

CITY OF LOUISVILLE

**Revenue History
2011 through 2016**

YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS		12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325
YTD Variance % to Prior Year		7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%
2012	JANUARY	681,326	32,851	27,928	70,085	21,299	-	833,489
	FEBRUARY	656,603	52,354	40,696	81,880	21,356	2,109	854,997
	MARCH	816,468	79,749	109,195	79,824	24,428	2,410	1,112,074
	APRIL	757,617	47,489	150,645	59,779	24,803	12,949	1,053,282
	MAY	855,685	90,373	55,162	65,752	37,456	49,231	1,153,658
	JUNE	890,833	108,900	89,259	80,272	45,122	9,662	1,224,048
	JULY	794,745	27,905	88,794	80,362	40,743	12,508	1,045,056
	AUGUST	776,002	24,579	62,942	88,605	46,121	160,774	1,159,024
	SEPTEMBER	836,117	71,431	35,963	83,421	34,550	9,971	1,071,452
	OCTOBER	737,769	30,677	87,218	116,085	31,783	2,806	1,006,338
	NOVEMBER	855,913	51,205	15,558	76,425	20,814	7,825	1,027,740
	DECEMBER	1,091,578	409,811	90,571	92,223	17,408	106,845	1,808,436
	YTD TOTALS		9,750,654	1,027,323	853,932	974,711	365,884	377,090
YTD Variance % to Prior Year		7.0%	86.8%	16.2%	8.4%	9.0%	160.1%	13.4%

**City of Louisville, Colorado
Total Sales Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	681,326	778,705	800,685	938,911	947,859	890,050	94.8%	94.8%	93.9%	93.9%
Feb	658,227	677,256	708,418	808,454	849,537	922,502	114.1%	103.7%	108.6%	100.8%
Mar	818,491	821,853	985,745	979,639	1,055,302	1,055,715	107.8%	105.2%	100.0%	100.5%
Apr	758,944	882,437	993,747	968,100	1,008,818	964,682	99.6%	103.7%	95.6%	99.3%
May	875,629	943,909	929,994	944,922	1,058,213	1,043,401	110.4%	105.1%	98.6%	99.1%
Jun	900,308	950,701	1,015,778	1,120,140	1,159,400	1,218,023	108.7%	105.8%	105.1%	100.3%
Jul	806,223	864,327	871,158	1,038,928	1,045,409	1,136,243	109.4%	106.3%	108.7%	101.5%
Aug	787,880	828,581	1,096,941	993,159	1,027,609	1,053,719	106.1%	106.3%	102.5%	101.6%
Sep	843,703	1,023,383	980,918	1,103,330	1,108,222	1,154,610	104.6%	106.1%	104.2%	101.9%
Oct	736,736	828,537	907,968	954,697	1,003,212	1,003,914	105.2%	106.0%	100.1%	101.7%
Nov	863,243	817,829	869,528	935,693	1,002,276	1,011,439	108.1%	106.2%	100.9%	101.7%
Dec	1,093,262	1,129,807	1,294,795	1,364,240	1,356,034	1,422,983	104.3%	106.0%	104.9%	102.0%
Totals	9,823,972	10,547,325	11,455,676	12,150,213	12,621,890	12,877,281				
% Of Change	7.1%	7.4%	8.6%	6.1%	3.9%	6.0%				

**City of Louisville, Colorado
Lodging Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	21,299	20,848	22,487	24,681	29,448	25,767	104.4%	104.4%	87.5%	87.5%
Feb	21,356	19,921	22,789	23,429	29,036	28,321	120.9%	112.4%	97.5%	92.5%
Mar	24,428	22,836	27,659	33,963	32,277	32,422	95.5%	105.4%	100.4%	95.3%
Apr	24,803	26,040	29,651	34,080	34,073	35,442	104.0%	105.0%	104.0%	97.7%
May	37,456	35,636	41,240	47,601	50,233	48,597	102.1%	104.1%	96.7%	97.4%
Jun	45,122	40,725	47,149	51,846	53,594	56,221	108.4%	105.2%	104.9%	99.2%
Jul	40,743	46,440	54,917	57,071	58,268	61,691	108.1%	105.8%	105.9%	100.5%
Aug	46,121	41,990	51,658	55,216	57,863	60,005	108.7%	106.3%	103.7%	101.1%
Sep	34,550	37,157	41,146	45,015	46,442	49,801	110.6%	106.8%	107.2%	101.8%
Oct	31,783	42,825	40,328	45,615	47,508	46,278	101.5%	106.2%	97.4%	101.3%
Nov	20,814	26,122	27,146	28,694	32,676	33,551	116.9%	106.9%	102.7%	101.4%
Dec	17,408	19,492	21,905	22,498	26,471	22,127	98.4%	106.5%	83.6%	100.5%
Totals	365,884	380,033	428,075	469,709	497,890	500,223				
% Of Change	9.0%	3.9%	12.6%	9.7%	6.0%	6.5%				

**City of Louisville, Colorado
Auto Use Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	70,085	86,731	141,060	106,340	116,166	100,855	94.8%	94.8%	86.8%	86.8%
Feb	81,880	80,297	83,341	113,225	109,975	97,034	85.7%	90.1%	88.2%	87.5%
Mar	79,824	106,476	98,457	111,521	119,663	121,325	108.8%	96.4%	101.4%	92.3%
Apr	59,779	95,575	117,881	89,588	107,962	109,192	121.9%	101.8%	101.1%	94.4%
May	65,752	83,905	85,769	93,186	105,168	90,115	96.7%	100.9%	85.7%	92.8%
Jun	80,272	68,997	88,813	99,549	112,643	109,738	110.2%	102.4%	97.4%	93.5%
Jul	80,362	89,328	79,622	107,445	112,730	140,522	130.8%	106.6%	124.7%	98.0%
Aug	88,605	124,484	105,531	131,001	129,335	112,981	86.2%	103.5%	87.4%	96.5%
Sep	83,421	90,523	116,646	123,913	132,590	115,244	93.0%	102.2%	86.9%	95.3%
Oct	116,085	117,513	109,404	123,187	134,637	124,471	101.0%	102.0%	92.4%	95.0%
Nov	76,425	82,127	85,387	131,168	108,529	95,372	72.7%	98.9%	87.9%	94.4%
Dec	92,223	108,929	123,793	142,083	117,113	140,458	98.9%	98.9%	119.9%	96.5%
Totals	974,711	1,134,885	1,235,702	1,372,205	1,406,510	1,357,306				
% Of Change	8.4%	16.4%	8.9%	11.0%	2.5%	-1.1%				

**City of Louisville, Colorado
Building Use Tax Revenue
2012 -2016**

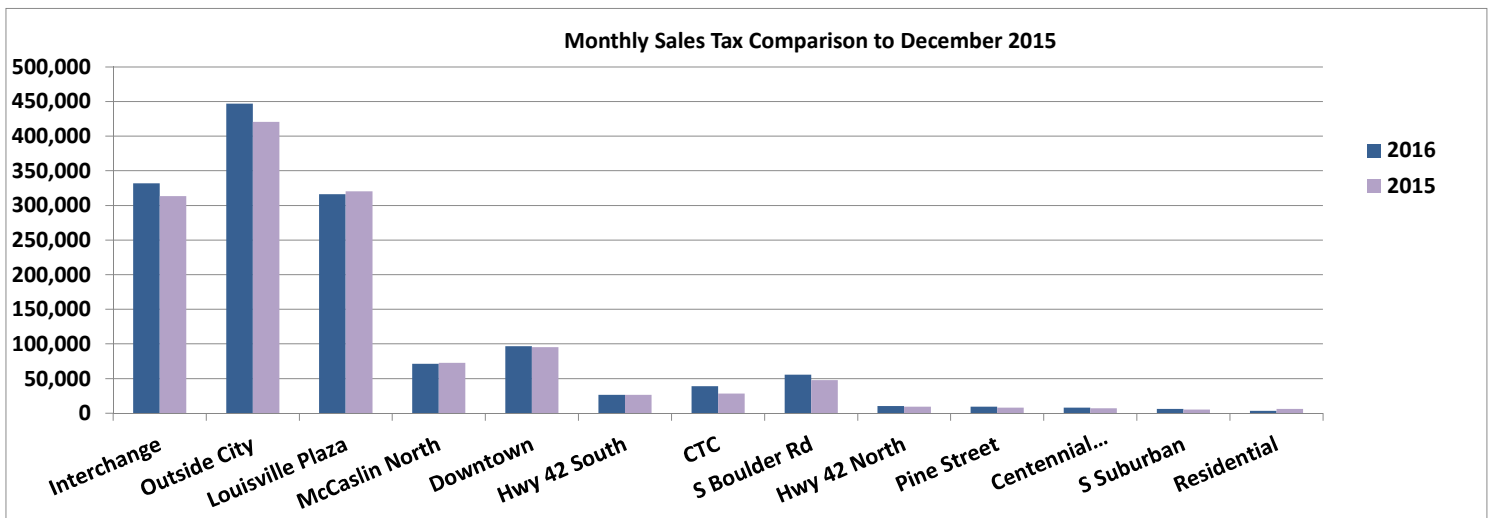
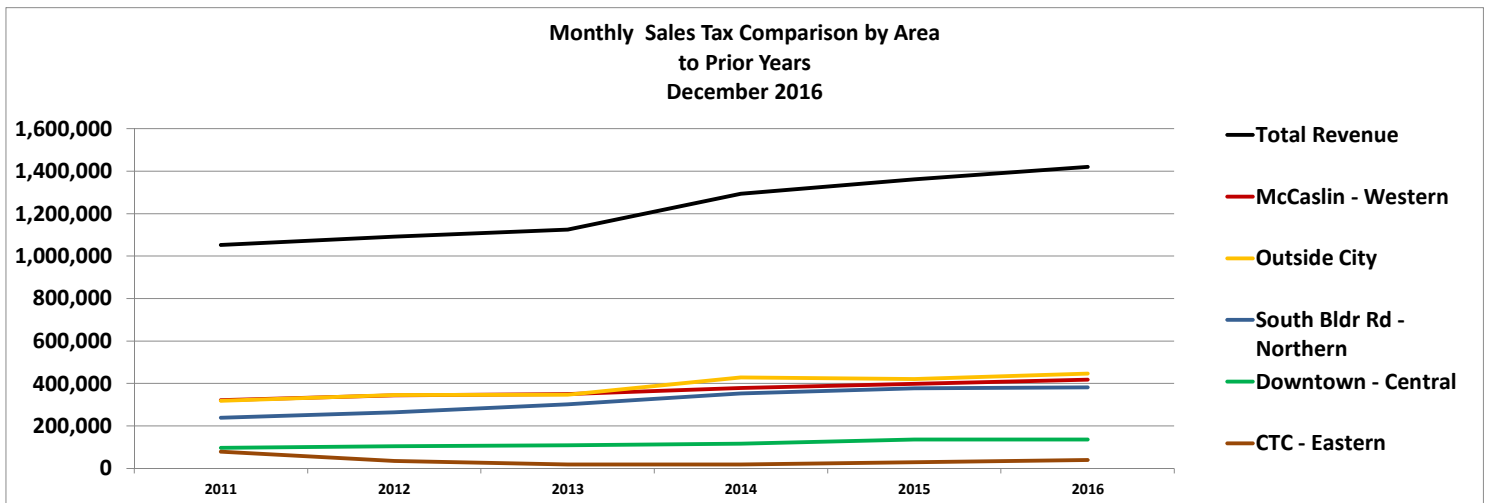
Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	27,928	184,731	40,650	65,576	143,059	174,842	266.6%	266.6%	122.2%	122.2%
Feb	40,696	69,470	196,461	35,569	144,666	76,430	214.9%	248.4%	52.8%	87.3%
Mar	109,195	263,140	99,076	136,921	215,011	159,627	116.6%	172.6%	74.2%	81.7%
Apr	150,645	78,235	93,637	93,561	168,344	62,683	67.0%	142.8%	37.2%	70.6%
May	55,162	54,267	270,829	157,466	264,554	235,856	149.8%	145.1%	89.2%	75.8%
Jun	89,259	120,854	102,883	42,484	172,023	510,772	1202.3%	229.5%	296.9%	110.2%
Jul	88,794	91,461	70,466	472,951	261,448	161,699	34.2%	137.6%	61.8%	100.9%
Aug	62,942	87,374	46,088	214,635	210,929	155,447	72.4%	126.1%	73.7%	97.3%
Sep	35,963	19,729	58,752	98,891	138,209	64,269	65.0%	121.5%	46.5%	93.2%
Oct	87,218	130,501	57,992	149,737	190,930	305,287	203.9%	129.9%	159.9%	99.9%
Nov	15,558	79,635	157,394	72,504	153,028	49,929	68.9%	127.0%	32.6%	94.9%
Dec	90,571	20,236	24,949	45,098	120,739	44,792	99.3%	126.3%	37.1%	91.7%
Totals	853,932	1,199,631	1,219,177	1,585,392	2,182,940	2,001,634				
% Of Change	16.2%	40.5%	1.6%	30.0%	37.7%	26.3%				

**City of Louisville, Colorado
Consumer Use Tax Revenue
2012 -2016**

Month Of Sale	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Projection	2016 Actual	Mnthly % Of 2015	Y-T-D % Of 2015	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	32,851	37,090	140,825	86,310	79,188	226,633	262.6%	262.6%	286.2%	286.2%
Feb	52,354	74,247	73,497	92,813	76,742	126,682	136.5%	197.2%	165.1%	226.6%
Mar	79,749	85,187	111,992	146,179	120,252	129,773	88.8%	148.5%	107.9%	174.9%
Apr	51,813	61,435	122,627	94,037	88,715	177,473	188.7%	157.5%	200.0%	181.0%
May	118,389	123,930	60,387	101,700	107,817	103,736	102.0%	146.7%	96.2%	161.7%
Jun	108,900	117,226	127,410	139,860	135,030	152,470	109.0%	138.7%	112.9%	150.8%
Jul	27,905	82,469	122,959	83,003	86,223	65,541	79.0%	132.0%	76.0%	141.5%
Aug	162,310	39,698	129,430	135,998	125,863	124,102	91.3%	125.7%	98.6%	135.0%
Sep	71,431	118,185	99,986	151,963	124,548	110,699	72.8%	118.0%	88.9%	128.9%
Oct	34,241	233,281	88,790	140,631	136,714	247,533	176.0%	124.9%	181.1%	135.5%
Nov	51,205	190,782	240,584	133,558	165,289	155,633	116.5%	124.1%	94.2%	130.0%
Dec	410,995	366,082	149,849	149,597	348,959	227,012	151.7%	126.9%	65.1%	115.8%
Totals	1,202,143	1,529,611	1,468,338	1,455,649	1,595,340	1,847,288				
% Of Change	116.2%	27.2%	-4.0%	-0.9%	9.6%	26.9%				

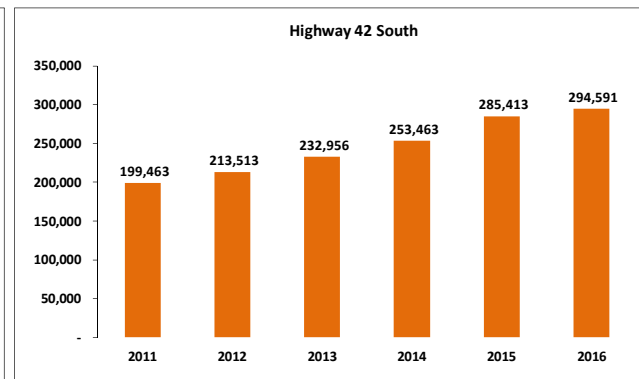
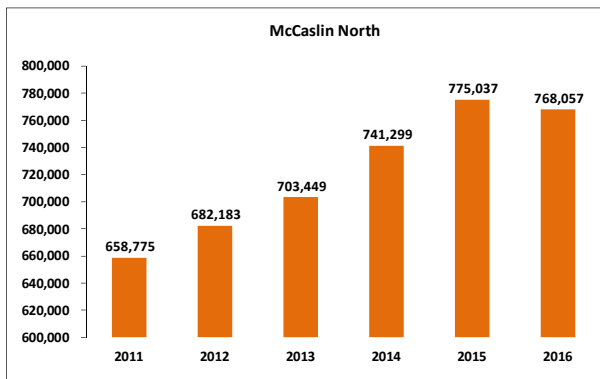
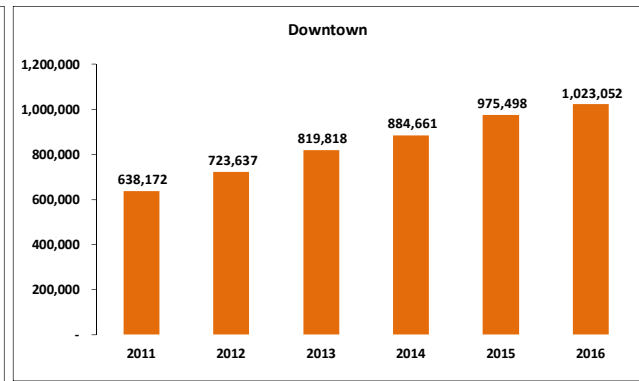
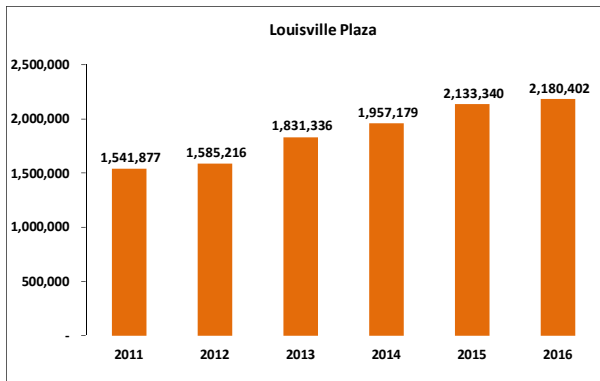
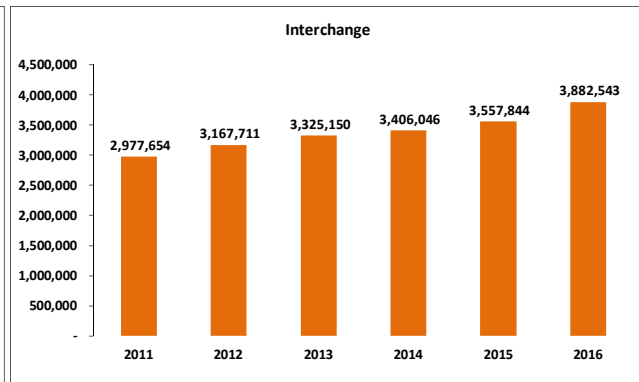
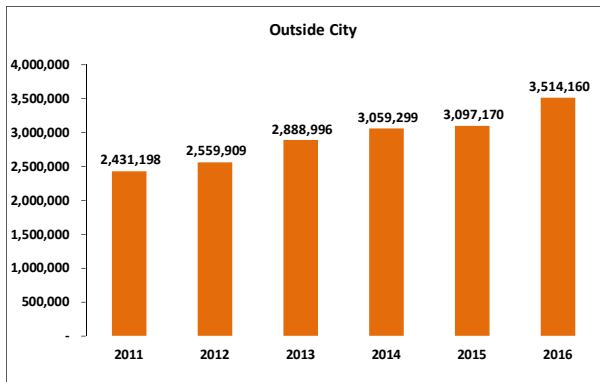
Monthly Sales Tax Revenue Comparisons by Area (December 2016)

AREA NAME	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	% Of Total	% Change
Interchange	254,622	273,221	277,836	296,167	313,348	332,009	23.4%	6.0%
Outside City	318,272	345,395	346,846	428,723	420,479	447,044	31.5%	6.3%
Louisville Plaza	217,365	243,952	276,747	300,386	320,534	316,023	22.2%	-1.4%
McCaslin North	62,230	64,836	66,057	69,135	72,622	71,083	5.0%	-2.1%
Downtown	65,842	69,520	72,198	77,540	95,214	96,496	6.8%	1.3%
Hwy 42 South	18,960	20,467	21,755	21,882	26,534	26,677	1.9%	0.5%
CTC	78,384	34,579	18,369	17,929	28,516	38,797	2.7%	36.1%
S Boulder Rd	14,511	12,565	16,538	43,334	47,812	55,452	3.9%	16.0%
Hwy 42 North	7,016	7,068	8,804	9,096	9,239	10,244	0.7%	10.9%
Pine Street	6,267	7,624	7,641	8,384	7,995	9,461	0.7%	18.3%
Centennial Valley	659	2,979	2,548	11,077	6,947	7,860	0.6%	13.1%
S Suburban	3,424	3,293	3,163	2,702	5,447	6,248	0.4%	14.7%
Residential	4,947	6,078	6,916	7,942	6,103	3,549	0.2%	-41.9%
Total Revenue	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942		
% Of Change	9.3%	3.7%	3.1%	15.0%	5.1%	4.4%		

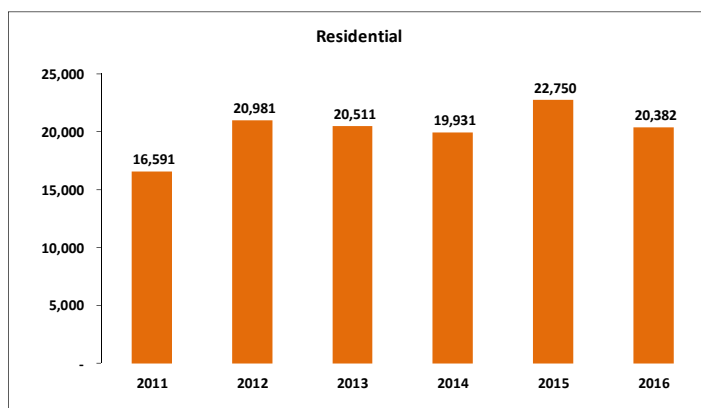
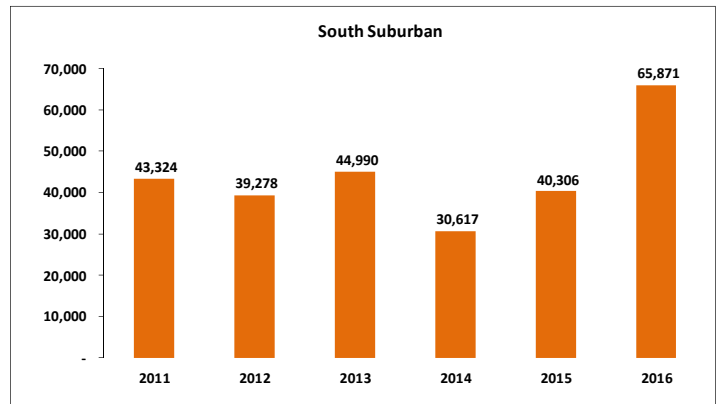
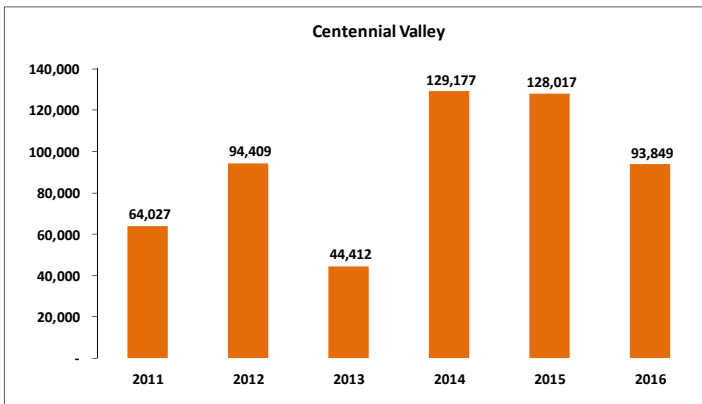
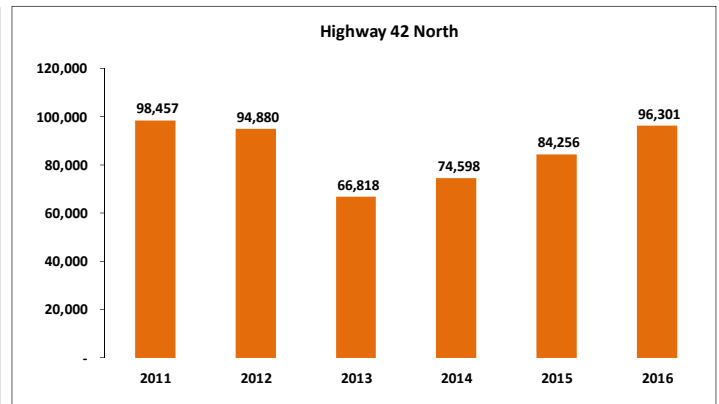
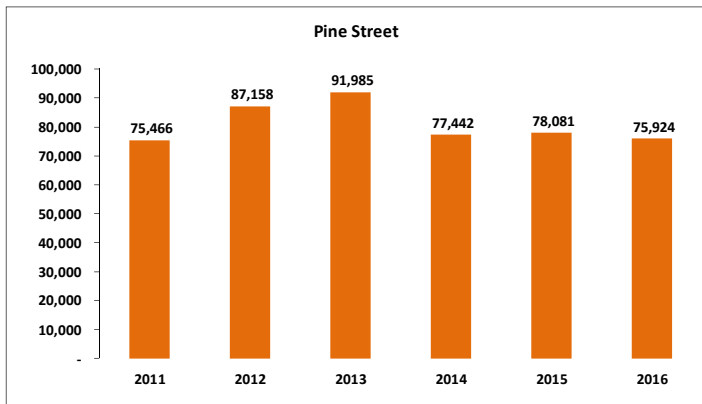
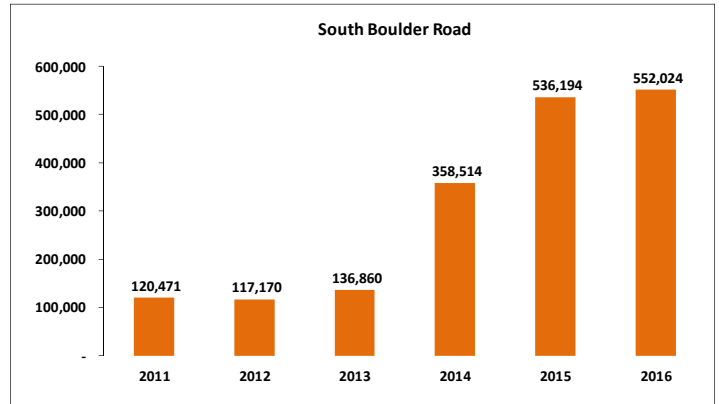
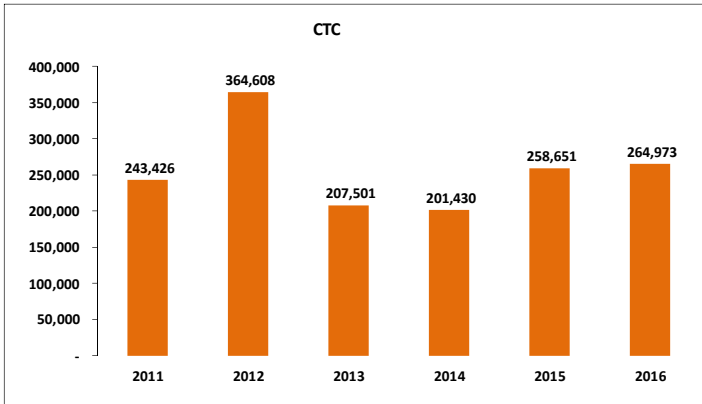


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2016)

	2011	% Var	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	% of Total
Outside City	2,431,198	7.4%	2,559,909	5.3%	2,888,996	12.9%	3,059,299	5.9%	3,097,170	1.2%	3,514,160	13.5%	27.4%
Interchange	2,977,654	-1.6%	3,167,711	6.4%	3,325,150	5.0%	3,406,046	2.4%	3,557,844	4.5%	3,882,543	9.1%	30.3%
Louisville Plaza	1,541,877	2.3%	1,585,216	2.8%	1,831,336	15.5%	1,957,179	6.9%	2,133,340	9.0%	2,180,402	2.2%	17.0%
Downtown	638,172	28.6%	723,637	13.4%	819,818	13.3%	884,661	7.9%	975,498	10.3%	1,023,052	4.9%	8.0%
McCaslin North	658,775	7.5%	682,183	3.6%	703,449	3.1%	741,299	5.4%	775,037	4.6%	768,057	-0.9%	6.0%
Hwy 42 South	199,463	1.8%	213,513	7.0%	232,956	9.1%	253,463	8.8%	285,413	12.6%	294,591	3.2%	2.3%
CTC	243,426	9.2%	364,608	49.8%	207,501	-43.1%	201,430	-2.9%	258,651	28.4%	264,973	2.4%	2.1%
South Boulder Rd	120,471	-35.9%	117,170	-2.7%	136,860	16.8%	358,514	162.0%	536,194	49.6%	552,024	3.0%	4.3%
Pine Street	75,466	21.4%	87,158	15.5%	91,985	5.5%	77,442	-15.8%	78,081	0.8%	75,924	-2.8%	0.6%
Hwy 42 North	98,457	9.7%	94,880	-3.6%	66,818	-29.6%	74,598	11.6%	84,256	12.9%	96,301	14.3%	0.8%
Centennial Valley	64,027	2306.6%	94,409	47.5%	44,412	-53.0%	129,177	190.9%	128,017	-0.9%	93,849	-26.7%	0.7%
South Suburban	43,324	-1.3%	39,278	-9.3%	44,990	14.5%	30,617	-31.9%	40,306	31.6%	65,871	63.4%	0.5%
Residential	16,591	-4.0%	20,981	26.5%	20,511	-2.2%	19,931	-2.8%	22,750	14.1%	20,382	-10.4%	0.2%
	9,108,902	4.4%	9,750,654	7.0%	10,414,783	6.8%	11,193,655	14.8%	11,972,557	7.0%	12,832,129	7.2%	

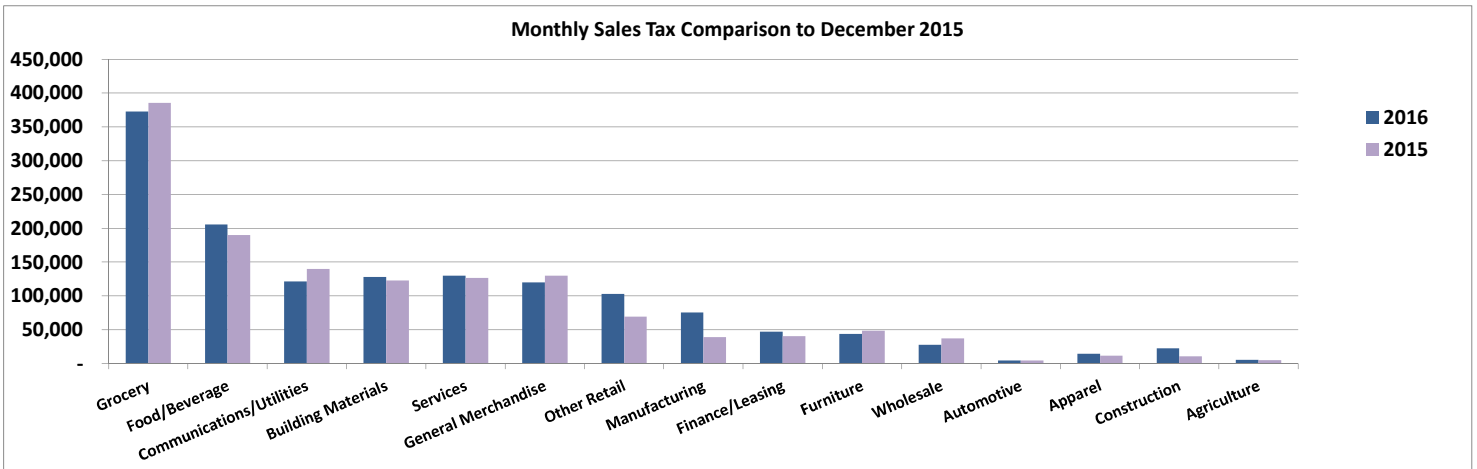
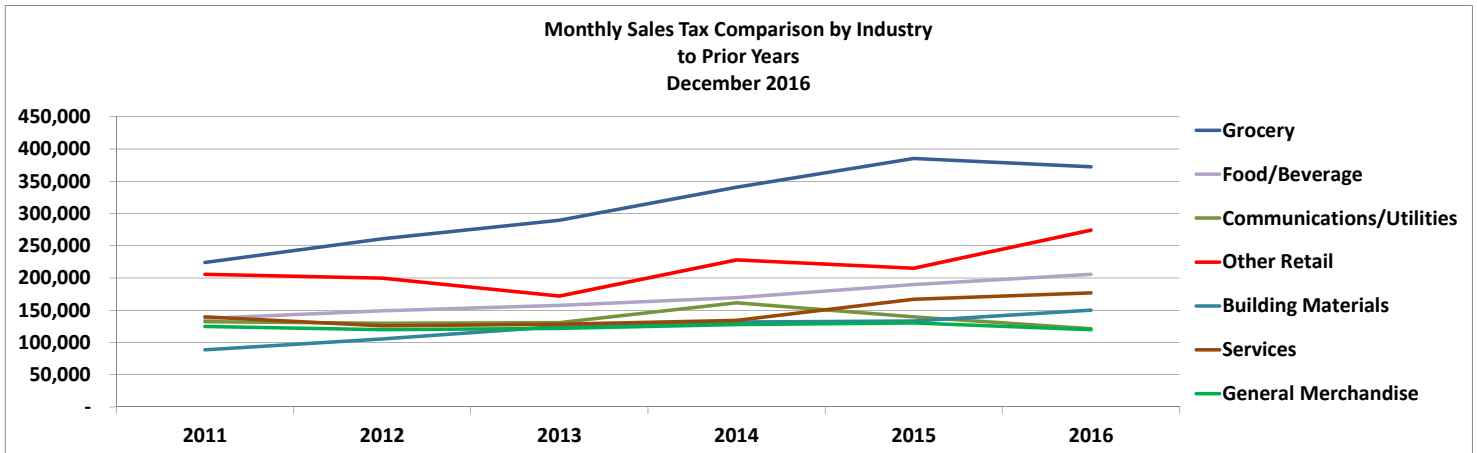


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2016)



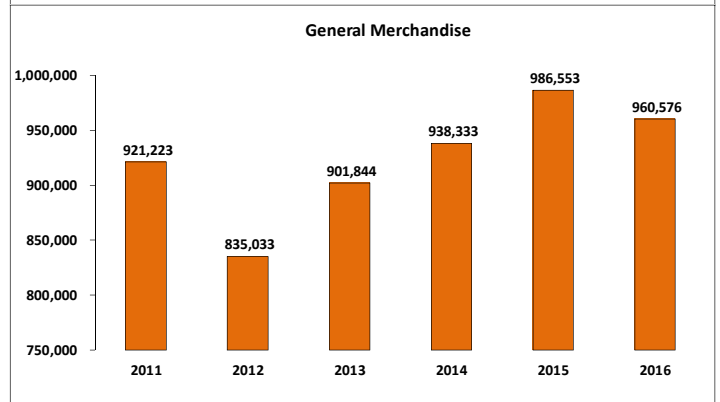
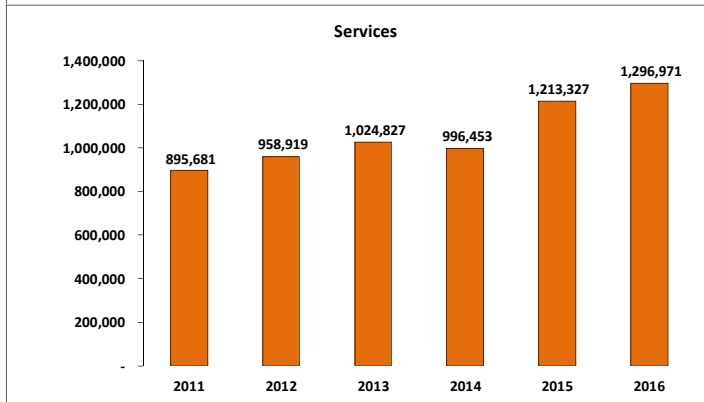
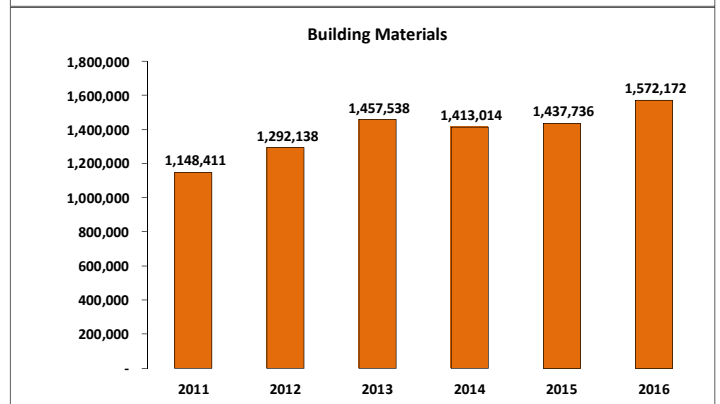
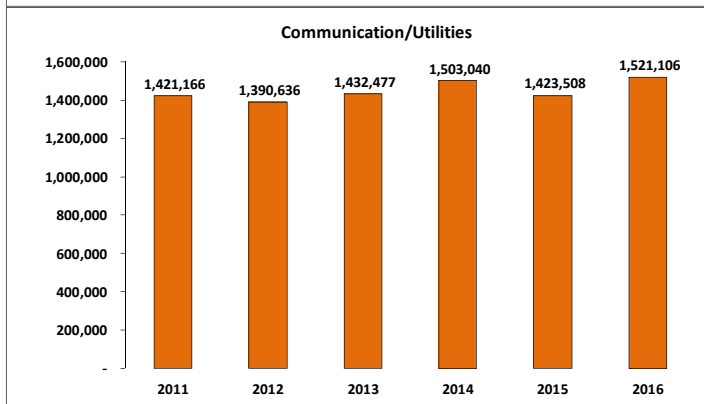
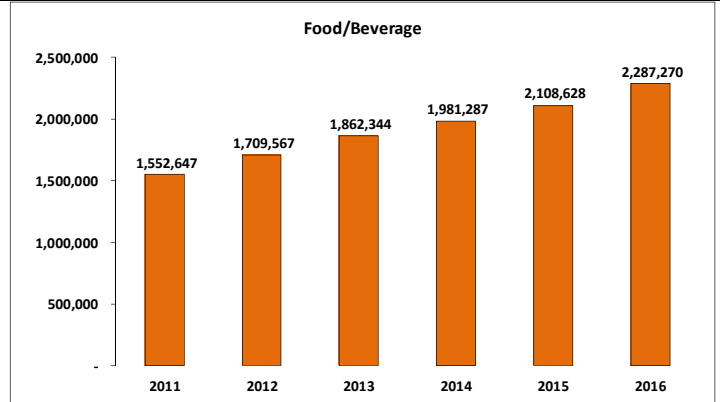
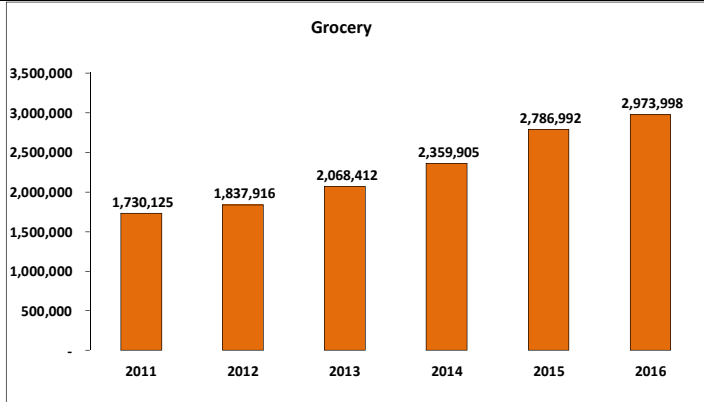
Monthly Sales Tax Revenue Comparisons by Industry (December 2016)

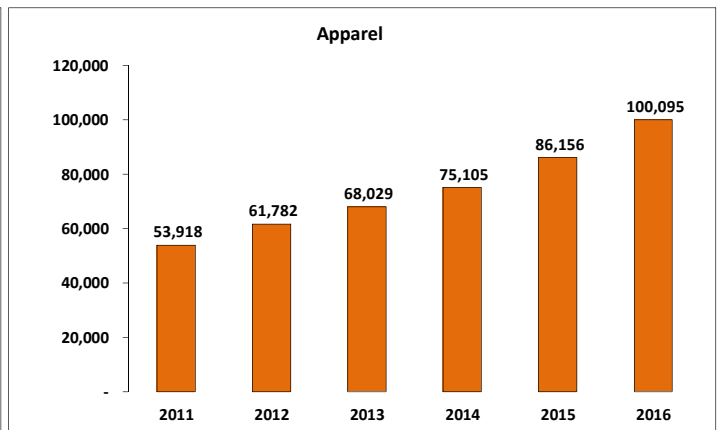
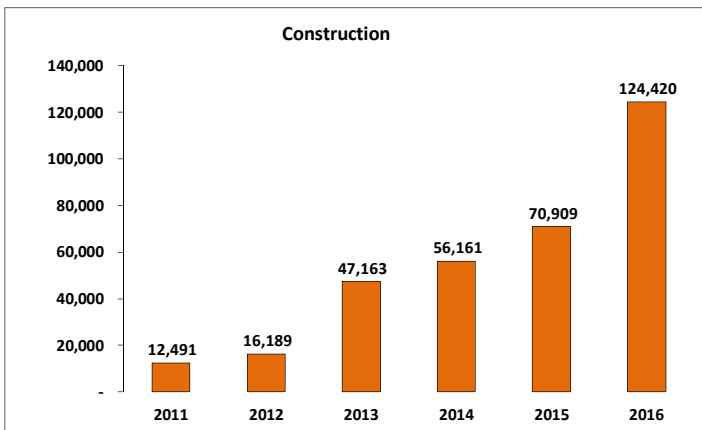
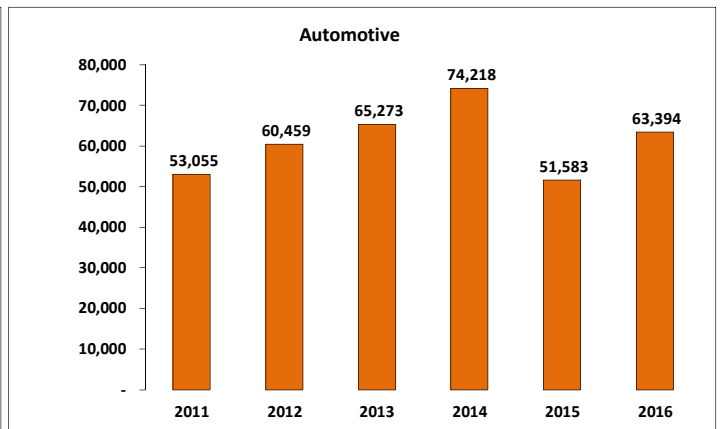
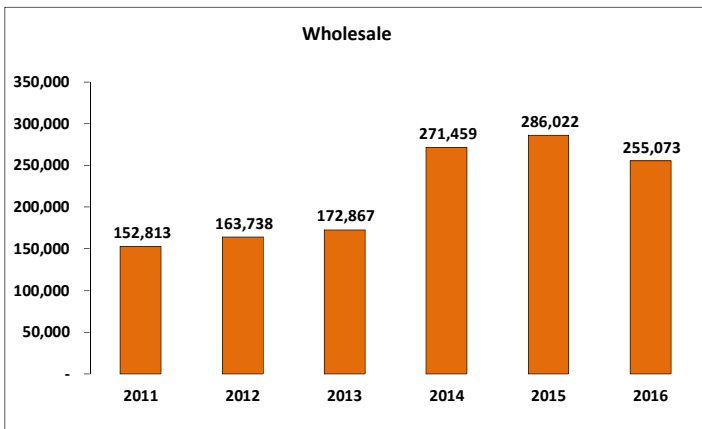
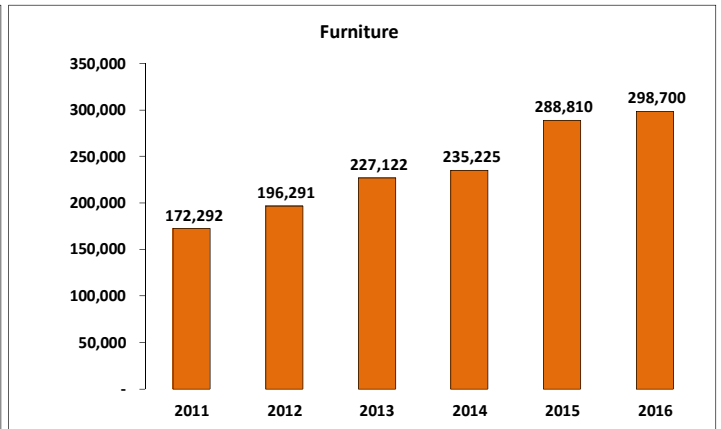
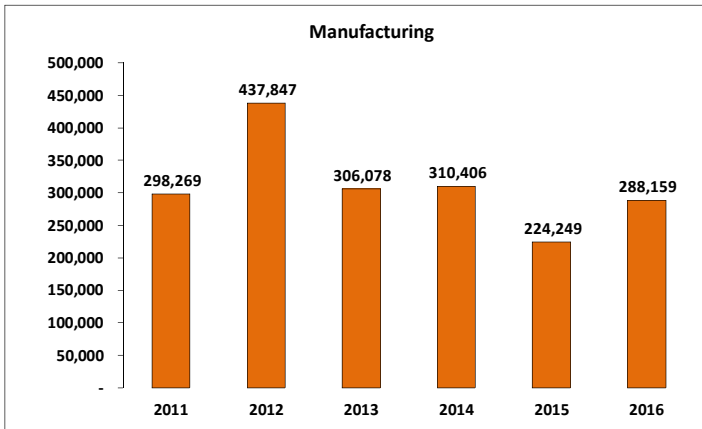
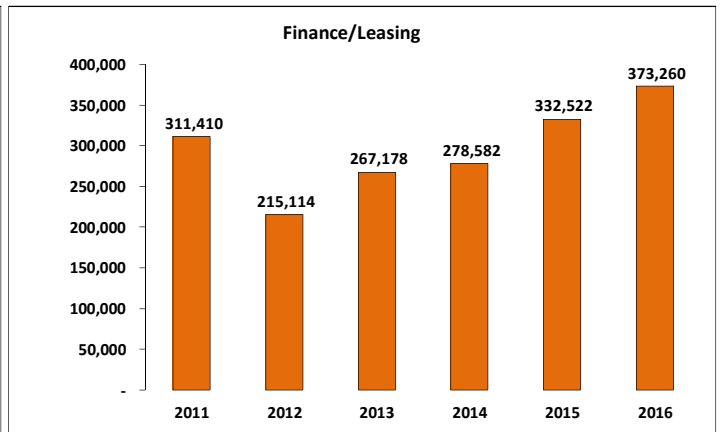
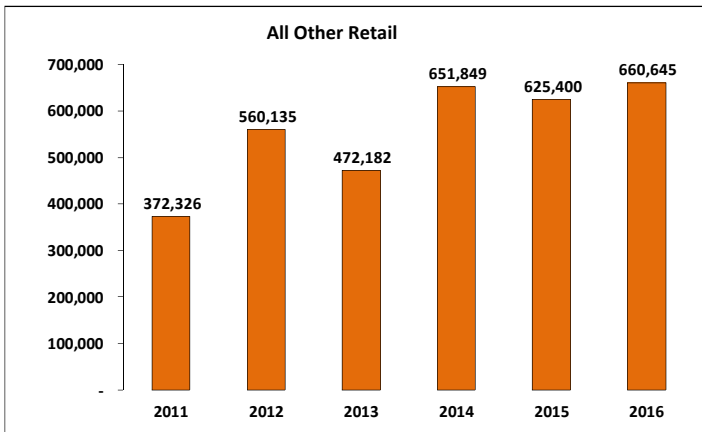
AREA NAME	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	% Of Total	% Change
Grocery	224,320	260,687	289,601	340,801	385,388	372,500	26.2%	-3.3%
Food/Beverage	137,071	149,410	157,703	169,540	189,970	205,752	14.5%	8.3%
Communications/Utilities	132,229	129,969	130,857	161,779	139,626	121,438	8.5%	-13.0%
Building Materials	85,657	101,505	116,344	110,257	122,681	127,786	9.0%	4.2%
Services	95,022	93,520	91,276	95,626	126,522	129,842	9.1%	2.6%
General Merchandise	124,872	120,106	122,093	127,639	130,115	119,958	8.4%	-7.8%
Other Retail	59,368	105,977	62,606	101,548	69,475	102,931	7.2%	48.2%
Manufacturing	90,684	21,584	35,481	42,599	39,004	75,655	5.3%	94.0%
Finance/Leasing	44,825	32,537	37,033	38,747	40,634	46,999	3.3%	15.7%
Furniture	26,844	22,606	24,292	32,841	48,364	43,924	3.1%	-9.2%
Wholesale	14,450	33,969	31,733	27,052	37,187	27,750	2.0%	-25.4%
Automotive	3,759	5,734	2,154	6,815	4,421	4,583	0.3%	3.7%
Apparel	8,577	7,894	10,168	12,096	11,640	14,254	1.0%	22.5%
Construction	2,713	3,906	8,470	21,643	10,761	22,229	1.6%	106.6%
Agriculture	2,106	2,174	5,608	5,316	5,002	5,343	0.4%	6.8%
Totals	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942		
% Of Change	9.3%	3.7%	3.1%	18.6%	5.1%	4.4%		

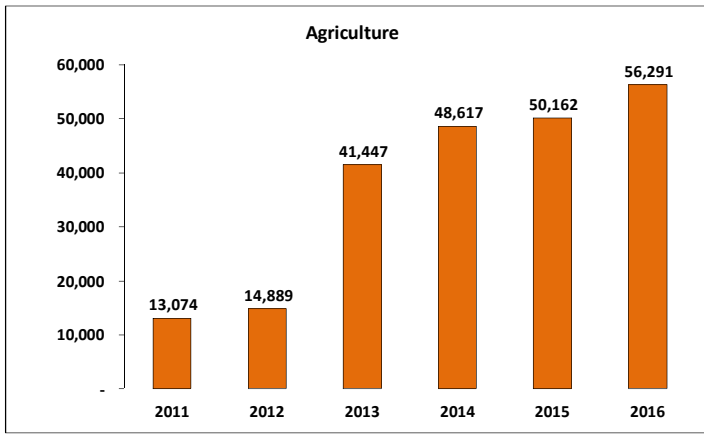


CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Dec. 2016)

	2011	% Var	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	% of Total
Grocery	1,730,125	-4.6%	1,837,916	6.2%	2,068,412	12.5%	2,359,905	14.1%	2,786,992	18.1%	2,973,998	6.7%	23.2%
Food/Beverage	1,552,647	11.4%	1,709,567	10.1%	1,862,344	8.9%	1,981,287	6.4%	2,108,628	6.4%	2,287,270	8.5%	17.8%
Comm/Util.	1,421,166	-1.0%	1,390,636	-2.1%	1,432,477	3.0%	1,503,040	4.9%	1,423,508	-5.3%	1,521,106	6.9%	11.9%
Bldg Mat'l's.	1,148,411	0.5%	1,292,138	12.5%	1,457,538	12.8%	1,413,014	-3.1%	1,437,736	1.7%	1,572,172	9.4%	12.3%
Services	895,681	20.2%	958,919	7.1%	1,024,827	6.9%	996,453	-2.8%	1,213,327	21.8%	1,296,971	6.9%	10.1%
Merchandise	921,223	-6.3%	835,033	-9.4%	901,844	8.0%	938,333	4.0%	986,553	5.1%	960,576	-2.6%	7.5%
All Other Retail	372,326	20.5%	560,135	50.4%	472,182	-15.7%	651,849	38.1%	625,400	-4.1%	660,645	5.6%	5.1%
Fin./Lease	311,410	12.0%	215,114	-30.9%	267,178	24.2%	278,582	4.3%	332,522	19.4%	373,260	12.3%	2.9%
Manufacturing	298,269	21.5%	437,847	46.8%	306,078	-30.1%	310,406	1.4%	224,249	-27.8%	288,159	28.5%	2.2%
Furniture	172,292	15.8%	196,291	13.9%	227,122	15.7%	235,225	3.6%	288,810	22.8%	298,700	3.4%	2.3%
Wholesale	152,813	28.2%	163,738	7.1%	172,867	5.6%	271,459	57.0%	286,022	5.4%	255,073	-10.8%	2.0%
Automotive	53,055	8.3%	60,459	14.0%	65,273	8.0%	74,218	13.7%	51,583	-30.5%	63,394	22.9%	0.5%
Construction	12,491	-19.2%	16,189	29.6%	47,163	191.3%	56,161	19.1%	70,909	26.3%	124,420	75.5%	1.0%
Apparel	53,918	46.8%	61,782	14.6%	68,029	10.1%	75,105	10.4%	86,156	14.7%	100,095	16.2%	0.8%
Agriculture	13,074	5.6%	14,889	13.9%	41,447	178.4%	48,617	17.3%	50,162	3.2%	56,291	12.2%	0.4%
	9,108,901	4.4%	9,750,654	7.0%	10,414,782	6.8%	11,193,655	7.5%	11,972,557	7.0%	12,832,129	7.2%	



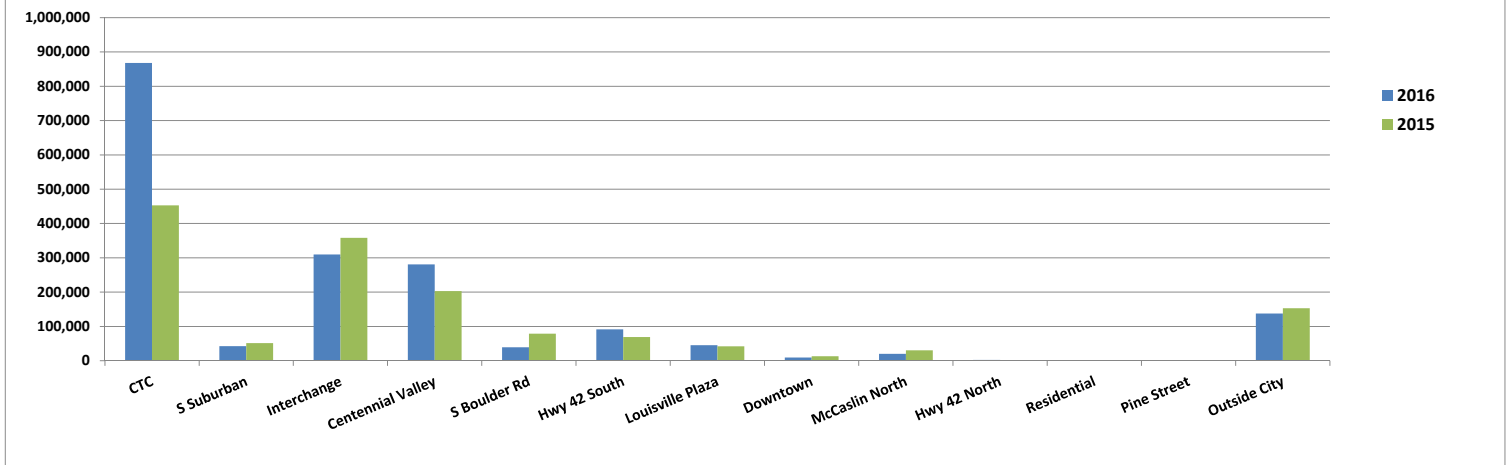




Annual Consumer Use Tax Revenue Comparisons by Area (Jan - Dec 2016)

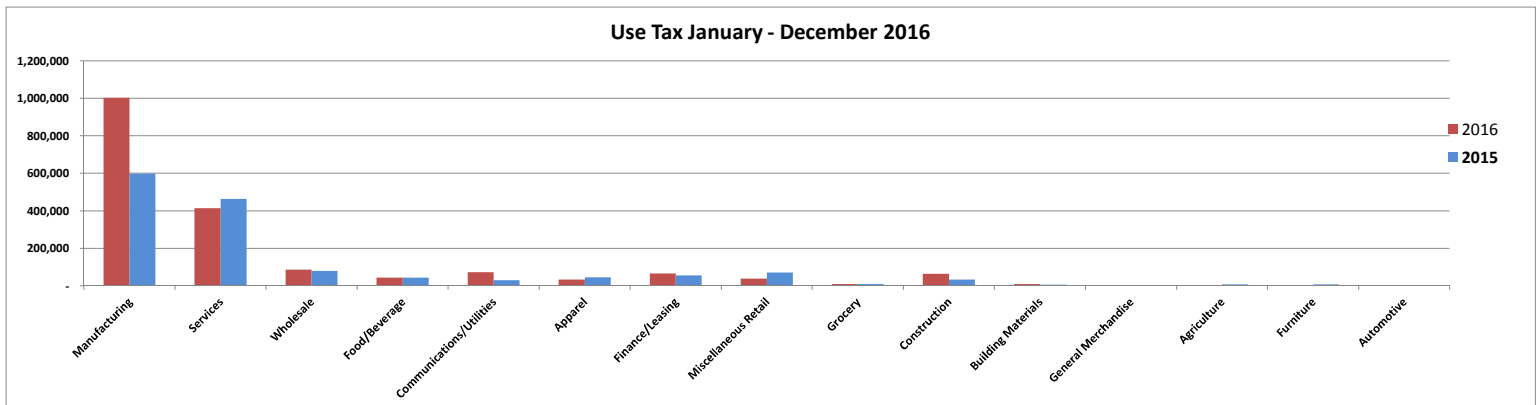
AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	% Of Total
CTC		229,339	627,942	791,492	614,982	453,003	868,208	47.0%
S Suburban		46,929	70,928	208,783	106,505	51,318	42,563	2.3%
Interchange		39,367	43,091	168,240	316,135	358,168	309,690	16.8%
Centennial Valley		138,664	252,079	127,490	130,945	203,007	280,834	15.2%
S Boulder Rd		100	2,022	139,876	116,699	78,801	39,012	2.1%
Hwy 42 South		429	16,136	45,465	43,133	69,206	91,493	5.0%
Louisville Plaza		34,454	36,925	17,483	22,101	42,110	45,236	2.4%
Downtown		3,078	6,064	15,785	13,697	13,101	9,369	0.5%
McCaslin North		7,101	13,632	9,598	17,483	30,504	19,852	1.1%
Hwy 42 North		709	7,613	3,354	1,379	1,702	2,290	0.1%
Residential		1,413	1,224	2,488	1,685	1,586	835	0.0%
Pine Street		548	752	180	247	363	556	0.0%
Outside City		53,935	123,735	(621)	83,347	152,782	137,351	7.4%
Totals	-	556,065	1,202,143	1,529,611	1,468,338	1,455,649	1,847,288	
% Of Change	N/A	N/A	116.2%	27.2%	-4.0%	-0.9%	26.9%	

Use Tax January to December 2016



Annual Use Tax Revenue Comparisons by Industry (Jan. - Dec. 2016)

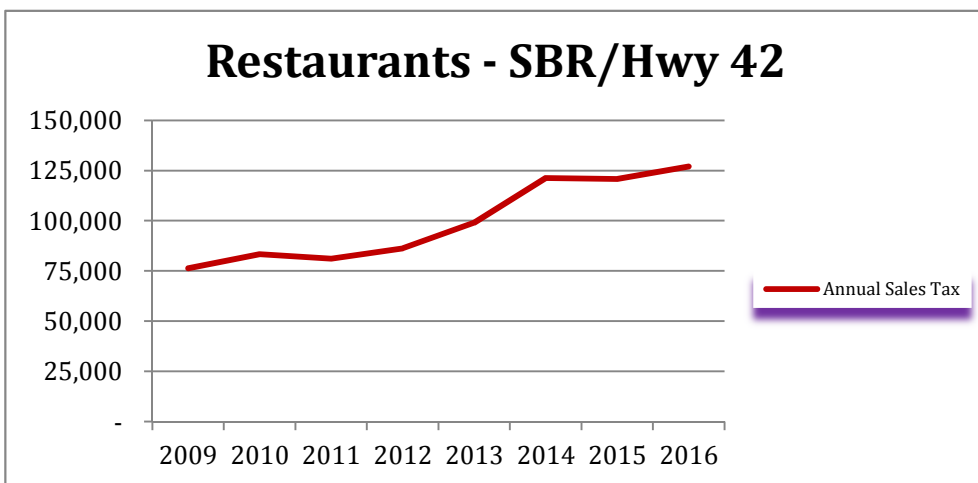
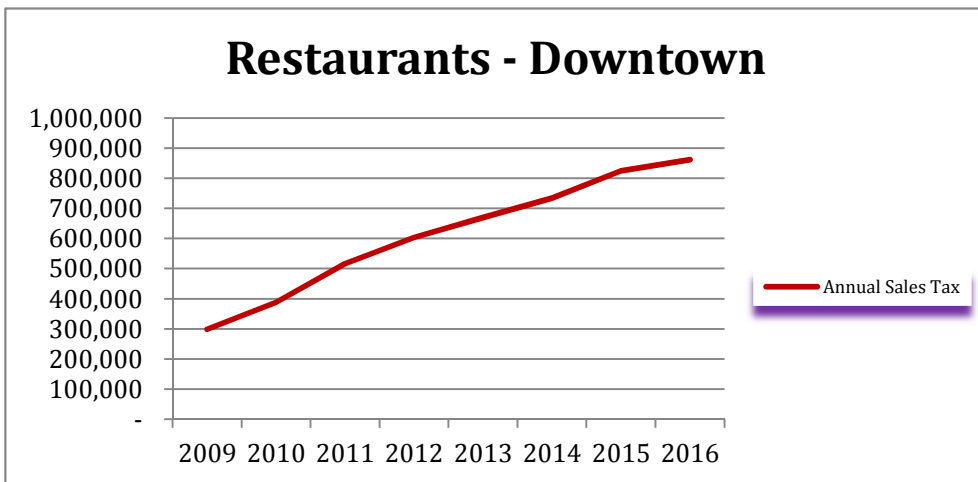
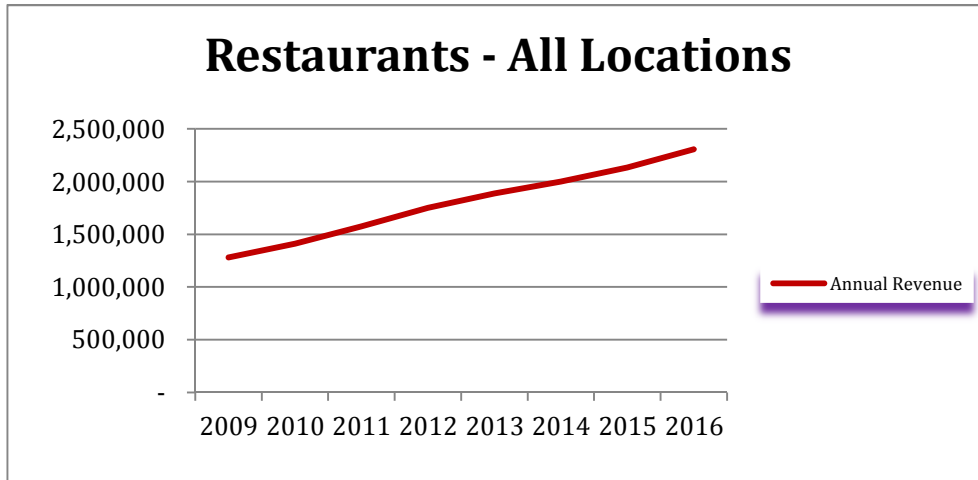
AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	% Of Total
Manufacturing		150,950	393,208	644,936	552,458	597,994	1,002,250	54.3%
Services		257,245	490,507	415,442	414,989	463,335	413,909	22.4%
Wholesale		880	14,633	141,514	49,362	79,303	85,952	4.7%
Food/Beverage		11,133	15,435	82,102	158,669	43,248	44,367	2.4%
Communications/Utilities		21,504	94,730	64,567	16,090	30,064	73,072	4.0%
Apparel		39,868	34,350	41,183	39,676	45,472	33,045	1.8%
Finance/Leasing		5,431	14,386	35,660	38,720	55,358	65,614	3.6%
Miscellaneous Retail		15,282	80,162	79,693	73,669	71,668	38,150	2.1%
Grocery		25,283	25,265	7,817	3,758	9,988	9,887	0.5%
Construction		748	6,718	6,521	48,347	32,728	63,769	3.5%
Building Materials		4,157	7,629	5,797	53,821	6,010	9,303	0.5%
General Merchandise		22,611	22,976	3,205	9,165	4,396	4,608	0.2%
Agriculture		355	308	881	1,820	8,198	1,622	0.1%
Furniture		618	1,461	243	7,523	7,228	1,396	0.1%
Automotive		-	374	52	271	661	344	0.0%
Totals	-	556,065	1,202,143	1,529,611	1,468,338	1,455,649	1,847,288	
% Of Change	N/A	N/A	116.2%	27.2%	-4.0%	-0.9%	26.9%	



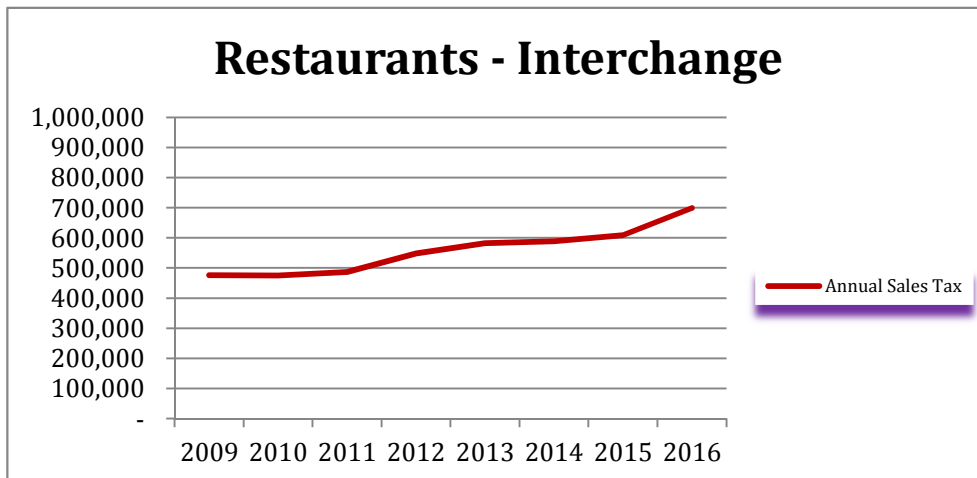
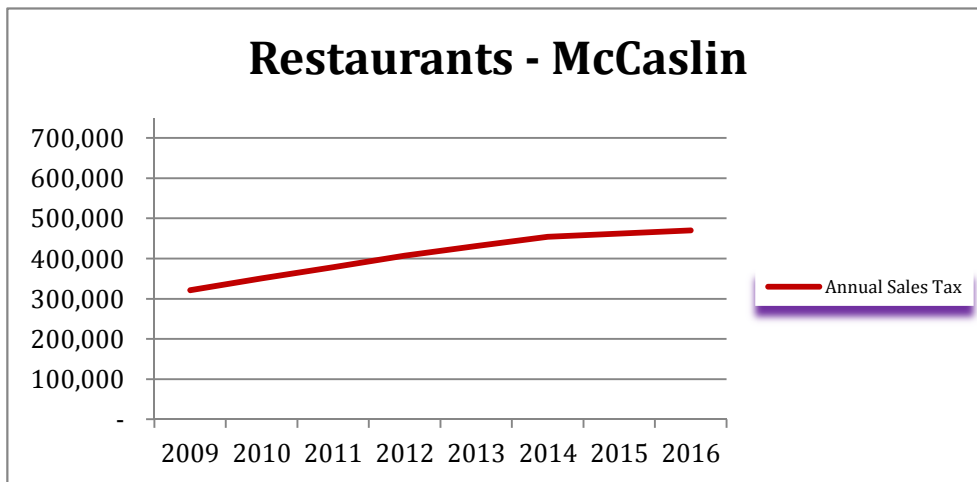
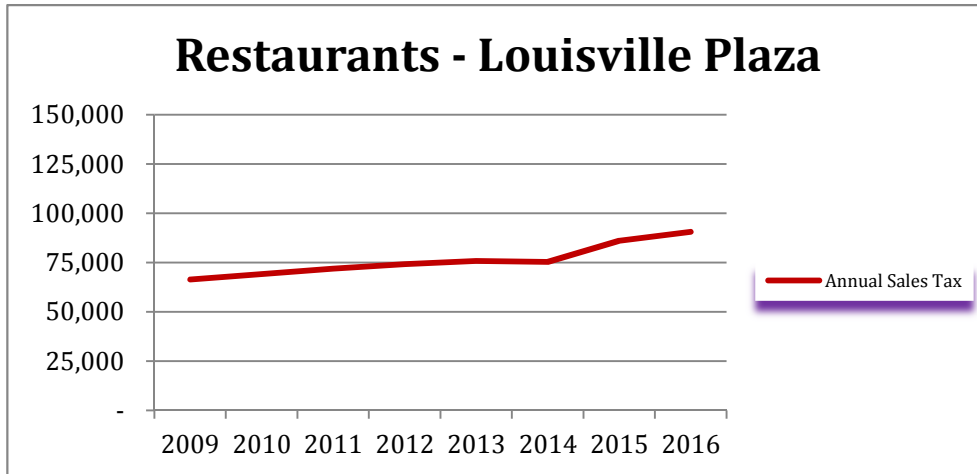
CONSUMER USE TAX			
	YEAR	By Filing Period	By Receipt Date
Total	2011	820,241.17	556,064.91
Total	2012	1,173,330.54	1,202,142.66
Total	2013	1,491,528.39	1,529,611.12
Total	2014	1,346,583.61	1,468,337.55
Total	2015	1,763,155.44	1,455,649.46
Total	2016	1,464,315.37	1,847,288.44

AUDITS/ASSESSMENTS		
Tax Type	Revenue Collected	
	<u>2016</u>	<u>2015</u>
Sales Tax	45,152.10	177,656.12
Consumer Use Tax	210,374.82	182,671.92
Building Use Tax	126,177.37	23,500.50
Lodging Tax	-	3,063.05
Penalties & Interest	49,621.08	73,982.68
Bad Debts	-	16.68
Total Audit/Assessment Revenue	431,325.37	460,890.95

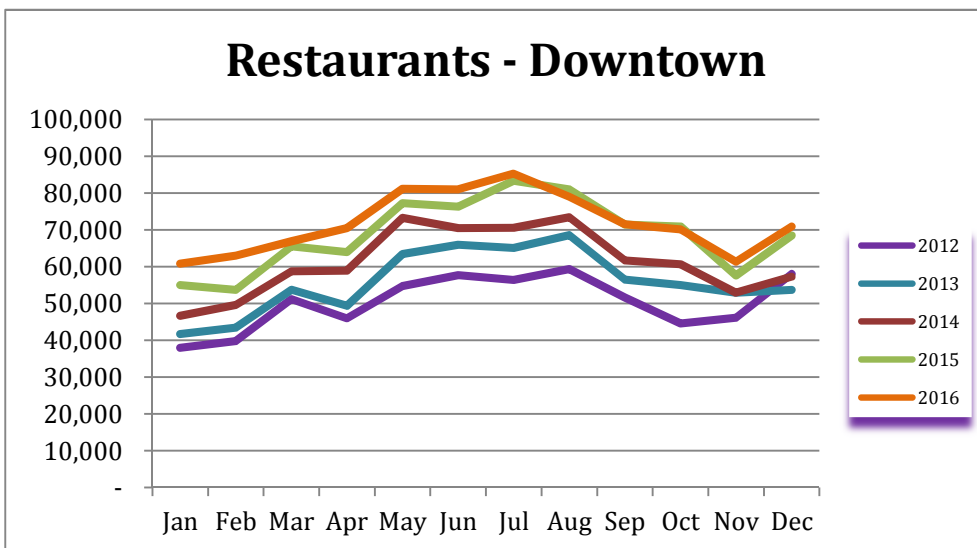
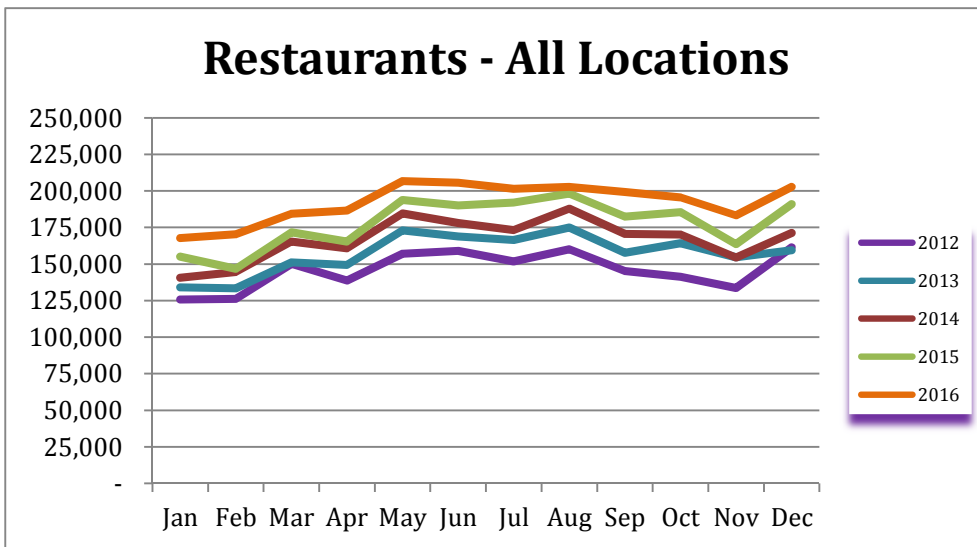
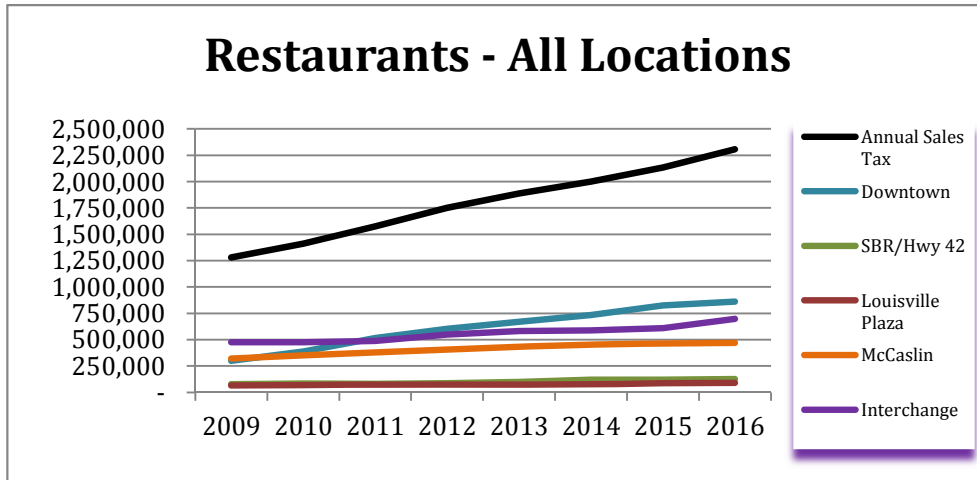
**Restaurant Graphs
December 2016**



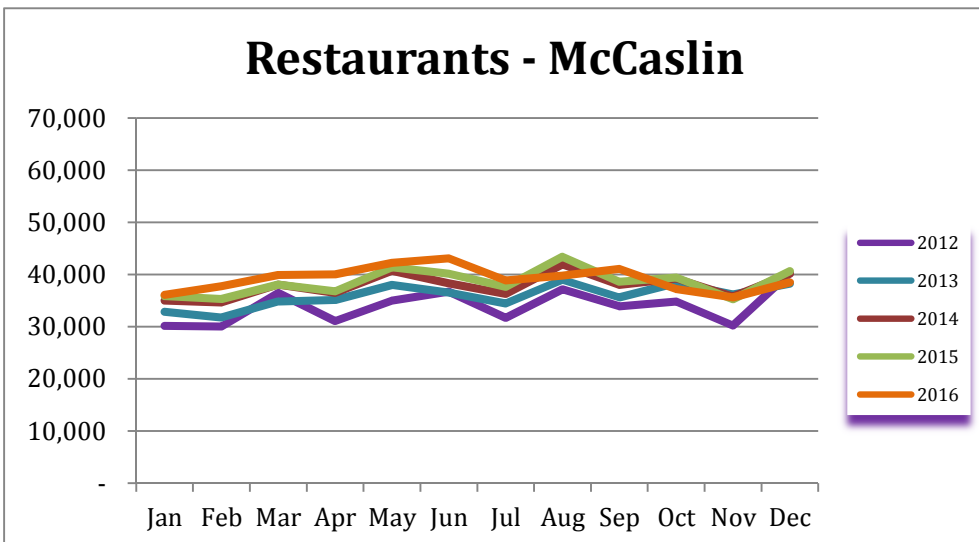
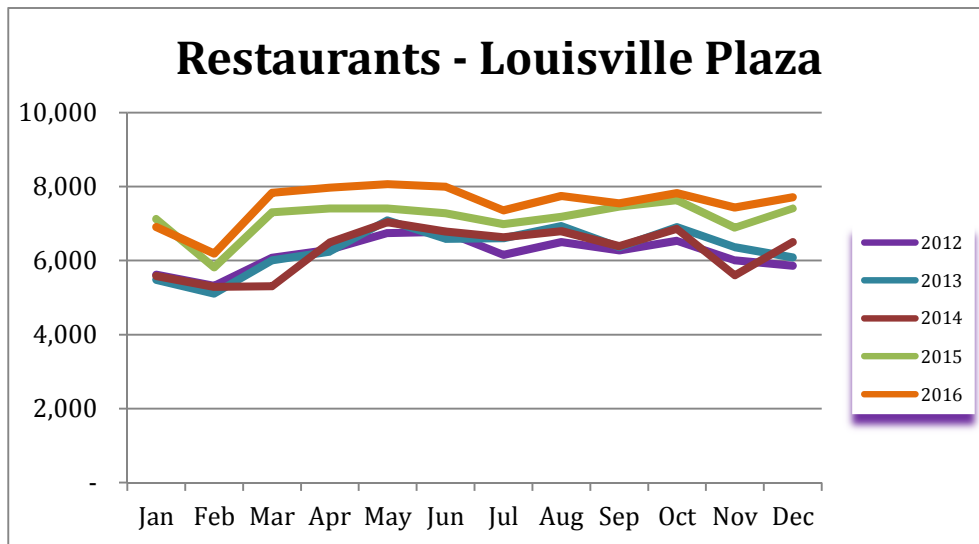
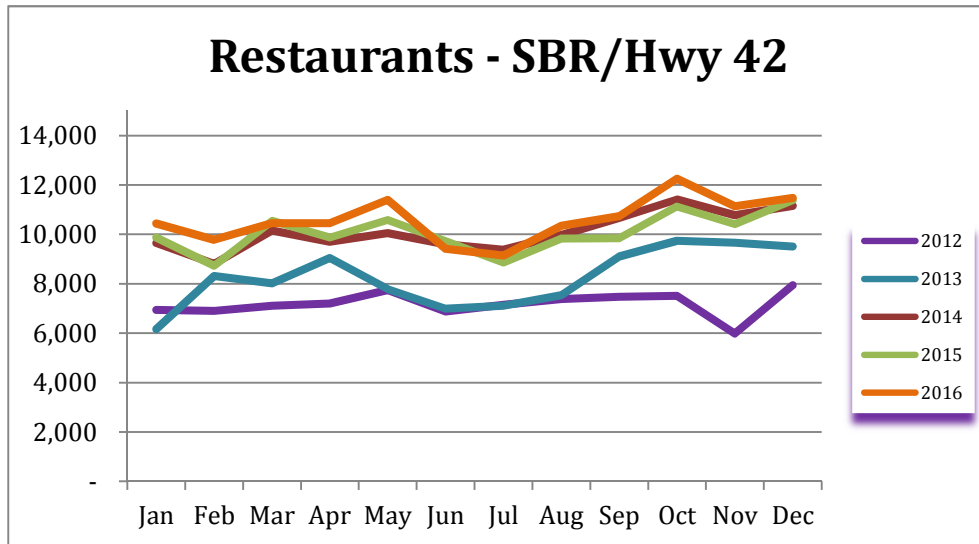
**Restaurant Graphs
December 2016**



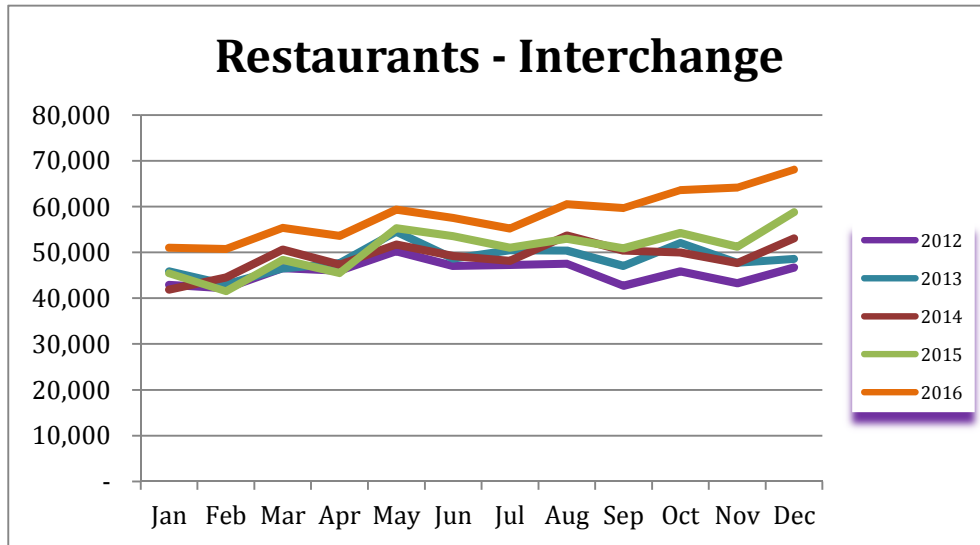
Restaurant Graphs December 2016



**Restaurant Graphs
December 2016**



Restaurant Graphs
December 2016



CITY OF LOUISVILLE
2016 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2009 - 2016)
12/31/2016

MONTH	2009 *	2010	2011	2012	2013	2014	2015	2016
January	758,656	652,461	634,012	681,326	777,242	798,792	930,279	886,723
February	600,069	603,533	589,984	656,603	669,879	708,164	751,446	920,875
March	751,129	772,957	776,647	816,468	820,313	891,756	966,850	1,054,128
April	711,199	718,508	725,384	757,617	870,965	990,489	926,082	949,906
May	741,994	733,372	734,017	855,685	918,954	928,421	931,057	1,032,963
June	813,144	804,590	871,414	890,833	895,906	1,013,900	1,116,715	1,216,853
July	762,592	712,442	735,710	794,745	856,770	866,647	1,026,333	1,136,035
August	712,559	685,926	738,939	776,002	821,538	983,356	983,178	1,050,800
September	762,495	736,581	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466
October	724,281	683,343	718,122	737,769	827,461	876,022	948,794	1,003,857
November	698,436	662,050	746,388	855,913	812,544	867,460	933,235	1,005,580
December	1,004,279	963,270	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942
Total Tax	\$ 9,040,831	\$ 8,729,032	\$ 9,108,901	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129
Tax Variance %	-3.4%	-3.4%	4.4%	7.0%	6.8%	7.5%	7.0%	7.2%

Quarterly Summary	2009	2010	2011	2012	2013	2014	2015	2016
1st Quarter	2,109,854	2,028,951	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726
2nd Quarter	2,266,336	2,256,470	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722
3rd Quarter	2,237,645	2,134,948	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301
4th Quarter	2,426,996	2,308,663	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820	3,430,379
Tax Incr/(Decr)	(1,299)	(118,332)	208,345	168,251	80,164	272,355	205,041	187,559
Tax Variance %	-0.1%	-4.9%	9.0%	6.7%	3.0%	9.8%	6.7%	5.8%

* Includes Historic Preservation Tax (HPT) of .125% or 3.7% increase in total tax rate.

