

**CITY OF LOUISVILLE**

**Revenue History  
2013 through 2017**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS		6,663,784	725,982	1,002,841	705,152	229,814	803,749
YTD Variance % to Prior Year		9.9%	-10.8%	-17.8%	12.2%	1.3%	284.6%	10.6%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS		12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325
YTD Variance % to Prior Year		7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	778,705	800,685	938,911	890,050	1,009,533	1,054,675	118.5%	118.5%	104.5%	104.5%
Feb	677,256	708,418	808,454	922,502	916,711	866,877	94.0%	106.0%	94.6%	99.8%
Mar	821,853	985,745	979,639	1,055,715	1,130,144	1,189,196	112.6%	108.5%	105.2%	101.8%
Apr	882,437	993,747	968,100	964,682	1,076,117	1,045,769	108.4%	108.4%	97.2%	100.6%
May	943,909	929,994	944,922	1,043,401	1,131,810	1,192,302	114.3%	109.7%	105.3%	101.6%
Jun	950,701	1,015,778	1,120,140	1,218,023	1,247,170	1,859,310	152.6%	118.3%	149.1%	110.7%
Jul	864,327	871,158	1,038,928	1,136,243	1,128,171		0.0%	99.7%	0.0%	94.4%
Aug	828,581	1,096,941	993,159	1,053,719	1,102,938		0.0%	87.0%	0.0%	82.4%
Sep	1,023,383	980,918	1,103,330	1,154,610	1,191,198		0.0%	76.4%	0.0%	72.6%
Oct	828,537	907,968	954,697	1,003,914	1,074,389		0.0%	69.0%	0.0%	65.5%
Nov	817,829	869,528	935,693	1,011,439	1,074,194		0.0%	62.9%	0.0%	59.7%
Dec	1,129,807	1,294,795	1,364,240	1,422,983	1,458,536		0.0%	56.0%	0.0%	53.2%
<b>Totals</b>	<b>10,547,325</b>	<b>11,455,676</b>	<b>12,150,213</b>	<b>12,877,281</b>	<b>13,540,910</b>	<b>7,208,128</b>				
<b>% Of Change</b>	<b>7.4%</b>	<b>8.6%</b>	<b>6.1%</b>	<b>6.0%</b>	<b>5.2%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	20,848	22,487	24,681	25,767	29,612	27,069	105.1%	105.1%	91.4%	91.4%
Feb	19,921	22,789	23,429	28,321	29,405	24,240	85.6%	94.9%	82.4%	86.9%
Mar	22,836	27,659	33,963	32,422	33,601	33,056	102.0%	97.5%	98.4%	91.1%
Apr	26,040	29,651	34,080	35,442	35,414	34,743	98.0%	97.7%	98.1%	93.0%
May	35,636	41,240	47,601	48,597	51,559	49,217	101.3%	98.7%	95.5%	93.7%
Jun	40,725	47,149	51,846	56,221	55,570	61,489	109.4%	101.3%	110.7%	97.7%
Jul	46,440	54,917	57,071	61,691	60,547		0.0%	79.7%	0.0%	77.7%
Aug	41,990	51,658	55,216	60,005	59,845		0.0%	66.0%	0.0%	64.6%
Sep	37,157	41,146	45,015	49,801	48,274		0.0%	57.7%	0.0%	56.9%
Oct	42,825	40,328	45,615	46,278	48,856		0.0%	51.7%	0.0%	50.8%
Nov	26,122	27,146	28,694	33,551	33,504		0.0%	48.1%	0.0%	47.3%
Dec	19,492	21,905	22,498	22,127	26,543		0.0%	45.9%	0.0%	44.8%
<b>Totals</b>	<b>380,033</b>	<b>428,075</b>	<b>469,709</b>	<b>500,223</b>	<b>512,730</b>	<b>229,814</b>				
<b>% Of Change</b>	<b>3.9%</b>	<b>12.6%</b>	<b>9.7%</b>	<b>6.5%</b>	<b>2.5%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	86,731	141,060	106,340	100,855	116,648	144,997	143.8%	143.8%	124.3%	124.3%
Feb	80,297	83,341	113,225	97,034	110,586	110,561	113.9%	129.1%	100.0%	112.5%
Mar	106,476	98,457	111,521	121,325	121,892	123,024	101.4%	118.6%	100.9%	108.4%
Apr	95,575	117,881	89,588	109,192	109,947	92,463	84.7%	110.0%	84.1%	102.6%
May	83,905	85,769	93,186	90,115	105,486	137,918	153.0%	117.4%	130.7%	107.9%
Jun	68,997	88,813	99,549	109,738	114,297	96,187	87.7%	112.2%	84.2%	103.9%
Jul	89,328	79,622	107,445	140,522	117,437		0.0%	91.7%	0.0%	88.6%
Aug	124,484	105,531	131,001	112,981	129,940		0.0%	80.0%	0.0%	76.1%
Sep	90,523	116,646	123,913	115,244	133,153		0.0%	70.7%	0.0%	66.6%
Oct	117,513	109,404	123,187	124,471	135,948		0.0%	62.9%	0.0%	59.0%
Nov	82,127	85,387	131,168	95,372	109,093		0.0%	57.9%	0.0%	54.1%
Dec	108,929	123,793	142,083	140,458	121,453		0.0%	52.0%	0.0%	49.5%
<b>Totals</b>	<b>1,134,885</b>	<b>1,235,702</b>	<b>1,372,205</b>	<b>1,357,306</b>	<b>1,425,880</b>	<b>705,152</b>				
<b>% Of Change</b>	<b>16.4%</b>	<b>8.9%</b>	<b>11.0%</b>	<b>-1.1%</b>	<b>5.1%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2013 -2017**

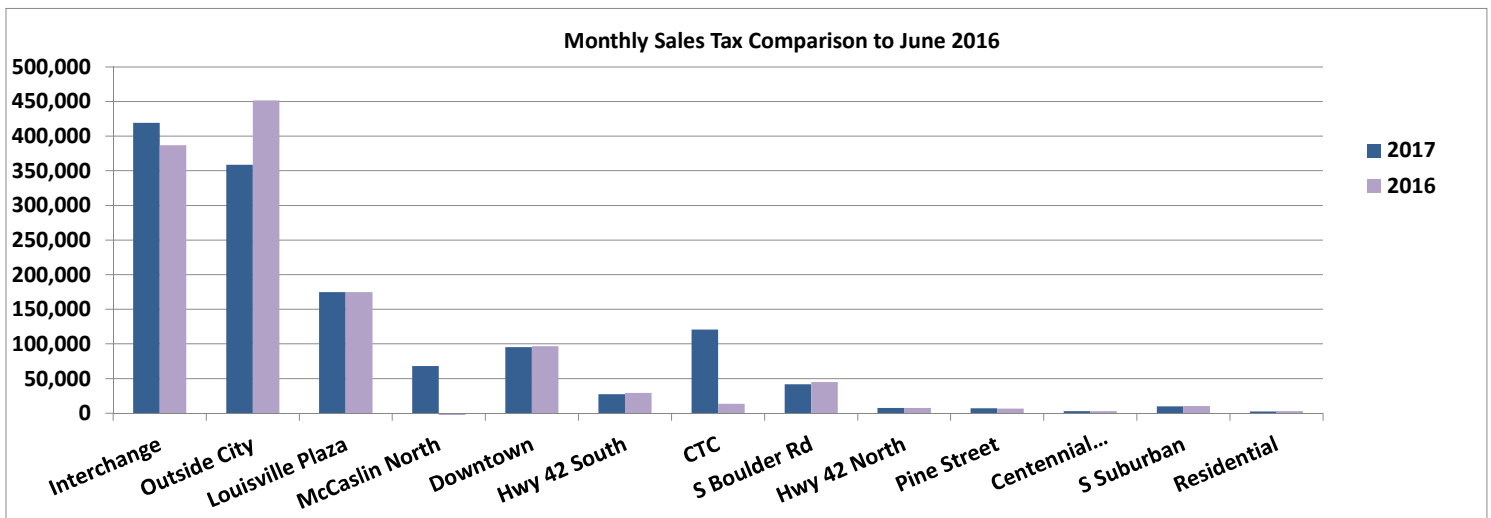
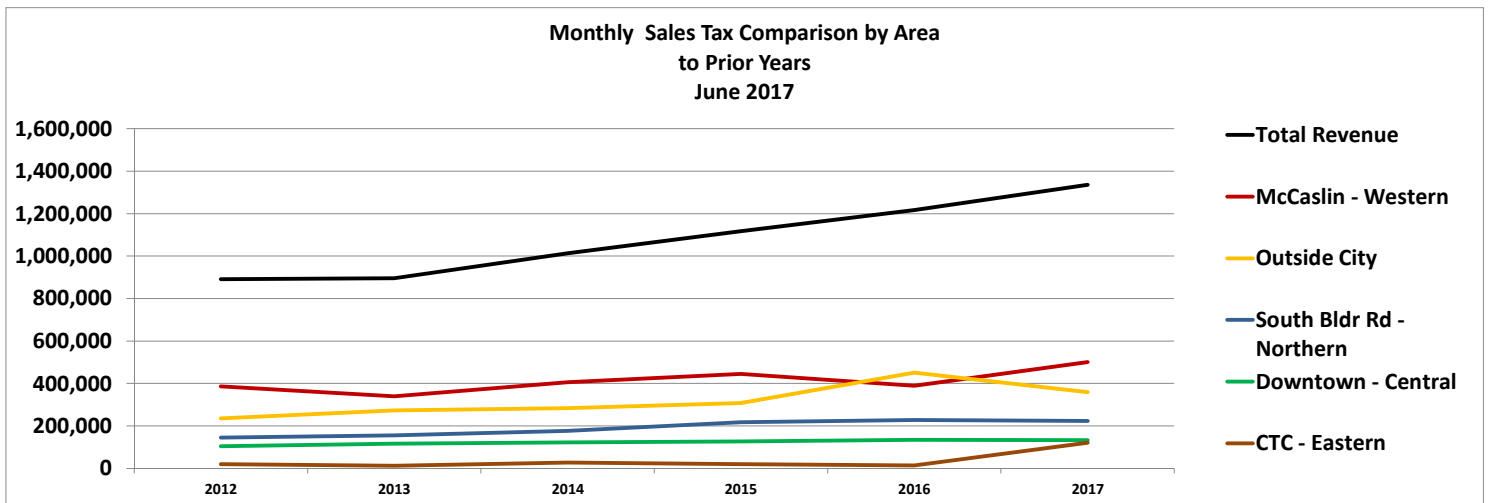
<b>Month Of Sale</b>	<b>2013 Actual</b>	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Actual</b>	<b>2017 Projection</b>	<b>2017 Actual</b>	<b>Mnthly % Of 2016</b>	<b>Y-T-D % Of 2016</b>	<b>Mnthly % Of Proj.</b>	<b>Y-T-D % Of Proj.</b>
Jan	184,731	40,650	65,576	174,842	80,517	275,878	157.8%	157.8%	342.6%	342.6%
Feb	69,470	196,461	35,569	76,430	69,649	103,187	135.0%	150.9%	148.2%	252.4%
Mar	263,140	99,076	136,921	159,627	108,914	300,687	188.4%	165.4%	276.1%	262.4%
Apr	78,235	93,637	93,561	62,683	77,968	95,596	152.5%	163.7%	122.6%	230.0%
May	54,267	270,829	157,466	235,856	138,637	76,348	32.4%	120.1%	55.1%	179.0%
Jun	120,854	102,883	42,484	510,772	132,067	151,145	29.6%	82.2%	114.4%	165.0%
Jul	91,461	70,466	472,951	161,699	128,637		0.0%	72.6%	0.0%	136.2%
Aug	87,374	46,088	214,635	155,447	106,712		0.0%	65.2%	0.0%	118.9%
Sep	19,729	58,752	98,891	64,269	65,514		0.0%	62.6%	0.0%	110.4%
Oct	130,501	57,992	149,737	305,287	115,897		0.0%	52.6%	0.0%	97.9%
Nov	79,635	157,394	72,504	49,929	70,048		0.0%	51.2%	0.0%	91.6%
Dec	20,236	24,949	45,098	44,792	55,901		0.0%	50.1%	0.0%	87.2%
<b>Totals</b>	<b>1,199,631</b>	<b>1,219,177</b>	<b>1,585,392</b>	<b>2,001,634</b>	<b>1,150,460</b>	<b>1,002,841</b>				
<b>% Of Change</b>	<b>40.5%</b>	<b>1.6%</b>	<b>30.0%</b>	<b>26.3%</b>	<b>-42.5%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2013 -2017**

<b>Month Of Sale</b>	<b>2013 Actual</b>	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Actual</b>	<b>2017 Projection</b>	<b>2017 Actual</b>	<b>Mnthly % Of 2016</b>	<b>Y-T-D % Of 2016</b>	<b>Mnthly % Of Proj.</b>	<b>Y-T-D % Of Proj.</b>
Jan	37,090	140,825	86,310	226,633	116,491	140,390	61.9%	61.9%	120.5%	120.5%
Feb	74,247	73,497	92,813	126,682	92,652	97,871	77.3%	67.4%	105.6%	113.9%
Mar	85,187	111,992	146,179	129,773	130,215	153,044	117.9%	81.0%	117.5%	115.3%
Apr	61,435	122,627	94,037	177,473	113,863	204,559	115.3%	90.2%	179.7%	131.5%
May	123,930	60,387	101,700	103,736	114,003	96,617	93.1%	90.6%	84.7%	122.1%
Jun	117,226	127,410	139,860	152,470	147,688	252,267	165.5%	103.1%	170.8%	132.1%
Jul	82,469	122,959	83,003	65,541	87,377		0.0%	96.2%	0.0%	117.8%
Aug	39,698	129,430	135,998	124,102	133,738		0.0%	85.4%	0.0%	100.9%
Sep	118,185	99,986	151,963	110,699	129,705		0.0%	77.6%	0.0%	88.6%
Oct	233,281	88,790	140,631	247,533	169,815		0.0%	64.5%	0.0%	76.5%
Nov	190,782	240,584	133,558	155,633	174,032		0.0%	58.3%	0.0%	67.0%
Dec	366,082	149,849	149,597	227,012	345,302		0.0%	51.1%	0.0%	53.8%
<b>Totals</b>	<b>1,529,611</b>	<b>1,468,338</b>	<b>1,455,649</b>	<b>1,847,288</b>	<b>1,754,880</b>	<b>944,748</b>				
<b>% Of Change</b>	<b>27.2%</b>	<b>-4.0%</b>	<b>-0.9%</b>	<b>26.9%</b>	<b>-5.0%</b>					

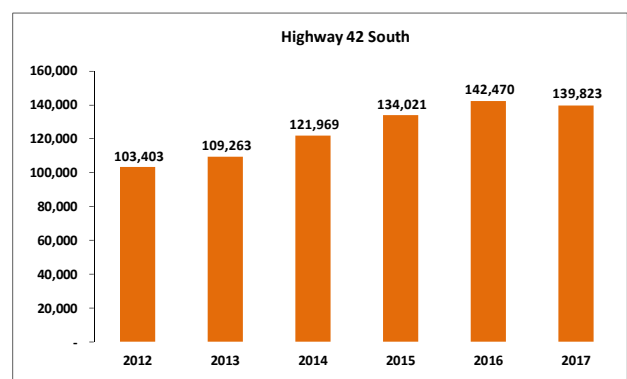
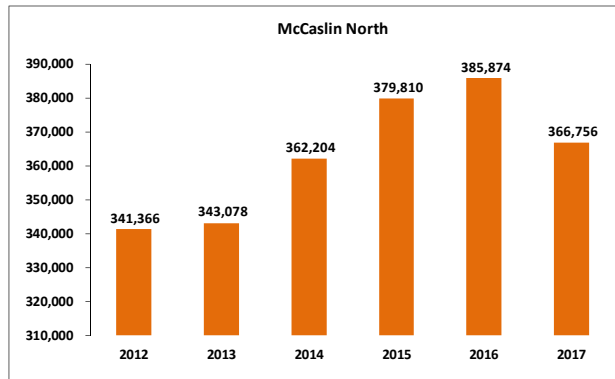
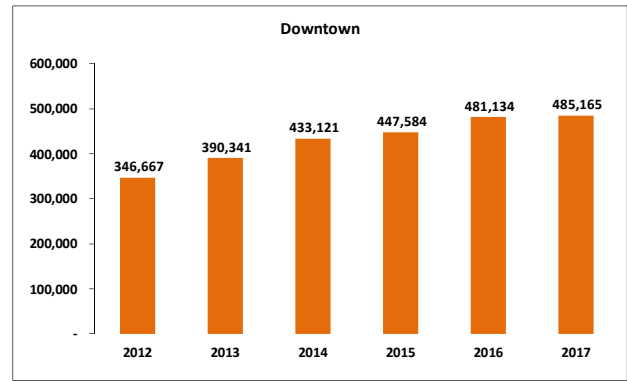
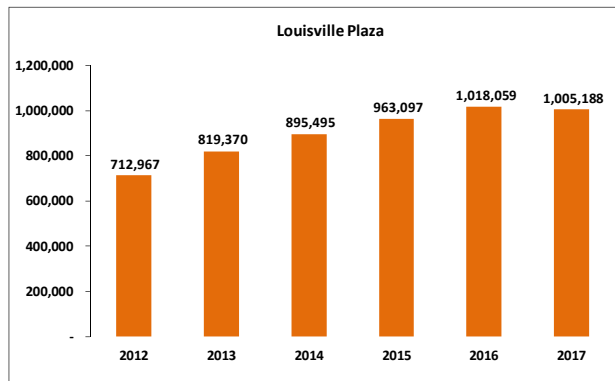
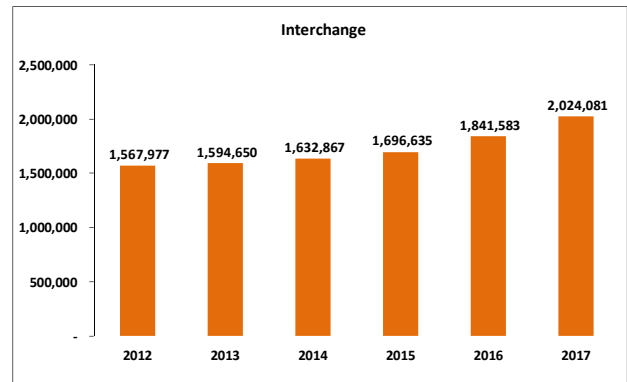
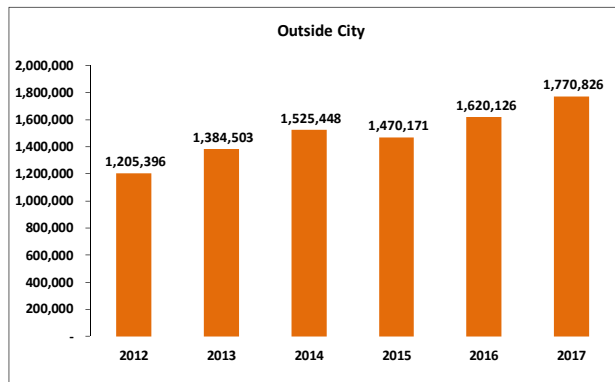
## Monthly Sales Tax Revenue Comparisons by Area (June 2017)

AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total	% Change
Interchange	320,972	324,431	333,948	371,723	386,693	419,320	31.4%	8.4%
Outside City	235,537	272,388	283,136	307,312	451,624	358,664	26.8%	-20.6%
Louisville Plaza	125,067	139,612	154,426	167,898	174,634	174,677	13.1%	0.0%
McCaslin North	60,588	58,696	62,601	67,051	(10,583)	68,285	5.1%	-
Downtown	70,581	85,018	88,262	90,057	96,719	95,267	7.1%	-1.5%
Hwy 42 South	21,561	19,640	23,275	24,469	29,183	27,560	2.1%	-5.6%
CTC	19,591	11,652	27,109	20,442	13,364	120,973	9.1%	805.2%
S Boulder Rd	10,921	9,920	13,920	42,298	45,050	41,667	3.1%	-7.5%
Hwy 42 North	9,337	6,511	7,878	7,391	7,610	7,597	0.6%	-0.2%
Pine Street	6,935	8,380	7,571	7,690	6,406	7,185	0.5%	12.2%
Centennial Valley	1,358	(48,686)	6,250	4,407	3,041	2,693	0.2%	-11.4%
S Suburban	3,641	4,855	2,513	2,084	10,382	9,922	0.7%	-4.4%
Residential	4,743	3,489	3,010	3,893	2,730	2,597	0.2%	-4.9%
<b>Total Revenue</b>	<b>890,833</b>	<b>895,906</b>	<b>1,013,900</b>	<b>1,116,715</b>	<b>1,216,853</b>	<b>1,336,406</b>		
<b>% Of Change</b>	<b>2.2%</b>	<b>0.6%</b>	<b>13.2%</b>	<b>10.1%</b>	<b>9.0%</b>	<b>9.8%</b>		

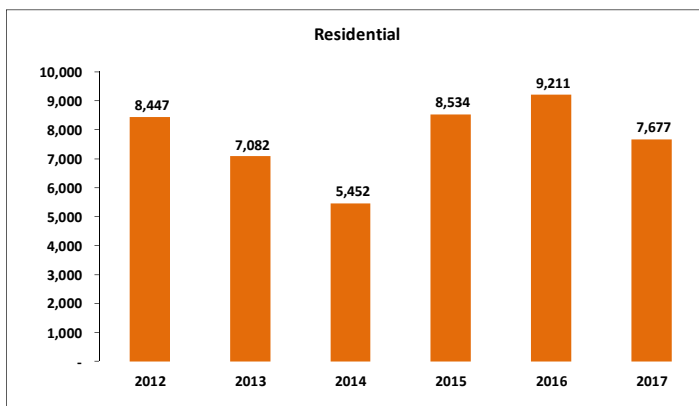
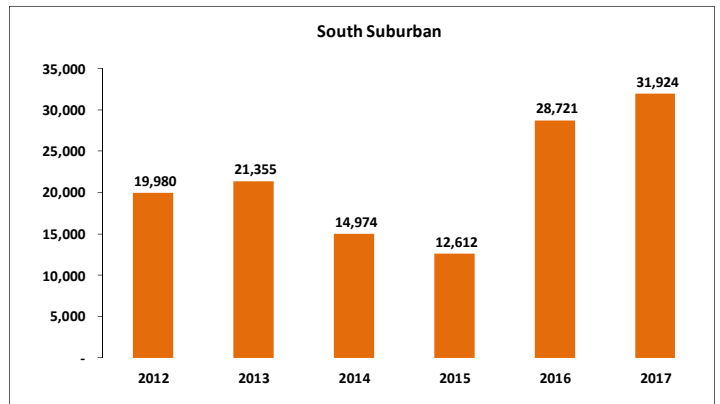
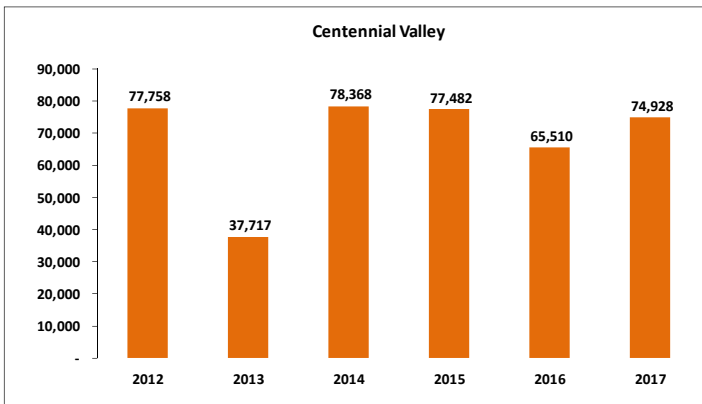
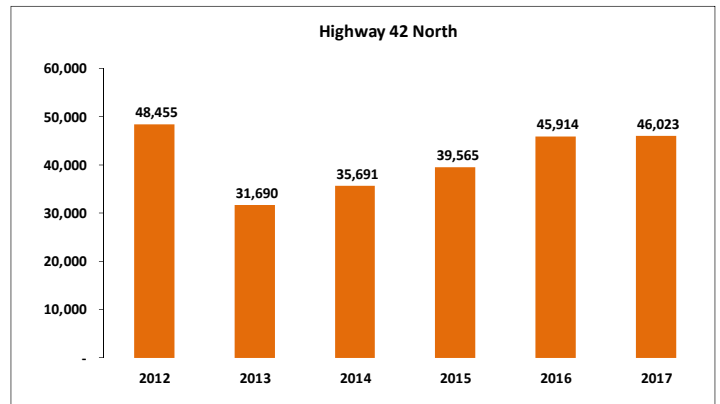
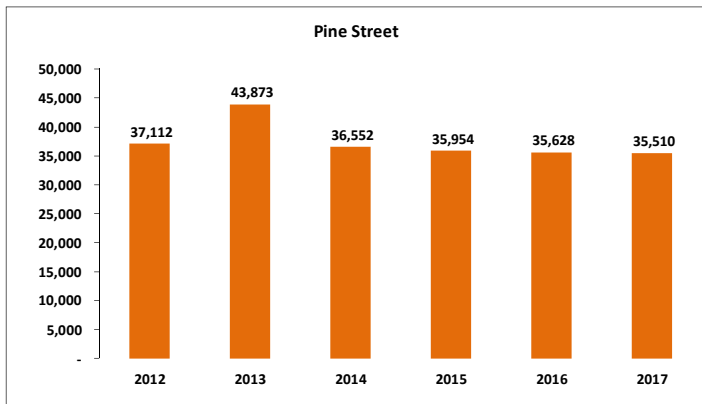
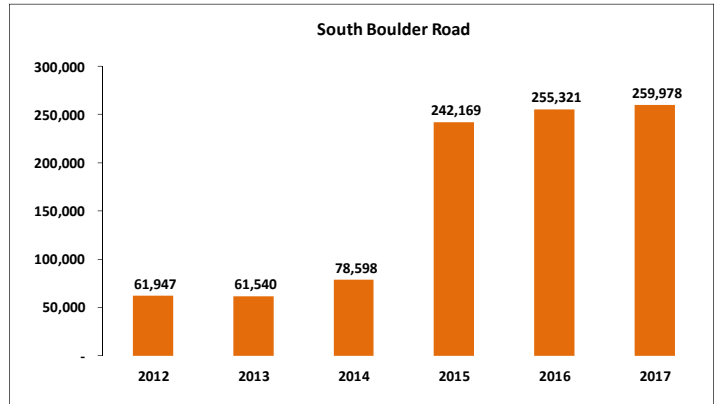
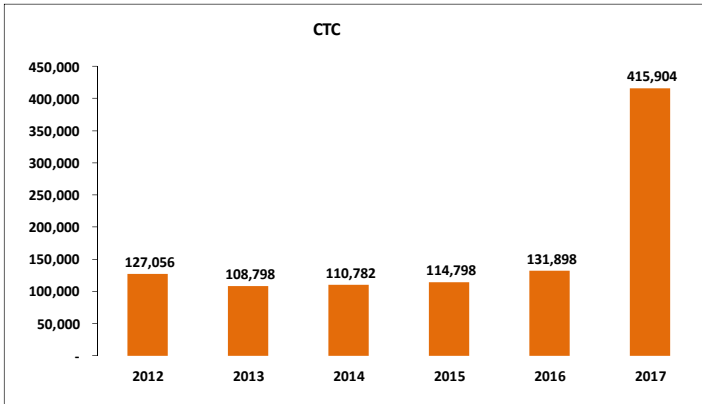


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Jun. 2017)**

	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	% of Total
Outside City	1,205,396	5.0%	1,384,503	14.9%	1,525,448	10.2%	1,470,171	-3.6%	1,620,126	6.2%	1,770,826	9.3%	26.6%
Interchange	1,567,977	8.5%	1,594,650	1.7%	1,632,867	2.4%	1,696,635	3.9%	1,841,583	12.8%	2,024,081	9.9%	30.4%
Louisville Plaza	712,967	-0.2%	819,370	14.9%	895,495	9.3%	963,097	7.5%	1,018,059	13.7%	1,005,188	-1.3%	15.1%
Downtown	346,667	20.2%	390,341	12.6%	433,121	11.0%	447,584	3.3%	481,134	11.1%	485,165	0.8%	7.3%
McCaslin North	341,366	4.8%	343,078	0.5%	362,204	5.6%	379,810	4.9%	385,874	6.5%	366,756	-5.0%	5.5%
Hwy 42 South	103,403	12.2%	109,263	5.7%	121,969	11.6%	134,021	9.9%	142,470	16.8%	139,823	-1.9%	2.1%
CTC	127,056	43.4%	108,798	-14.4%	110,782	1.8%	114,798	3.6%	131,898	19.1%	415,904	215.3%	6.2%
South Boulder Rd	61,947	7.0%	61,540	-0.7%	78,598	27.7%	242,169	208.1%	255,321	224.8%	259,978	1.8%	3.9%
Pine Street	37,112	2.9%	43,873	18.2%	36,552	-16.7%	35,954	-1.6%	35,628	-2.5%	35,510	-0.3%	0.5%
Hwy 42 North	48,455	-1.0%	31,690	-34.6%	35,691	12.6%	39,565	10.9%	45,914	28.6%	46,023	0.2%	0.7%
Centennial Valley	77,758	30.0%	37,717	-51.5%	78,368	107.8%	77,482	-1.1%	65,510	-16.4%	74,928	14.4%	1.1%
South Suburban	19,980	4.0%	21,355	6.9%	14,974	-29.9%	12,612	-15.8%	28,721	91.8%	31,924	11.2%	0.5%
Residential	8,447	31.1%	7,082	-16.2%	5,452	-23.0%	8,534	56.5%	9,211	68.9%	7,677	-16.6%	0.1%
	4,658,531	7.6%	4,953,260	6.3%	5,331,522	7.6%	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	

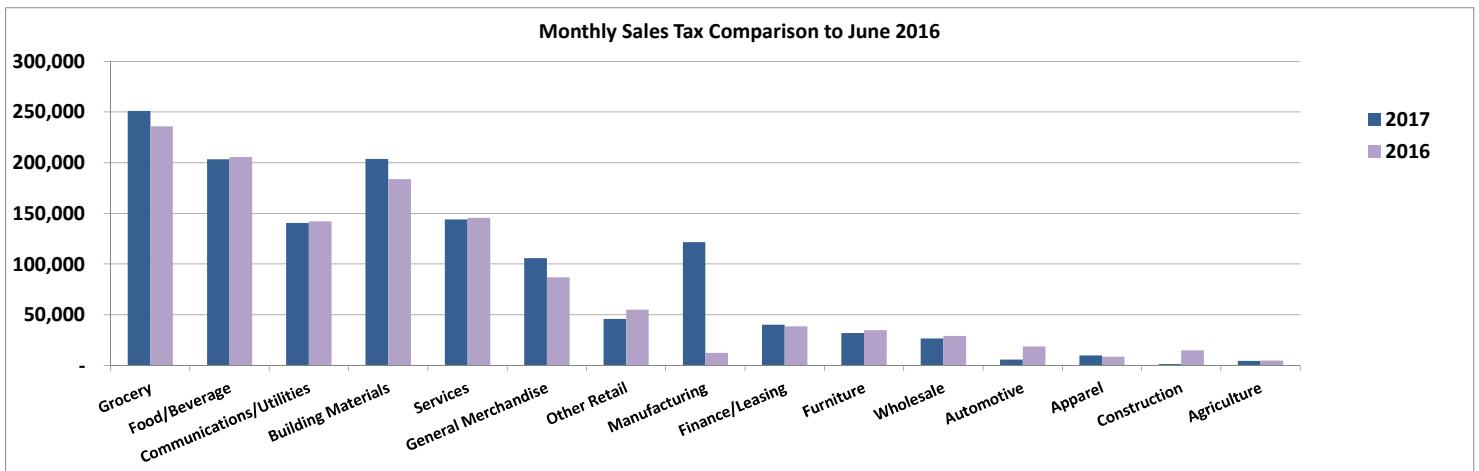
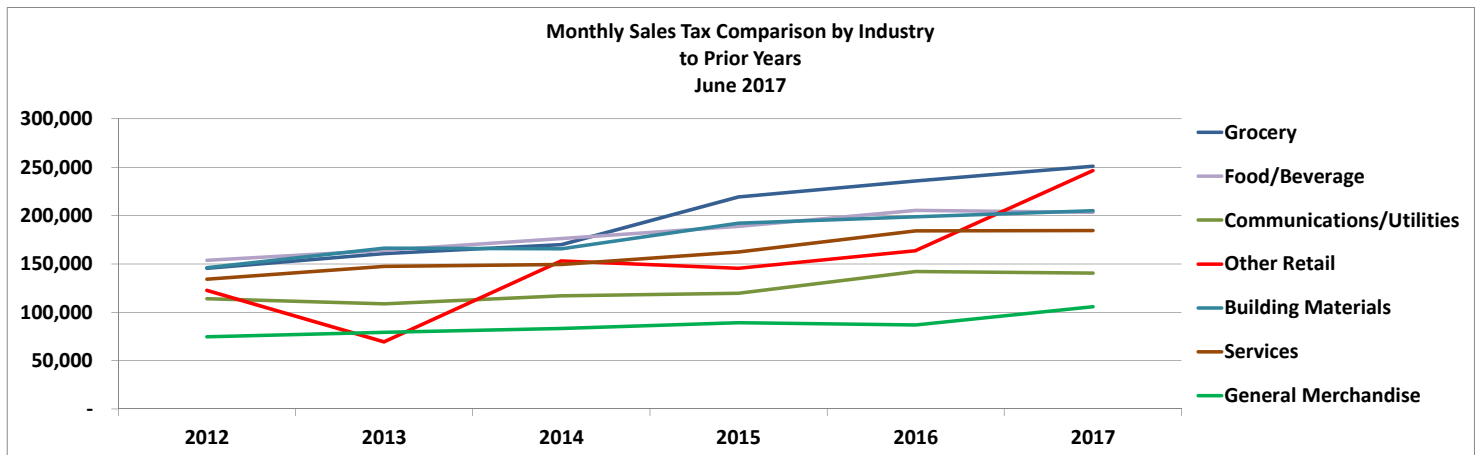


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Jun. 2017)**



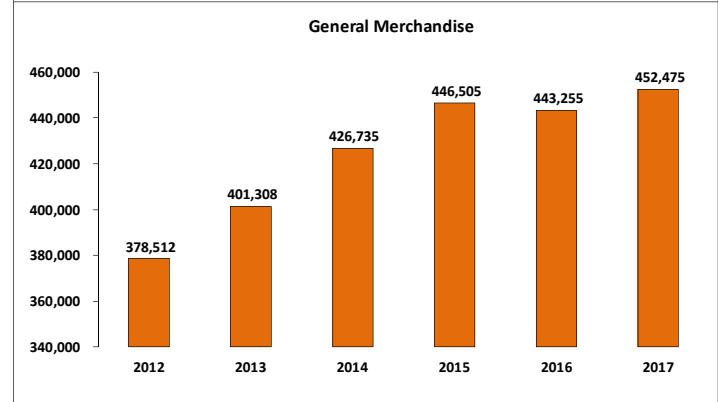
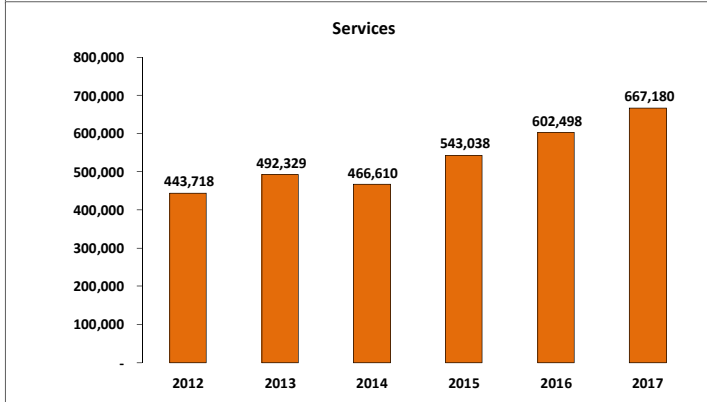
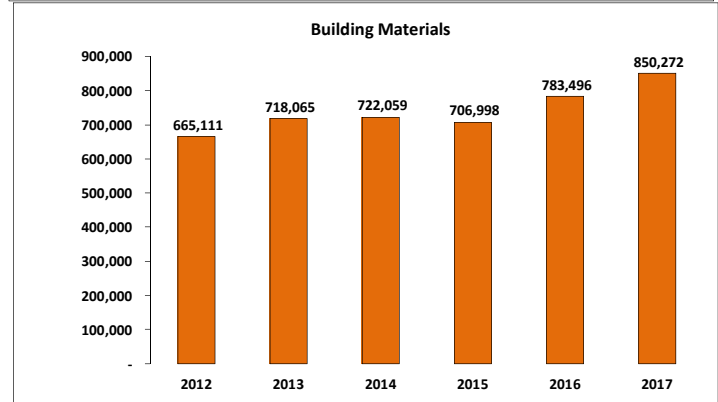
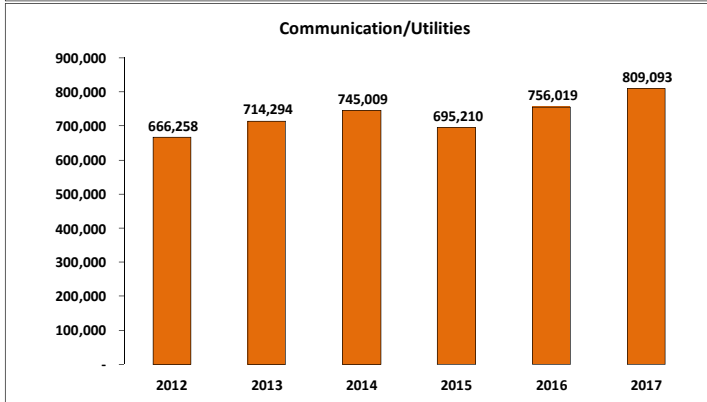
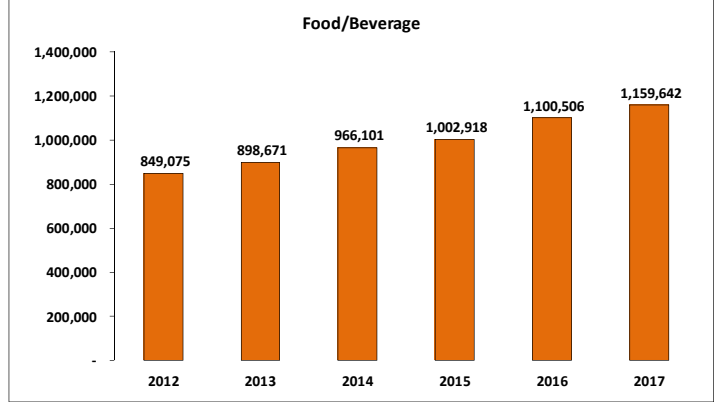
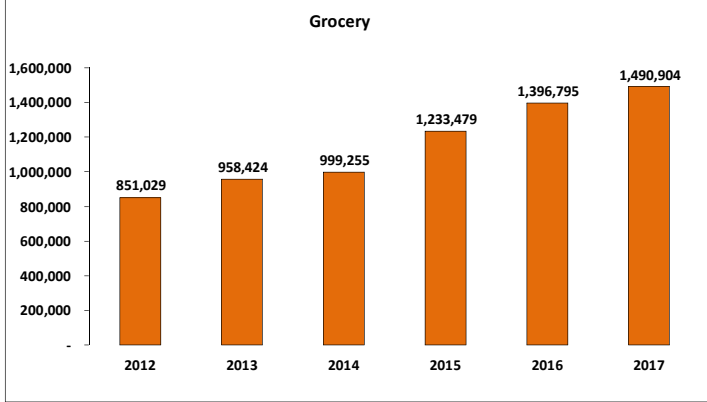
## Monthly Sales Tax Revenue Comparisons by Industry (June 2017)

AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total	% Change
Grocery	145,313	160,753	169,821	219,349	235,799	251,069	18.8%	6.5%
Food/Beverage	153,782	164,075	176,169	188,669	205,460	203,201	15.2%	-1.1%
Communications/Utilities	113,950	108,814	116,903	119,534	142,168	140,573	10.5%	-1.1%
Building Materials	144,301	160,237	161,322	180,193	183,758	203,630	15.2%	10.8%
Services	110,473	112,099	113,318	127,236	145,591	144,149	10.8%	-1.0%
General Merchandise	74,585	79,242	83,145	89,146	86,750	105,708	7.9%	21.9%
Other Retail	54,180	42,183	63,865	53,286	55,162	45,820	3.4%	-16.9%
Manufacturing	13,591	(36,358)	22,572	21,888	12,436	121,663	9.1%	878.3%
Finance/Leasing	23,779	35,218	36,056	35,144	38,691	40,272	3.0%	4.1%
Furniture	24,373	29,696	26,657	27,907	34,716	31,854	2.4%	-8.2%
Wholesale	17,640	16,728	18,746	27,326	29,019	26,680	2.0%	-8.1%
Automotive	5,300	6,181	7,194	2,581	18,816	5,949	0.4%	-68.4%
Apparel	5,854	6,374	8,288	7,674	8,659	9,806	0.7%	13.3%
Construction	1,912	6,209	4,267	11,838	15,003	1,461	0.1%	-90.3%
Agriculture	1,802	4,456	5,578	4,946	4,825	4,573	0.3%	-5.2%
<b>Totals</b>	<b>890,833</b>	<b>895,906</b>	<b>1,013,900</b>	<b>1,116,715</b>	<b>1,216,853</b>	<b>1,336,406</b>		
<b>% Of Change</b>	<b>2.2%</b>	<b>0.6%</b>	<b>13.2%</b>	<b>10.1%</b>	<b>9.0%</b>	<b>9.8%</b>		

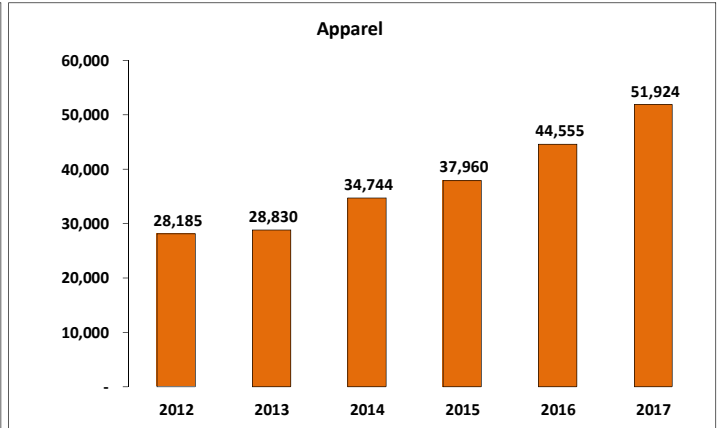
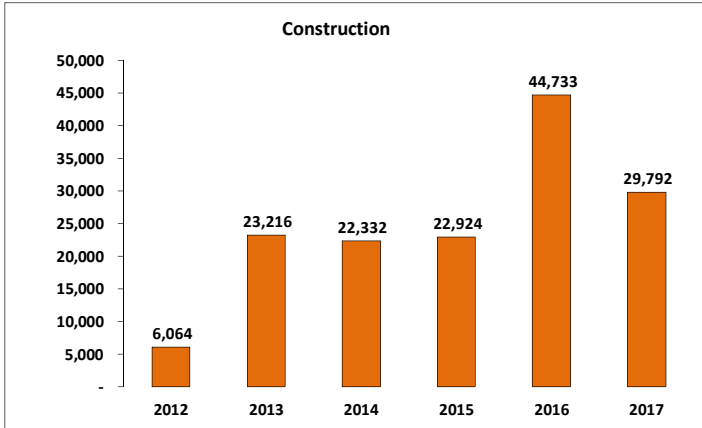
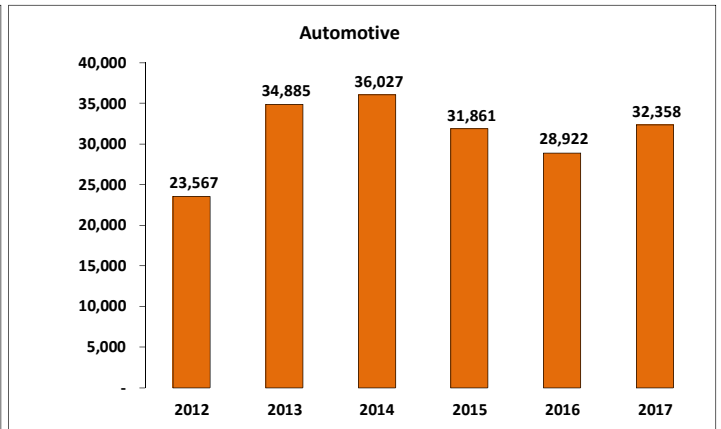
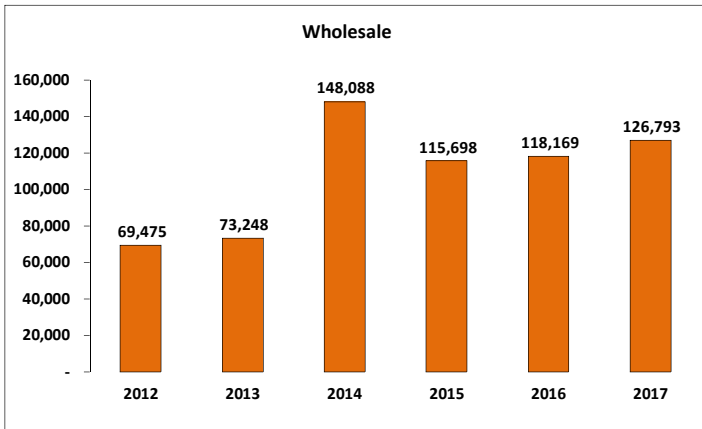
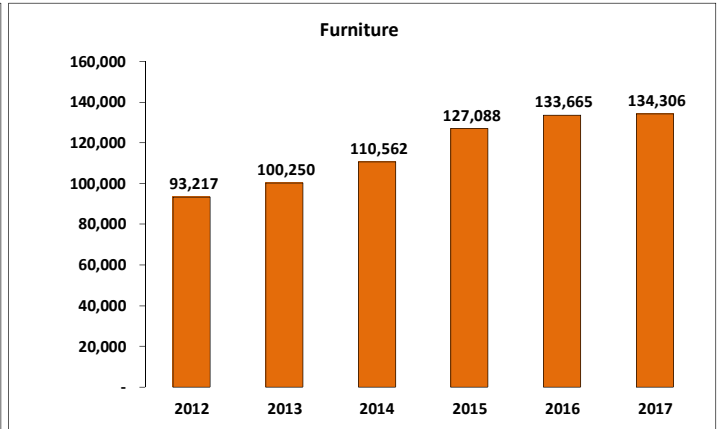
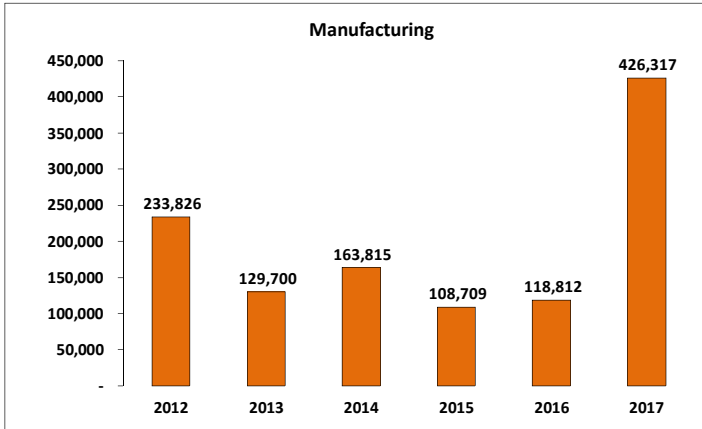
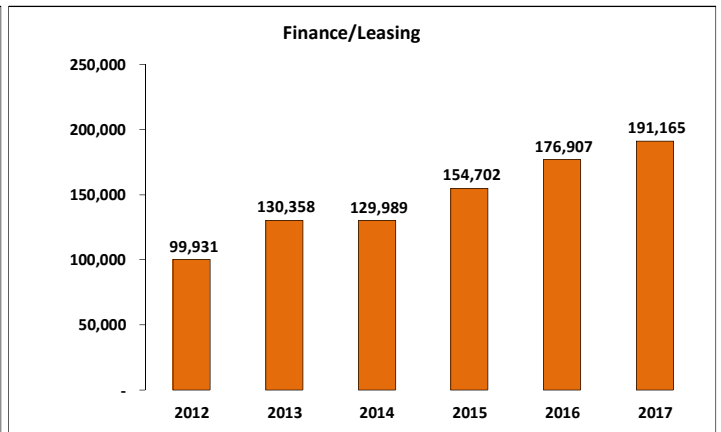
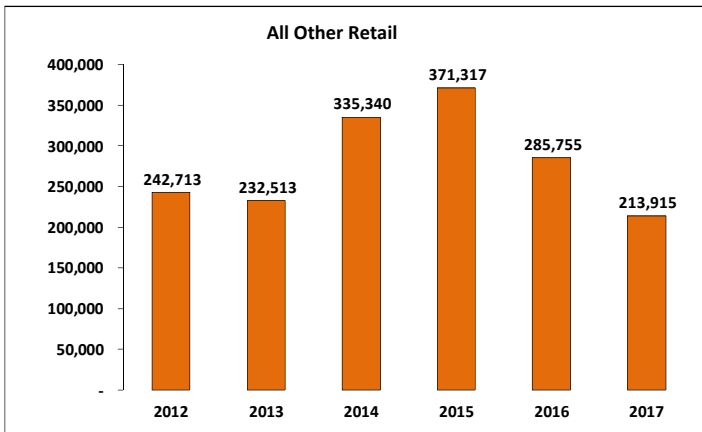


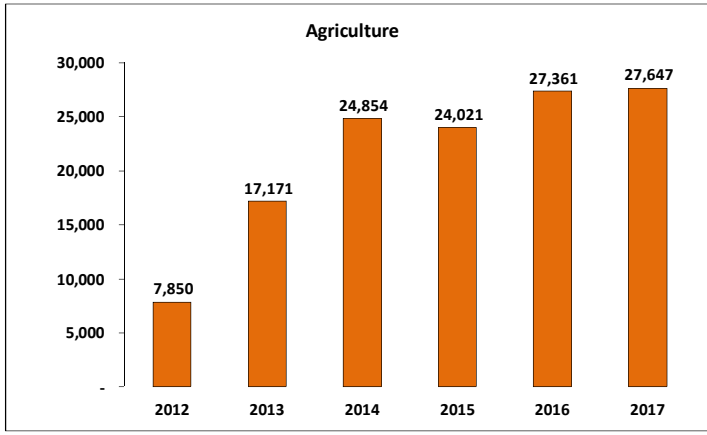
**CITY OF LOUISVILLE**  
**Revenue History by Industry (Jan. - Jun. 2017)**

	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	% of Total
Grocery	851,029	4.0%	958,424	12.6%	999,255	4.3%	1,233,479	23.4%	1,396,795	13.2%	1,490,904	6.7%	22.4%
Food/Beverage	849,075	13.3%	898,671	5.8%	966,101	7.5%	1,002,918	3.8%	1,100,506	9.7%	1,159,642	5.4%	17.4%
Comm/Util.	666,258	-7.1%	714,294	7.2%	745,009	4.3%	695,210	-6.7%	756,019	8.7%	809,093	7.0%	12.1%
Bldg Mat'l's.	665,111	16.3%	718,065	8.0%	722,059	0.6%	706,998	-2.1%	783,496	10.8%	850,272	8.5%	12.8%
Services	443,718	11.7%	492,329	11.0%	466,610	-5.2%	543,038	16.4%	602,498	10.9%	667,180	10.7%	10.0%
Merchandise	378,512	-10.9%	401,308	6.0%	426,735	6.3%	446,505	4.6%	443,255	-0.7%	452,475	2.1%	6.8%
All Other Retail	242,713	50.9%	232,513	-4.2%	335,340	44.2%	371,317	10.7%	285,755	-23.0%	213,915	-25.1%	3.2%
Fin./Lease	99,931	-24.9%	130,358	30.4%	129,989	-0.3%	154,702	19.0%	176,907	14.4%	191,165	8.1%	2.9%
Manufacturing	233,826	56.3%	129,700	-44.5%	163,815	26.3%	108,709	-33.6%	118,812	9.3%	426,317	258.8%	6.4%
Furniture	93,217	18.8%	100,250	7.5%	110,562	10.3%	127,088	14.9%	133,665	5.2%	134,306	0.5%	2.0%
Wholesale	69,475	1.0%	73,248	5.4%	148,088	102.2%	115,698	-21.9%	118,169	2.1%	126,793	7.3%	1.9%
Automotive	23,567	-7.5%	34,885	48.0%	36,027	3.3%	31,861	-11.6%	28,922	-9.2%	32,358	11.9%	0.5%
Construction	6,064	-6.5%	23,216	282.8%	22,332	-3.8%	22,924	2.6%	44,733	95.1%	29,792	-33.4%	0.4%
Apparel	28,185	17.5%	28,830	2.3%	34,744	20.5%	37,960	9.3%	44,555	17.4%	51,924	16.5%	0.8%
Agriculture	7,850	21.2%	17,171	118.7%	24,854	44.7%	24,021	-3.4%	27,361	13.9%	27,647	1.0%	0.4%
	4,658,531	7.6%	4,953,260	6.3%	5,331,522	7.6%	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	

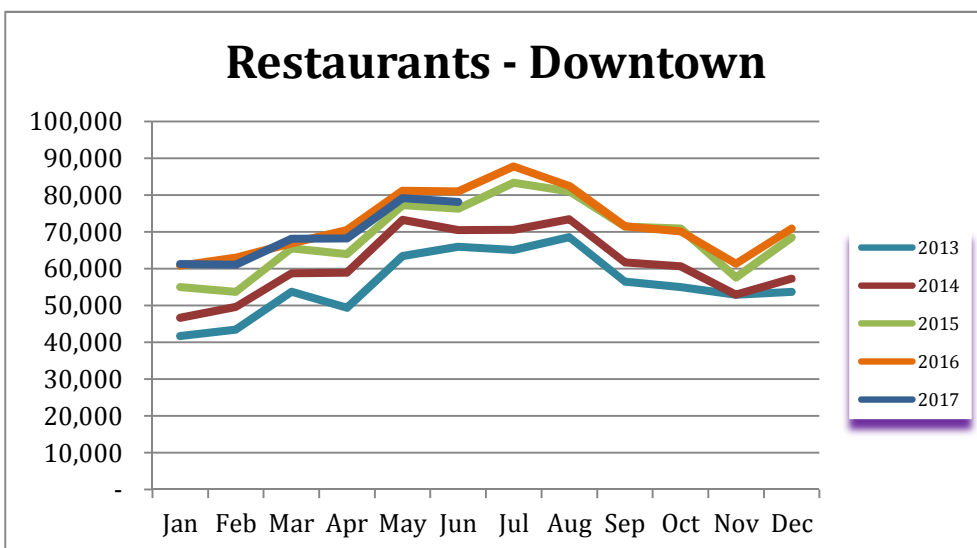
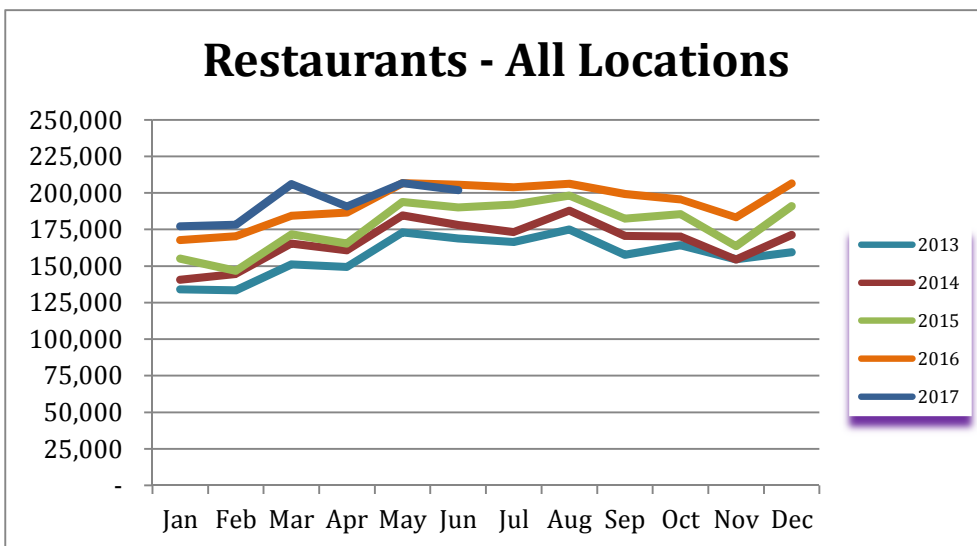
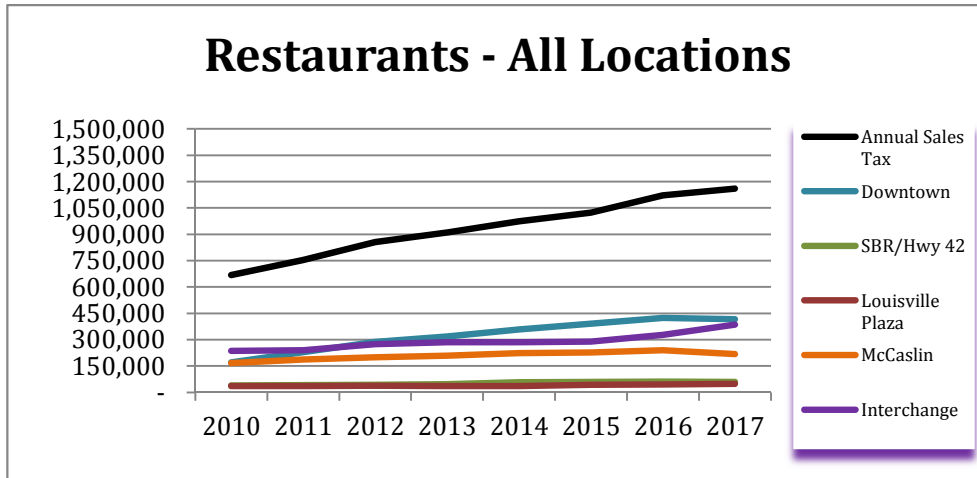




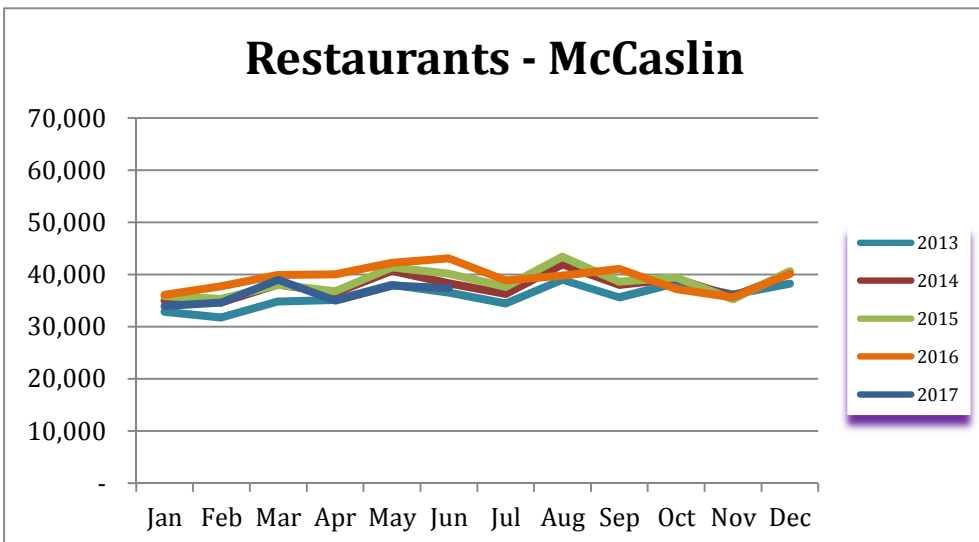
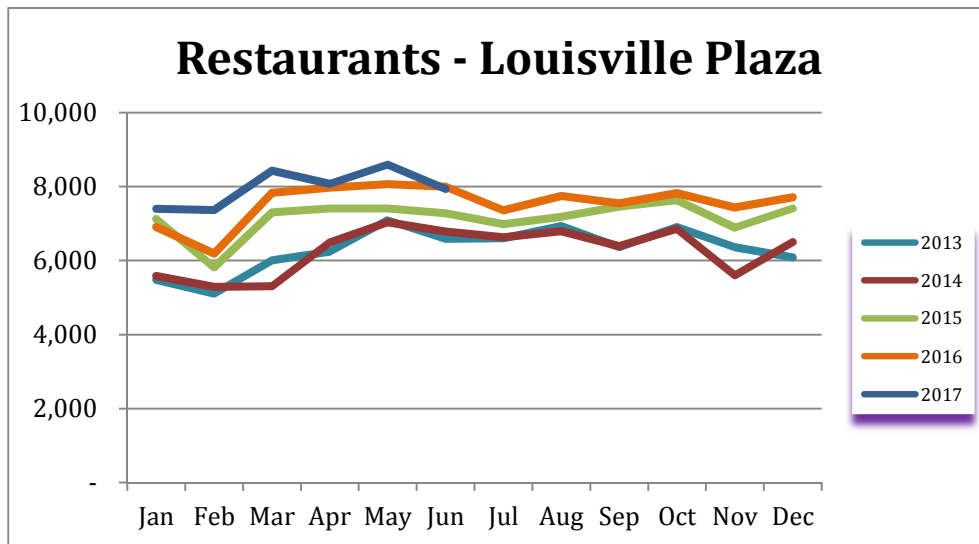
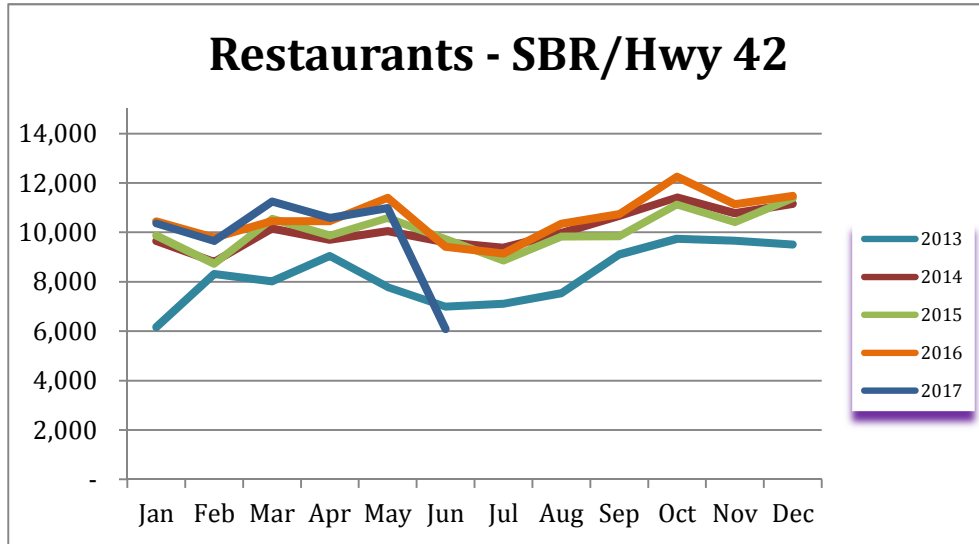




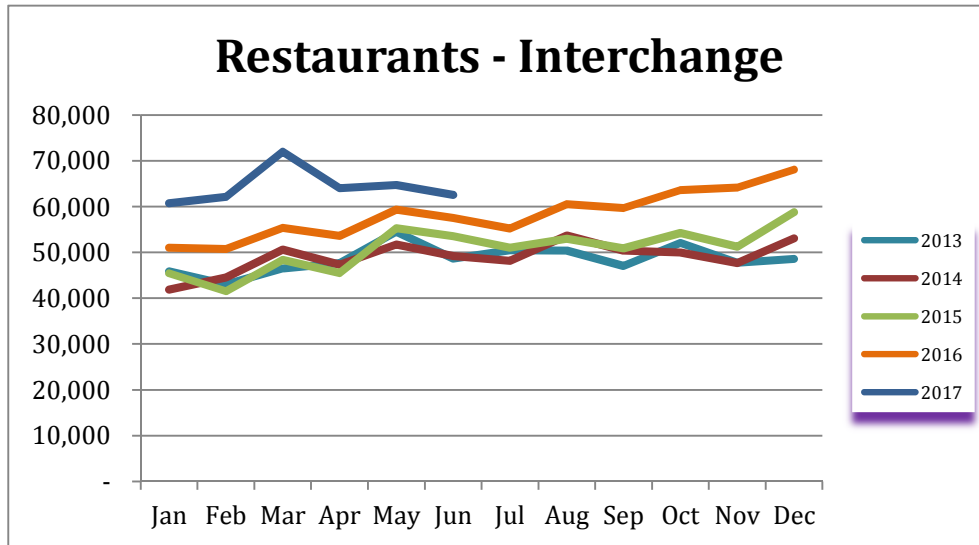
## Restaurant Graphs June 2017



**Restaurant Graphs  
June 2017**



Restaurant Graphs  
June 2017



**CITY OF LOUISVILLE**  
**2017 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2010 - 2017)**  
**6/30/2017**

MONTH	2010	2011	2012	2013	2014	2015	2016	2017
January	652,461	634,012	681,326	777,242	798,792	930,279	886,723	1,052,366
February	603,533	589,984	656,603	669,879	708,164	751,446	920,875	864,842
March	772,957	776,647	816,468	820,313	891,756	966,850	1,054,128	1,182,825
April	718,508	725,384	757,617	870,965	990,489	926,082	949,906	1,044,230
May	733,372	734,017	855,685	918,954	928,421	931,057	1,032,963	1,183,115
June	804,590	871,414	890,833	895,906	1,013,900	1,116,715	1,216,853	1,336,406
July	712,442	735,710	794,745	856,770	866,647	1,026,333	1,136,035	-
August	685,926	738,939	776,002	821,538	983,356	983,178	1,050,800	-
September	736,581	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466	-
October	683,343	718,122	737,769	827,461	876,022	948,794	1,003,857	-
November	662,050	746,388	855,913	812,544	867,460	933,235	1,005,580	-
December	963,270	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	-
Total Tax	\$ 8,729,032	\$ 9,108,901	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 6,663,784
Tax Variance %	-3.4%	4.4%	7.0%	6.8%	7.5%	7.0%	7.2%	-48.1%

Quarterly Summary	2010	2011	2012	2013	2014	2015	2016	2017
1st Quarter	2,028,951	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032
2nd Quarter	2,256,470	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751
3rd Quarter	2,134,948	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301	-
4th Quarter	2,308,663	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820	3,430,379	-
Tax Incr/(Decr)	(9,866)	74,345	173,320	181,690	246,985	41,045	225,867	364,030
Tax Variance %	-0.4%	3.3%	7.4%	7.3%	9.2%	1.4%	7.6%	11.4%

