

CITY OF LOUISVILLE

**Revenue History
2013 through 2017**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS		13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786
YTD Variance % to Prior Year		8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS		12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325
YTD Variance % to Prior Year		7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%

**City of Louisville, Colorado
Total Sales Tax Revenue
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	778,705	800,685	938,911	890,050	1,057,605	1,054,675	118.5%	118.5%	99.7%	99.7%
Feb	677,256	708,418	808,454	922,502	960,363	866,877	94.0%	106.0%	90.3%	95.2%
Mar	821,853	985,745	979,639	1,055,715	1,183,959	1,189,196	112.6%	108.5%	100.4%	97.2%
Apr	882,437	993,747	968,100	964,682	1,127,360	1,045,769	108.4%	108.4%	92.8%	96.0%
May	943,909	929,994	944,922	1,043,401	1,185,704	1,192,302	114.3%	109.7%	100.6%	97.0%
Jun	950,701	1,015,778	1,120,140	1,218,023	1,306,558	1,859,310	152.6%	118.3%	142.3%	105.7%
Jul	864,327	871,158	1,038,928	1,136,243	1,181,892	1,149,068	101.1%	115.6%	97.2%	104.4%
Aug	828,581	1,096,941	993,159	1,053,719	1,155,457	1,134,443	107.7%	114.6%	98.2%	103.6%
Sep	1,023,383	980,918	1,103,330	1,154,610	1,247,921	1,256,653	108.8%	113.9%	100.7%	103.3%
Oct	828,537	907,968	954,697	1,003,914	1,125,549	1,160,202	115.6%	114.0%	103.1%	103.3%
Nov	817,829	869,528	935,693	1,011,439	1,125,344	1,124,996	111.2%	113.8%	100.0%	103.0%
Dec	1,129,807	1,294,795	1,364,240	1,422,983	1,527,989	1,571,740	110.5%	113.4%	102.9%	103.0%
Totals	10,547,325	11,455,676	12,150,213	12,877,281	14,185,700	14,605,231				
% Of Change	7.4%	8.6%	6.1%	6.0%	10.2%	13.4%				

**City of Louisville, Colorado
Lodging Tax Revenue
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	20,848	22,487	24,681	25,767	29,467	27,069	105.1%	105.1%	91.9%	91.9%
Feb	19,921	22,789	23,429	28,321	29,261	24,240	85.6%	94.9%	82.8%	87.4%
Mar	22,836	27,659	33,963	32,422	33,437	33,056	102.0%	97.5%	98.9%	91.5%
Apr	26,040	29,651	34,080	35,442	35,241	34,743	98.0%	97.7%	98.6%	93.5%
May	35,636	41,240	47,601	48,597	51,308	49,217	101.3%	98.7%	95.9%	94.2%
Jun	40,725	47,149	51,846	56,221	55,299	61,489	109.4%	101.3%	111.2%	98.2%
Jul	46,440	54,917	57,071	61,691	60,252	61,409	99.5%	101.0%	101.9%	99.0%
Aug	41,990	51,658	55,216	60,005	59,553	67,270	112.1%	102.9%	113.0%	101.3%
Sep	37,157	41,146	45,015	49,801	48,039	51,452	103.3%	102.9%	107.1%	102.0%
Oct	42,825	40,328	45,615	46,278	48,618	49,334	106.6%	103.3%	101.5%	102.0%
Nov	26,122	27,146	28,694	33,551	33,341	26,870	80.1%	101.7%	80.6%	100.5%
Dec	19,492	21,905	22,498	22,127	26,414	30,714	138.8%	103.3%	116.3%	101.3%
Totals	380,033	428,075	469,709	500,223	510,230	516,863				
% Of Change	3.9%	12.6%	9.7%	6.5%	2.0%	3.3%				

**City of Louisville, Colorado
Auto Use Tax Revenue
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	86,731	141,060	106,340	100,855	118,811	144,997	143.8%	143.8%	122.0%	122.0%
Feb	80,297	83,341	113,225	97,034	112,637	110,561	113.9%	129.1%	98.2%	110.4%
Mar	106,476	98,457	111,521	121,325	124,152	123,024	101.4%	118.6%	99.1%	106.5%
Apr	95,575	117,881	89,588	109,192	111,986	92,463	84.7%	110.0%	82.6%	100.7%
May	83,905	85,769	93,186	90,115	107,442	137,918	153.0%	117.4%	128.4%	105.9%
Jun	68,997	88,813	99,549	109,738	116,417	96,187	87.7%	112.2%	82.6%	102.0%
Jul	89,328	79,622	107,445	140,522	119,615	123,752	88.1%	107.8%	103.5%	102.2%
Aug	124,484	105,531	131,001	112,981	132,349	145,656	128.9%	110.5%	110.1%	103.3%
Sep	90,523	116,646	123,913	115,244	135,622	140,721	122.1%	111.9%	103.8%	103.4%
Oct	117,513	109,404	123,187	124,471	138,469	122,230	98.2%	110.3%	88.3%	101.6%
Nov	82,127	85,387	131,168	95,372	111,116	132,970	139.4%	112.6%	119.7%	103.2%
Dec	108,929	123,793	142,083	140,458	123,706	118,218	84.2%	109.7%	95.6%	102.5%
Totals	1,134,885	1,235,702	1,372,205	1,357,306	1,452,320	1,488,699				
% Of Change	16.4%	8.9%	11.0%	-1.1%	7.0%	9.7%				

**City of Louisville, Colorado
Building Use Tax Revenue
2013 -2017**

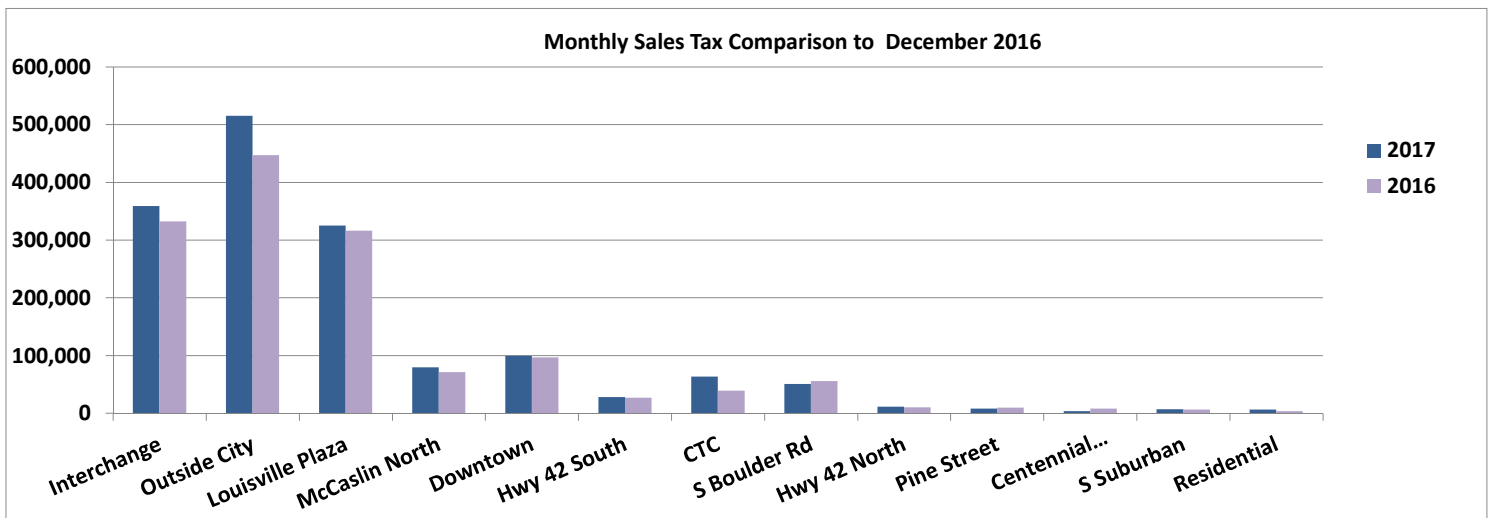
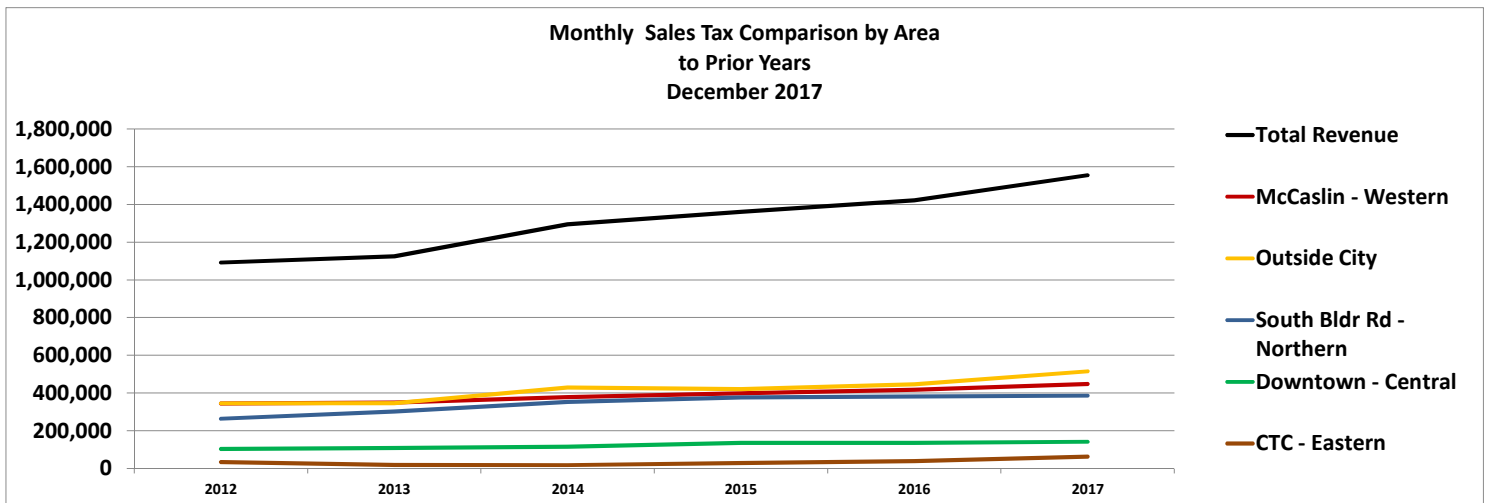
Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	184,731	40,650	65,576	174,842	105,023	275,878	157.8%	157.8%	262.7%	262.7%
Feb	69,470	196,461	35,569	76,430	90,847	103,187	135.0%	150.9%	113.6%	193.5%
Mar	263,140	99,076	136,921	159,627	142,063	300,687	188.4%	165.4%	211.7%	201.2%
Apr	78,235	93,637	93,561	62,683	101,698	95,596	152.5%	163.7%	94.0%	176.4%
May	54,267	270,829	157,466	235,856	180,832	76,348	32.4%	120.1%	42.2%	137.3%
Jun	120,854	102,883	42,484	510,772	172,263	151,145	29.6%	82.2%	87.7%	126.5%
Jul	91,461	70,466	472,951	161,699	167,788	94,455	58.4%	79.4%	56.3%	114.2%
Aug	87,374	46,088	214,635	155,447	139,190	126,830	81.6%	79.6%	91.1%	111.3%
Sep	19,729	58,752	98,891	64,269	85,453	125,682	195.6%	84.3%	147.1%	113.9%
Oct	130,501	57,992	149,737	305,287	151,171	164,724	54.0%	79.4%	109.0%	113.3%
Nov	79,635	157,394	72,504	49,929	91,367	37,893	75.9%	79.3%	41.5%	108.7%
Dec	20,236	24,949	45,098	44,792	72,914	271,190	605.4%	91.1%	371.9%	121.5%
Totals	1,199,631	1,219,177	1,585,392	2,001,634	1,500,610	1,823,614				
% Of Change	40.5%	1.6%	30.0%	26.3%	-25.0%	-8.9%				

**City of Louisville, Colorado
Consumer Use Tax Revenue
2013 -2017**

Month Of Sale	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Projection	2017 Actual	Mnthly % Of 2016	Y-T-D % Of 2016	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	37,090	140,825	86,310	226,633	124,461	140,390	61.9%	61.9%	112.8%	112.8%
Feb	74,247	73,497	92,813	126,682	98,991	97,871	77.3%	67.4%	98.9%	106.6%
Mar	85,187	111,992	146,179	129,773	139,125	153,044	117.9%	81.0%	110.0%	107.9%
Apr	61,435	122,627	94,037	177,473	121,654	204,559	115.3%	90.2%	168.1%	123.1%
May	123,930	60,387	101,700	103,736	121,803	96,617	93.1%	90.6%	79.3%	114.3%
Jun	117,226	127,410	139,860	152,470	157,792	252,267	165.5%	103.1%	159.9%	123.7%
Jul	82,469	122,959	83,003	65,541	93,355	93,569	142.8%	105.7%	100.2%	121.1%
Aug	39,698	129,430	135,998	124,102	142,889	82,678	66.6%	101.3%	57.9%	112.1%
Sep	118,185	99,986	151,963	110,699	138,579	184,530	166.7%	107.3%	133.2%	114.7%
Oct	233,281	88,790	140,631	247,533	181,434	78,777	31.8%	94.5%	43.4%	104.9%
Nov	190,782	240,584	133,558	155,633	185,939	114,528	73.6%	92.5%	61.6%	99.5%
Dec	366,082	149,849	149,597	227,012	368,928	169,722	74.8%	90.3%	46.0%	89.0%
Totals	1,529,611	1,468,338	1,455,649	1,847,288	1,874,950	1,668,551				
% Of Change	27.2%	-4.0%	-0.9%	26.9%	1.5%	-9.7%				

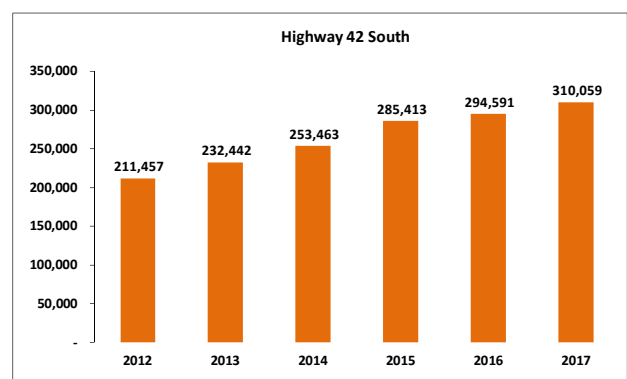
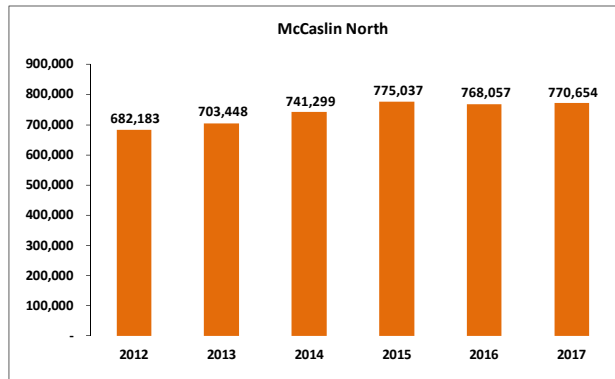
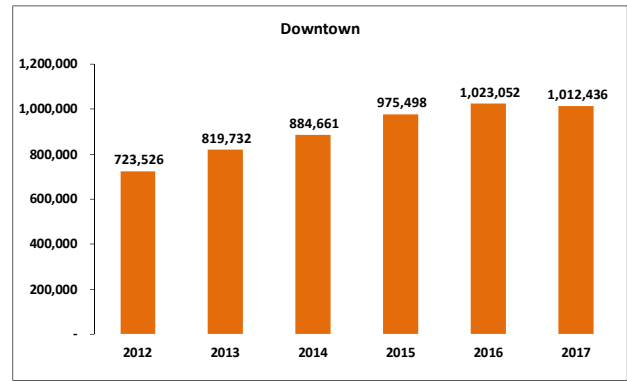
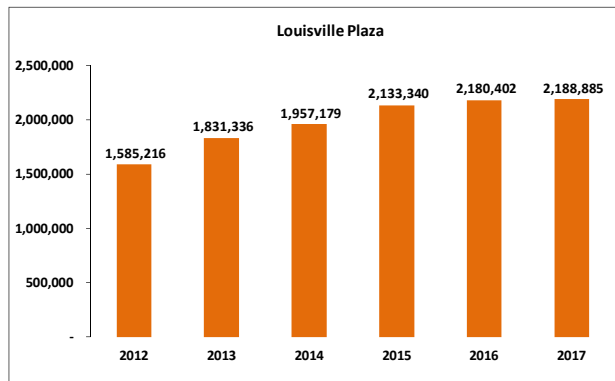
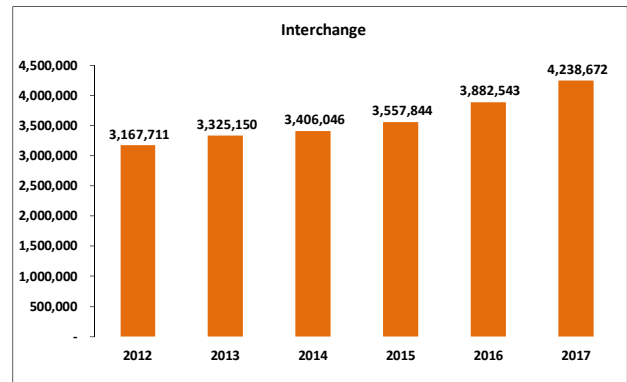
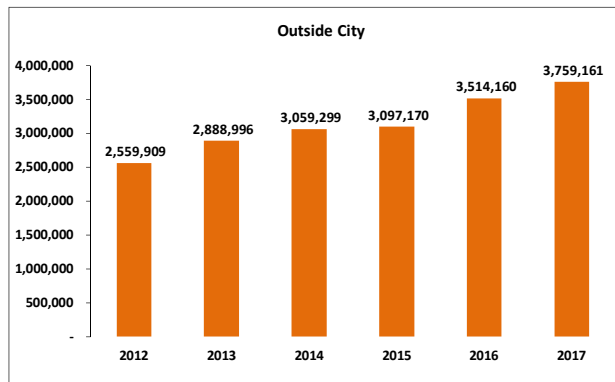
Monthly Sales Tax Revenue Comparisons by Area (December 2017)

AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total	% Change
Interchange	273,221	277,836	296,167	313,348	332,009	358,834	23.1%	8.1%
Outside City	345,395	346,846	428,723	420,479	447,044	514,983	33.1%	15.2%
Louisville Plaza	243,952	276,747	300,386	320,534	316,023	324,742	20.9%	2.8%
McCaslin North	64,836	66,057	69,135	72,622	71,083	79,445	5.1%	11.8%
Downtown	69,409	72,112	77,540	95,214	96,496	99,407	6.4%	3.0%
Hwy 42 South	20,014	21,755	21,882	26,534	26,677	27,940	1.8%	4.7%
CTC	34,579	18,369	17,929	28,516	38,797	63,175	4.1%	62.8%
S Boulder Rd	12,565	16,538	43,334	47,812	55,452	50,289	3.2%	-9.3%
Hwy 42 North	7,068	8,804	9,096	9,239	10,244	11,331	0.7%	10.6%
Pine Street	7,624	7,641	8,384	7,995	9,461	7,823	0.5%	-17.3%
Centennial Valley	2,979	2,548	11,077	6,947	7,860	3,118	0.2%	-60.3%
S Suburban	3,293	3,163	2,702	5,447	6,248	6,584	0.4%	5.4%
Residential	6,642	7,002	7,942	6,103	3,549	6,378	0.4%	79.7%
Total Revenue	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048		
% Of Change	3.7%	3.1%	15.0%	5.1%	4.4%	9.4%		

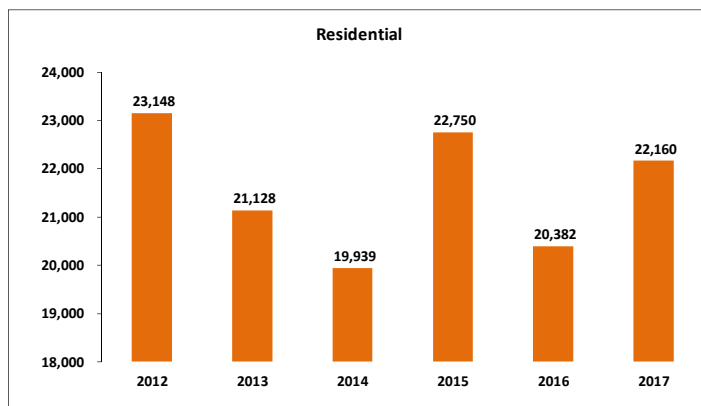
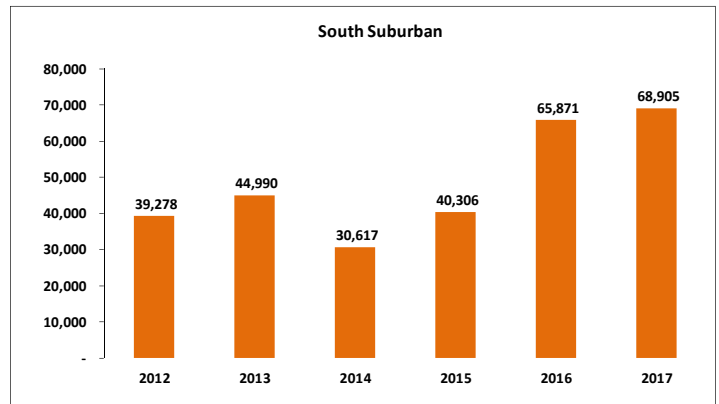
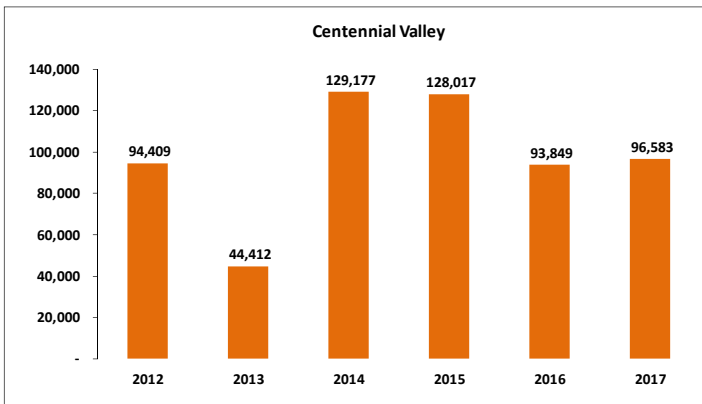
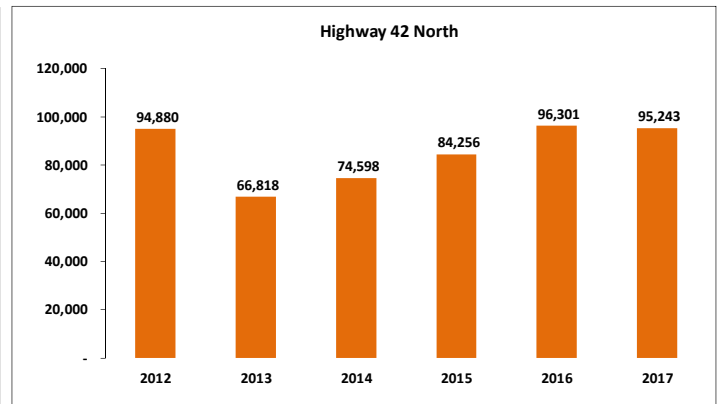
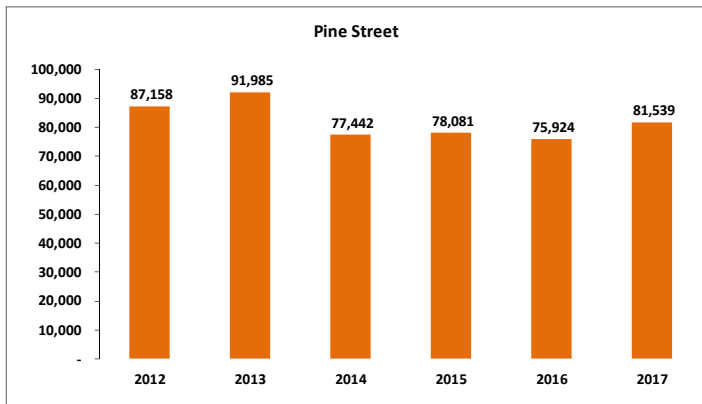
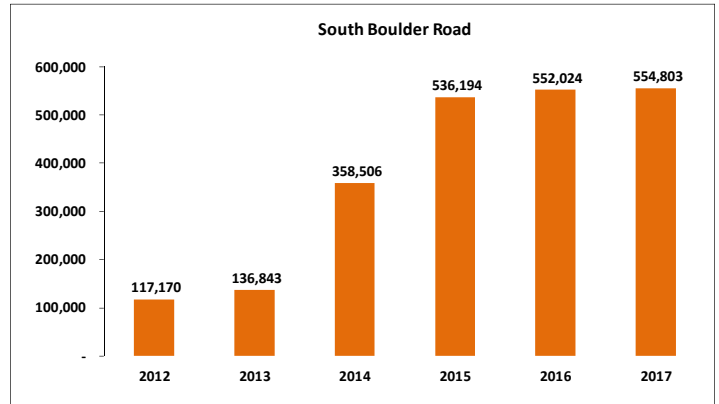
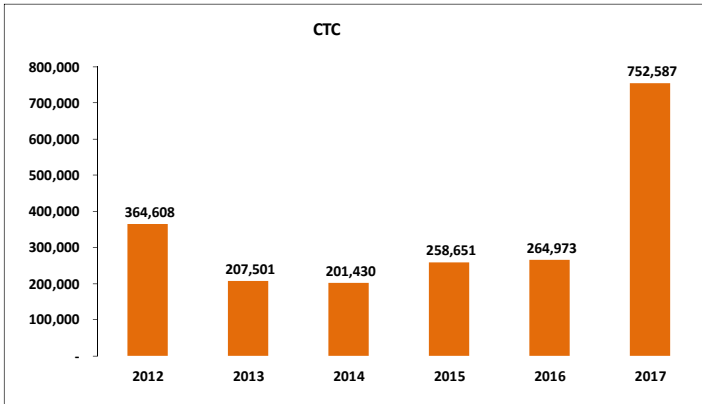


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2017)

	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	% of Total
Outside City	2,559,909	5.3%	2,888,996	12.9%	3,059,299	5.9%	3,097,170	1.2%	3,514,160	14.9%	3,759,161	7.0%	26.9%
Interchange	3,167,711	6.4%	3,325,150	5.0%	3,406,046	2.4%	3,557,844	4.5%	3,882,543	14.0%	4,238,672	9.2%	30.4%
Louisville Plaza	1,585,216	2.8%	1,831,336	15.5%	1,957,179	6.9%	2,133,340	9.0%	2,180,402	11.4%	2,188,885	0.4%	15.7%
Downtown	723,526	13.4%	819,732	13.3%	884,661	7.9%	975,498	10.3%	1,023,052	15.6%	1,012,436	-1.0%	7.3%
McCaslin North	682,183	3.6%	703,448	3.1%	741,299	5.4%	775,037	4.6%	768,057	3.6%	770,654	0.3%	5.5%
Hwy 42 South	211,457	6.2%	232,442	9.9%	253,463	9.0%	285,413	12.6%	294,591	16.2%	310,059	5.3%	2.2%
CTC	364,608	49.8%	207,501	-43.1%	201,430	-2.9%	258,651	28.4%	264,973	31.5%	752,587	184.0%	5.4%
South Boulder Rd	117,170	-2.7%	136,843	16.8%	358,506	162.0%	536,194	49.6%	552,024	54.0%	554,803	0.5%	4.0%
Pine Street	87,158	15.5%	91,985	5.5%	77,442	-15.8%	78,081	0.8%	75,924	-2.0%	81,539	7.4%	0.6%
Hwy 42 North	94,880	-3.6%	66,818	-29.6%	74,598	11.6%	84,256	12.9%	96,301	29.1%	95,243	-1.1%	0.7%
Centennial Valley	94,409	47.5%	44,412	-53.0%	129,177	190.9%	128,017	-0.9%	93,849	-27.3%	96,583	2.9%	0.7%
South Suburban	39,278	-9.3%	44,990	14.5%	30,617	-31.9%	40,306	31.6%	65,871	115.1%	68,905	4.6%	0.5%
Residential	23,148	30.1%	21,128	-8.7%	19,939	-5.6%	22,750	14.1%	20,382	2.2%	22,160	8.7%	0.2%
	9,750,654	7.0%	10,414,782	6.8%	11,193,655	7.5%	11,972,557	7.0%	12,832,129	7.2%	13,951,686	8.7%	

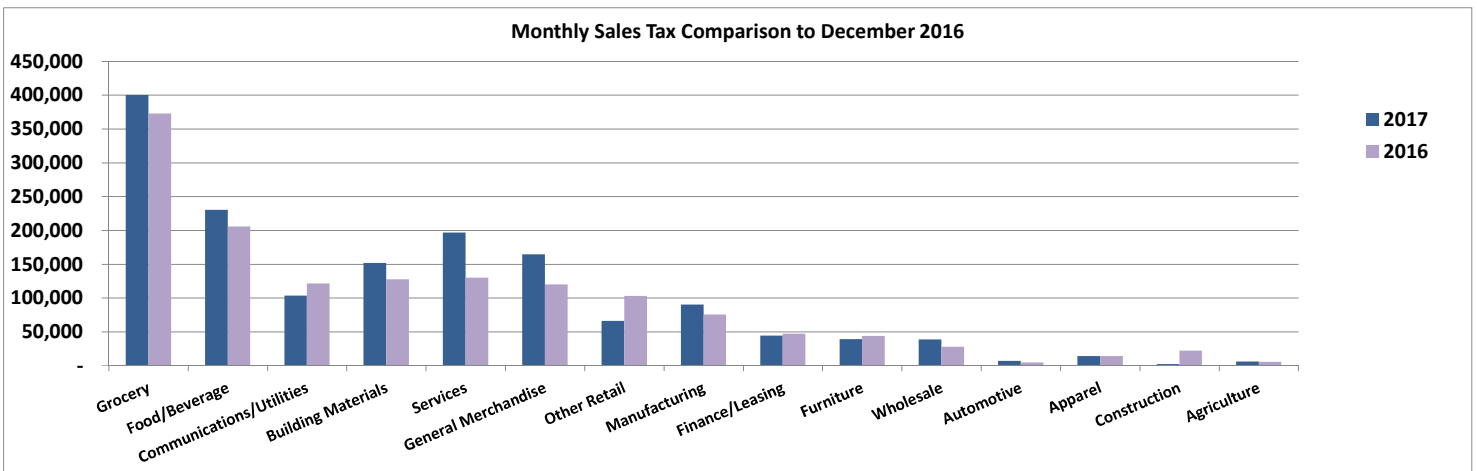
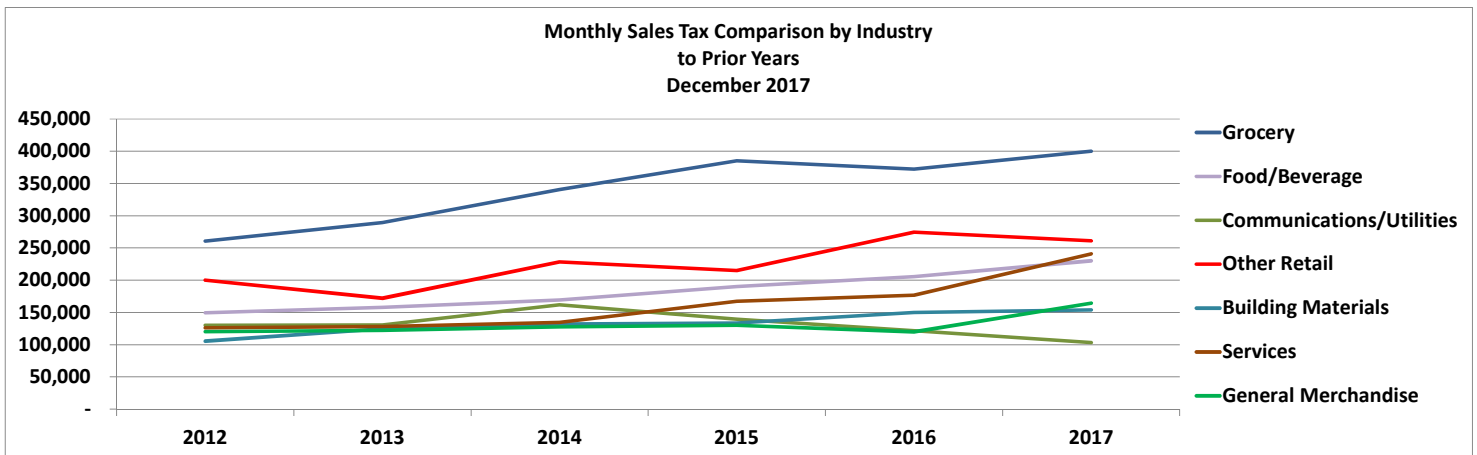


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2017)



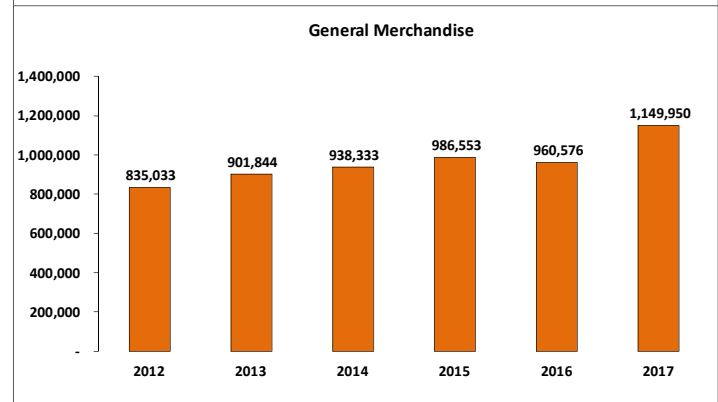
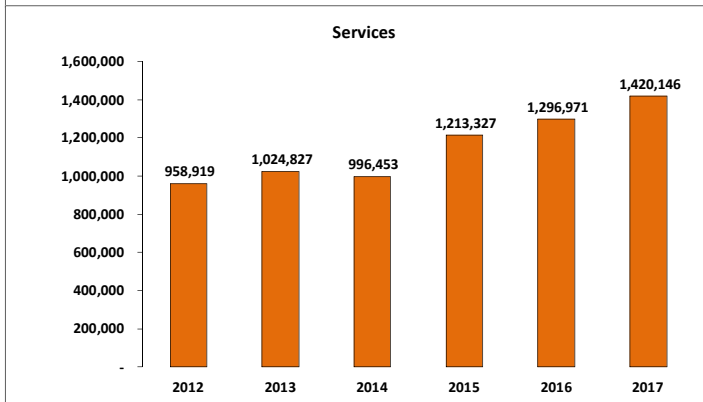
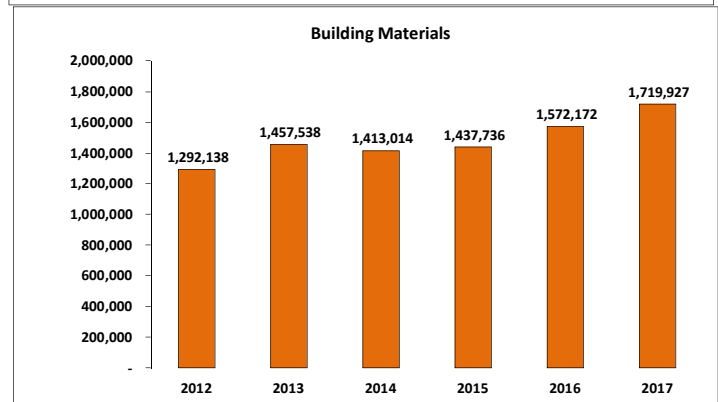
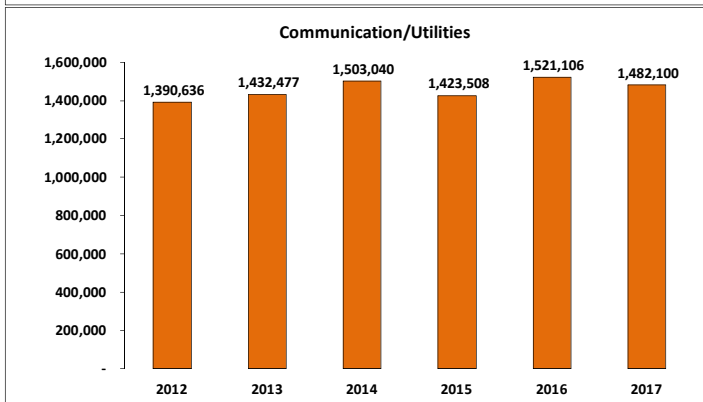
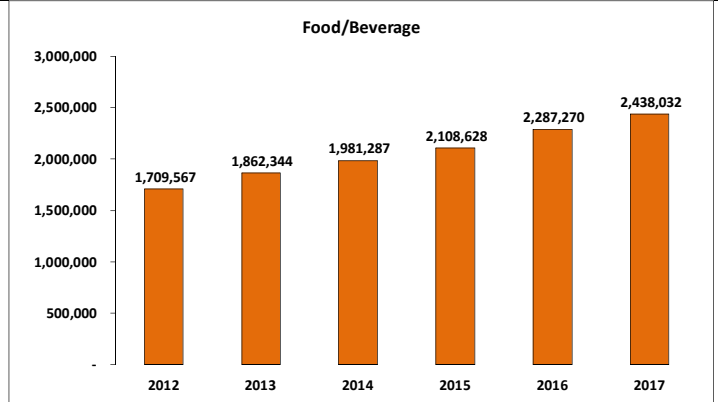
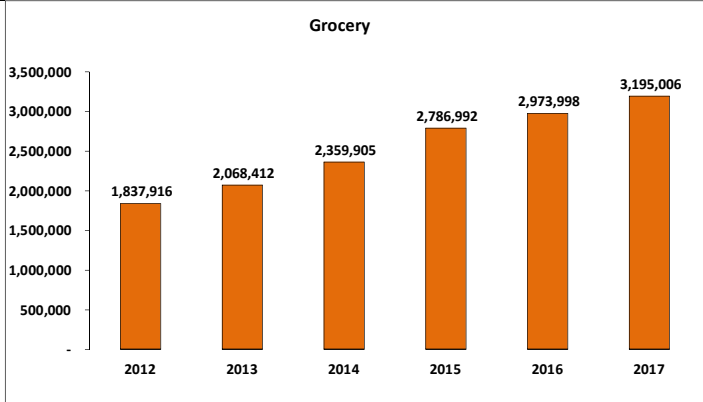
Monthly Sales Tax Revenue Comparisons by Industry (December 2017)

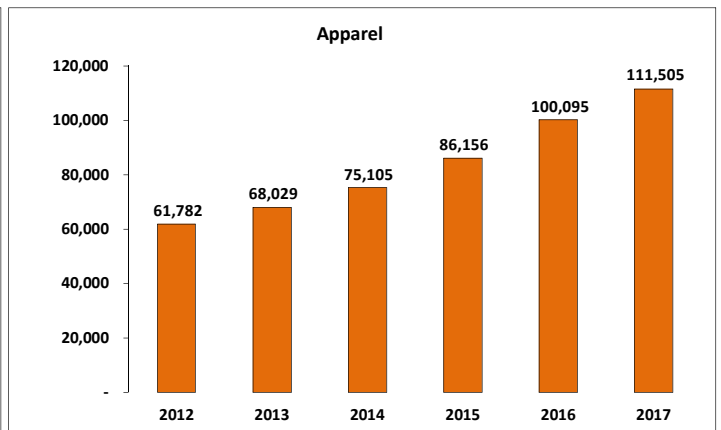
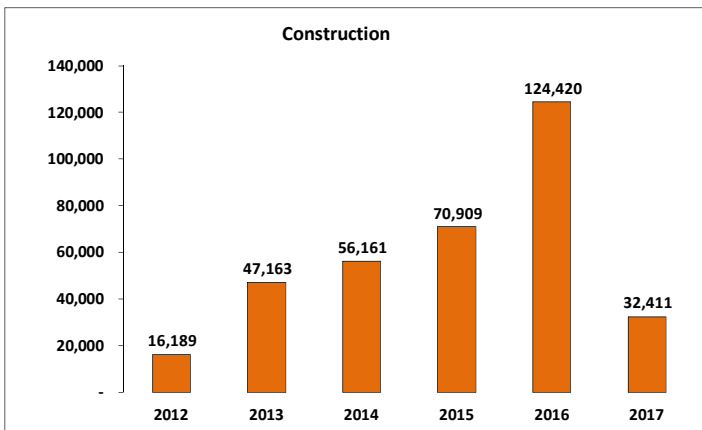
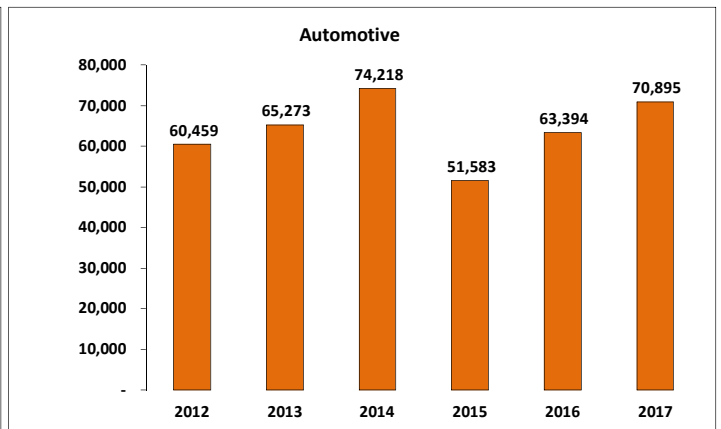
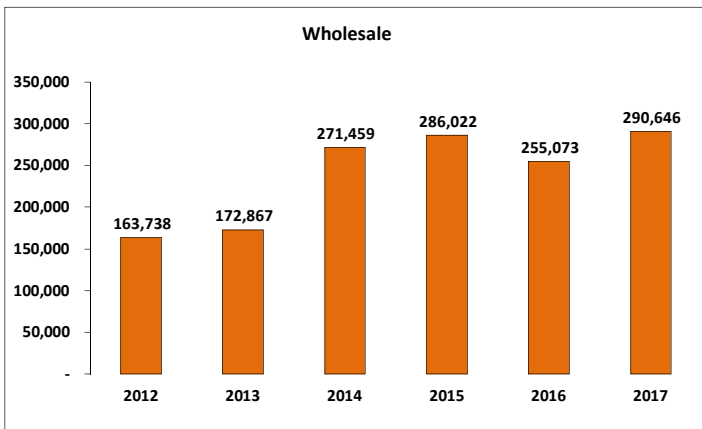
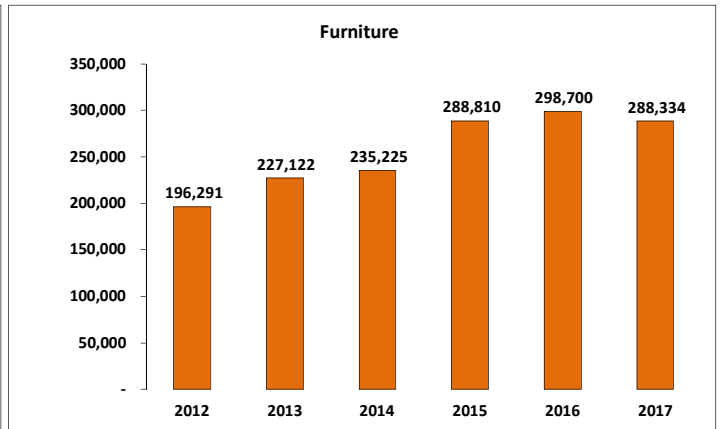
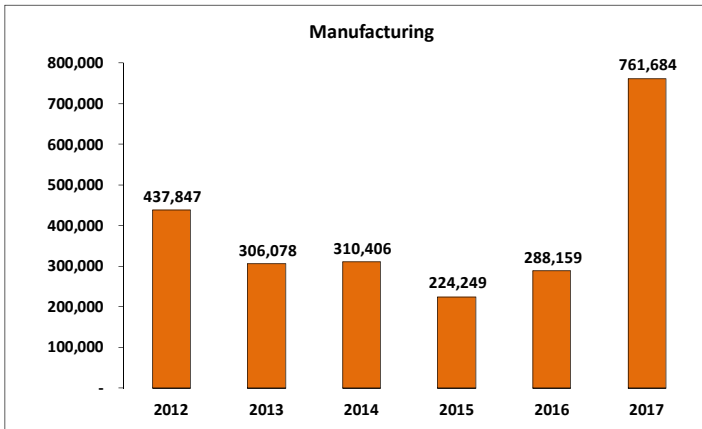
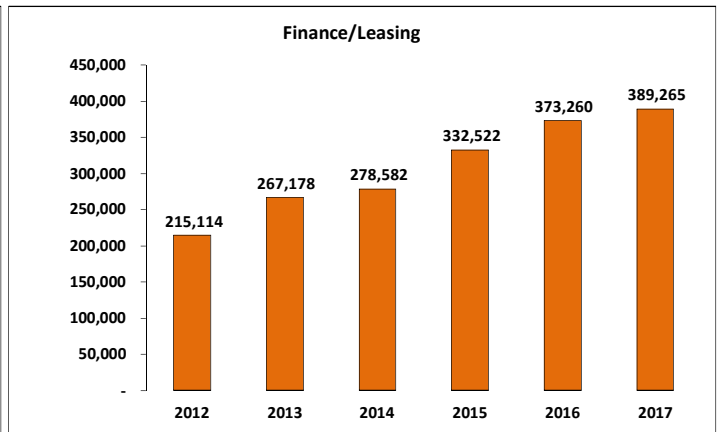
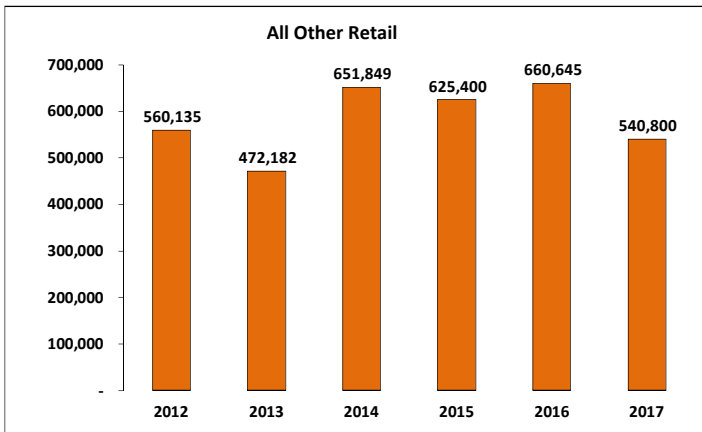
AREA NAME	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total	% Change
Grocery	260,687	289,601	340,801	385,388	372,500	400,050	25.7%	7.4%
Food/Beverage	149,410	157,703	169,540	189,970	205,752	230,162	14.8%	11.9%
Communications/Utilities	129,969	130,857	161,779	139,626	121,438	103,345	6.7%	-14.9%
Building Materials	101,505	116,344	110,257	122,681	127,786	151,886	9.8%	18.9%
Services	93,520	91,276	95,626	126,522	129,842	196,708	12.7%	51.5%
General Merchandise	120,106	122,093	127,639	130,115	119,958	164,406	10.6%	37.1%
Other Retail	105,977	62,606	101,548	69,475	102,931	66,018	4.2%	-35.9%
Manufacturing	21,584	35,481	42,599	39,004	75,655	90,251	5.8%	19.3%
Finance/Leasing	32,537	37,033	38,747	40,634	46,999	44,222	2.8%	-5.9%
Furniture	22,606	24,292	32,841	48,364	43,924	39,064	2.5%	-11.1%
Wholesale	33,969	31,733	27,052	37,187	27,750	38,740	2.5%	39.6%
Automotive	5,734	2,154	6,815	4,421	4,583	7,035	0.5%	53.5%
Apparel	7,894	10,168	12,096	11,640	14,254	14,022	0.9%	-1.6%
Construction	3,906	8,470	21,643	10,761	22,229	2,027	0.1%	-90.9%
Agriculture	2,174	5,608	5,316	5,002	5,343	6,111	0.4%	14.4%
Totals	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048		
% Of Change	3.7%	3.1%	15.0%	5.1%	4.4%	9.4%		

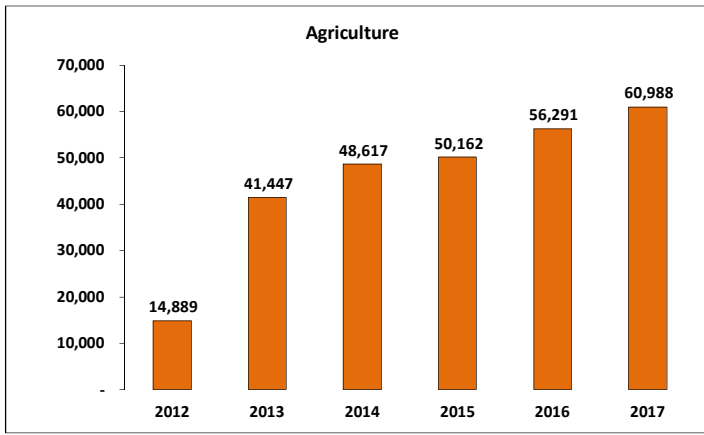


CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Dec. 2017)

	2012	% Var	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	% of Total
Grocery	1,837,916	6.2%	2,068,412	12.5%	2,359,905	14.1%	2,786,992	18.1%	2,973,998	6.7%	3,195,006	7.4%	22.9%
Food/Beverage	1,709,567	10.1%	1,862,344	8.9%	1,981,287	6.4%	2,108,628	6.4%	2,287,270	8.5%	2,438,032	6.6%	17.5%
Comm/Util.	1,390,636	-2.1%	1,432,477	3.0%	1,503,040	4.9%	1,423,508	-5.3%	1,521,106	6.9%	1,482,100	-2.6%	10.6%
Bldg Mat'l's.	1,292,138	12.5%	1,457,538	12.8%	1,413,014	-3.1%	1,437,736	1.7%	1,572,172	9.4%	1,719,927	9.4%	12.3%
Services	958,919	7.1%	1,024,827	6.9%	996,453	-2.8%	1,213,327	21.8%	1,296,971	6.9%	1,420,146	9.5%	10.2%
Merchandise	835,033	-9.4%	901,844	8.0%	938,333	4.0%	986,553	5.1%	960,576	-2.6%	1,149,950	19.7%	8.2%
All Other Retail	560,135	50.4%	472,182	-15.7%	651,849	38.1%	625,400	-4.1%	660,645	5.6%	540,800	-18.1%	3.9%
Fin./Lease	215,114	-30.9%	267,178	24.2%	278,582	4.3%	332,522	19.4%	373,260	12.3%	389,265	4.3%	2.8%
Manufacturing	437,847	46.8%	306,078	-30.1%	310,406	1.4%	224,249	-27.8%	288,159	28.5%	761,684	164.3%	5.5%
Furniture	196,291	13.9%	227,122	15.7%	235,225	3.6%	288,810	22.8%	298,700	3.4%	288,334	-3.5%	2.1%
Wholesale	163,738	7.1%	172,867	5.6%	271,459	57.0%	286,022	5.4%	255,073	-10.8%	290,646	13.9%	2.1%
Automotive	60,459	14.0%	65,273	8.0%	74,218	13.7%	51,583	-30.5%	63,394	22.9%	70,895	11.8%	0.5%
Construction	16,189	29.6%	47,163	191.3%	56,161	19.1%	70,909	26.3%	124,420	75.5%	32,411	-74.0%	0.2%
Apparel	61,782	14.6%	68,029	10.1%	75,105	10.4%	86,156	14.7%	100,095	16.2%	111,505	11.4%	0.8%
Agriculture	14,889	13.9%	41,447	178.4%	48,617	17.3%	50,162	3.2%	56,291	12.2%	60,988	8.3%	0.4%
	9,750,654	7.0%	10,414,782	6.8%	11,193,655	7.5%	11,972,557	7.0%	12,832,129	7.2%	13,951,686	8.7%	

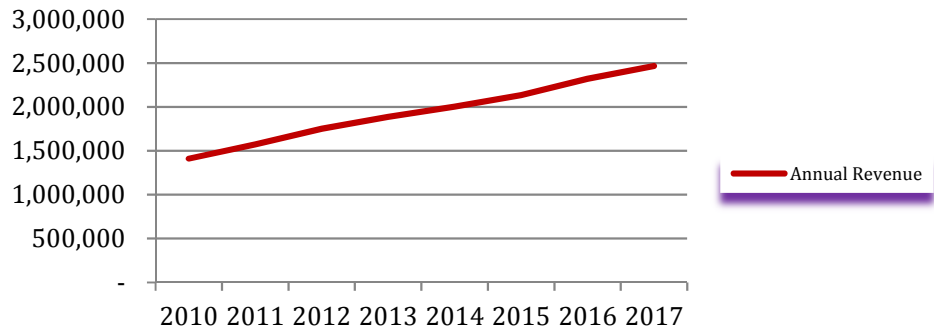




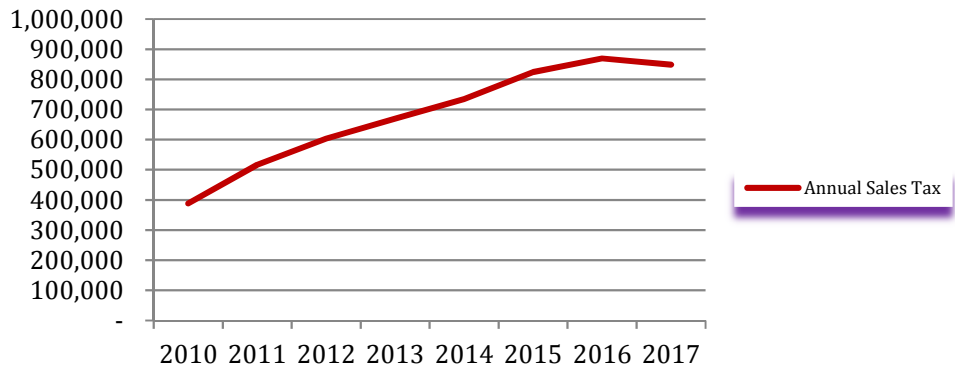


**Restaurant Graphs
December 2017**

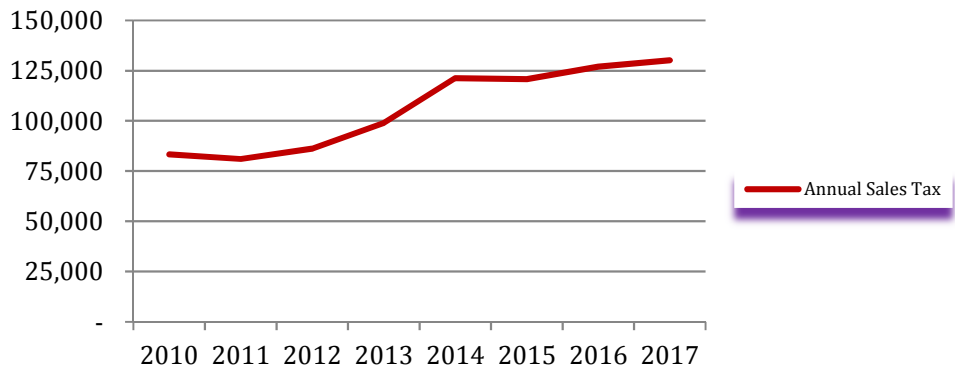
Restaurants - All Locations



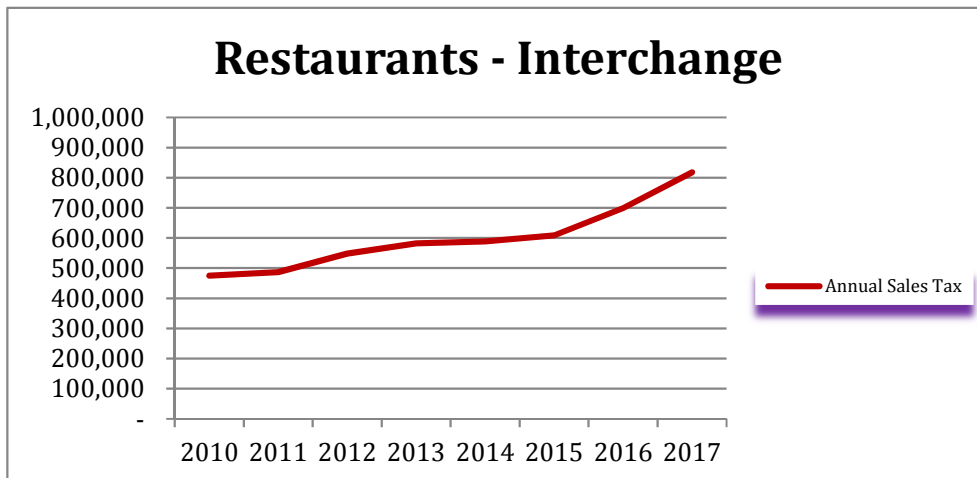
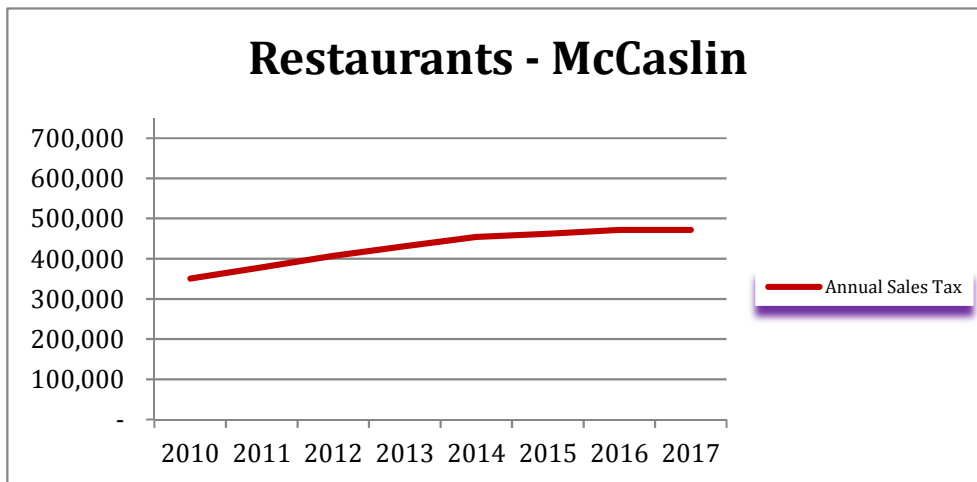
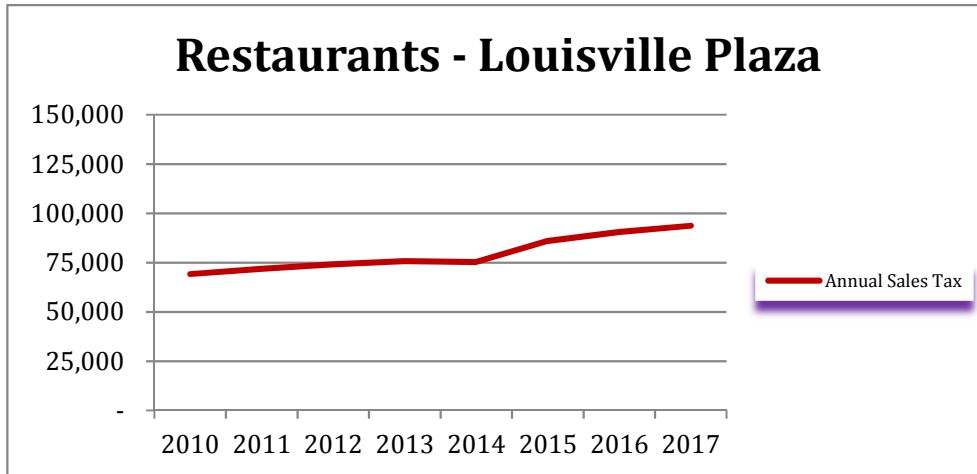
Restaurants - Downtown



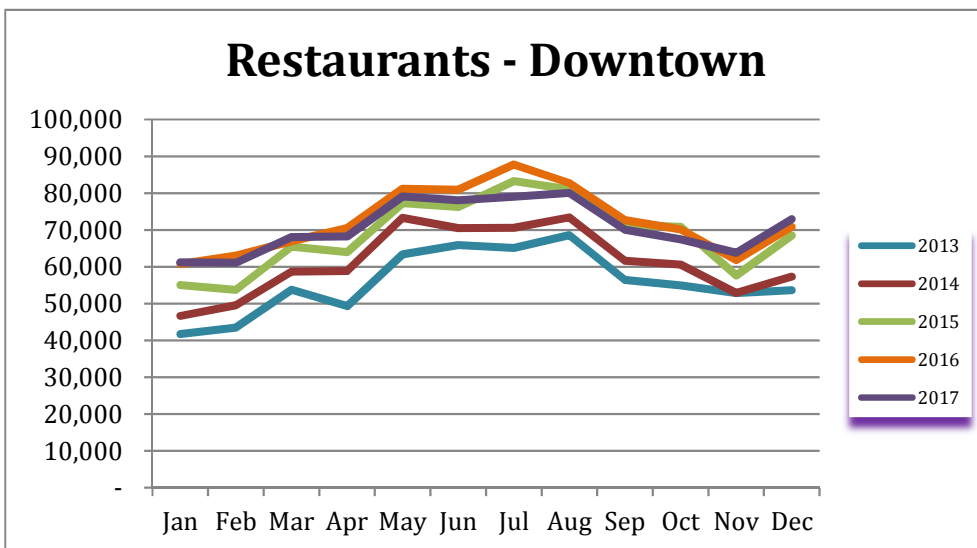
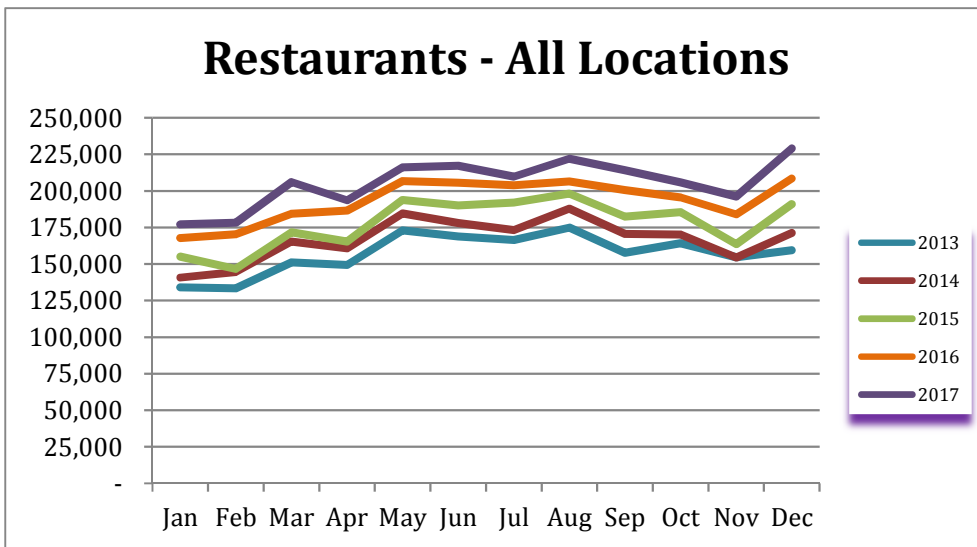
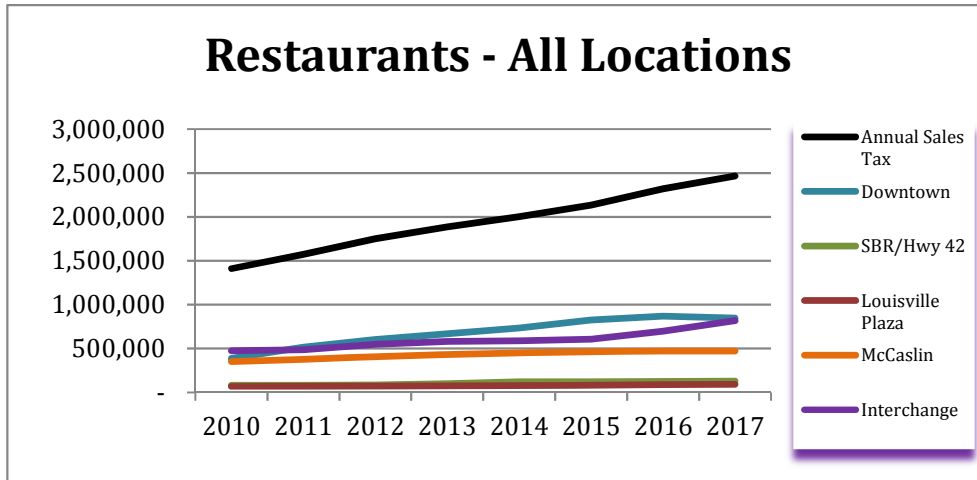
Restaurants - SBR/Hwy 42



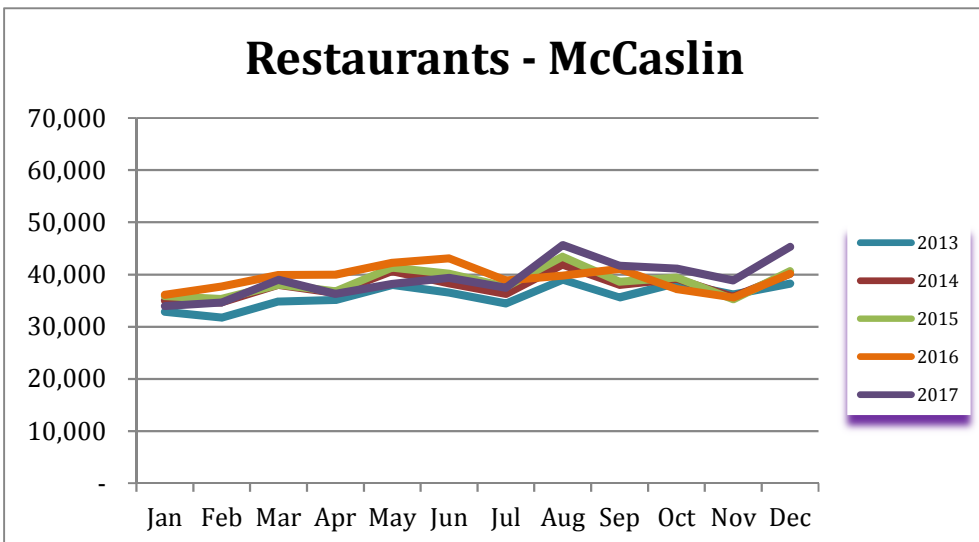
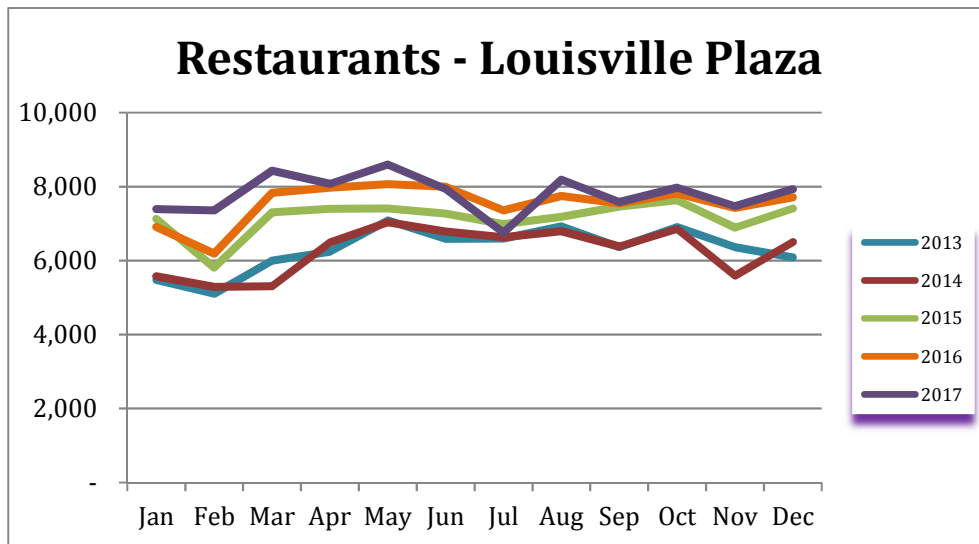
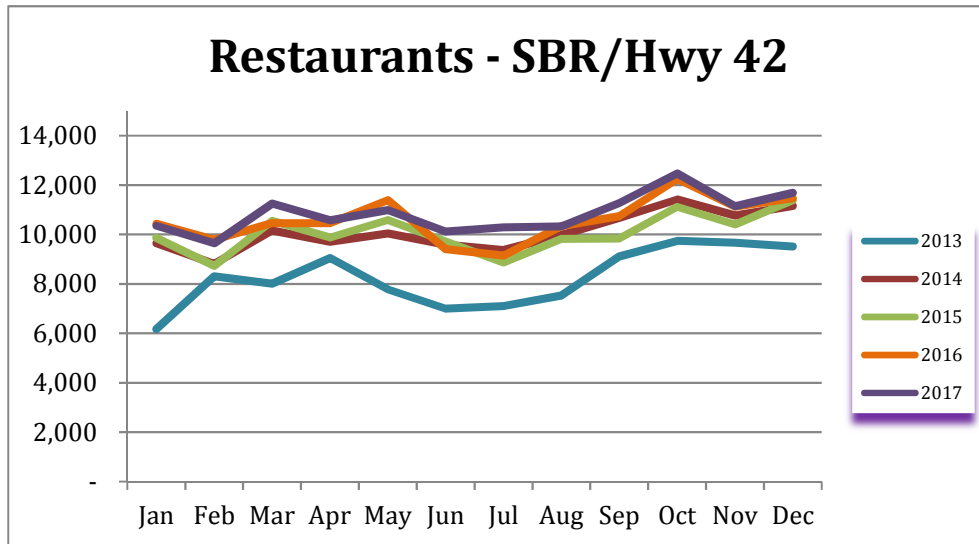
**Restaurant Graphs
December 2017**



Restaurant Graphs December 2017



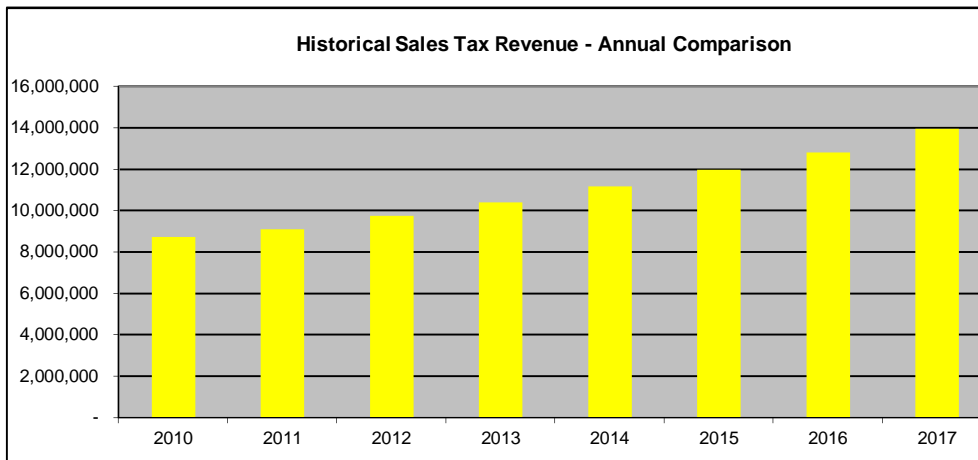
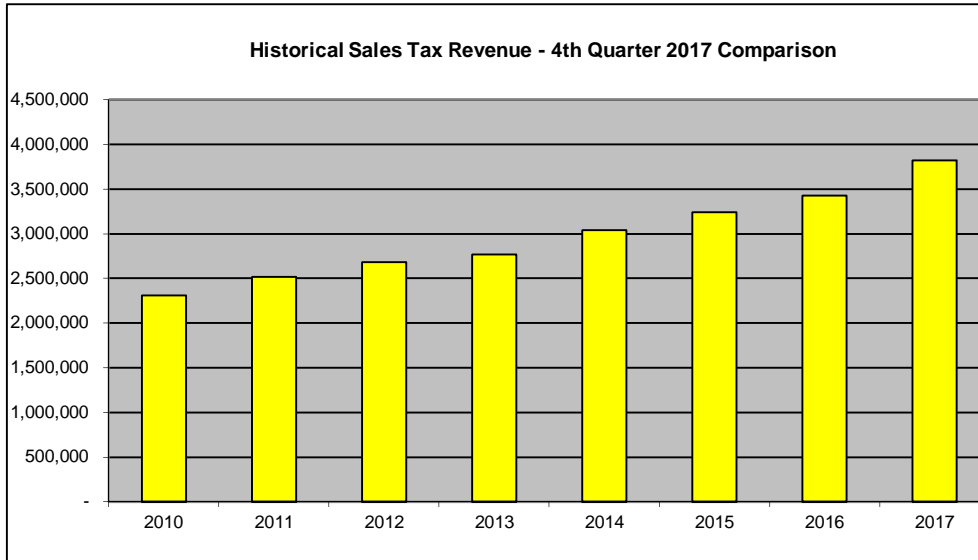
**Restaurant Graphs
December 2017**



CITY OF LOUISVILLE
2017 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2010 - 2017)
12/31/2017

MONTH	2010	2011	2012	2013	2014	2015	2016	2017
January	652,461	634,012	681,326	777,242	798,792	930,279	886,723	1,052,366
February	603,533	589,984	656,603	669,879	708,164	751,446	920,875	864,842
March	772,957	776,647	816,468	820,313	891,756	966,850	1,054,128	1,182,825
April	718,508	725,384	757,617	870,965	990,489	926,082	949,906	1,044,230
May	733,372	734,017	855,685	918,954	928,421	931,057	1,032,963	1,183,115
June	804,590	871,414	890,833	895,906	1,013,900	1,116,715	1,216,853	1,336,406
July	712,442	735,710	794,745	856,770	866,647	1,026,333	1,136,035	1,137,813
August	685,926	738,939	776,002	821,538	983,356	983,178	1,050,800	1,119,641
September	736,581	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466	1,209,258
October	683,343	718,122	737,769	827,461	876,022	948,794	1,003,857	1,154,708
November	662,050	746,388	855,913	812,544	867,460	933,235	1,005,580	1,112,434
December	963,270	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048
Total Tax	\$ 8,729,032	\$ 9,108,901	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686
Tax Variance %	-3.4%	4.4%	7.0%	6.8%	7.5%	7.0%	7.2%	8.7%

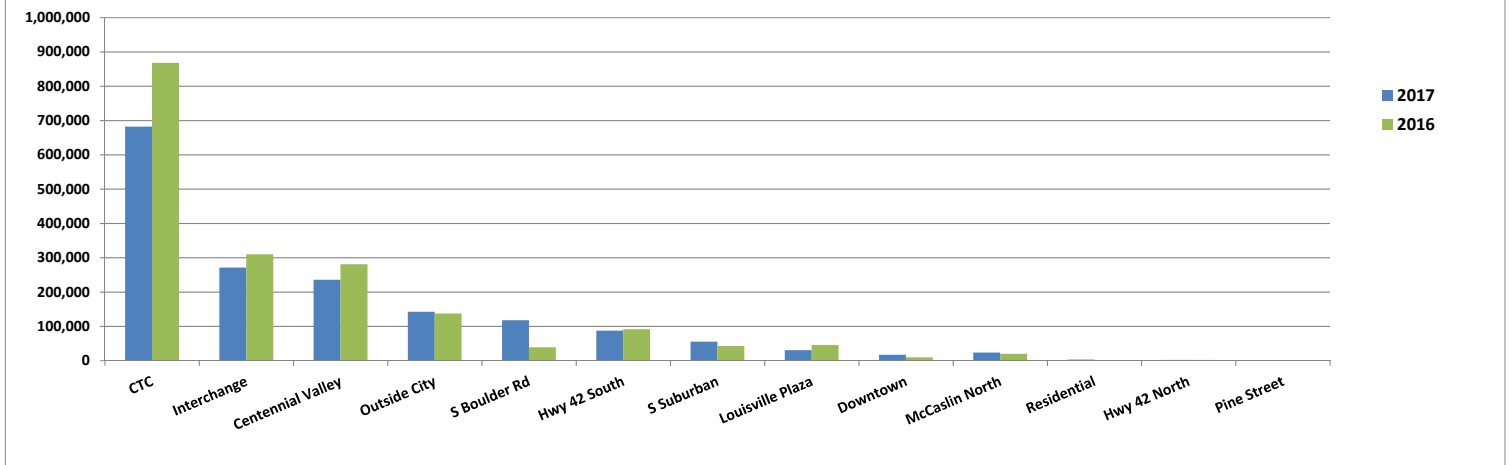
Quarterly Summary	2010	2011	2012	2013	2014	2015	2016	2017
1st Quarter	2,028,951	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032
2nd Quarter	2,256,470	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751
3rd Quarter	2,134,948	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712
4th Quarter	2,308,663	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820	3,430,379	3,821,190
Tax Incr/(Decr)	(118,332)	208,345	168,251	80,164	272,355	205,041	187,559	390,811
Tax Variance %	-4.9%	9.0%	6.7%	3.0%	9.8%	6.7%	5.8%	11.4%



Annual Consumer Use Tax Revenue Comparisons by Area (Jan - Dec 2017)

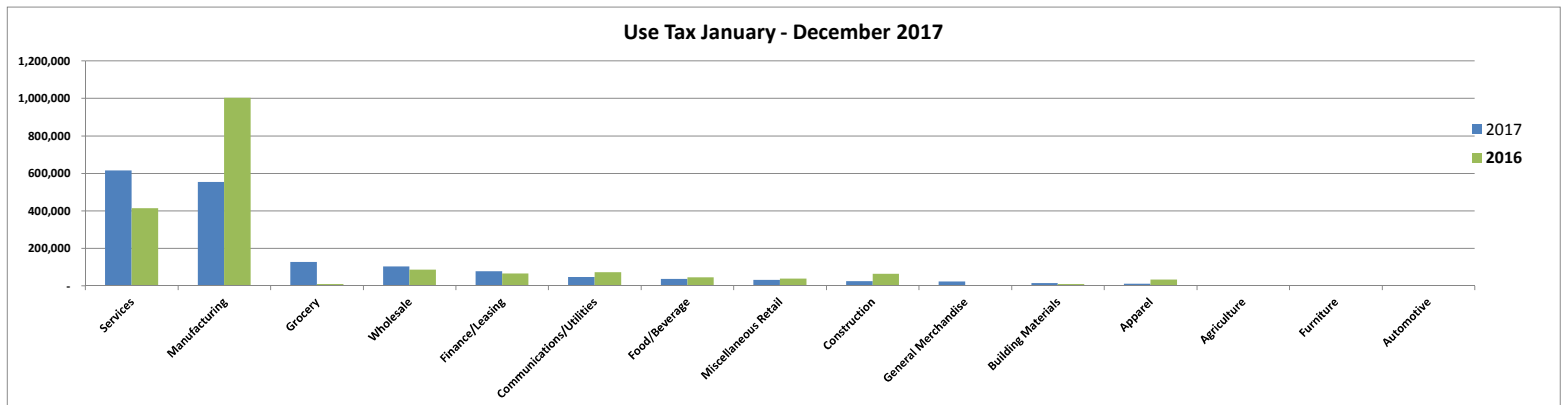
AREA NAME	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total
CTC	229,339	627,942	791,492	614,982	453,003	868,208	682,209	40.9%
Interchange	39,367	43,091	168,240	316,135	358,168	309,690	271,366	16.3%
Centennial Valley	138,664	252,079	127,490	130,945	203,007	280,834	235,597	14.1%
Outside City	53,935	123,735	(621)	83,347	152,782	137,351	142,512	8.5%
S Boulder Rd	100	2,022	139,876	116,699	78,801	39,012	117,584	7.0%
Hwy 42 South	429	16,136	45,465	43,133	69,206	91,493	87,634	5.3%
S Suburban	46,929	70,928	208,783	106,505	51,318	42,563	55,080	3.3%
Louisville Plaza	34,454	36,925	17,483	22,101	42,110	45,236	30,533	1.8%
Downtown	3,078	6,064	15,785	13,697	13,101	9,369	17,074	1.0%
McCaslin North	7,101	13,632	9,598	17,483	30,504	19,852	23,325	1.4%
Residential	1,413	1,224	2,488	1,685	1,586	835	3,151	0.2%
Hwy 42 North	709	7,613	3,354	1,379	1,702	2,290	2,241	0.1%
Pine Street	548	752	180	247	363	556	246	0.0%
Totals	556,065	1,202,143	1,529,611	1,468,338	1,455,649	1,847,288	1,668,551	
% Of Change	N/A	116.2%	27.2%	-4.0%	-0.9%	26.9%	-9.7%	

Use Tax January to December 2017



Annual Use Tax Revenue Comparisons by Industry (Jan. - Dec. 2017)

AREA NAME	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	% Of Total
Services	257,245	490,507	415,442	414,989	463,335	413,909	615,714	36.9%
Manufacturing	150,950	393,208	644,936	552,458	597,994	1,002,250	552,780	33.1%
Grocery	25,283	25,265	7,817	3,758	9,988	9,887	126,684	7.6%
Wholesale	880	14,633	141,514	49,362	79,303	85,952	103,784	6.2%
Finance/Leasing	5,431	14,386	35,660	38,720	55,358	65,614	77,735	4.7%
Communications/Utilities	21,504	94,730	64,567	16,090	30,064	73,072	47,448	2.8%
Food/Beverage	11,133	15,435	82,102	158,669	43,248	44,367	37,416	2.2%
Miscellaneous Retail	15,282	80,162	79,693	73,669	71,668	38,150	32,007	1.9%
Construction	748	6,718	6,521	48,347	32,728	63,769	25,304	1.5%
General Merchandise	22,611	22,976	3,205	9,165	4,396	4,608	22,604	1.4%
Building Materials	4,157	7,629	5,797	53,821	6,010	9,303	14,371	0.9%
Apparel	39,868	34,350	41,183	39,676	45,472	33,045	10,893	0.7%
Agriculture	355	308	881	1,820	8,198	1,622	952	0.1%
Furniture	618	1,461	243	7,523	7,228	1,396	858	0.1%
Automotive	-	374	52	271	661	344	1	0.0%
Totals	556,065	1,202,143	1,529,611	1,468,338	1,455,649	1,847,288	1,668,551	
% Of Change	N/A	116.2%	27.2%	-4.0%	-0.9%	26.9%	-9.7%	



AUDITS/ASSESSMENTS**Revenue Collected**

Tax Type	2017	2016
Sales Tax	653,544.81	45,152.10
Consumer Use Tax	294,234.18	210,374.82
Building Use Tax	3,929.94	126,177.37
Lodging Tax	-	-
Penalties & Interest	62,077.43	49,621.08
Bad Debts	-	-
Total Audit/Assessment Revenue	\$ 1,013,786.36	\$ 431,325.37