24,428	22,836	27,659	33,963	32,277	32,422	95.5%	105.4%	100.4%	95.3%
Apr	24,803	26,040	29,651	34,080	34,073	35,442	104.0%	105.0%	104.0%	97.7%
May	37,456	35,636	41,240	47,601	50,233	48,597	102.1%	104.1%	96.7%	97.4%
Jun	45,122	40,725	47,149	51,846	53,594	56,221	108.4%	105.2%	104.9%	99.2%
Jul	40,743	46,440	54,917	57,071	58,268	61,691	108.1%	105.8%	105.9%	100.5%
Aug	46,121	41,990	51,658	55,216	57,863	60,005	108.7%	106.3%	103.7%	101.1%
Sep	34,550	37,157	41,146	45,015	46,442	49,801	110.6%	106.8%	107.2%	101.8%
Oct	31,783	42,825	40,328	45,615	47,508	-	0.0%	95.2%	0.0%	90.8%
Nov	20,814	26,122	27,146	28,694	32,676	-	0.0%	89.1%	0.0%	84.5%
Dec	17,408	19,492	21,905	22,498	26,471	-	0.0%	84.8%	0.0%	80.0%
Totals	365,884	380,033	428,075	469,709	497,890	398,267				
% Of Change	9.0%	3.9%	12.6%	9.7%	16.3%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	70,085	86,731	141,060	106,340	116,166	100,855	94.8%	94.8%	86.8%	86.8%
Feb	81,880	80,297	83,341	113,225	109,975	97,034	85.7%	90.1%	88.2%	87.5%
Mar	79,824	106,476	98,457	111,521	119,663	121,325	108.8%	96.4%	101.4%	92.3%
Apr	59,779	95,575	117,881	89,588	107,962	109,192	121.9%	101.8%	101.1%	94.4%
May	65,752	83,905	85,769	93,186	105,168	90,115	96.7%	100.9%	85.7%	92.8%
Jun	80,272	68,997	88,813	99,549	112,643	109,738	110.2%	102.4%	97.4%	93.5%
Jul	80,362	89,328	79,622	107,445	112,730	140,522	130.8%	106.6%	124.7%	98.0%
Aug	88,605	124,484	105,531	131,001	129,335	112,981	86.2%	103.5%	87.4%	96.5%
Sep	83,421	90,523	116,646	123,913	132,590	115,244	93.0%	102.2%	86.9%	95.3%
Oct	116,085	117,513	109,404	123,187	134,637	-	0.0%	90.7%	0.0%	84.4%
Nov	76,425	82,127	85,387	131,168	108,529	-	0.0%	81.0%	0.0%	77.3%
Dec	92,223	108,929	123,793	142,083	117,113	-	0.0%	72.7%	0.0%	70.9%
Totals	974,711	1,134,885	1,235,702	1,372,205	1,406,510	997,005				
% Of Change	8.4%	16.4%	8.9%	11.0%	13.8%					

**City of Louisville, Colorado
Building Use Tax Revenue
2012 -2016**

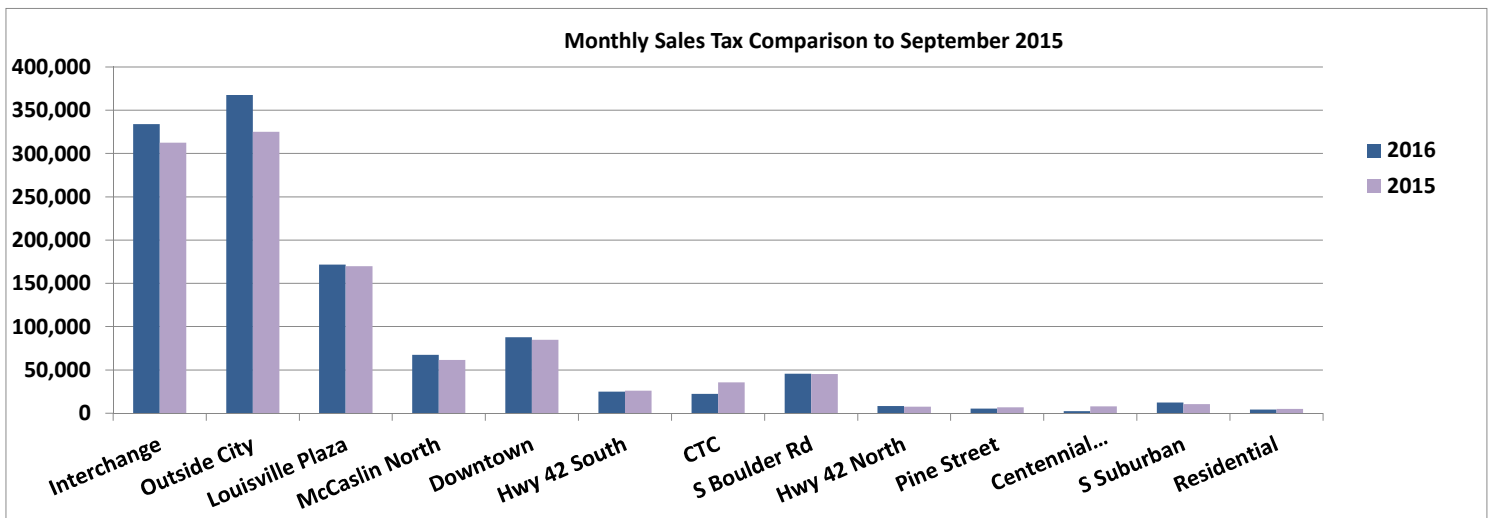
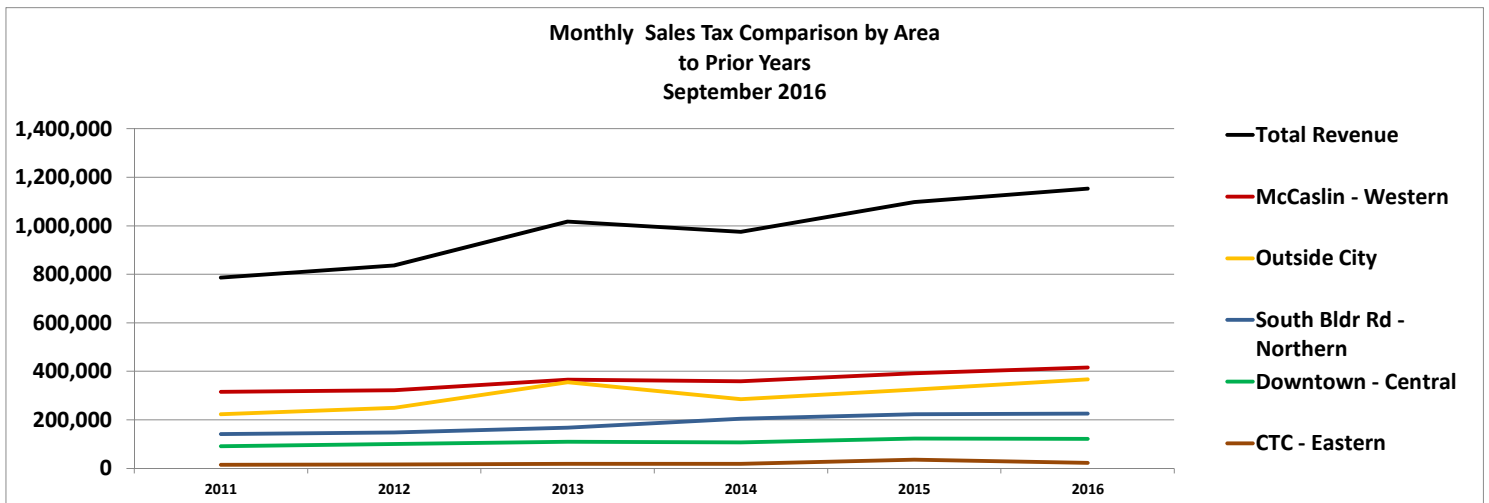
Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	27,928	184,731	40,650	65,576	143,059	174,842	266.6%	266.6%	122.2%	122.2%
Feb	40,696	69,470	196,461	35,569	144,666	76,430	214.9%	248.4%	52.8%	87.3%
Mar	109,195	263,140	99,076	136,921	215,011	159,627	116.6%	172.6%	74.2%	81.7%
Apr	150,645	78,235	93,637	93,561	168,344	62,683	67.0%	142.8%	37.2%	70.6%
May	55,162	54,267	270,829	157,466	264,554	235,856	149.8%	145.1%	89.2%	75.8%
Jun	89,259	120,854	102,883	42,484	172,023	510,772	1202.3%	229.5%	296.9%	110.2%
Jul	88,794	91,461	70,466	472,951	261,448	161,699	34.2%	137.6%	61.8%	100.9%
Aug	62,942	87,374	46,088	214,635	210,929	155,447	72.4%	126.1%	73.7%	97.3%
Sep	35,963	19,729	58,752	98,891	138,209	64,269	65.0%	121.5%	46.5%	93.2%
Oct	87,218	130,501	57,992	149,737	190,930	-	0.0%	109.1%	0.0%	83.9%
Nov	15,558	79,635	157,394	72,504	153,028	-	0.0%	104.0%	0.0%	77.7%
Dec	90,571	20,236	24,949	45,098	120,739	-	0.0%	101.0%	0.0%	73.4%
Totals	853,932	1,199,631	1,219,177	1,585,392	2,182,940	1,601,626				
% Of Change	16.2%	40.5%	1.6%	30.0%	79.1%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	32,851	37,090	140,825	86,310	79,188	226,633	262.6%	262.6%	286.2%	286.2%
Feb	52,354	74,247	73,497	92,813	76,742	126,682	136.5%	197.2%	165.1%	226.6%
Mar	79,749	85,187	111,992	146,179	120,252	129,773	88.8%	148.5%	107.9%	174.9%
Apr	51,813	61,435	122,627	94,037	88,715	177,473	188.7%	157.5%	200.0%	181.0%
May	118,389	123,930	60,387	101,700	107,817	103,736	102.0%	146.7%	96.2%	161.7%
Jun	108,900	117,226	127,410	139,860	135,030	152,470	109.0%	138.7%	112.9%	150.8%
Jul	27,905	82,469	122,959	83,003	86,223	65,541	79.0%	132.0%	76.0%	141.5%
Aug	162,310	39,698	129,430	135,998	125,863	124,102	91.3%	125.7%	98.6%	135.0%
Sep	71,431	118,185	99,986	151,963	124,548	110,699	72.8%	118.0%	88.9%	128.9%
Oct	34,241	233,281	88,790	140,631	136,714	-	0.0%	103.8%	0.0%	112.6%
Nov	51,205	190,782	240,584	133,558	165,289	-	0.0%	93.2%	0.0%	97.7%
Dec	410,995	366,082	149,849	149,597	348,959	-	0.0%	83.6%	0.0%	76.3%
Totals	1,202,143	1,529,611	1,468,338	1,455,649	1,595,340	1,217,110				
% Of Change	116.2%	27.2%	-4.0%	-0.9%	8.6%					

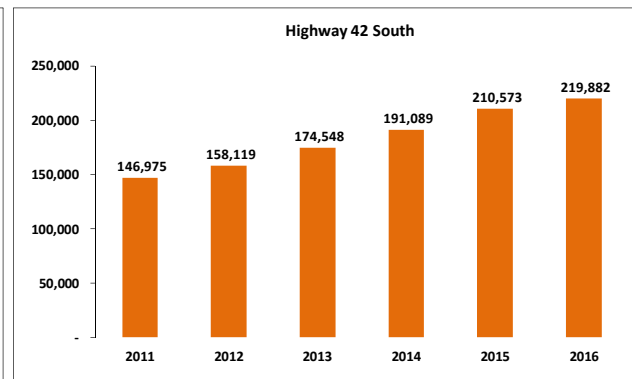
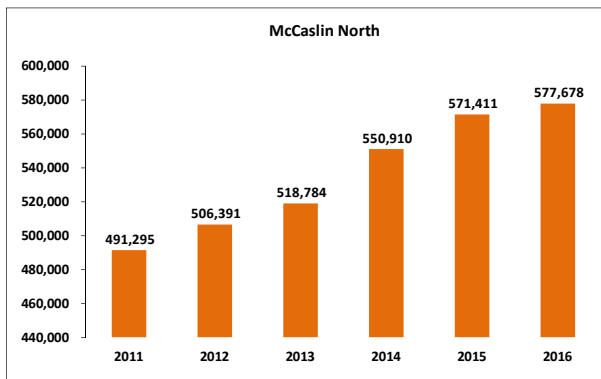
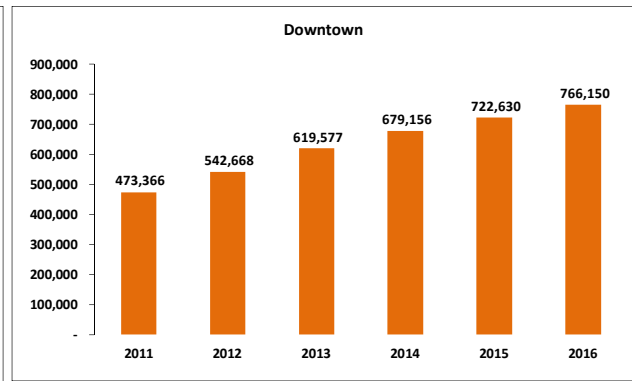
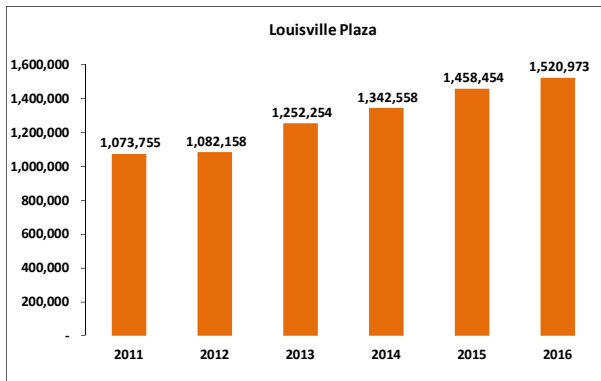
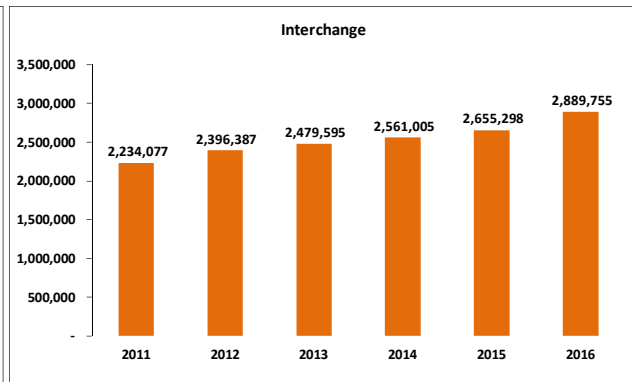
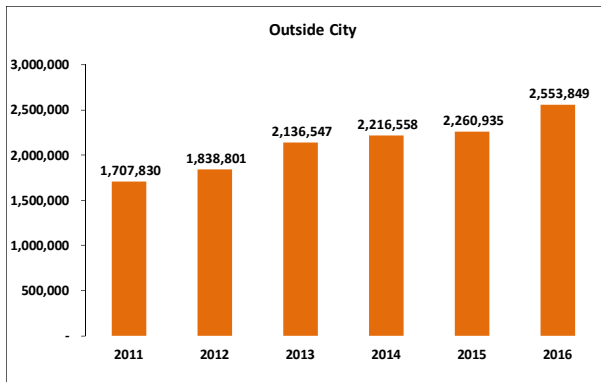
Monthly Sales Tax Revenue Comparisons by Area (September 2016)

AREA NAME	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	% Of Total	% Change
Interchange	252,248	263,297	301,016	290,518	312,304	333,976	29.0%	6.9%
Outside City	222,950	249,393	354,945	285,379	325,220	367,477	31.9%	13.0%
Louisville Plaza	122,103	128,044	149,082	154,373	169,868	171,715	14.9%	1.1%
McCaslin North	56,144	51,591	58,348	60,899	61,341	67,399	5.8%	9.9%
Downtown	64,421	68,557	75,151	75,187	84,932	87,568	7.6%	3.1%
Hwy 42 South	18,635	17,691	21,868	21,235	25,827	24,874	2.2%	-3.7%
CTC	15,002	16,426	19,278	19,025	35,424	22,177	1.9%	-37.4%
S Boulder Rd	10,775	11,157	13,453	41,238	45,337	45,714	4.0%	0.8%
Hwy 42 North	8,497	8,805	5,685	8,591	7,354	8,245	0.7%	12.1%
Pine Street	5,347	10,546	8,259	6,438	6,877	5,370	0.5%	-21.9%
Centennial Valley	1,344	1,467	864	3,692	7,802	2,494	0.2%	-68.0%
S Suburban	6,056	5,613	5,921	4,032	10,568	12,439	1.1%	17.7%
Residential	2,264	3,528	3,920	3,745	4,943	4,018	0.3%	-18.7%
Total Revenue	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466		
% Of Change	6.9%	6.4%	21.7%	-4.3%	12.7%	5.1%		

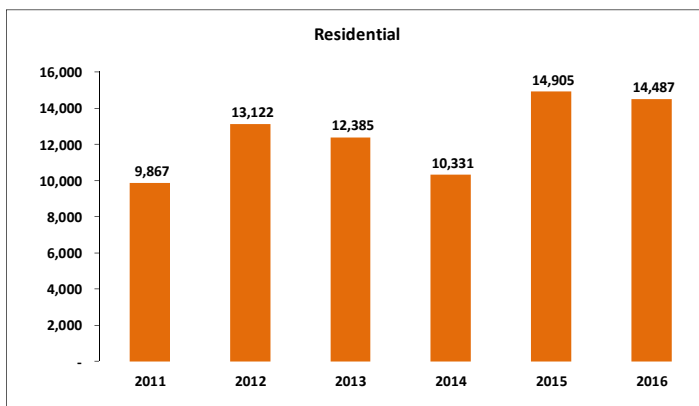
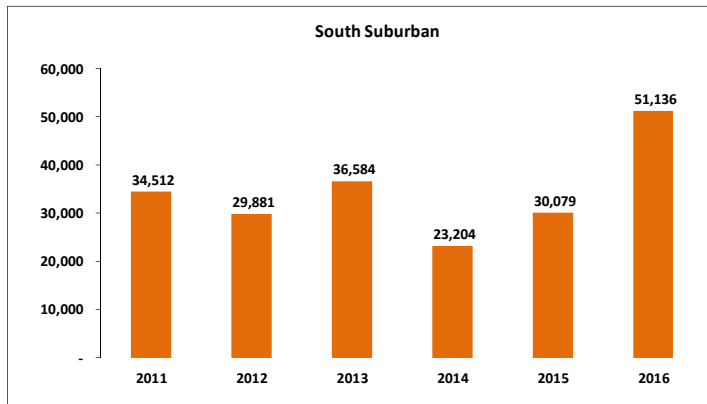
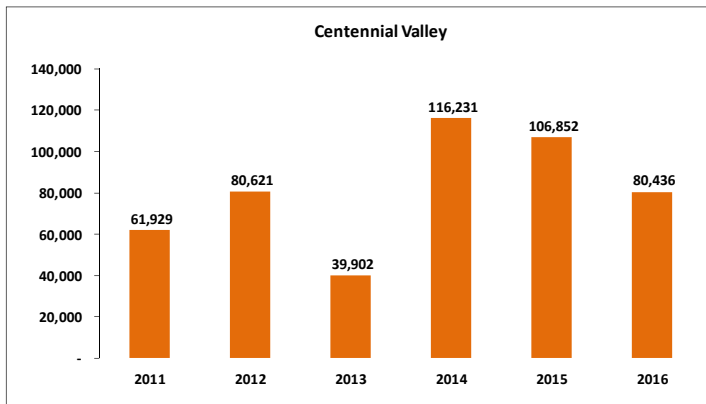
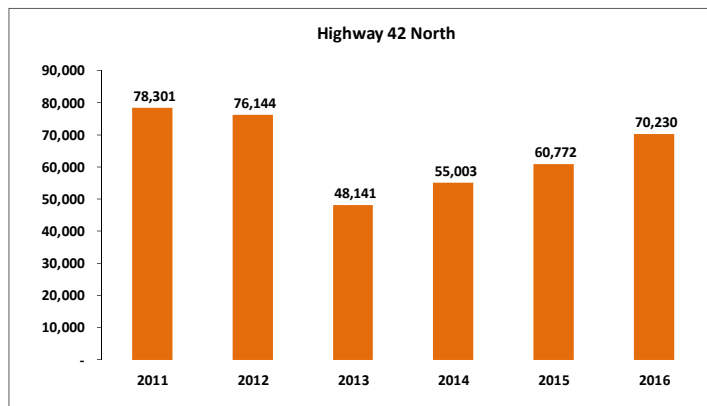
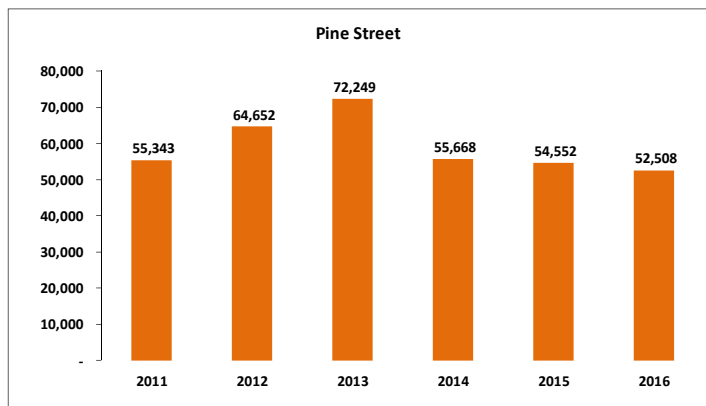
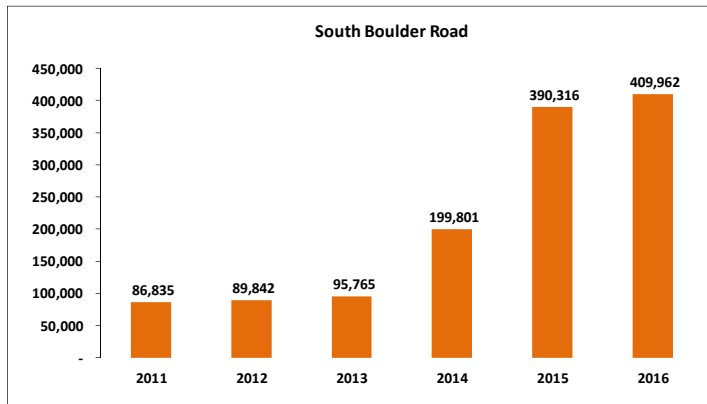
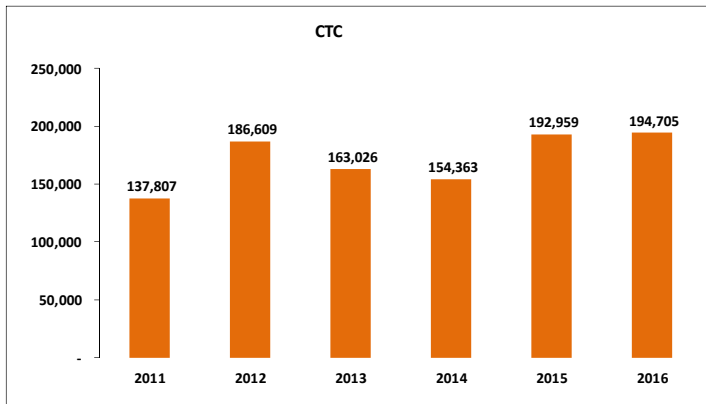


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Sept. 2016)

	2011	% Var	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	% of Total
Outside City	1,707,830	2.6%	1,838,801	7.7%	2,136,547	16.2%	2,216,558	3.7%	2,260,935	2.0%	2,553,849	13.0%	27.2%
Interchange	2,234,077	-2.1%	2,396,387	7.3%	2,479,595	3.5%	2,561,005	3.3%	2,655,298	3.7%	2,889,755	8.8%	30.7%
Louisville Plaza	1,073,755	3.8%	1,082,158	0.8%	1,252,254	15.7%	1,342,558	7.2%	1,458,454	8.6%	1,520,973	4.3%	16.2%
Downtown	473,366	31.8%	542,668	14.6%	619,577	14.2%	679,156	9.6%	722,630	6.4%	766,150	6.0%	8.1%
McCaslin North	491,295	9.3%	506,391	3.1%	518,784	2.4%	550,910	6.2%	571,411	3.7%	577,678	1.1%	6.1%
Hwy 42 South	146,975	-0.7%	158,119	7.6%	174,548	10.4%	191,089	9.5%	210,573	10.2%	219,882	4.4%	2.3%
CTC	137,807	-16.8%	186,609	35.4%	163,026	-12.6%	154,363	-5.3%	192,959	25.0%	194,705	0.9%	2.1%
South Boulder Rd	86,835	-43.0%	89,842	3.5%	95,765	6.6%	199,801	108.6%	390,316	95.4%	409,962	5.0%	4.4%
Pine Street	55,343	18.8%	64,652	16.8%	72,249	11.8%	55,668	-22.9%	54,552	-2.0%	52,508	-3.7%	0.6%
Hwy 42 North	78,301	12.9%	76,144	-2.8%	48,141	-36.8%	55,003	14.3%	60,772	10.5%	70,230	15.6%	0.7%
Centennial Valley	61,929	2952.1%	80,621	30.2%	39,902	-50.5%	116,231	191.3%	106,852	-8.1%	80,436	-24.7%	0.9%
South Suburban	34,512	0.0%	29,881	-13.4%	36,584	22.4%	23,204	-36.6%	30,079	29.6%	51,136	70.0%	0.5%
Residential	9,867	-5.2%	13,122	33.0%	12,385	-5.6%	10,331	-16.6%	14,905	44.3%	14,487	-2.8%	0.2%
	6,591,893	2.7%	7,065,395	7.2%	7,649,359	8.3%	8,155,876	15.4%	8,729,737	7.0%	9,401,749	7.7%	

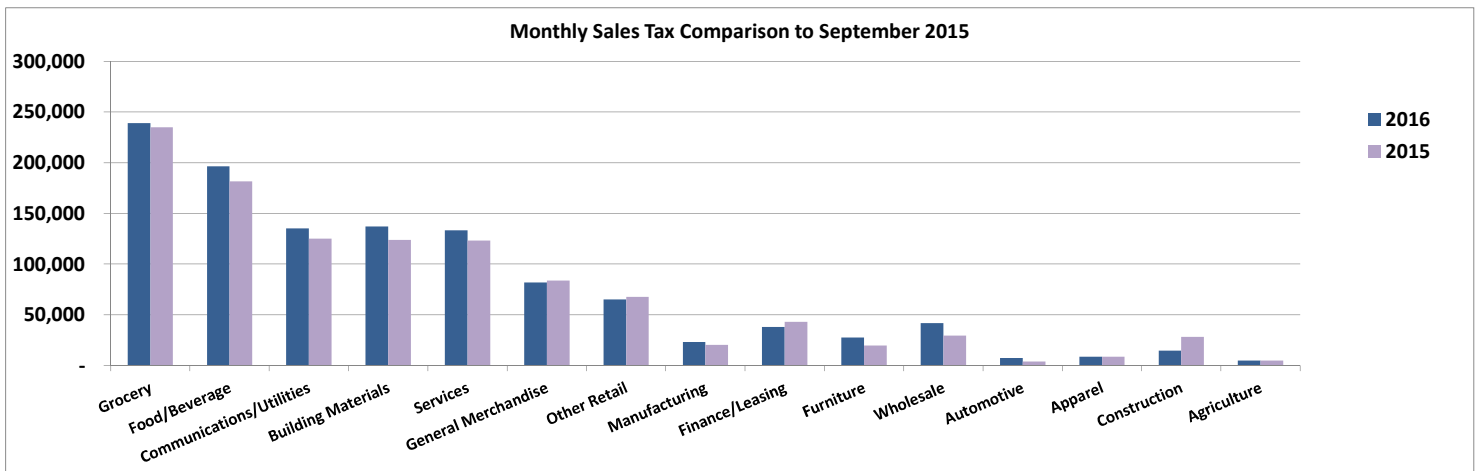
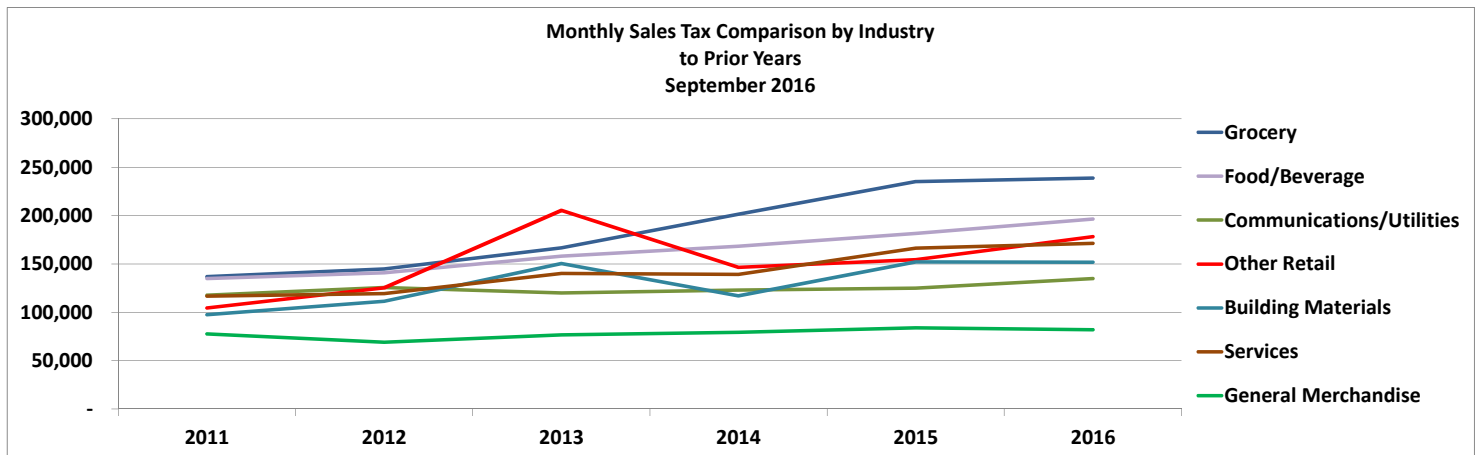


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Sept. 2016)



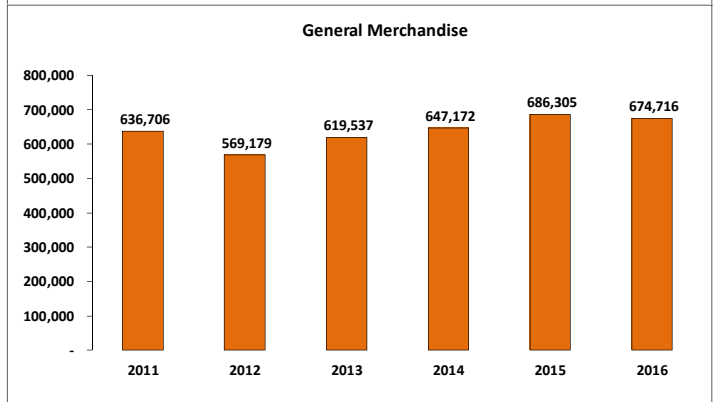
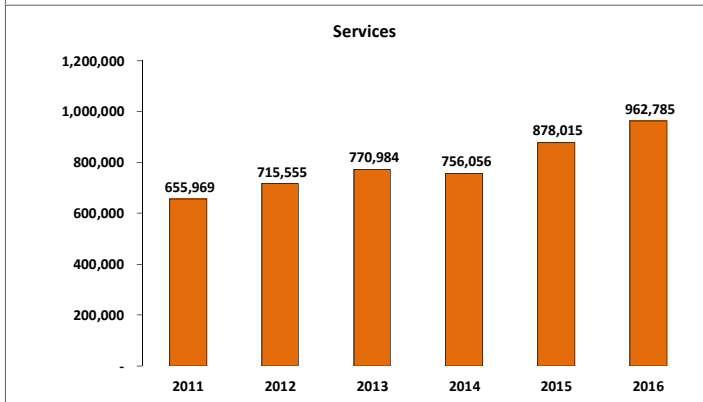
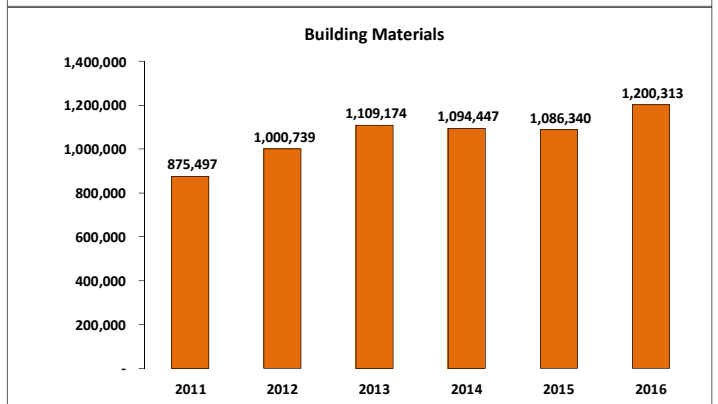
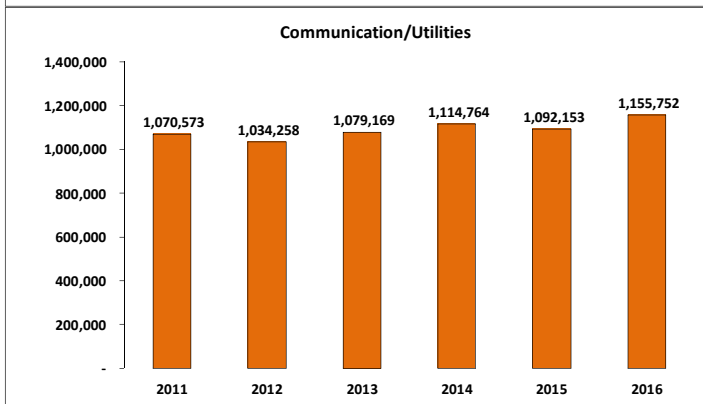
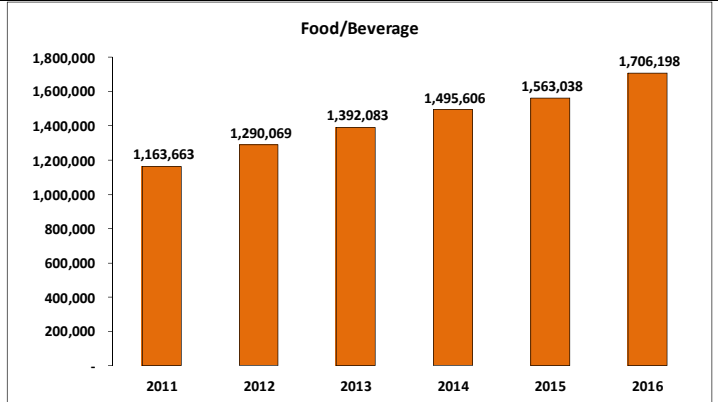
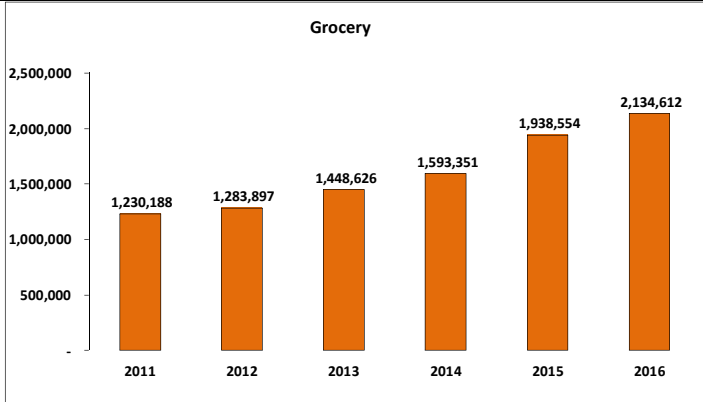
Monthly Sales Tax Revenue Comparisons by Industry (September 2016)

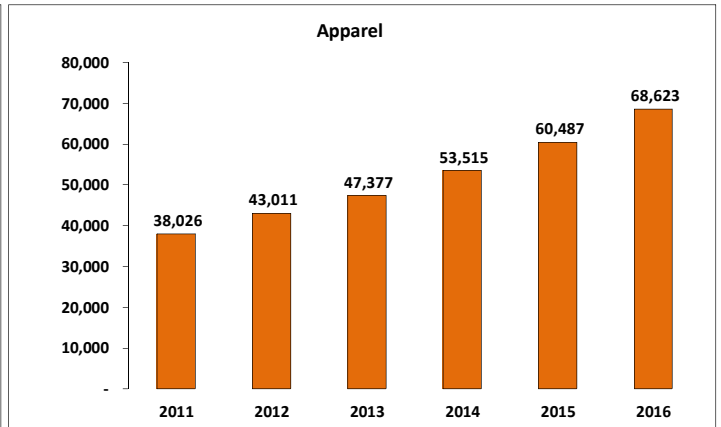
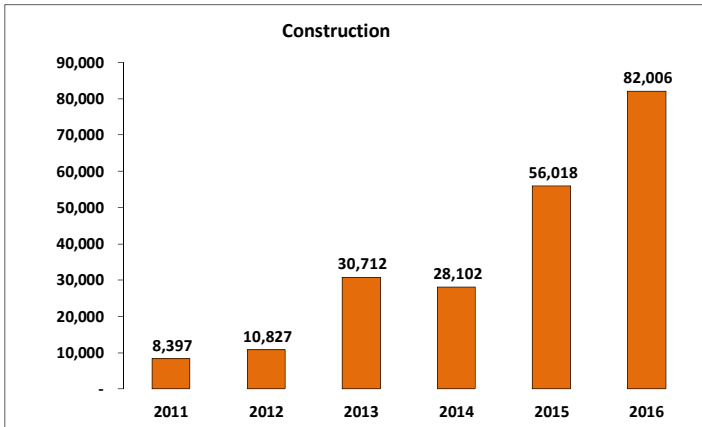
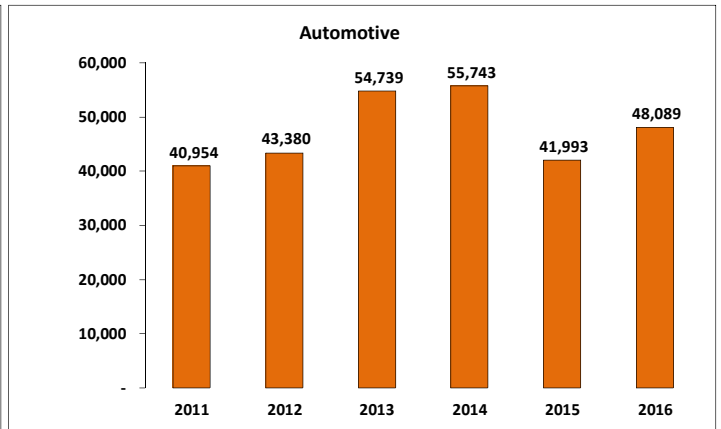
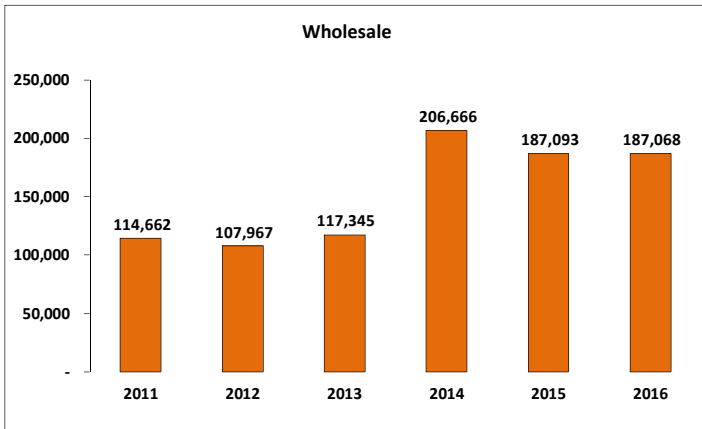
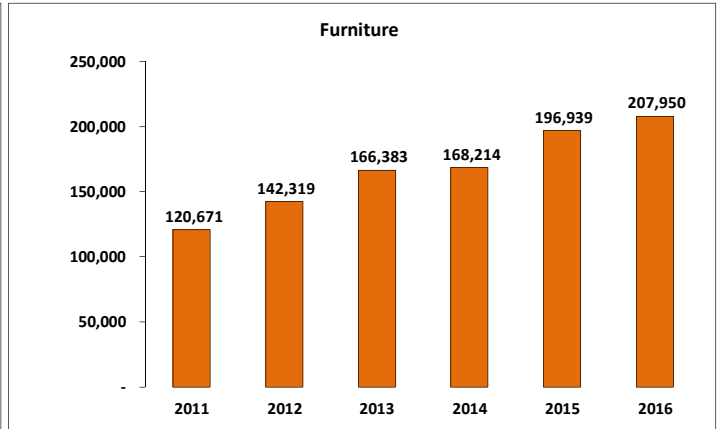
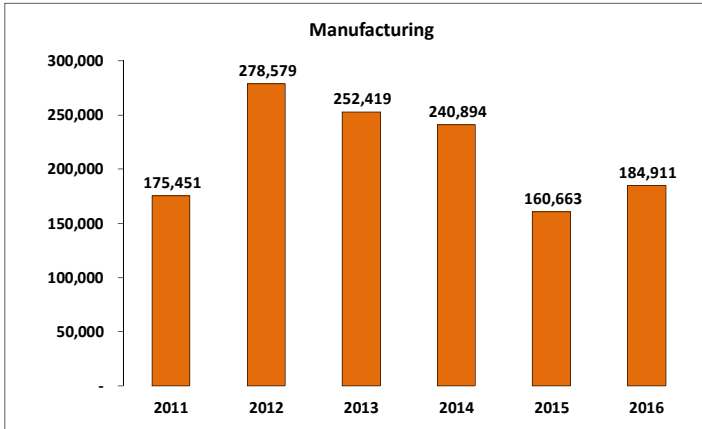
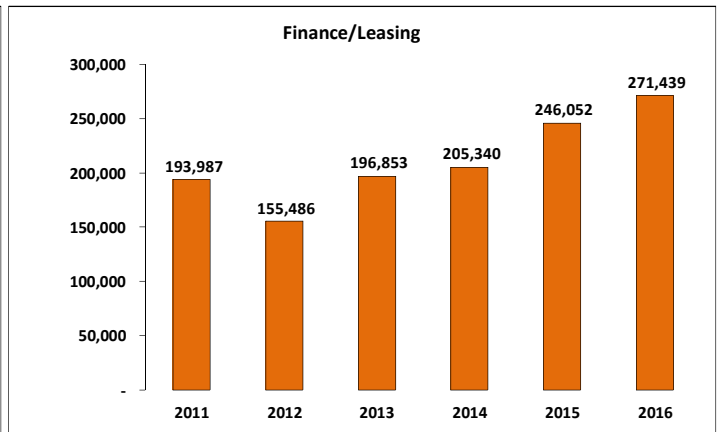
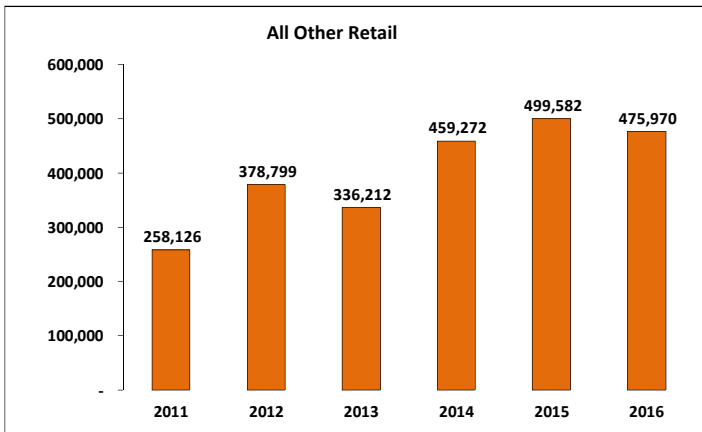
AREA NAME	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	% Of Total	% Change
Grocery	136,929	144,628	166,752	201,457	234,987	238,897	20.7%	1.7%
Food/Beverage	134,799	140,873	158,161	168,279	181,431	196,281	17.0%	8.2%
Communications/Utilities	117,792	125,755	120,115	122,985	125,072	135,017	11.7%	8.0%
Building Materials	95,962	106,993	146,116	111,767	123,879	137,137	11.9%	10.7%
Services	90,775	96,152	108,993	101,285	123,174	133,275	11.6%	8.2%
General Merchandise	77,584	69,034	76,593	79,344	83,796	81,808	7.1%	-2.4%
Other Retail	45,970	60,210	42,726	61,728	67,720	65,115	5.6%	-3.8%
Manufacturing	11,278	17,844	100,502	15,178	20,281	23,326	2.0%	15.0%
Finance/Leasing	26,007	23,099	31,199	37,767	42,984	38,133	3.3%	-11.3%
Furniture	16,494	18,302	27,914	22,827	19,581	27,543	2.4%	40.7%
Wholesale	18,352	14,135	17,474	26,889	29,365	41,713	3.6%	42.1%
Automotive	4,551	7,409	4,623	5,960	3,918	7,329	0.6%	87.1%
Apparel	6,727	5,708	8,205	8,548	8,679	8,508	0.7%	-2.0%
Construction	1,554	4,275	4,367	5,193	28,159	14,644	1.3%	-48.0%
Agriculture	1,013	1,700	4,050	5,145	4,769	4,741	0.4%	-0.6%
Totals	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466		
% Of Change	6.9%	6.4%	21.7%	16.5%	12.7%	5.1%		

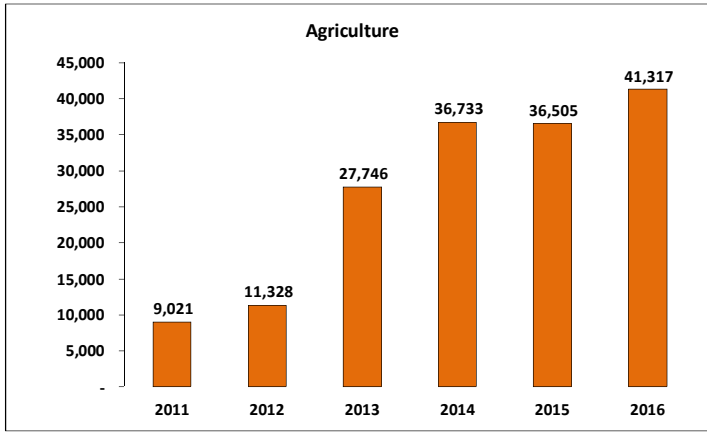


CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Sept. 2016)

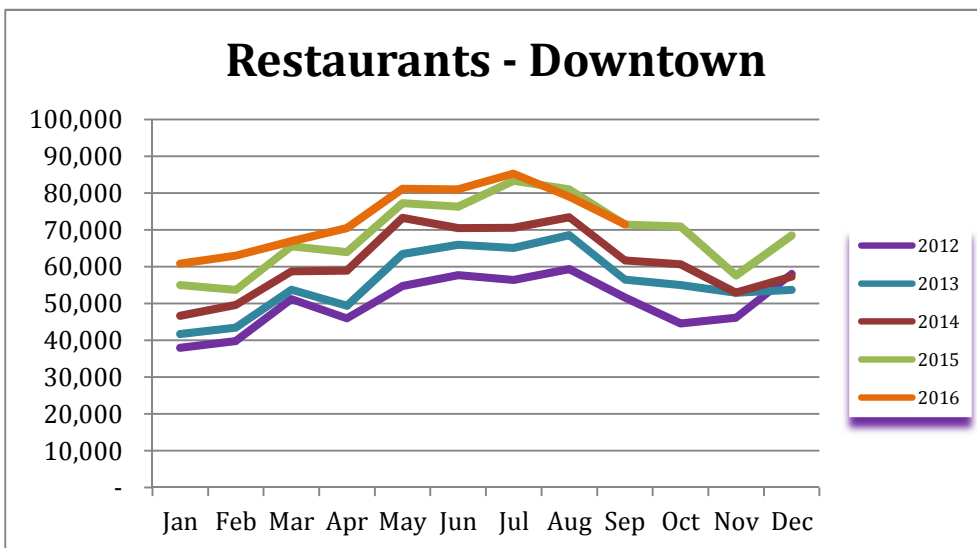
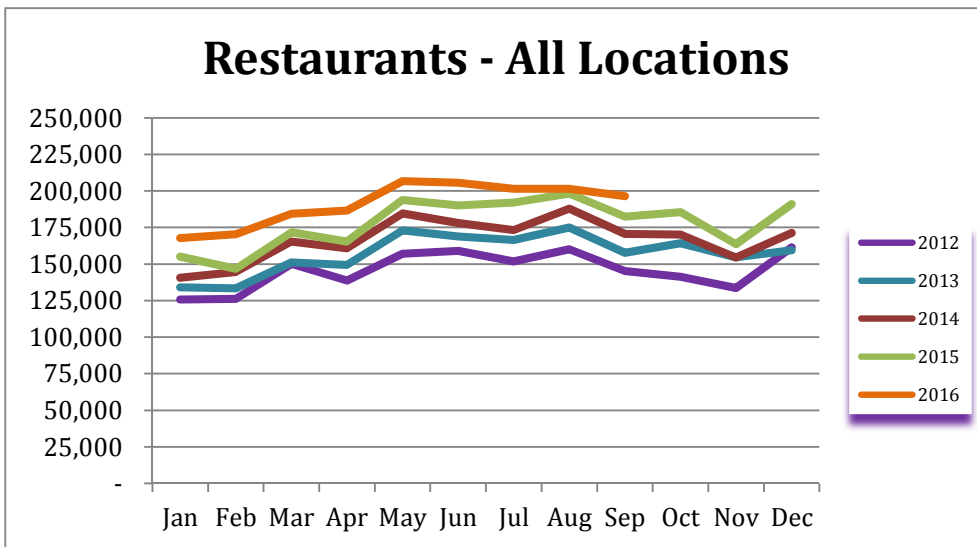
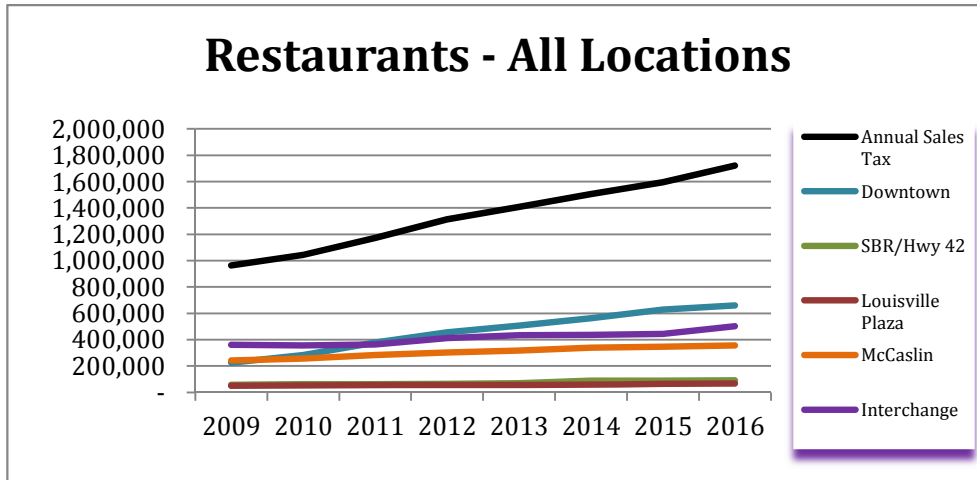
	2011	% Var	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	% of Total
Grocery	1,230,188	-5.8%	1,283,897	4.4%	1,448,626	12.8%	1,593,351	10.0%	1,938,554	21.7%	2,134,612	10.1%	22.7%
Food/Beverage	1,163,663	12.8%	1,290,069	10.9%	1,392,083	7.9%	1,495,606	7.4%	1,563,038	4.5%	1,706,198	9.2%	18.1%
Comm/Util.	1,070,573	-2.3%	1,034,258	-3.4%	1,079,169	4.3%	1,114,764	3.3%	1,092,153	-2.0%	1,155,752	5.8%	12.3%
Bldg Mat'l's.	875,497	-0.2%	1,000,739	14.3%	1,109,174	10.8%	1,094,447	-1.3%	1,086,340	-0.7%	1,200,313	10.5%	12.8%
Services	655,969	18.5%	715,555	9.1%	770,984	7.7%	756,056	-1.9%	878,015	16.1%	962,785	9.7%	10.2%
Merchandise	636,706	-8.0%	569,179	-10.6%	619,537	8.8%	647,172	4.5%	686,305	6.0%	674,716	-1.7%	7.2%
All Other Retail	258,126	18.2%	378,799	46.7%	336,212	-11.2%	459,272	36.6%	499,582	8.8%	475,970	-4.7%	5.1%
Fin./Lease	193,987	2.3%	155,486	-19.8%	196,853	26.6%	205,340	4.3%	246,052	19.8%	271,439	10.3%	2.9%
Manufacturing	175,451	-2.8%	278,579	58.8%	252,419	-9.4%	240,894	-4.6%	160,663	-33.3%	184,911	15.1%	2.0%
Furniture	120,671	12.4%	142,319	17.9%	166,383	16.9%	168,214	1.1%	196,939	17.1%	207,950	5.6%	2.2%
Wholesale	114,662	33.1%	107,967	-5.8%	117,345	8.7%	206,666	76.1%	187,093	-9.5%	187,068	0.0%	2.0%
Automotive	40,954	9.6%	43,380	5.9%	54,739	26.2%	55,743	1.8%	41,993	-24.7%	48,089	14.5%	0.5%
Construction	8,397	-15.5%	10,827	28.9%	30,712	183.7%	28,102	-8.5%	56,018	99.3%	82,006	46.4%	0.9%
Apparel	38,026	60.0%	43,011	13.1%	47,377	10.2%	53,515	13.0%	60,487	13.0%	68,623	13.5%	0.7%
Agriculture	9,021	-3.4%	11,328	25.6%	27,746	144.9%	36,733	32.4%	36,505	-0.6%	41,317	13.2%	0.4%
	6,591,892	2.7%	7,065,395	7.2%	7,649,359	8.3%	8,155,876	6.6%	8,729,737	7.0%	9,401,749	7.7%	



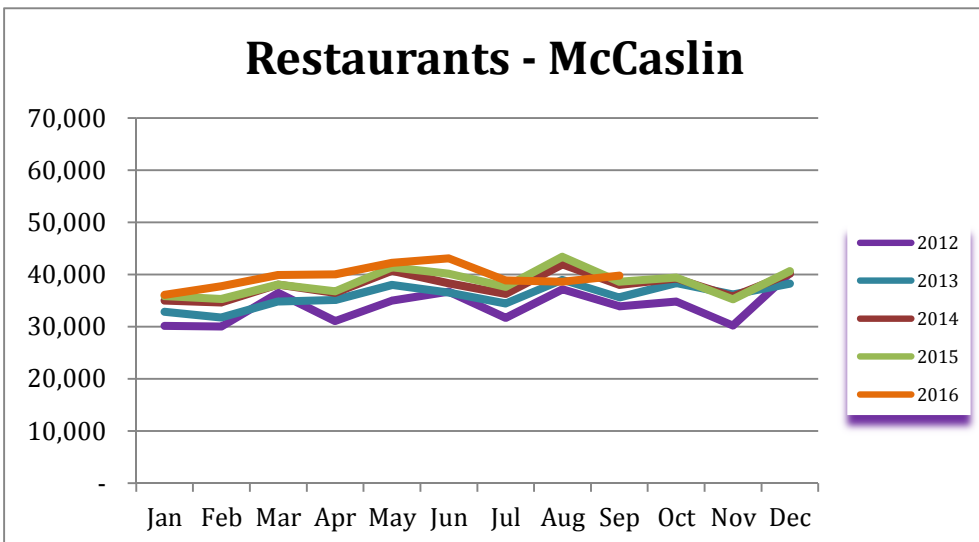
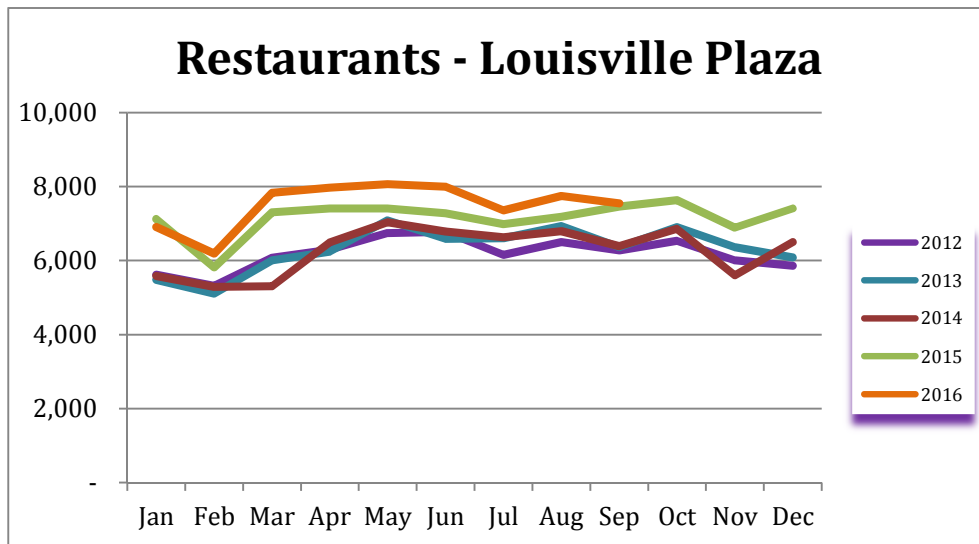
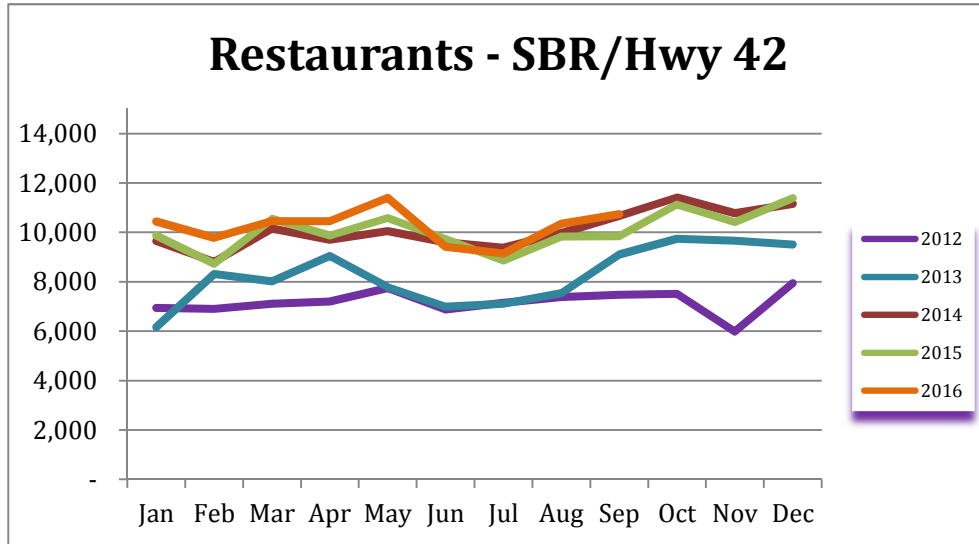




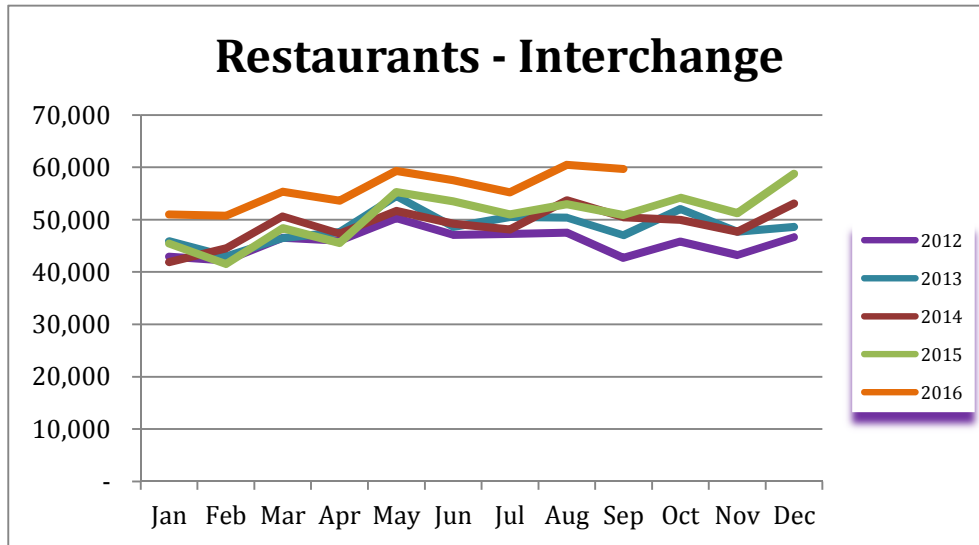
Restaurant Graphs September 2016



**Restaurant Graphs
September 2016**



Restaurant Graphs
September 2016



CITY OF LOUISVILLE
2016 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2009 - 2016)
9/30/2016

MONTH	2009 *	2010	2011	2012	2013	2014	2015	2016
January	758,656	652,461	634,012	681,326	777,242	798,792	930,279	886,723
February	600,069	603,533	589,984	656,603	669,879	708,164	751,446	920,875
March	751,129	772,957	776,647	816,468	820,313	891,756	966,850	1,054,128
April	711,199	718,508	725,384	757,617	870,965	990,489	926,082	949,906
May	741,994	733,372	734,017	855,685	918,954	928,421	931,057	1,032,963
June	813,144	804,590	871,414	890,833	895,906	1,013,900	1,116,715	1,216,853
July	762,592	712,442	735,710	794,745	856,770	866,647	1,026,333	1,136,035
August	712,559	685,926	738,939	776,002	821,538	983,356	983,178	1,050,800
September	762,495	736,581	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466
October	724,281	683,343	718,122	737,769	827,461	876,022	948,794	-
November	698,436	662,050	746,388	855,913	812,544	867,460	933,235	-
December	1,004,279	963,270	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	-
Total Tax	\$ 9,040,831	\$ 8,729,032	\$ 9,108,901	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 9,401,749
Tax Variance %	-3.4%	-3.4%	4.4%	7.0%	6.8%	7.5%	7.0%	-21.5%

Quarterly Summary	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
1st Quarter	2,109,854	2,028,951	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726
2nd Quarter	2,266,336	2,256,470	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722
3rd Quarter	2,237,645	2,134,948	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301
4th Quarter	2,426,996	2,308,663	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820	-
Tax Incr/(Decr) YTD	(130,792)	(102,697)	125,486	146,429	289,235	128,256	282,952	232,995
Tax Variance % YTD	-5.5%	-4.6%	5.9%	6.5%	12.0%	4.8%	10.0%	7.5%

* Includes Historic Preservation Tax (HPT) of .125% or 3.7% increase in total tax rate.

