

**CITY OF LOUISVILLE**

**Revenue History  
2013 through 2017**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL	
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866	
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976	
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325	
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695	
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239	
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220	
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376	
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465	
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358	
	OCTOBER	-	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-	-
	YTD TOTALS		10,130,496	1,058,986	1,349,807	1,115,280	409,945	907,005	14,971,520
YTD Variance % to Prior Year		7.8%	-4.2%	-15.7%	11.9%	2.9%	304.0%	9.1%	
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554	
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904	
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456	
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260	
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386	
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699	
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722	
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350	
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681	
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843	
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290	
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385	
	YTD TOTALS		12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325	18,759,531
YTD Variance % to Prior Year		7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%	
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389	
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969	
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036	
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996	
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193	
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585	
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410	
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586	
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430	
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141	
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591	
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342	
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891	17,130,668
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%	
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991	
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147	
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217	
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927	
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422	
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608	
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213	
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760	
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723	
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149	
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633	
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792	
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445	15,971,583
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%	
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772	
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552	
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606	
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748	
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257	
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664	
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497	
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299	
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547	
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340	
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555	
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455	
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817	14,948,292
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%	

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	778,705	800,685	938,911	890,050	1,057,605	1,054,675	118.5%	118.5%	99.7%	99.7%
Feb	677,256	708,418	808,454	922,502	960,363	866,877	94.0%	106.0%	90.3%	95.2%
Mar	821,853	985,745	979,639	1,055,715	1,183,959	1,189,196	112.6%	108.5%	100.4%	97.2%
Apr	882,437	993,747	968,100	964,682	1,127,360	1,045,769	108.4%	108.4%	92.8%	96.0%
May	943,909	929,994	944,922	1,043,401	1,185,704	1,192,302	114.3%	109.7%	100.6%	97.0%
Jun	950,701	1,015,778	1,120,140	1,218,023	1,306,558	1,859,310	152.6%	118.3%	142.3%	105.7%
Jul	864,327	871,158	1,038,928	1,136,243	1,181,892	1,149,068	101.1%	115.6%	97.2%	104.4%
Aug	828,581	1,096,941	993,159	1,053,719	1,155,457	1,134,443	107.7%	114.6%	98.2%	103.6%
Sep	1,023,383	980,918	1,103,330	1,154,610	1,247,921	1,256,653	108.8%	113.9%	100.7%	103.3%
Oct	828,537	907,968	954,697	1,003,914	1,125,549		0.0%	102.9%	0.0%	93.2%
Nov	817,829	869,528	935,693	1,011,439	1,125,344		0.0%	93.8%	0.0%	84.9%
Dec	1,129,807	1,294,795	1,364,240	1,422,983	1,527,989		0.0%	83.5%	0.0%	75.8%
<b>Totals</b>	<b>10,547,325</b>	<b>11,455,676</b>	<b>12,150,213</b>	<b>12,877,281</b>	<b>14,185,700</b>	<b>10,748,293</b>				
<b>% Of Change</b>	<b>7.4%</b>	<b>8.6%</b>	<b>6.1%</b>	<b>6.0%</b>	<b>10.2%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	20,848	22,487	24,681	25,767	29,467	27,069	105.1%	105.1%	91.9%	91.9%
Feb	19,921	22,789	23,429	28,321	29,261	24,240	85.6%	94.9%	82.8%	87.4%
Mar	22,836	27,659	33,963	32,422	33,437	33,056	102.0%	97.5%	98.9%	91.5%
Apr	26,040	29,651	34,080	35,442	35,241	34,743	98.0%	97.7%	98.6%	93.5%
May	35,636	41,240	47,601	48,597	51,308	49,217	101.3%	98.7%	95.9%	94.2%
Jun	40,725	47,149	51,846	56,221	55,299	61,489	109.4%	101.3%	111.2%	98.2%
Jul	46,440	54,917	57,071	61,691	60,252	61,409	99.5%	101.0%	101.9%	99.0%
Aug	41,990	51,658	55,216	60,005	59,553	67,270	112.1%	102.9%	113.0%	101.3%
Sep	37,157	41,146	45,015	49,801	48,039	51,452	103.3%	102.9%	107.1%	102.0%
Oct	42,825	40,328	45,615	46,278	48,618		0.0%	92.2%	0.0%	91.0%
Nov	26,122	27,146	28,694	33,551	33,341		0.0%	85.7%	0.0%	84.7%
Dec	19,492	21,905	22,498	22,127	26,414		0.0%	82.0%	0.0%	80.3%
<b>Totals</b>	<b>380,033</b>	<b>428,075</b>	<b>469,709</b>	<b>500,223</b>	<b>510,230</b>	<b>409,945</b>				
<b>% Of Change</b>	<b>3.9%</b>	<b>12.6%</b>	<b>9.7%</b>	<b>6.5%</b>	<b>2.0%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	86,731	141,060	106,340	100,855	116,590	144,997	143.8%	143.8%	124.4%	124.4%
Feb	80,297	83,341	113,225	97,034	110,532	110,561	113.9%	129.1%	100.0%	112.5%
Mar	106,476	98,457	111,521	121,325	121,832	123,024	101.4%	118.6%	101.0%	108.5%
Apr	95,575	117,881	89,588	109,192	109,893	92,463	84.7%	110.0%	84.1%	102.7%
May	83,905	85,769	93,186	90,115	105,434	137,918	153.0%	117.4%	130.8%	107.9%
Jun	68,997	88,813	99,549	109,738	114,241	96,187	87.7%	112.2%	84.2%	103.9%
Jul	89,328	79,622	107,445	140,522	117,379	123,752	88.1%	107.8%	105.4%	104.1%
Aug	124,484	105,531	131,001	112,981	129,876	145,656	128.9%	110.5%	112.1%	105.3%
Sep	90,523	116,646	123,913	115,244	133,087	140,721	122.1%	111.9%	105.7%	105.3%
Oct	117,513	109,404	123,187	124,471	135,882		0.0%	99.4%	0.0%	93.3%
Nov	82,127	85,387	131,168	95,372	109,039		0.0%	91.7%	0.0%	85.5%
Dec	108,929	123,793	142,083	140,458	121,394		0.0%	82.2%	0.0%	78.3%
<b>Totals</b>	<b>1,134,885</b>	<b>1,235,702</b>	<b>1,372,205</b>	<b>1,357,306</b>	<b>1,425,180</b>	<b>1,115,280</b>				
<b>% Of Change</b>	<b>16.4%</b>	<b>8.9%</b>	<b>11.0%</b>	<b>-1.1%</b>	<b>5.0%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2013 -2017**

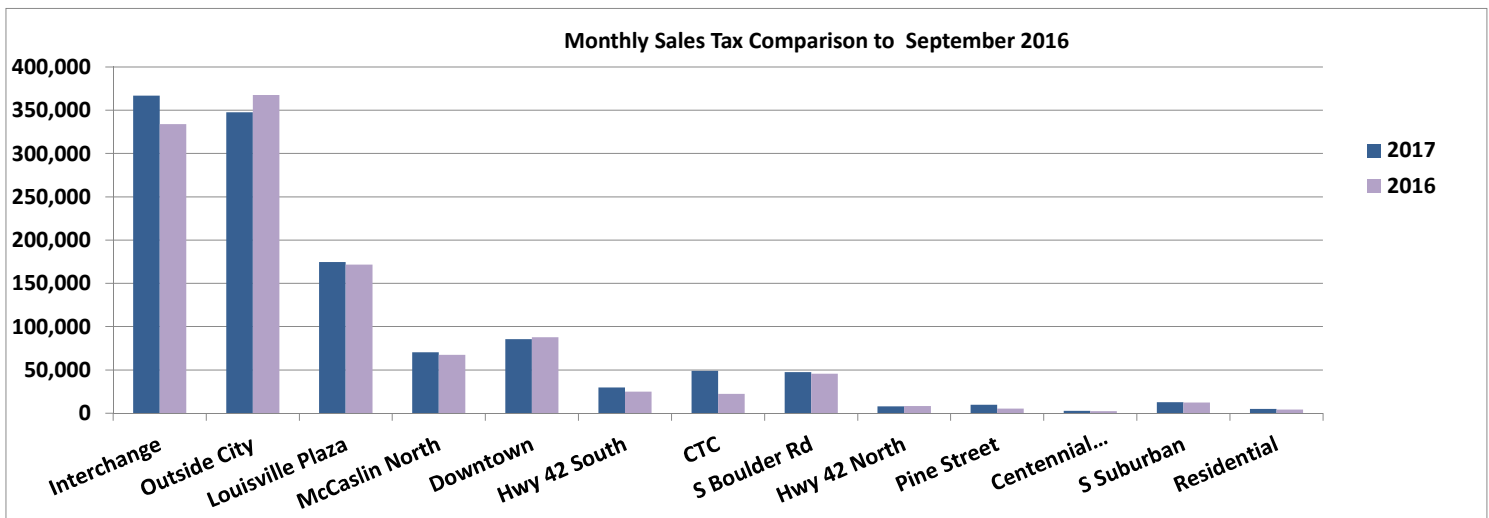
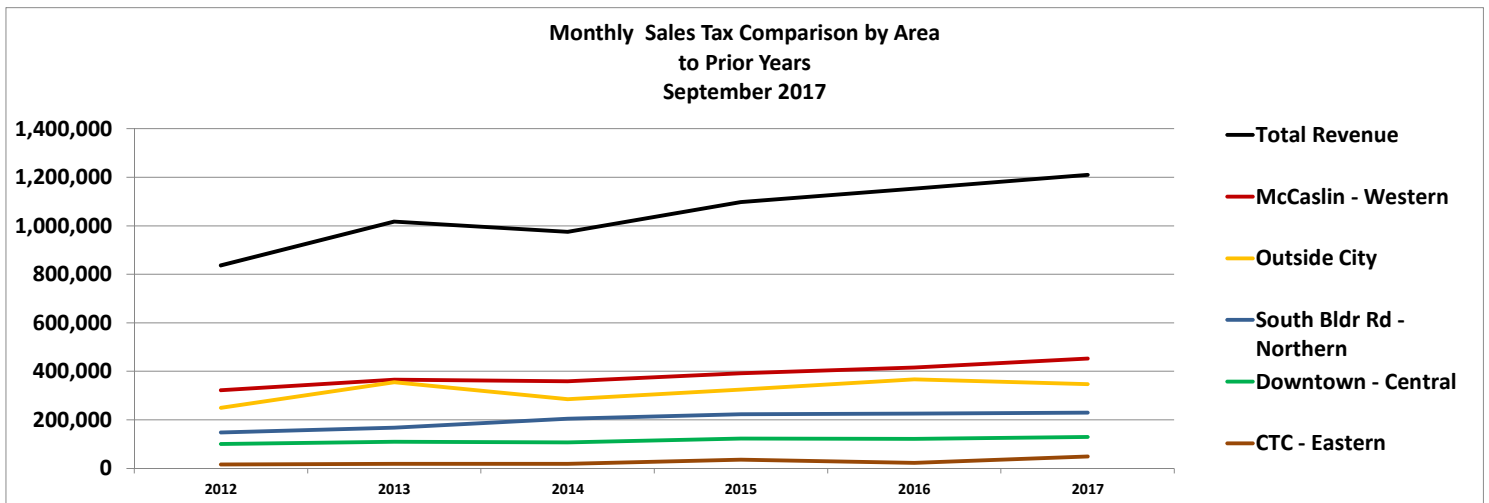
<b>Month Of Sale</b>	<b>2013 Actual</b>	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Actual</b>	<b>2017 Projection</b>	<b>2017 Actual</b>	<b>Mnthly % Of 2016</b>	<b>Y-T-D % Of 2016</b>	<b>Mnthly % Of Proj.</b>	<b>Y-T-D % Of Proj.</b>
Jan	184,731	40,650	65,576	174,842	80,238	275,878	157.8%	157.8%	343.8%	343.8%
Feb	69,470	196,461	35,569	76,430	69,407	103,187	135.0%	150.9%	148.7%	253.3%
Mar	263,140	99,076	136,921	159,627	108,537	300,687	188.4%	165.4%	277.0%	263.3%
Apr	78,235	93,637	93,561	62,683	77,698	95,596	152.5%	163.7%	123.0%	230.8%
May	54,267	270,829	157,466	235,856	138,156	76,348	32.4%	120.1%	55.3%	179.7%
Jun	120,854	102,883	42,484	510,772	131,609	151,145	29.6%	82.2%	114.8%	165.6%
Jul	91,461	70,466	472,951	161,699	128,191	94,455	58.4%	79.4%	73.7%	149.5%
Aug	87,374	46,088	214,635	155,447	106,342	126,830	81.6%	79.6%	119.3%	145.7%
Sep	19,729	58,752	98,891	64,269	65,286	125,682	195.6%	84.3%	192.5%	149.1%
Oct	130,501	57,992	149,737	305,287	115,495		0.0%	70.8%	0.0%	132.2%
Nov	79,635	157,394	72,504	49,929	69,805		0.0%	69.0%	0.0%	123.7%
Dec	20,236	24,949	45,098	44,792	55,707		0.0%	67.4%	0.0%	117.7%
<b>Totals</b>	<b>1,199,631</b>	<b>1,219,177</b>	<b>1,585,392</b>	<b>2,001,634</b>	<b>1,146,470</b>	<b>1,349,807</b>				
<b>% Of Change</b>	<b>40.5%</b>	<b>1.6%</b>	<b>30.0%</b>	<b>26.3%</b>	<b>-42.7%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2013 -2017**

<b>Month Of Sale</b>	<b>2013 Actual</b>	<b>2014 Actual</b>	<b>2015 Actual</b>	<b>2016 Actual</b>	<b>2017 Projection</b>	<b>2017 Actual</b>	<b>Mnthly % Of 2016</b>	<b>Y-T-D % Of 2016</b>	<b>Mnthly % Of Proj.</b>	<b>Y-T-D % Of Proj.</b>
Jan	37,090	140,825	86,310	226,633	124,461	140,390	61.9%	61.9%	112.8%	112.8%
Feb	74,247	73,497	92,813	126,682	98,991	97,871	77.3%	67.4%	98.9%	106.6%
Mar	85,187	111,992	146,179	129,773	139,125	153,044	117.9%	81.0%	110.0%	107.9%
Apr	61,435	122,627	94,037	177,473	121,654	204,559	115.3%	90.2%	168.1%	123.1%
May	123,930	60,387	101,700	103,736	121,803	96,617	93.1%	90.6%	79.3%	114.3%
Jun	117,226	127,410	139,860	152,470	157,792	252,267	165.5%	103.1%	159.9%	123.7%
Jul	82,469	122,959	83,003	65,541	93,355	93,569	142.8%	105.7%	100.2%	121.1%
Aug	39,698	129,430	135,998	124,102	142,889	82,678	66.6%	101.3%	57.9%	112.1%
Sep	118,185	99,986	151,963	110,699	138,579	184,530	166.7%	107.3%	133.2%	114.7%
Oct	233,281	88,790	140,631	247,533	181,434		0.0%	89.1%	0.0%	98.9%
Nov	190,782	240,584	133,558	155,633	185,939		0.0%	80.6%	0.0%	86.7%
Dec	366,082	149,849	149,597	227,012	368,928		0.0%	70.7%	0.0%	69.6%
<b>Totals</b>	<b>1,529,611</b>	<b>1,468,338</b>	<b>1,455,649</b>	<b>1,847,288</b>	<b>1,874,950</b>	<b>1,305,524</b>				
<b>% Of Change</b>	<b>27.2%</b>	<b>-4.0%</b>	<b>-0.9%</b>	<b>26.9%</b>	<b>1.5%</b>					

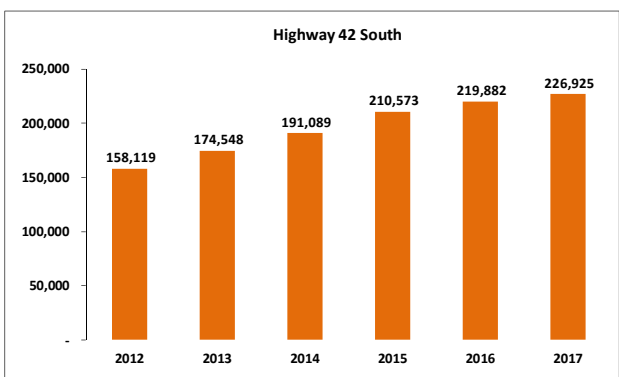
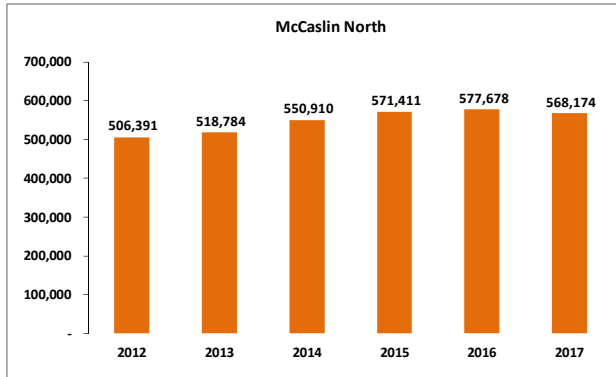
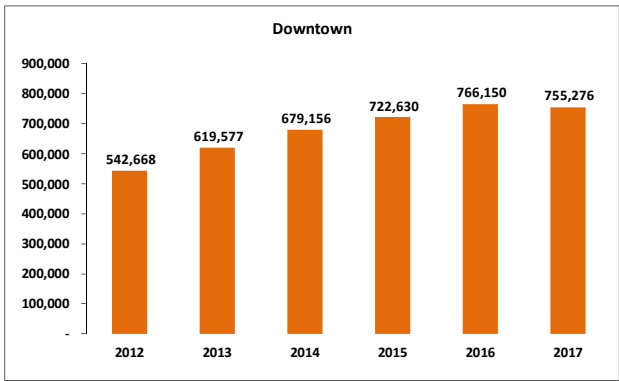
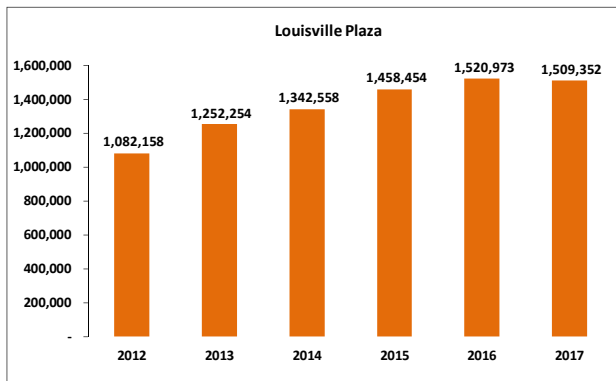
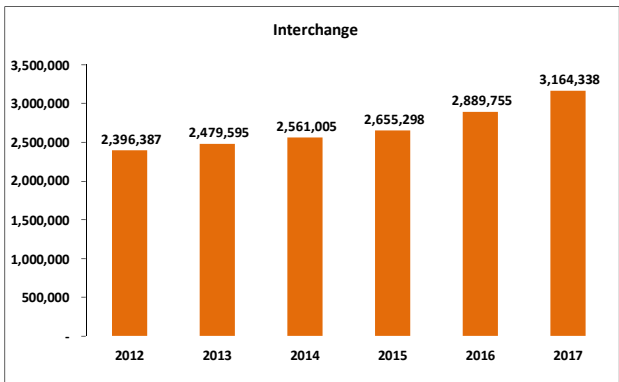
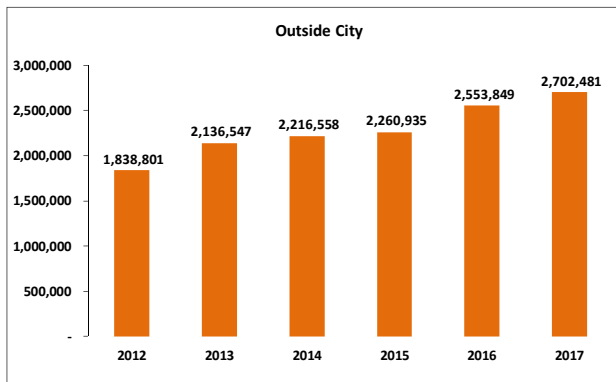
## Monthly Sales Tax Revenue Comparisons by Area (September 2017)

AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total	% Change
Interchange	263,297	301,016	290,518	312,304	333,976	366,912	30.3%	9.9%
Outside City	249,393	354,945	285,379	325,220	367,477	347,687	28.8%	-5.4%
Louisville Plaza	128,044	149,082	154,373	169,868	171,715	174,639	14.4%	1.7%
McCaslin North	51,591	58,348	60,899	61,341	67,399	70,409	5.8%	4.5%
Downtown	68,557	75,151	75,187	84,932	87,568	85,455	7.1%	-2.4%
Hwy 42 South	17,691	21,868	21,235	25,827	24,874	29,834	2.5%	19.9%
CTC	16,426	19,278	19,025	35,424	22,177	48,910	4.0%	120.5%
S Boulder Rd	11,157	13,453	41,238	45,337	45,714	47,547	3.9%	4.0%
Hwy 42 North	8,805	5,685	8,591	7,354	8,245	7,939	0.7%	-3.7%
Pine Street	10,546	8,259	6,438	6,877	5,370	9,643	0.8%	79.6%
Centennial Valley	1,467	864	3,692	7,802	2,494	2,625	0.2%	5.3%
S Suburban	5,613	5,921	4,032	10,568	12,439	12,672	1.0%	1.9%
Residential	4,089	3,920	3,745	4,943	4,018	4,986	0.4%	24.1%
<b>Total Revenue</b>	<b>836,678</b>	<b>1,017,791</b>	<b>974,352</b>	<b>1,097,796</b>	<b>1,153,466</b>	<b>1,209,258</b>		
<b>% Of Change</b>	<b>6.4%</b>	<b>21.6%</b>	<b>-4.3%</b>	<b>12.7%</b>	<b>5.1%</b>	<b>4.8%</b>		

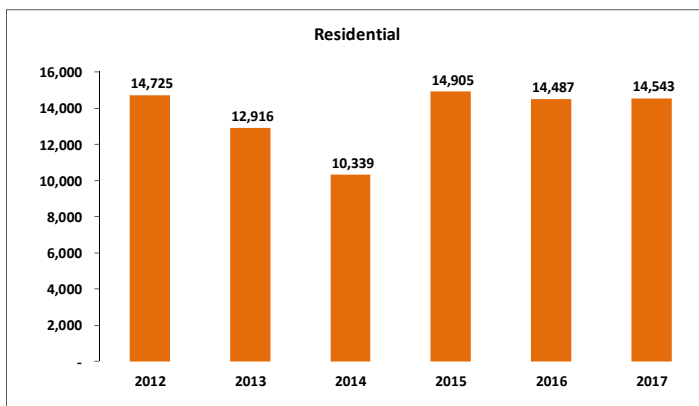
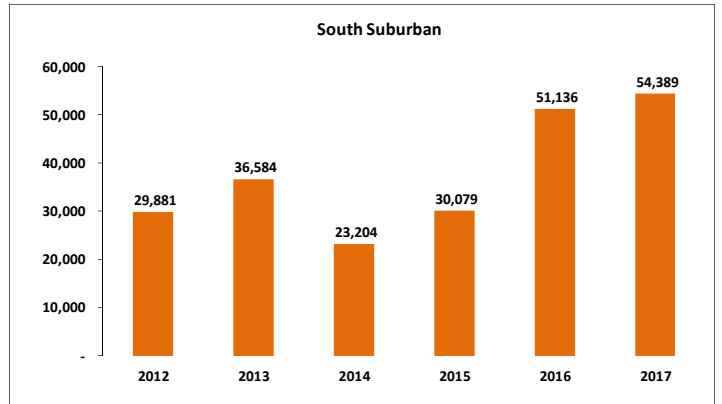
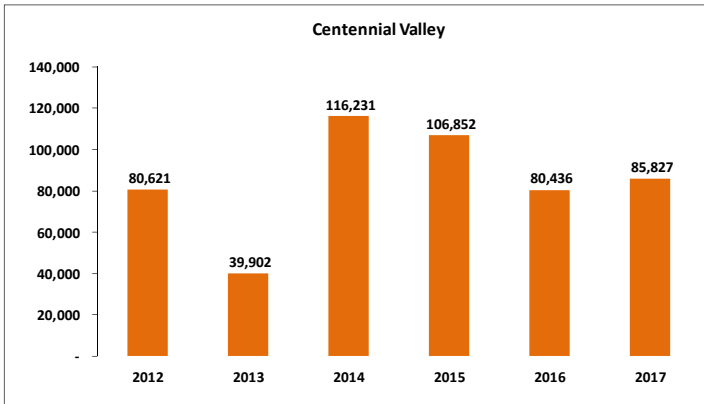
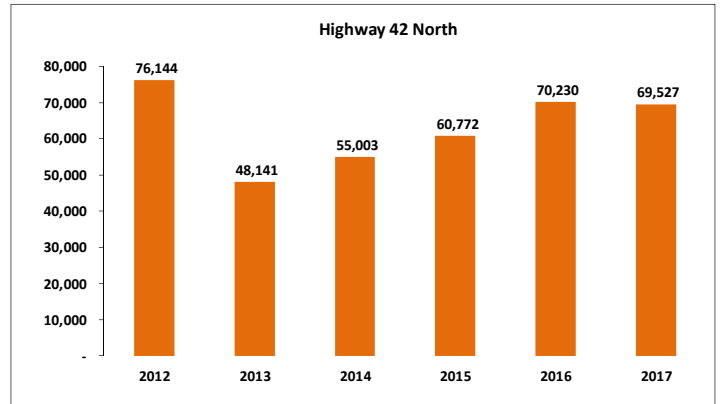
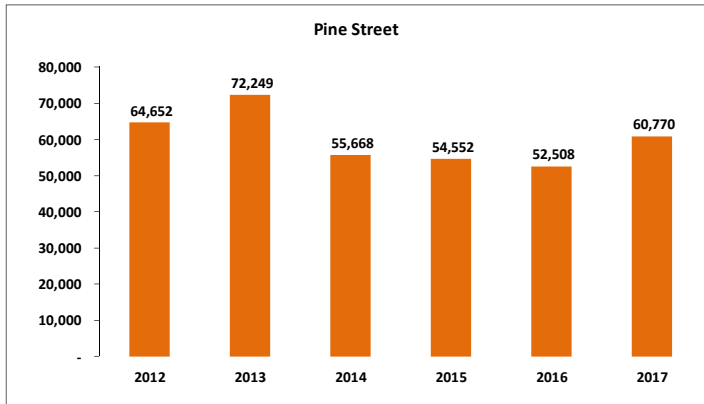
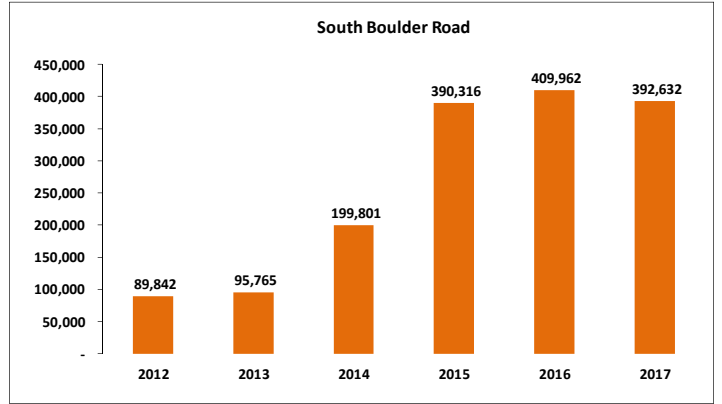
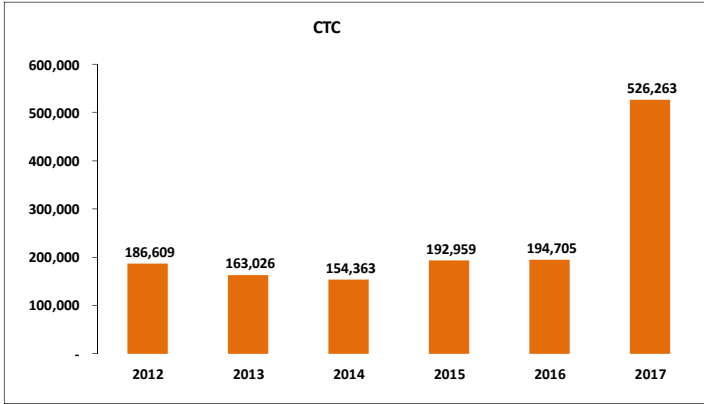


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Sept. 2017)**

	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	% of Total
Outside City	1,838,801	7.7%	2,136,547	16.2%	2,216,558	3.7%	2,260,935	2.0%	2,553,849	15.2%	2,702,481	5.8%	26.7%
Interchange	2,396,387	7.3%	2,479,595	3.5%	2,561,005	3.3%	2,655,298	3.7%	2,889,755	12.8%	3,164,338	9.5%	31.2%
Louisville Plaza	1,082,158	0.8%	1,252,254	15.7%	1,342,558	7.2%	1,458,454	8.6%	1,520,973	13.3%	1,509,352	-0.8%	14.9%
Downtown	542,668	14.6%	619,577	14.2%	679,156	9.6%	722,630	6.4%	766,150	12.8%	755,276	-1.4%	7.5%
McCasin North	506,391	3.1%	518,784	2.4%	550,910	6.2%	571,411	3.7%	577,678	4.9%	568,174	-1.6%	5.6%
Hwy 42 South	158,119	7.6%	174,548	10.4%	191,089	9.5%	210,573	10.2%	219,882	15.1%	226,925	3.2%	2.2%
CTC	186,609	35.4%	163,026	-12.6%	154,363	-5.3%	192,959	25.0%	194,705	26.1%	526,263	170.3%	5.2%
South Boulder Rd	89,842	3.5%	95,765	6.6%	199,801	108.6%	390,316	95.4%	409,962	105.2%	392,632	-4.2%	3.9%
Pine Street	64,652	16.8%	72,249	11.8%	55,668	-22.9%	54,552	-2.0%	52,508	-5.7%	60,770	15.7%	0.6%
Hwy 42 North	76,144	-2.8%	48,141	-36.8%	55,003	14.3%	60,772	10.5%	70,230	27.7%	69,527	-1.0%	0.7%
Centennial Valley	80,621	30.2%	39,902	-50.5%	116,231	191.3%	106,852	-8.1%	80,436	-30.8%	85,827	6.7%	0.8%
South Suburban	29,881	-13.4%	36,584	22.4%	23,204	-36.6%	30,079	29.6%	51,136	120.4%	54,389	6.4%	0.5%
Residential	14,725	37.7%	12,916	-12.3%	10,339	-20.0%	14,905	44.2%	14,487	40.1%	14,543	0.4%	0.1%
	7,066,998	7.2%	7,649,890	8.2%	8,155,884	6.6%	8,729,737	7.0%	9,401,749	7.7%	10,130,496	7.8%	

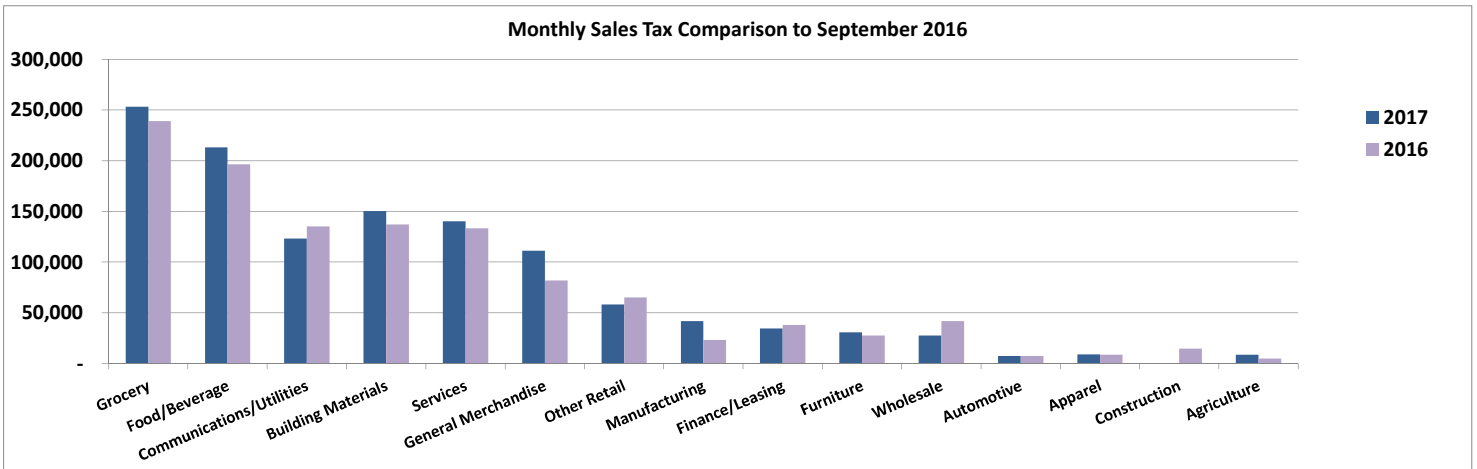
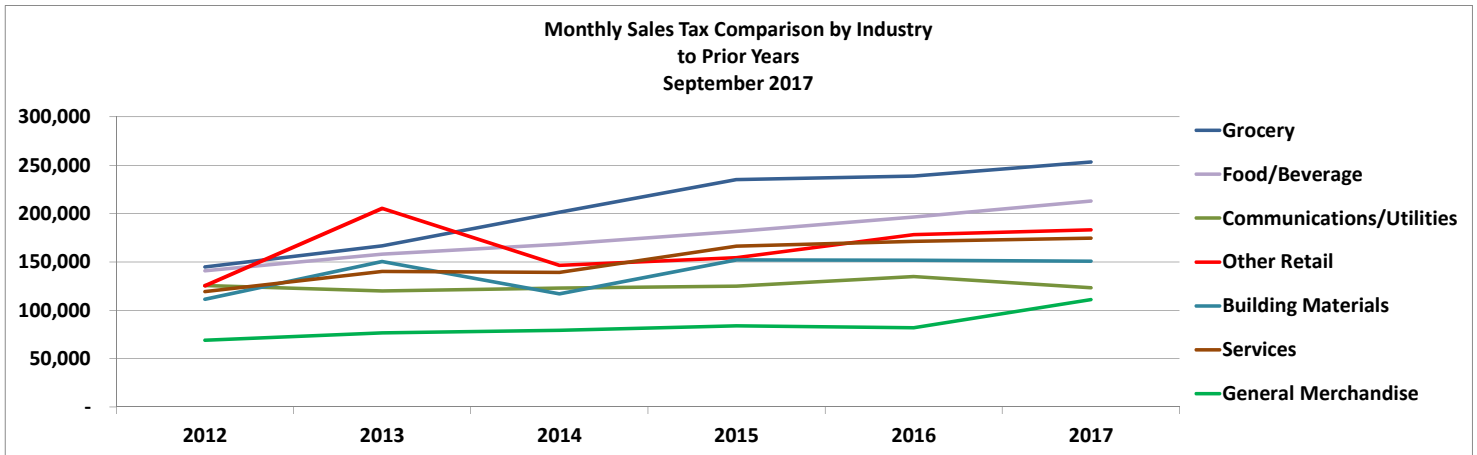


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Sept. 2017)**



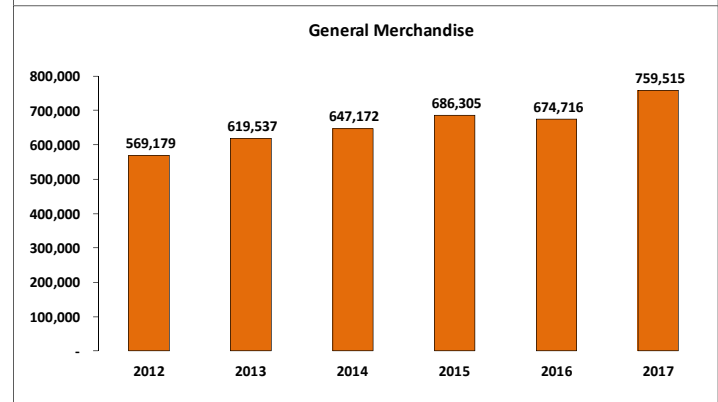
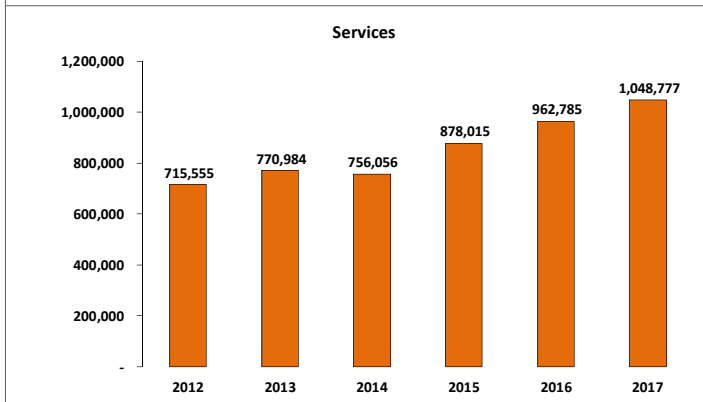
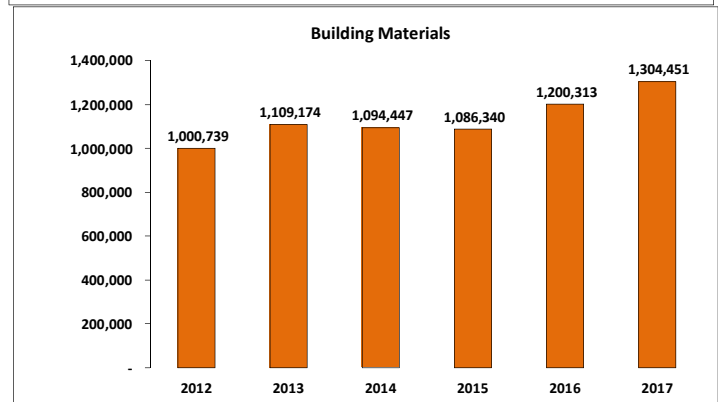
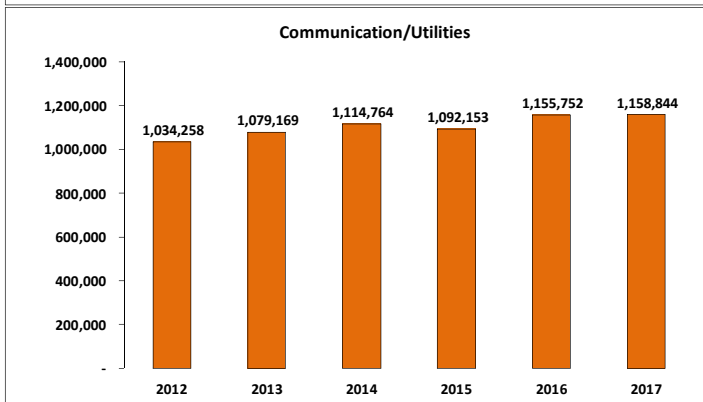
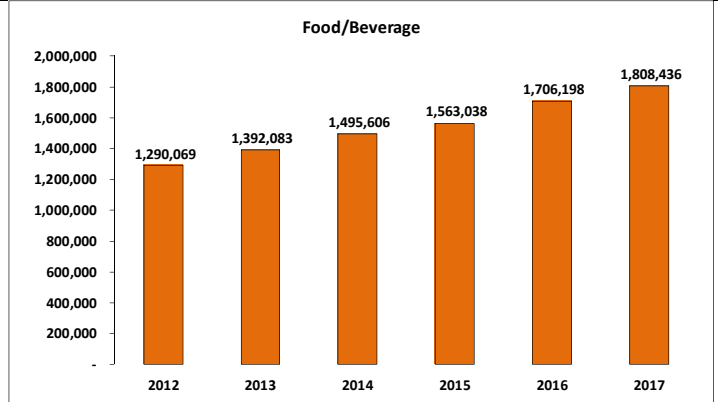
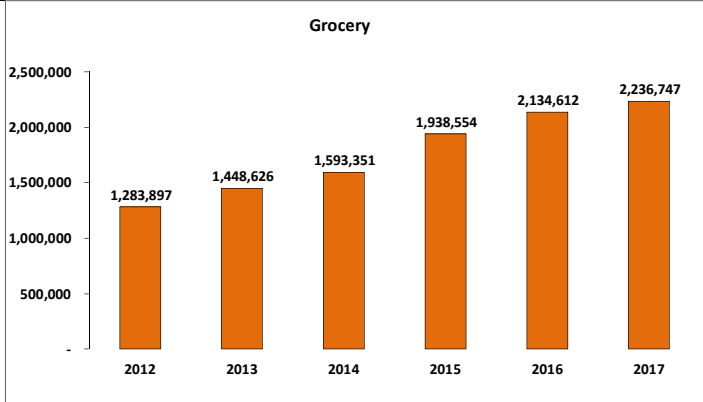
## Monthly Sales Tax Revenue Comparisons by Industry (September 2017)

AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total	% Change
Grocery	144,628	166,752	201,457	234,987	238,897	253,200	20.9%	6.0%
Food/Beverage	140,873	158,161	168,279	181,431	196,281	213,053	17.6%	8.5%
Communications/Utilities	125,755	120,115	122,985	125,072	135,017	123,251	10.2%	-8.7%
Building Materials	106,993	146,116	111,767	123,879	137,137	150,276	12.4%	9.6%
Services	96,152	108,993	101,285	123,174	133,275	140,134	11.6%	5.1%
General Merchandise	69,034	76,593	79,344	83,796	81,808	111,159	9.2%	35.9%
Other Retail	60,210	42,726	61,728	67,720	65,115	58,115	4.8%	-10.8%
Manufacturing	17,844	100,502	15,178	20,281	23,326	41,885	3.5%	79.6%
Finance/Leasing	23,099	31,199	37,767	42,984	38,133	34,414	2.8%	-9.8%
Furniture	18,302	27,914	22,827	19,581	27,543	30,654	2.5%	11.3%
Wholesale	14,135	17,474	26,889	29,365	41,713	27,455	2.3%	-34.2%
Automotive	7,409	4,623	5,960	3,918	7,329	7,442	0.6%	1.5%
Apparel	5,708	8,205	8,548	8,679	8,508	9,077	0.8%	6.7%
Construction	4,275	4,367	5,193	28,159	14,644	591	0.0%	-96.0%
Agriculture	1,700	4,050	5,145	4,769	4,741	8,554	0.7%	80.4%
<b>Totals</b>	<b>836,117</b>	<b>1,017,791</b>	<b>974,352</b>	<b>1,097,796</b>	<b>1,153,466</b>	<b>1,209,258</b>		
<b>% Of Change</b>	<b>6.4%</b>	<b>21.7%</b>	<b>-4.3%</b>	<b>12.7%</b>	<b>5.1%</b>	<b>4.8%</b>		

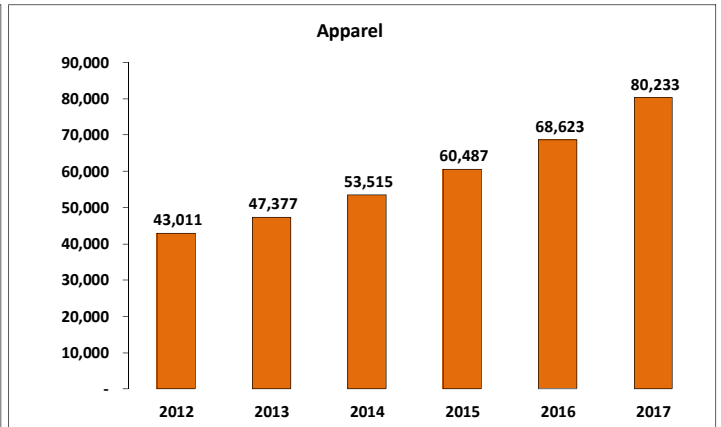
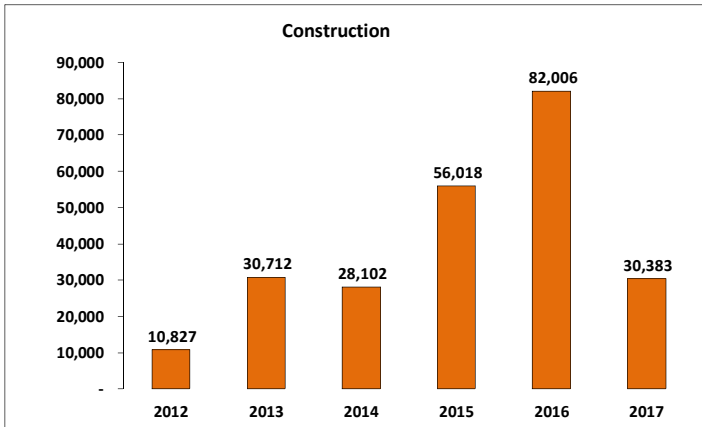
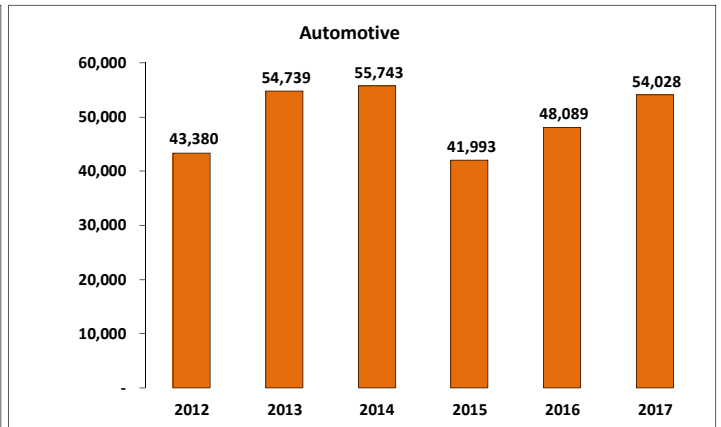
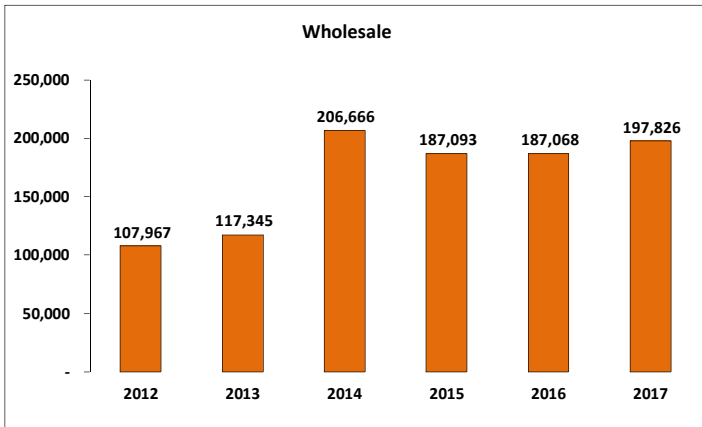
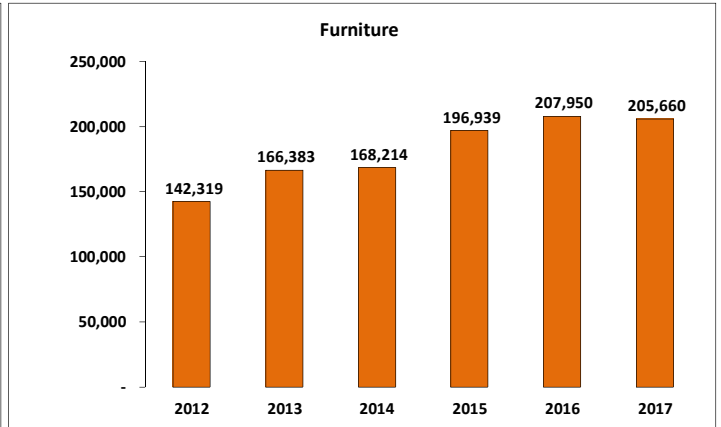
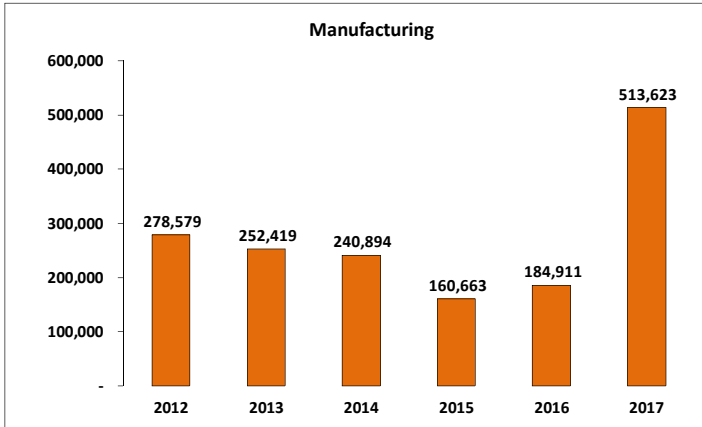
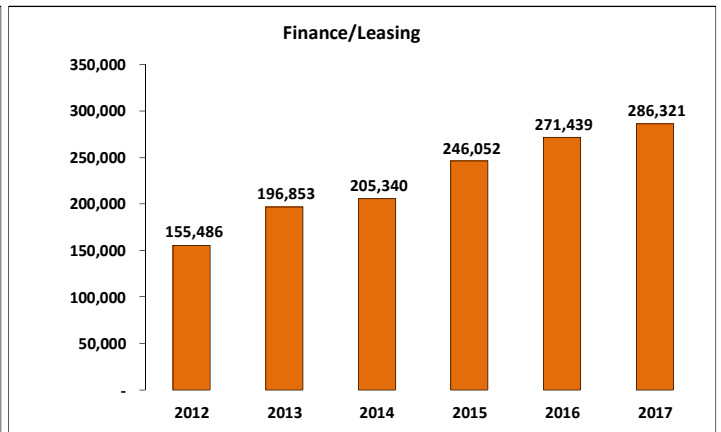
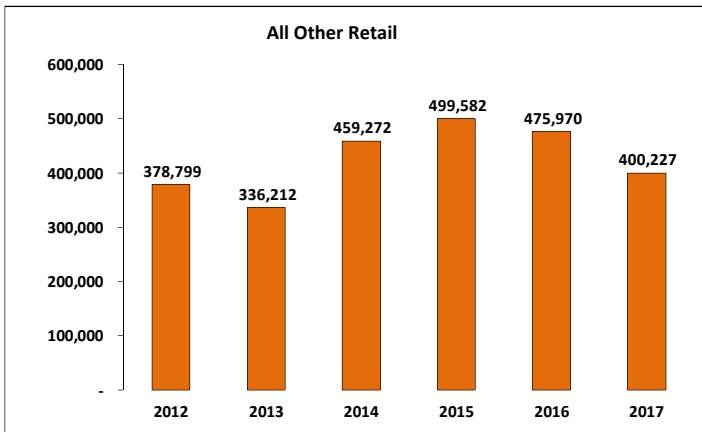


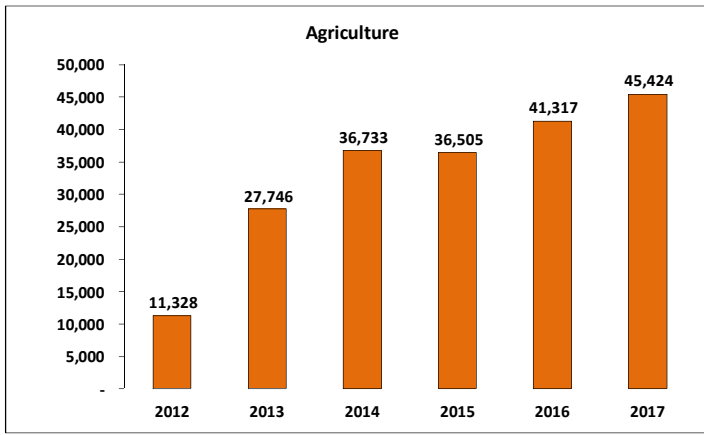
**CITY OF LOUISVILLE**  
**Revenue History by Industry (Jan. - Sept. 2017)**

	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	% of Total
Grocery	1,283,897	4.4%	1,448,626	12.8%	1,593,351	10.0%	1,938,554	21.7%	2,134,612	10.1%	2,236,747	4.8%	22.1%
Food/Beverage	1,290,069	10.9%	1,392,083	7.9%	1,495,606	7.4%	1,563,038	4.5%	1,706,198	9.2%	1,808,436	6.0%	17.9%
Comm/Util.	1,034,258	-3.4%	1,079,169	4.3%	1,114,764	3.3%	1,092,153	-2.0%	1,155,752	5.8%	1,158,844	0.3%	11.4%
Bldg Mat'l's.	1,000,739	14.3%	1,109,174	10.8%	1,094,447	-1.3%	1,086,340	-0.7%	1,200,313	10.5%	1,304,451	8.7%	12.9%
Services	715,555	9.1%	770,984	7.7%	756,056	-1.9%	878,015	16.1%	962,785	9.7%	1,048,777	8.9%	10.4%
Merchandise	569,179	-10.6%	619,537	8.8%	647,172	4.5%	686,305	6.0%	674,716	-1.7%	759,515	12.6%	7.5%
All Other Retail	378,799	46.7%	336,212	-11.2%	459,272	36.6%	499,582	8.8%	475,970	-4.7%	400,227	-15.9%	4.0%
Fin./Lease	155,486	-19.8%	196,853	26.6%	205,340	4.3%	246,052	19.8%	271,439	10.3%	286,321	5.5%	2.8%
Manufacturing	278,579	58.8%	252,419	-9.4%	240,894	-4.6%	160,663	-33.3%	184,911	15.1%	513,623	177.8%	5.1%
Furniture	142,319	17.9%	166,383	16.9%	168,214	1.1%	196,939	17.1%	207,950	5.6%	205,660	-1.1%	2.0%
Wholesale	107,967	-5.8%	117,345	8.7%	206,666	76.1%	187,093	-9.5%	187,068	0.0%	197,826	5.8%	2.0%
Automotive	43,380	5.9%	54,739	26.2%	55,743	1.8%	41,993	-24.7%	48,089	14.5%	54,028	12.3%	0.5%
Construction	10,827	28.9%	30,712	183.7%	28,102	-8.5%	56,018	99.3%	82,006	46.4%	30,383	-63.0%	0.3%
Apparel	43,011	13.1%	47,377	10.2%	53,515	13.0%	60,487	13.0%	68,623	13.5%	80,233	16.9%	0.8%
Agriculture	11,328	25.6%	27,746	144.9%	36,733	32.4%	36,505	-0.6%	41,317	13.2%	45,424	9.9%	0.4%
	7,065,395	7.2%	7,649,359	8.3%	8,155,876	6.6%	8,729,737	7.0%	9,401,749	7.7%	10,130,496	7.8%	

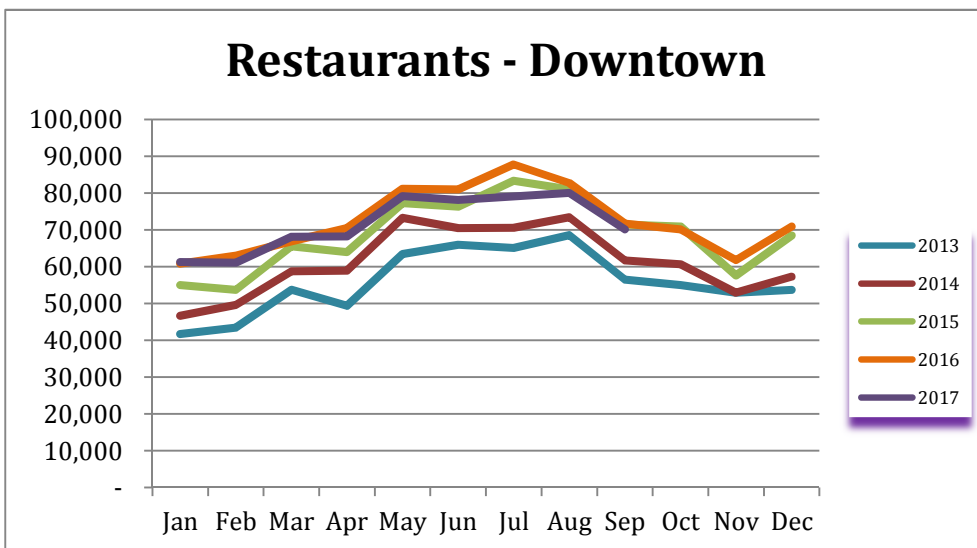
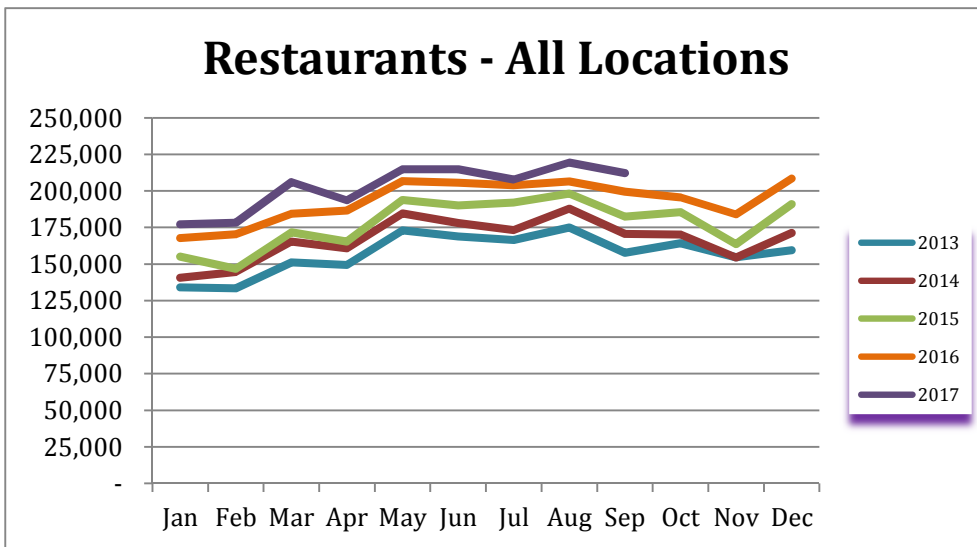
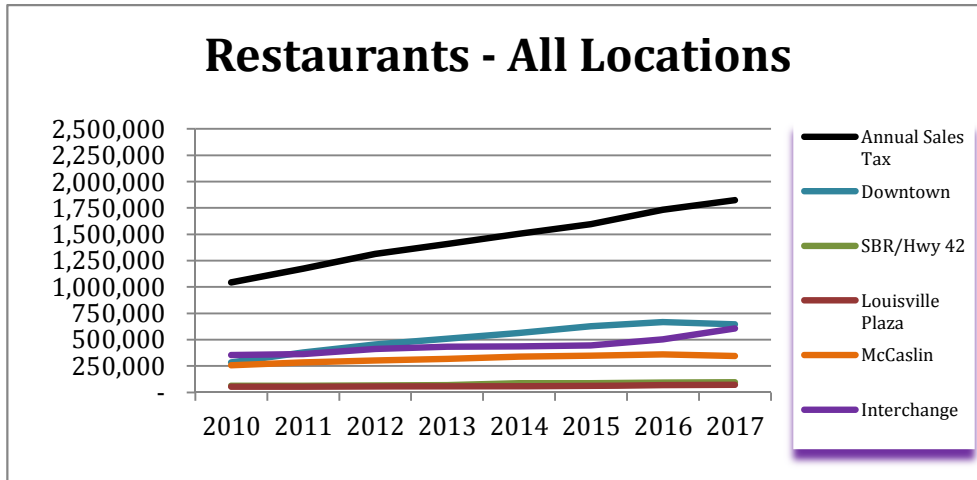




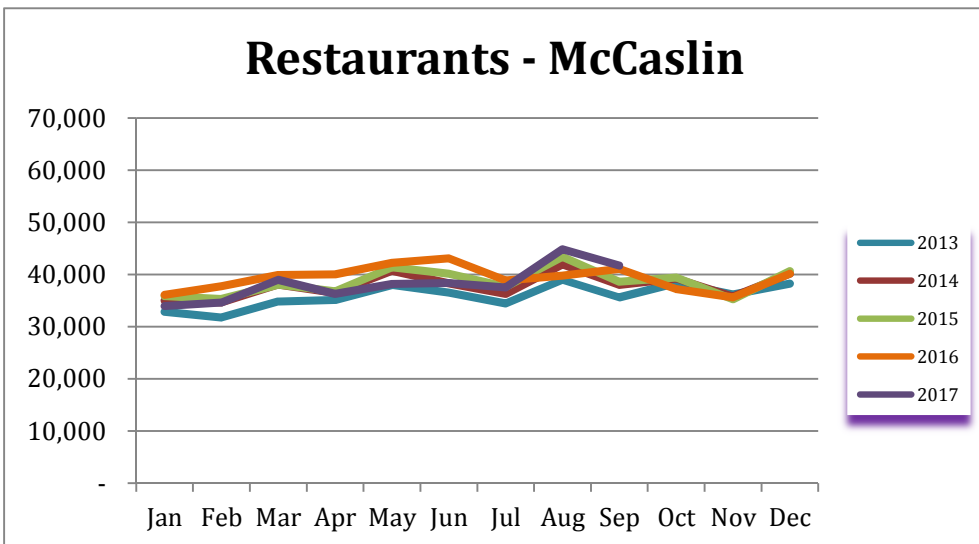
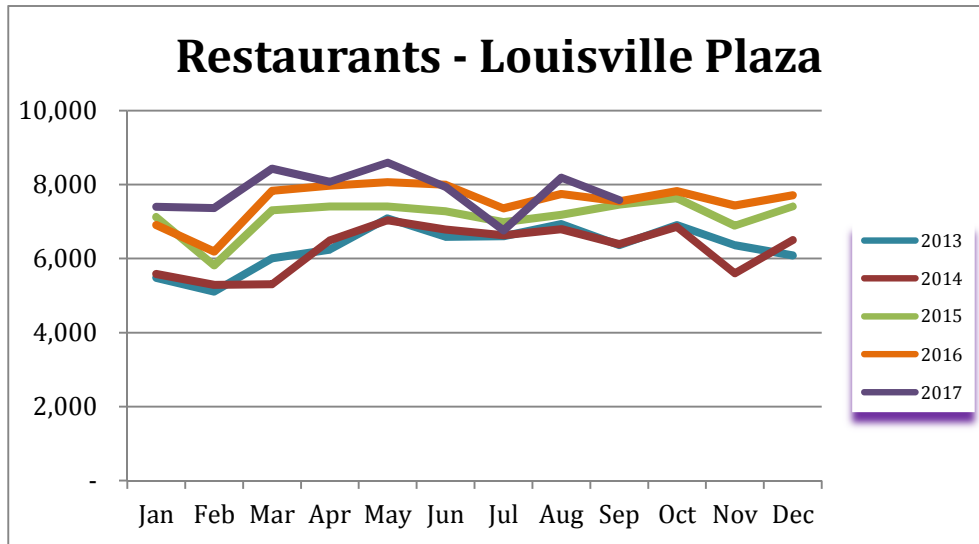
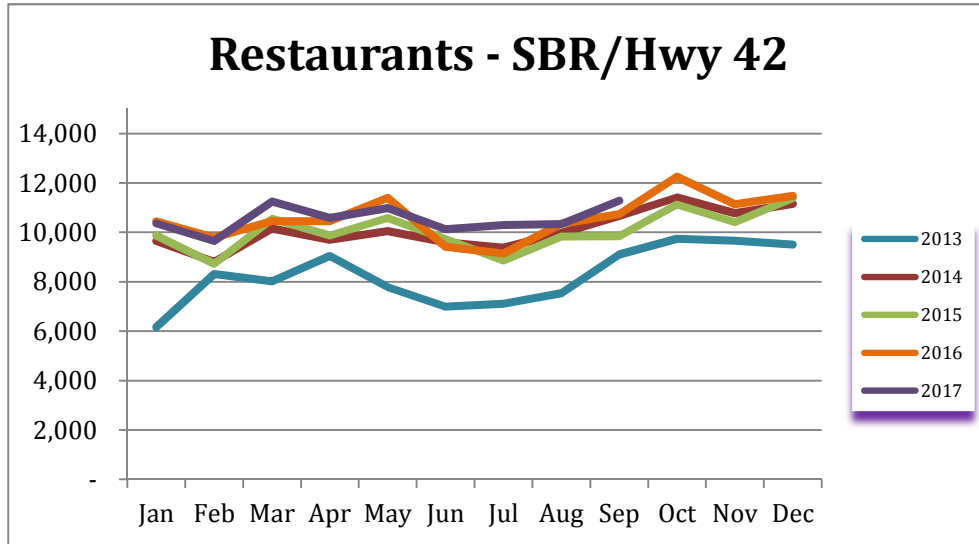




## Restaurant Graphs September 2017

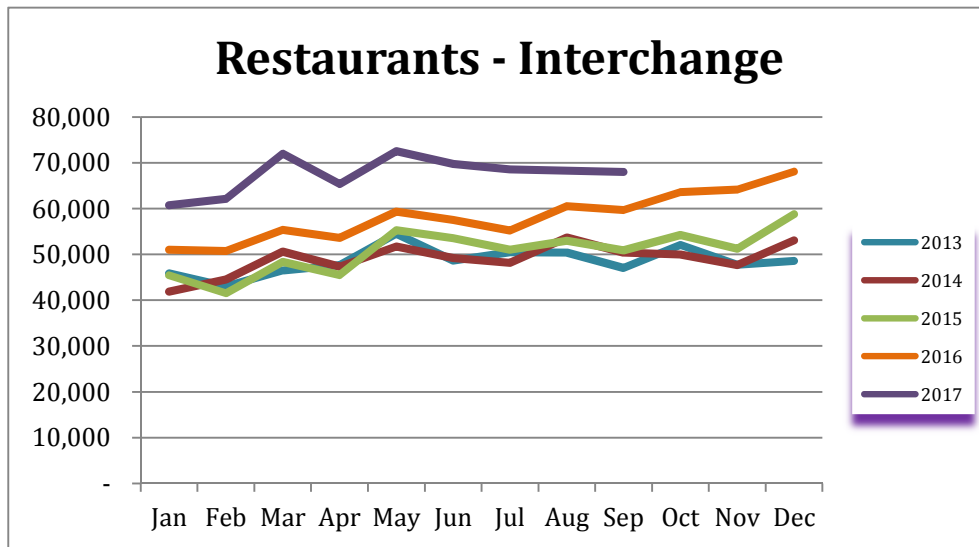


**Restaurant Graphs  
September 2017**



# Restaurant Graphs

## September 2017



**CITY OF LOUISVILLE**  
**2017 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2010 - 2017)**  
**9/30/2017**

MONTH	2010	2011	2012	2013	2014	2015	2016	2017
January	652,461	634,012	681,326	777,242	798,792	930,279	886,723	1,052,366
February	603,533	589,984	656,603	669,879	708,164	751,446	920,875	864,842
March	772,957	776,647	816,468	820,313	891,756	966,850	1,054,128	1,182,825
April	718,508	725,384	757,617	870,965	990,489	926,082	949,906	1,044,230
May	733,372	734,017	855,685	918,954	928,421	931,057	1,032,963	1,183,115
June	804,590	871,414	890,833	895,906	1,013,900	1,116,715	1,216,853	1,336,406
July	712,442	735,710	794,745	856,770	866,647	1,026,333	1,136,035	1,137,813
August	685,926	738,939	776,002	821,538	983,356	983,178	1,050,800	1,119,641
September	736,581	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466	1,209,258
October	683,343	718,122	737,769	827,461	876,022	948,794	1,003,857	-
November	662,050	746,388	855,913	812,544	867,460	933,235	1,005,580	-
December	963,270	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	-
Total Tax	\$ 8,729,032	\$ 9,108,901	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 10,130,496
Tax Variance %	-3.4%	4.4%	7.0%	6.8%	7.5%	7.0%	7.2%	-21.1%

Quarterly Summary	2010	2011	2012	2013	2014	2015	2016	2017
1st Quarter	2,028,951	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032
2nd Quarter	2,256,470	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751
3rd Quarter	2,134,948	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712
4th Quarter	2,308,663	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820	3,430,379	-
Tax Incr/(Decr)	(102,697)	125,486	146,429	289,235	128,256	282,952	232,995	126,411
Tax Variance %	-4.6%	5.9%	6.5%	12.0%	4.8%	10.0%	7.5%	3.8%

