

**CITY OF LOUISVILLE**

**Revenue History  
2014 through 2018**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	106,167	100,297	57,035	30,865	1,898,161
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	<b>YTD TOTALS</b>	<b>7,255,570</b>	<b>728,924</b>	<b>961,690</b>	<b>761,121</b>	<b>219,447</b>	<b>112,300</b>	<b>10,039,051</b>
	<b>YTD Variance % to Prior Year</b>	<b>8.9%</b>	<b>0.4%</b>	<b>-4.1%</b>	<b>7.9%</b>	<b>-4.5%</b>	<b>-86.0%</b>	<b>-0.9%</b>
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	<b>YTD TOTALS</b>	<b>13,951,686</b>	<b>1,374,317</b>	<b>1,823,614</b>	<b>1,488,699</b>	<b>516,863</b>	<b>1,013,786</b>	<b>20,168,965</b>
	<b>YTD Variance % to Prior Year</b>	<b>8.7%</b>	<b>-16.0%</b>	<b>-8.9%</b>	<b>9.7%</b>	<b>3.3%</b>	<b>135.0%</b>	<b>7.5%</b>
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	<b>YTD TOTALS</b>	<b>12,832,129</b>	<b>1,636,914</b>	<b>2,001,634</b>	<b>1,357,306</b>	<b>500,223</b>	<b>431,325</b>	<b>18,759,531</b>
	<b>YTD Variance % to Prior Year</b>	<b>7.2%</b>	<b>28.6%</b>	<b>26.3%</b>	<b>-1.1%</b>	<b>7.2%</b>	<b>-6.4%</b>	<b>9.5%</b>
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	<b>YTD TOTALS</b>	<b>11,972,557</b>	<b>1,272,978</b>	<b>1,585,392</b>	<b>1,372,205</b>	<b>466,646</b>	<b>460,891</b>	<b>17,130,668</b>
	<b>YTD Variance % to Prior Year</b>	<b>7.0%</b>	<b>18.7%</b>	<b>30.0%</b>	<b>11.0%</b>	<b>9.2%</b>	<b>-44.0%</b>	<b>7.3%</b>
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	<b>YTD TOTALS</b>	<b>11,193,655</b>	<b>1,072,369</b>	<b>1,219,177</b>	<b>1,235,702</b>	<b>427,234</b>	<b>823,445</b>	<b>15,971,583</b>
	<b>YTD Variance % to Prior Year</b>	<b>7.5%</b>	<b>13.3%</b>	<b>1.6%</b>	<b>8.9%</b>	<b>12.4%</b>	<b>-5.7%</b>	<b>6.8%</b>

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	800,685	938,911	890,050	1,054,675	1,177,483	1,150,144	109.1%	109.1%	97.7%	97.7%
Feb	708,418	808,454	922,502	866,877	1,060,033	999,636	115.3%	111.9%	94.3%	96.1%
Mar	985,745	979,639	1,055,715	1,189,196	1,319,020	1,259,719	105.9%	109.6%	95.5%	95.9%
Apr	993,747	968,100	964,682	1,045,769	1,247,208	1,132,162	108.3%	109.3%	90.8%	94.5%
May	929,994	944,922	1,043,401	1,192,302	1,321,101	1,287,256	108.0%	109.0%	97.4%	95.2%
Jun	1,015,778	1,120,140	1,218,023	1,859,310	1,510,923	1,467,403	78.9%	101.2%	97.1%	95.6%
Jul	871,158	1,038,928	1,136,243	1,149,068	1,312,869		0.0%	87.3%	0.0%	81.5%
Aug	1,096,941	993,159	1,053,719	1,134,443	1,284,625		0.0%	76.9%	0.0%	71.3%
Sep	980,918	1,103,330	1,154,610	1,256,653	1,390,603		0.0%	67.9%	0.0%	62.8%
Oct	907,968	954,697	1,003,914	1,160,202	1,256,948		0.0%	61.3%	0.0%	56.6%
Nov	869,528	935,693	1,011,439	1,124,996	1,253,180		0.0%	56.0%	0.0%	51.6%
Dec	1,294,795	1,364,240	1,422,983	1,571,740	1,706,037		0.0%	50.0%	0.0%	46.1%
<b>Totals</b>	<b>11,455,676</b>	<b>12,150,213</b>	<b>12,877,281</b>	<b>14,605,231</b>	<b>15,840,030</b>	<b>7,296,320</b>				
<b>% Of Change</b>	<b>8.6%</b>	<b>6.1%</b>	<b>6.0%</b>	<b>13.4%</b>	<b>8.5%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	22,487	24,681	25,767	27,069	30,180	29,376	108.5%	108.5%	97.3%	97.3%
Feb	22,789	23,429	28,321	24,240	29,715	26,701	110.2%	109.3%	89.9%	93.6%
Mar	27,659	33,963	32,422	33,056	34,471	29,394	88.9%	101.3%	85.3%	90.6%
Apr	29,651	34,080	35,442	34,743	36,321	32,459	93.4%	99.0%	89.4%	90.2%
May	41,240	47,601	48,597	49,217	52,749	44,481	90.4%	96.5%	84.3%	88.5%
Jun	47,149	51,846	56,221	61,489	57,664	57,035	92.8%	95.5%	98.9%	91.0%
Jul	54,917	57,071	61,691	61,409	62,292		0.0%	75.4%	0.0%	72.3%
Aug	51,658	55,216	60,005	67,270	62,202		0.0%	61.2%	0.0%	60.0%
Sep	41,146	45,015	49,801	51,452	49,905		0.0%	53.5%	0.0%	52.8%
Oct	40,328	45,615	46,278	49,334	50,243		0.0%	47.8%	0.0%	47.1%
Nov	27,146	28,694	33,551	26,870	33,786		0.0%	45.1%	0.0%	43.9%
Dec	21,905	22,498	22,127	30,714	27,672		0.0%	42.5%	0.0%	41.6%
<b>Totals</b>	<b>428,075</b>	<b>469,709</b>	<b>500,223</b>	<b>516,863</b>	<b>527,200</b>	<b>219,447</b>				
<b>% Of Change</b>	<b>12.6%</b>	<b>9.7%</b>	<b>6.5%</b>	<b>3.3%</b>	<b>2.0%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	141,060	106,340	100,855	144,997	135,747	114,134	78.7%	78.7%	84.1%	84.1%
Feb	83,341	113,225	97,034	110,561	125,923	135,811	122.8%	97.8%	107.9%	95.5%
Mar	98,457	111,521	121,325	123,024	138,916	151,611	123.2%	106.1%	109.1%	100.2%
Apr	117,881	89,588	109,192	92,463	123,397	134,771	145.8%	113.9%	109.2%	102.4%
May	85,769	93,186	90,115	137,918	123,457	124,497	90.3%	108.5%	100.8%	102.1%
Jun	88,813	99,549	109,738	96,187	128,287	100,297	104.3%	107.9%	78.2%	98.1%
Jul	79,622	107,445	140,522	123,752	134,377		0.0%	91.8%	0.0%	83.6%
Aug	105,531	131,001	112,981	145,656	149,582		0.0%	78.1%	0.0%	71.8%
Sep	116,646	123,913	115,244	140,721	152,401		0.0%	68.2%	0.0%	62.8%
Oct	109,404	123,187	124,471	122,230	153,393		0.0%	61.5%	0.0%	55.7%
Nov	85,387	131,168	95,372	132,970	126,683		0.0%	55.5%	0.0%	51.0%
Dec	123,793	142,083	140,458	118,218	137,967		0.0%	51.1%	0.0%	46.7%
<b>Totals</b>	<b>1,235,702</b>	<b>1,372,205</b>	<b>1,357,306</b>	<b>1,488,699</b>	<b>1,630,130</b>	<b>761,121</b>				
<b>% Of Change</b>	<b>8.9%</b>	<b>11.0%</b>	<b>-1.1%</b>	<b>9.7%</b>	<b>9.5%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2014 -2018**

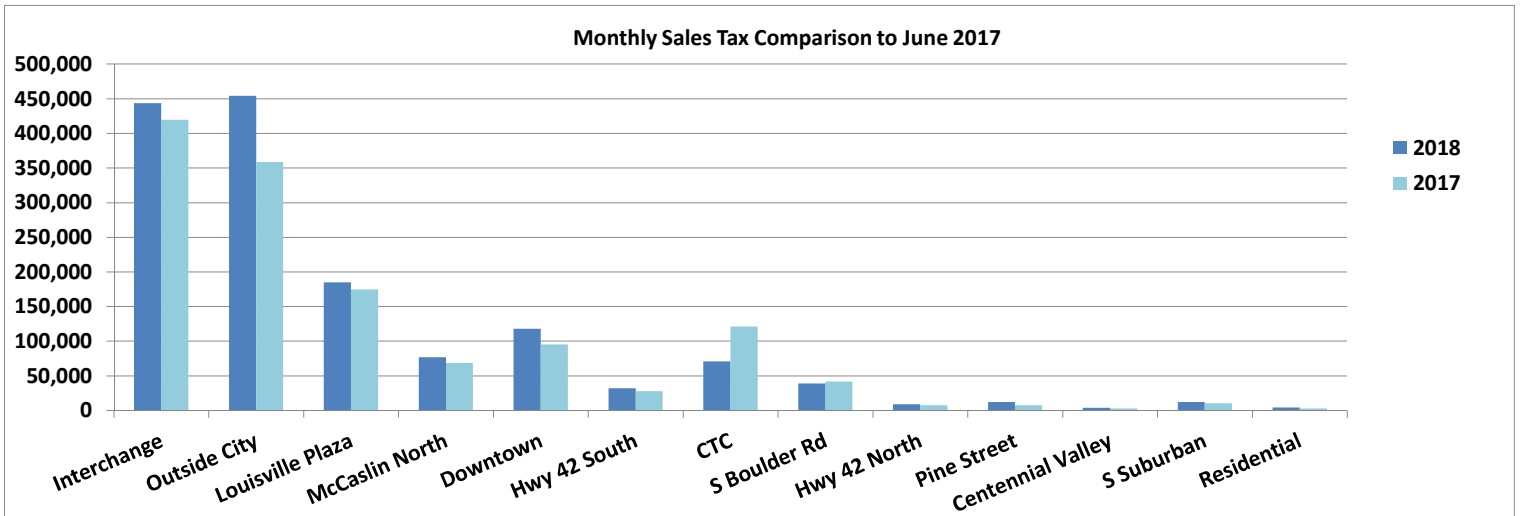
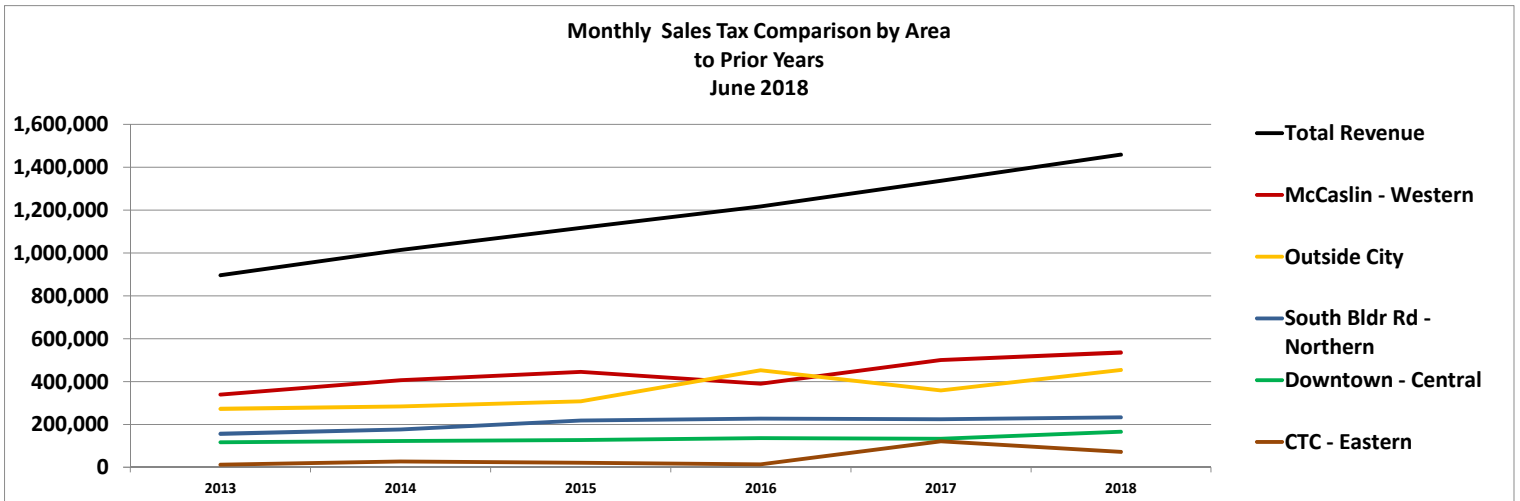
Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	40,650	65,576	174,842	275,878	172,145	293,454	106.4%	106.4%	170.5%	170.5%
Feb	196,461	35,569	76,430	103,187	124,680	264,342	256.2%	147.2%	212.0%	187.9%
Mar	99,076	136,921	159,627	300,687	219,893	80,344	26.7%	93.9%	36.5%	123.5%
Apr	93,637	93,561	62,683	95,596	136,010	131,263	137.3%	99.2%	96.5%	117.9%
May	270,829	157,466	235,856	76,348	225,094	86,100	112.8%	100.4%	38.3%	97.5%
Jun	102,883	42,484	510,772	151,145	228,453	106,167	70.2%	95.9%	46.5%	86.9%
Jul	70,466	472,951	161,699	94,455	213,081		0.0%	87.6%	0.0%	72.9%
Aug	46,088	214,635	155,447	126,830	185,434		0.0%	78.6%	0.0%	63.9%
Sep	58,752	98,891	64,269	125,682	122,397		0.0%	71.2%	0.0%	59.1%
Oct	57,992	149,737	305,287	164,724	206,221		0.0%	63.5%	0.0%	52.5%
Nov	157,394	72,504	49,929	37,893	113,609		0.0%	61.9%	0.0%	49.4%
Dec	24,949	45,098	44,792	271,190	133,764		0.0%	52.7%	0.0%	46.2%
<b>Totals</b>	<b>1,219,177</b>	<b>1,585,392</b>	<b>2,001,634</b>	<b>1,823,614</b>	<b>2,080,780</b>	<b>961,670</b>				
<b>% Of Change</b>	<b>1.6%</b>	<b>30.0%</b>	<b>26.3%</b>	<b>-8.9%</b>	<b>14.1%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	140,825	86,310	226,633	140,390	120,810	132,262	94.2%	94.2%	109.5%	109.5%
Feb	73,497	92,813	126,682	97,871	93,620	106,800	109.1%	100.3%	114.1%	111.5%
Mar	111,992	146,179	129,773	153,044	134,348	173,536	113.4%	105.4%	129.2%	118.3%
Apr	122,627	94,037	177,473	204,559	130,130	127,868	62.5%	90.7%	98.3%	112.9%
May	60,387	101,700	103,736	96,617	110,936	100,007	103.5%	92.5%	90.1%	108.6%
Jun	127,410	139,860	152,470	252,267	166,451	166,583	66.0%	85.4%	100.1%	106.7%
Jul	122,959	83,003	65,541	93,569	88,518		0.0%	77.7%	0.0%	95.5%
Aug	129,430	135,998	124,102	82,678	124,655		0.0%	72.0%	0.0%	83.2%
Sep	99,986	151,963	110,699	184,530	139,561		0.0%	61.8%	0.0%	72.8%
Oct	88,790	140,631	247,533	78,777	153,594		0.0%	58.3%	0.0%	63.9%
Nov	240,584	133,558	155,633	114,528	163,453		0.0%	53.8%	0.0%	56.6%
Dec	149,849	149,597	227,012	169,722	314,024		0.0%	48.4%	0.0%	46.4%
<b>Totals</b>	<b>1,468,338</b>	<b>1,455,649</b>	<b>1,847,288</b>	<b>1,668,551</b>	<b>1,740,100</b>	<b>807,055</b>				
<b>% Of Change</b>	<b>-4.0%</b>	<b>-0.9%</b>	<b>26.9%</b>	<b>-9.7%</b>	<b>4.3%</b>					

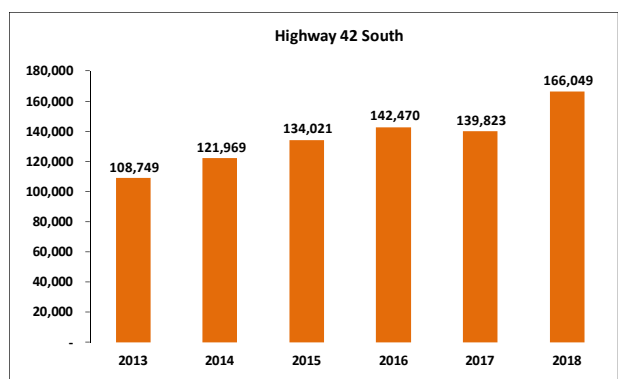
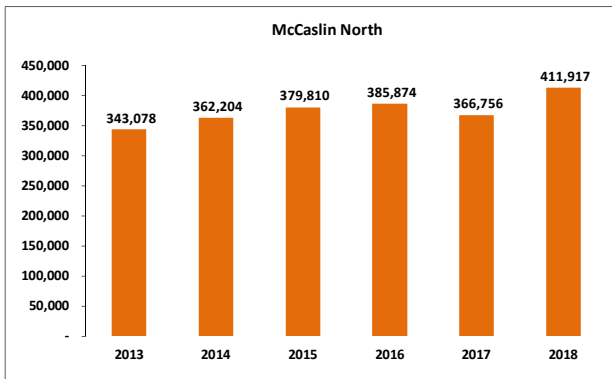
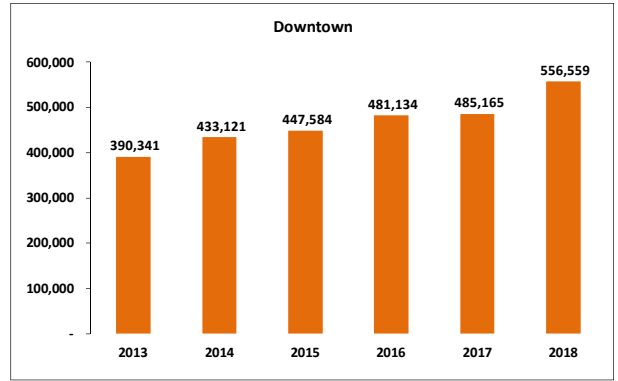
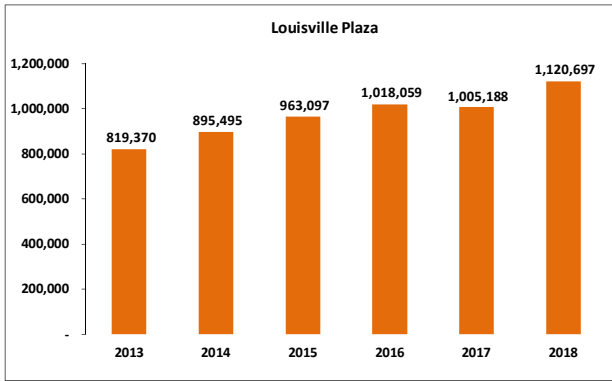
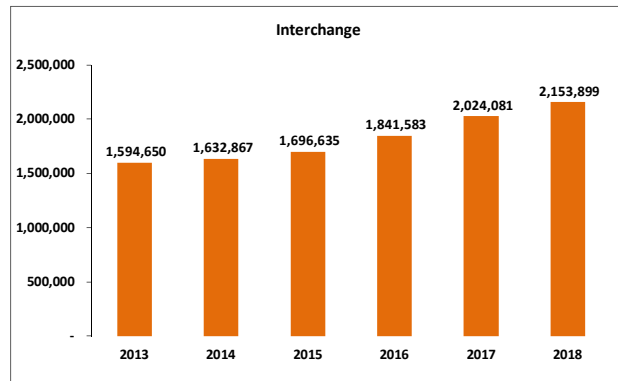
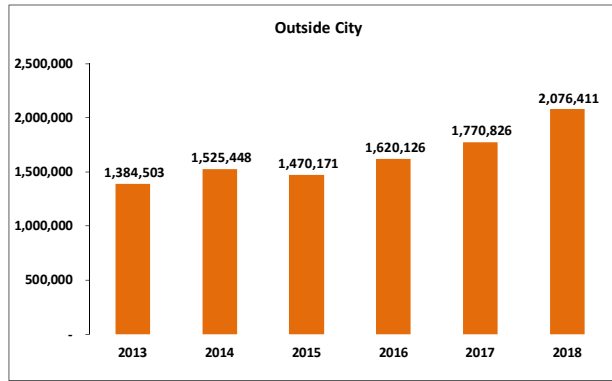
## Monthly Sales Tax Revenue Comparisons by Area (June 2018)

AREA NAME	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	% Of Total	% Change
Interchange	324,431	333,948	371,723	386,693	419,320	443,374	30.4%	5.7%
Outside City	272,388	283,136	307,312	451,624	358,664	454,117	31.1%	26.6%
Louisville Plaza	139,612	154,426	167,898	174,634	174,677	184,677	12.7%	5.7%
McCaslin North	58,696	62,601	67,051	(10,583)	68,285	76,497	5.2%	12.0%
Downtown	85,018	88,262	90,057	96,719	95,267	117,922	8.1%	23.8%
Hwy 42 South	19,640	23,275	24,469	29,183	27,560	31,796	2.2%	15.4%
CTC	11,652	27,109	20,442	13,364	120,973	70,731	4.8%	-41.5%
S Boulder Rd	9,903	13,920	42,298	45,050	41,667	39,015	2.7%	-6.4%
Hwy 42 North	6,511	7,878	7,391	7,610	7,597	8,789	0.6%	15.7%
Pine Street	8,380	7,571	7,690	6,406	7,185	11,924	0.8%	66.0%
Centennial Valley	(48,686)	6,250	4,407	3,041	2,693	3,585	0.2%	33.1%
S Suburban	4,855	2,513	2,084	10,382	9,922	12,117	0.8%	22.1%
Residential	3,506	3,010	3,893	2,730	2,597	4,349	0.3%	67.5%
<b>Total Revenue</b>	<b>895,906</b>	<b>1,013,900</b>	<b>1,116,715</b>	<b>1,216,853</b>	<b>1,336,406</b>	<b>1,458,894</b>		
<b>% Of Change</b>	<b>0.6%</b>	<b>13.2%</b>	<b>10.1%</b>	<b>9.0%</b>	<b>9.8%</b>	<b>9.2%</b>		

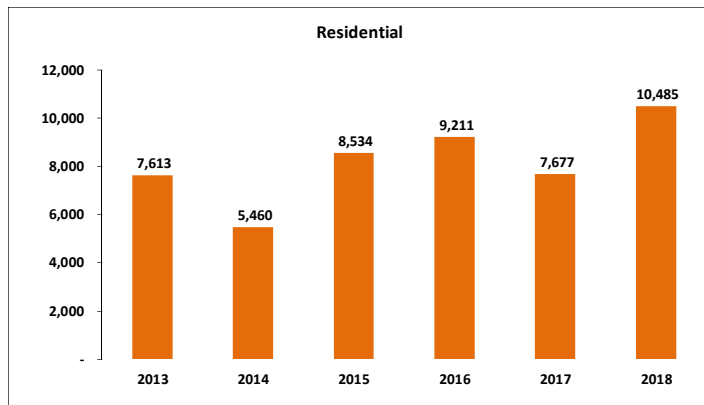
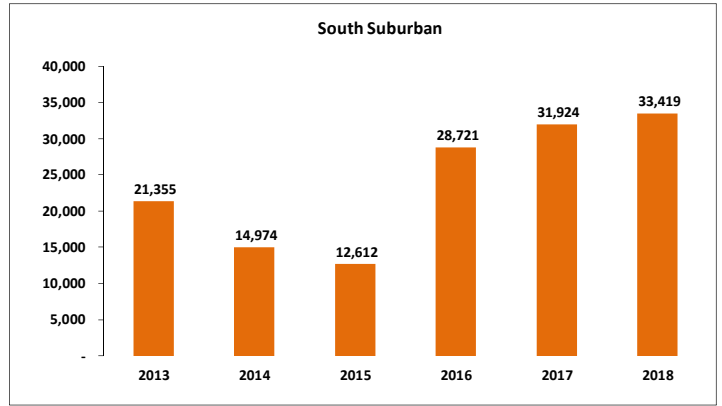
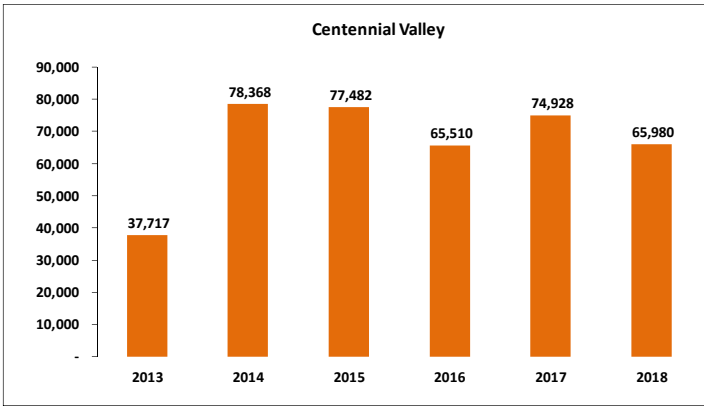
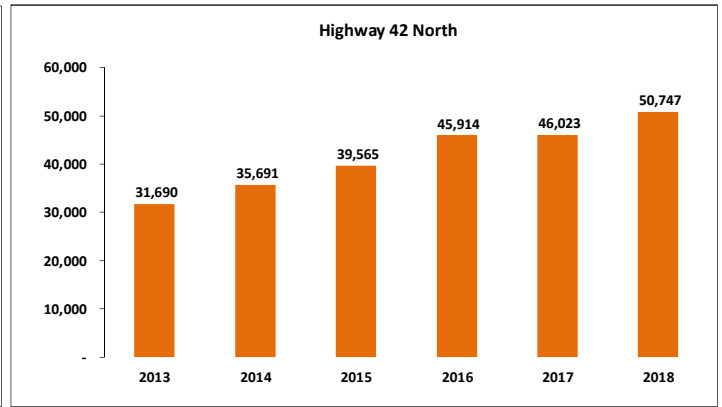
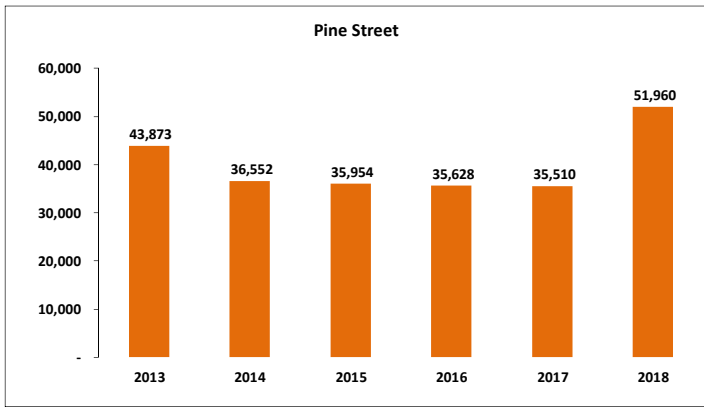
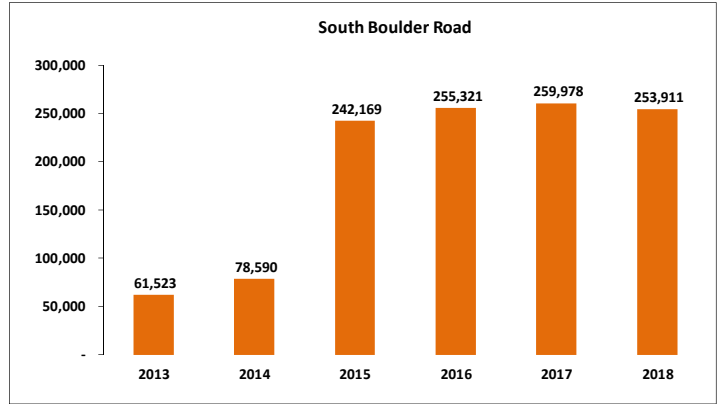
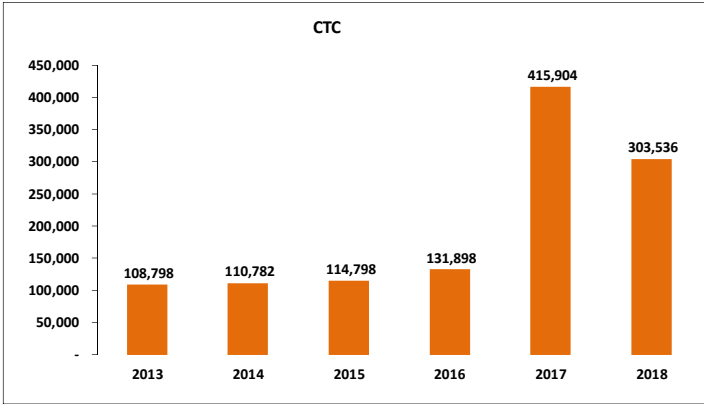


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - June 2018)**

	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	% of Total
Outside City	1,384,503	14.9%	1,525,448	10.2%	1,470,171	-3.6%	1,620,126	10.2%	1,770,826	9.3%	2,076,411	17.3%	28.6%
Interchange	1,594,650	1.7%	1,632,867	2.4%	1,696,635	3.9%	1,841,583	8.5%	2,024,081	9.9%	2,153,899	6.4%	29.7%
Louisville Plaza	819,370	14.9%	895,495	9.3%	963,097	7.5%	1,018,059	5.7%	1,005,188	-1.3%	1,120,697	11.5%	15.4%
Downtown	390,341	12.6%	433,121	11.0%	447,584	3.3%	481,134	7.5%	485,165	0.8%	556,559	14.7%	7.7%
McCaslin North	343,078	0.5%	362,204	5.6%	379,810	4.9%	385,874	1.6%	366,756	-5.0%	411,917	12.3%	5.7%
Hwy 42 South	108,749	6.2%	121,969	12.2%	134,021	9.9%	142,470	6.3%	139,823	-1.9%	166,049	18.8%	2.3%
CTC	108,798	-14.4%	110,782	1.8%	114,798	3.6%	131,898	14.9%	415,904	215.3%	303,536	-27.0%	4.2%
South Boulder Rd	61,523	-0.7%	78,590	27.7%	242,169	208.1%	255,321	5.4%	259,978	1.8%	253,911	-2.3%	3.5%
Pine Street	43,873	18.2%	36,552	-16.7%	35,954	-1.6%	35,628	-0.9%	35,510	-0.3%	51,960	46.3%	0.7%
Hwy 42 North	31,690	-34.6%	35,691	12.6%	39,565	10.9%	45,914	16.0%	46,023	0.2%	50,747	10.3%	0.7%
Centennial Valley	37,717	-51.5%	78,368	107.8%	77,482	-1.1%	65,510	-15.5%	74,928	14.4%	65,980	-11.9%	0.9%
South Suburban	21,355	6.9%	14,974	-29.9%	12,612	-15.8%	28,721	127.7%	31,924	11.2%	33,419	4.7%	0.5%
Residential	7,613	-19.8%	5,460	-28.3%	8,534	56.3%	9,211	7.9%	7,677	-16.6%	10,485	36.6%	0.1%
	4,953,260	6.3%	5,331,522	7.6%	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	

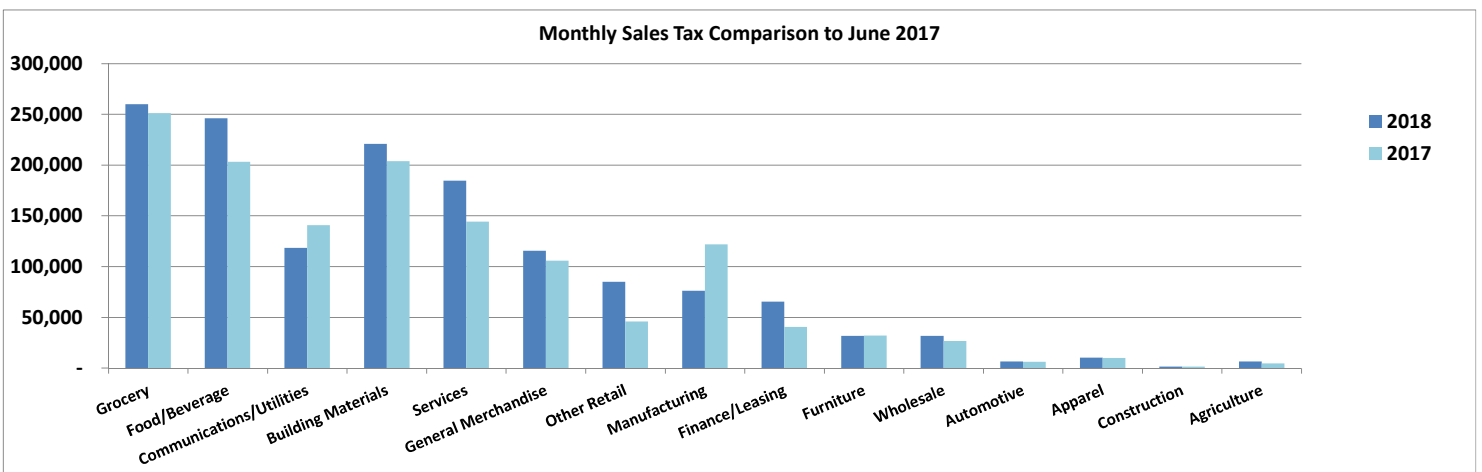
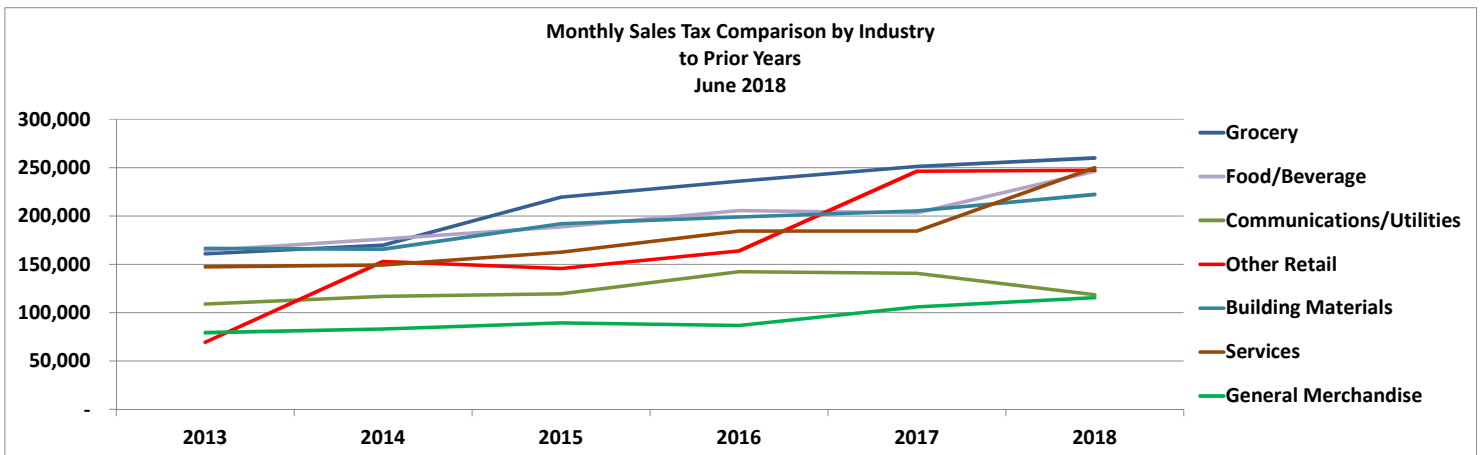


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - June 2018)**



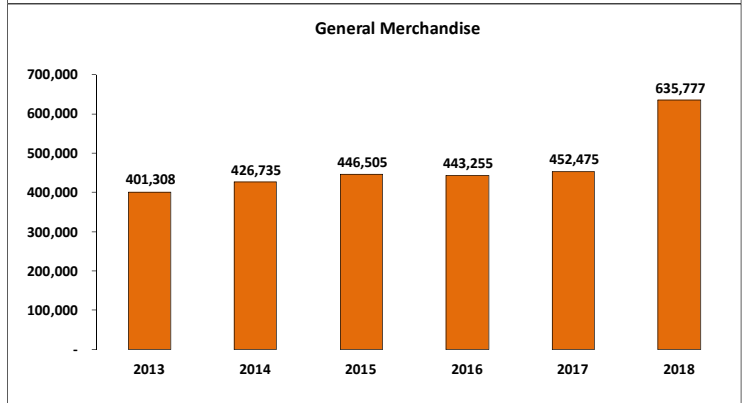
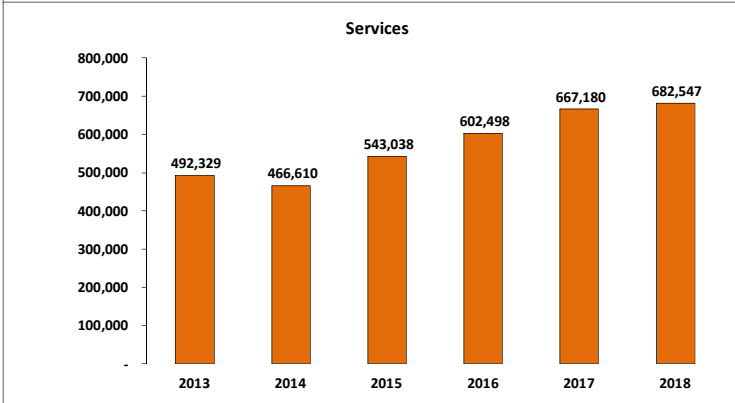
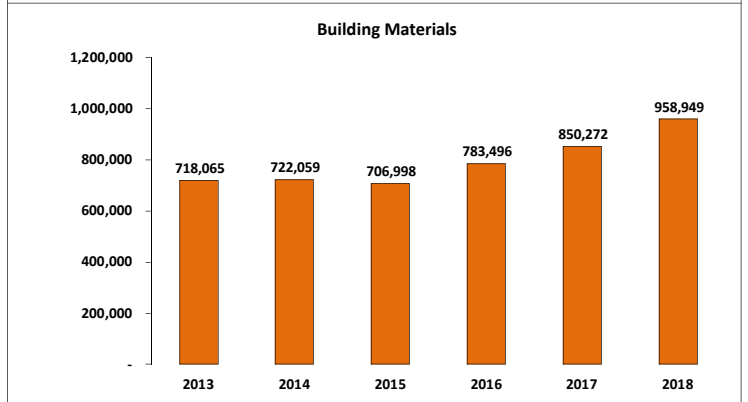
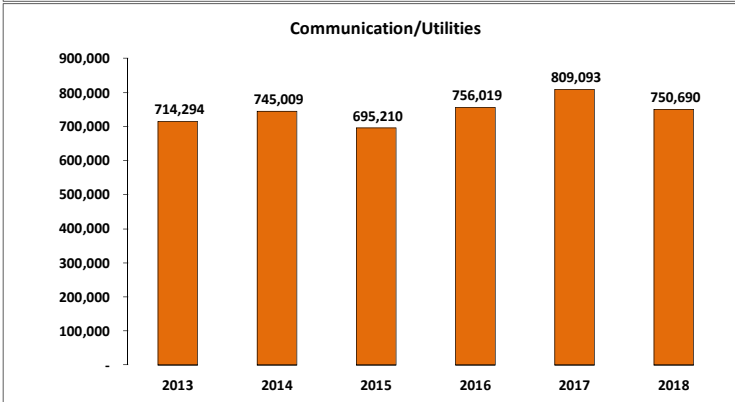
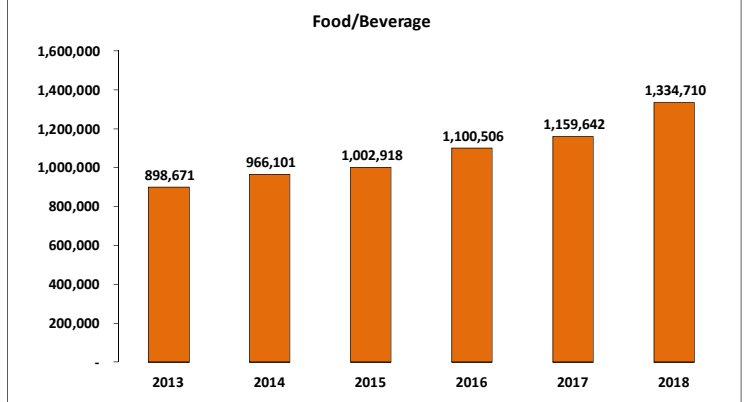
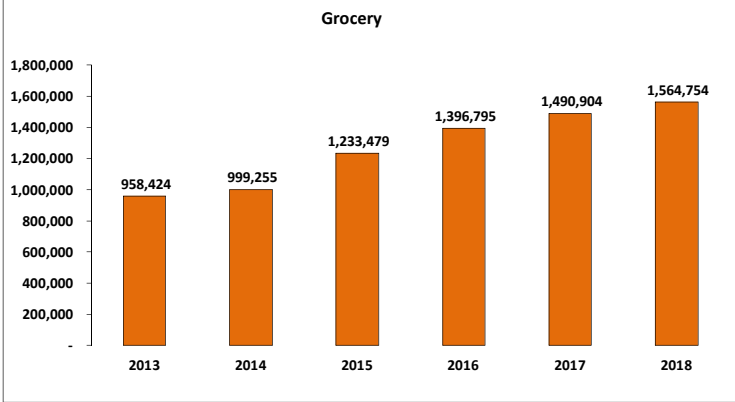
## Monthly Sales Tax Revenue Comparisons by Industry (June 2018)

AREA NAME	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	% Of Total	% Change
Grocery	160,753	169,821	219,349	235,799	251,069	259,975	17.8%	3.5%
Food/Beverage	164,075	176,169	188,669	205,460	203,201	246,143	16.9%	21.1%
Communications/Utilities	108,814	116,903	119,534	142,168	140,573	118,342	8.1%	-15.8%
Building Materials	160,237	161,322	180,193	183,758	203,630	220,921	15.1%	8.5%
Services	112,099	113,318	127,236	145,591	144,149	184,540	12.6%	28.0%
General Merchandise	79,242	83,145	89,146	86,750	105,708	115,386	7.9%	9.2%
Other Retail	42,183	63,865	53,286	55,162	45,820	84,840	5.8%	85.2%
Manufacturing	(36,358)	22,572	21,888	12,436	121,663	75,995	5.2%	-37.5%
Finance/Leasing	35,218	36,056	35,144	38,691	40,272	65,210	4.5%	61.9%
Furniture	29,696	26,657	27,907	34,716	31,854	31,571	2.2%	-0.9%
Wholesale	16,728	18,746	27,326	29,019	26,680	31,492	2.2%	18.0%
Automotive	6,181	7,194	2,581	18,816	5,949	6,488	0.4%	9.1%
Apparel	6,374	8,288	7,674	8,659	9,806	10,247	0.7%	4.5%
Construction	6,209	4,267	11,838	15,003	1,461	1,248	0.1%	-14.6%
Agriculture	4,456	5,578	4,946	4,825	4,573	6,495	0.4%	42.0%
<b>Totals</b>	<b>895,906</b>	<b>1,013,900</b>	<b>1,116,715</b>	<b>1,216,853</b>	<b>1,336,406</b>	<b>1,458,894</b>		
<b>% Of Change</b>	<b>0.6%</b>	<b>13.2%</b>	<b>10.1%</b>	<b>9.0%</b>	<b>9.8%</b>	<b>9.2%</b>		

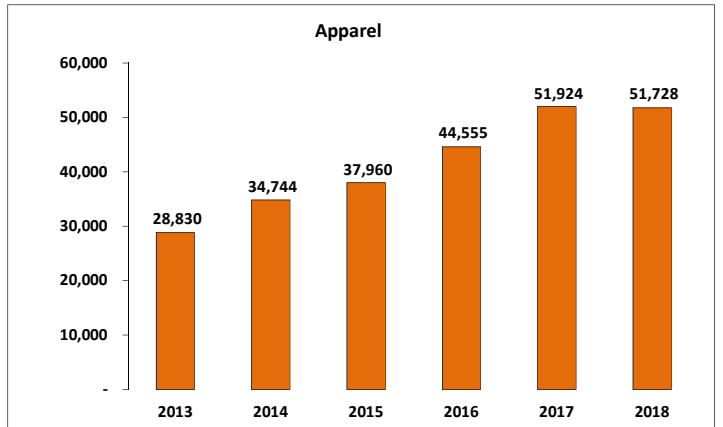
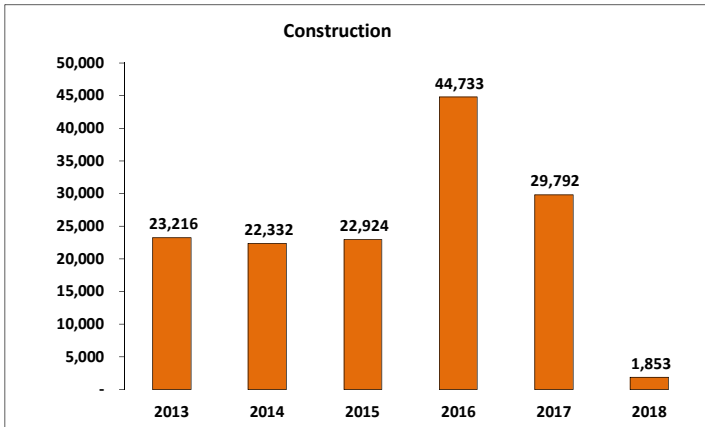
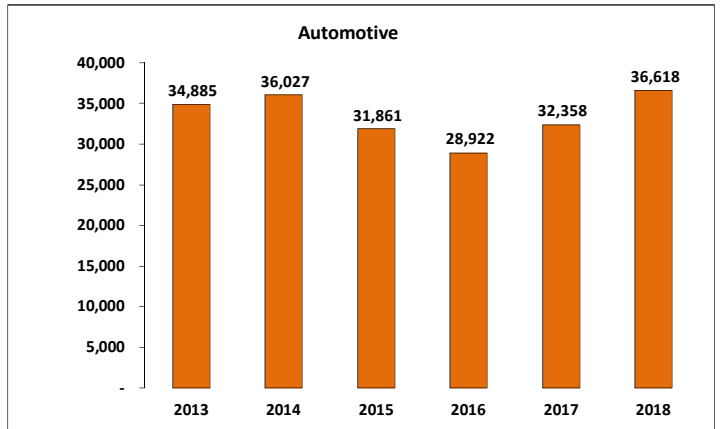
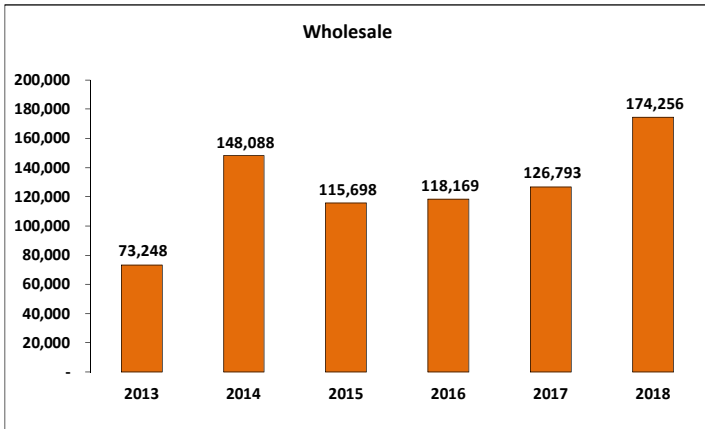
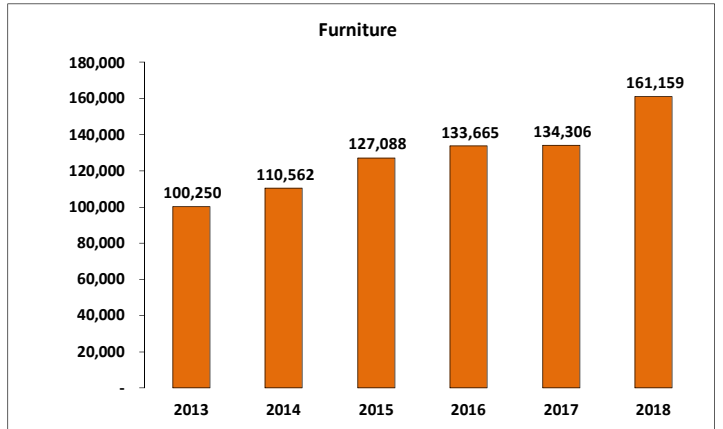
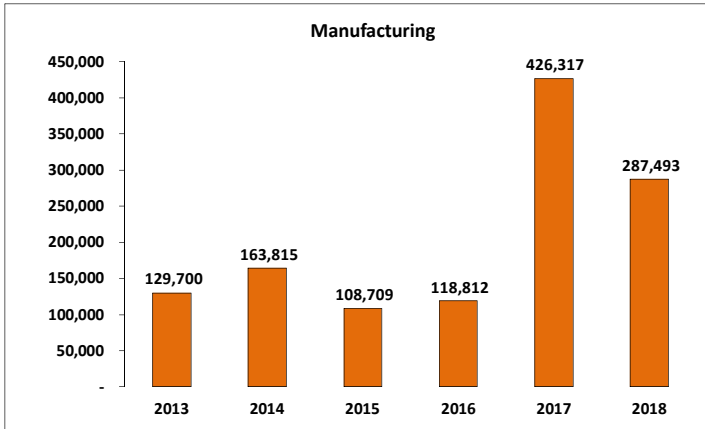
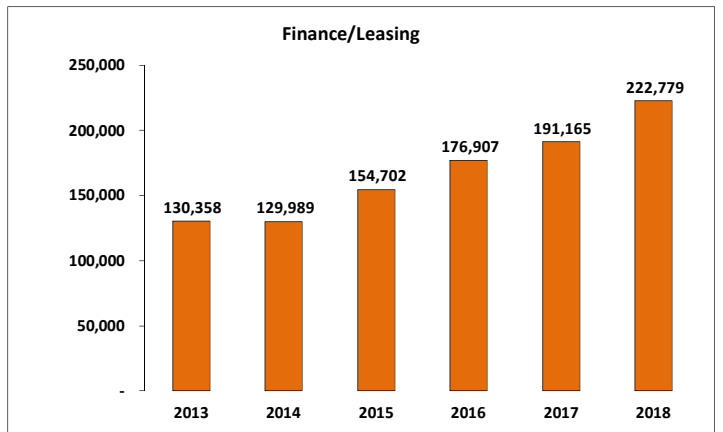
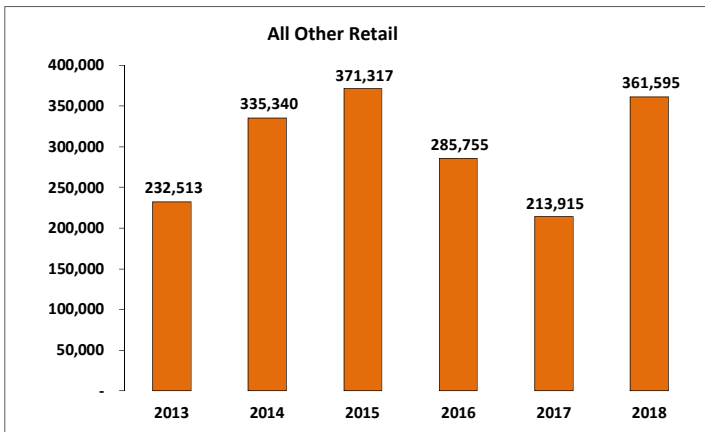


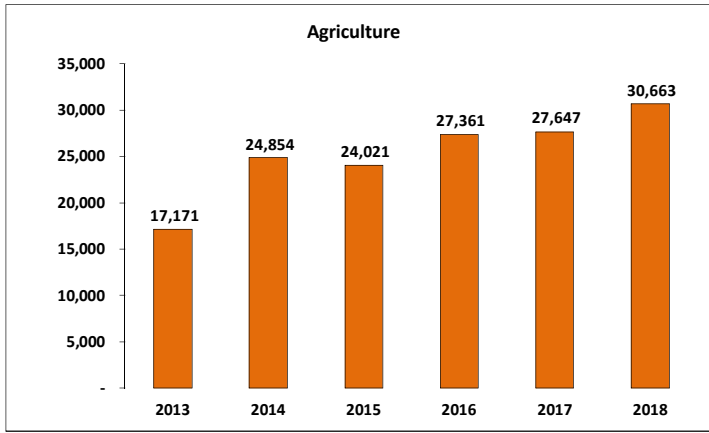
**CITY OF LOUISVILLE**  
**Revenue History by Industry (Jan. - June 2018)**

	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	% of Total
Grocery	958,424	12.6%	999,255	4.3%	1,233,479	23.4%	1,396,795	13.2%	1,490,904	6.7%	1,564,754	5.0%	21.6%
Food/Beverage	898,671	5.8%	966,101	7.5%	1,002,918	3.8%	1,100,506	9.7%	1,159,642	5.4%	1,334,710	15.1%	18.4%
Comm./Util.	714,294	7.2%	745,009	4.3%	695,210	-6.7%	756,019	8.7%	809,093	7.0%	750,690	-7.2%	10.3%
Bldg Mat'l's.	718,065	8.0%	722,059	0.6%	706,998	-2.1%	783,496	10.8%	850,272	8.5%	958,949	12.8%	13.2%
Services	492,329	11.0%	466,610	-5.2%	543,038	16.4%	602,498	10.9%	667,180	10.7%	682,547	2.3%	9.4%
Merchandise	401,308	6.0%	426,735	6.3%	446,505	4.6%	443,255	-0.7%	452,475	2.1%	635,777	40.5%	8.8%
All Other Retail	232,513	-4.2%	335,340	44.2%	371,317	10.7%	285,755	-23.0%	213,915	-25.1%	361,595	69.0%	5.0%
Fin./Lease	130,358	30.4%	129,989	-0.3%	154,702	19.0%	176,907	14.4%	191,165	8.1%	222,779	16.5%	3.1%
Manufacturing	129,700	-44.5%	163,815	26.3%	108,709	-33.6%	118,812	9.3%	426,317	258.8%	287,493	-32.6%	4.0%
Furniture	100,250	7.5%	110,562	10.3%	127,088	14.9%	133,665	5.2%	134,306	0.5%	161,159	20.0%	2.2%
Wholesale	73,248	5.4%	148,088	102.2%	115,698	-21.9%	118,169	2.1%	126,793	7.3%	174,256	37.4%	2.4%
Automotive	34,885	48.0%	36,027	3.3%	31,861	-11.6%	28,922	-9.2%	32,358	11.9%	36,618	13.2%	0.5%
Construction	23,216	282.8%	22,332	-3.8%	22,924	2.6%	44,733	95.1%	29,792	-33.4%	1,853	-93.8%	0.0%
Apparel	28,830	2.3%	34,744	20.5%	37,960	9.3%	44,555	17.4%	51,924	16.5%	51,728	-0.4%	0.7%
Agriculture	17,171	118.7%	24,854	44.7%	24,021	-3.4%	27,361	13.9%	27,647	1.0%	30,663	10.9%	0.4%
	4,953,260	6.3%	5,331,522	7.6%	5,622,430	5.5%	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	

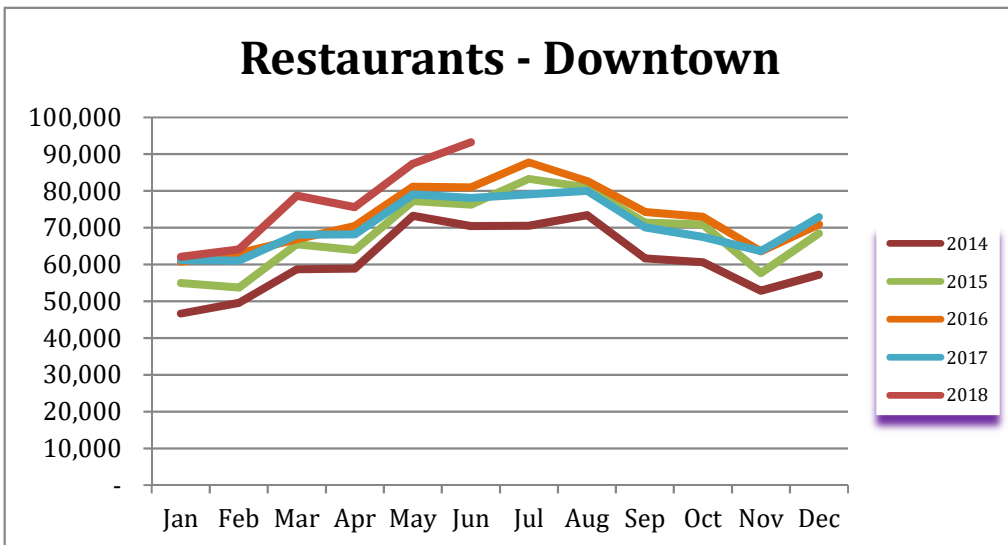
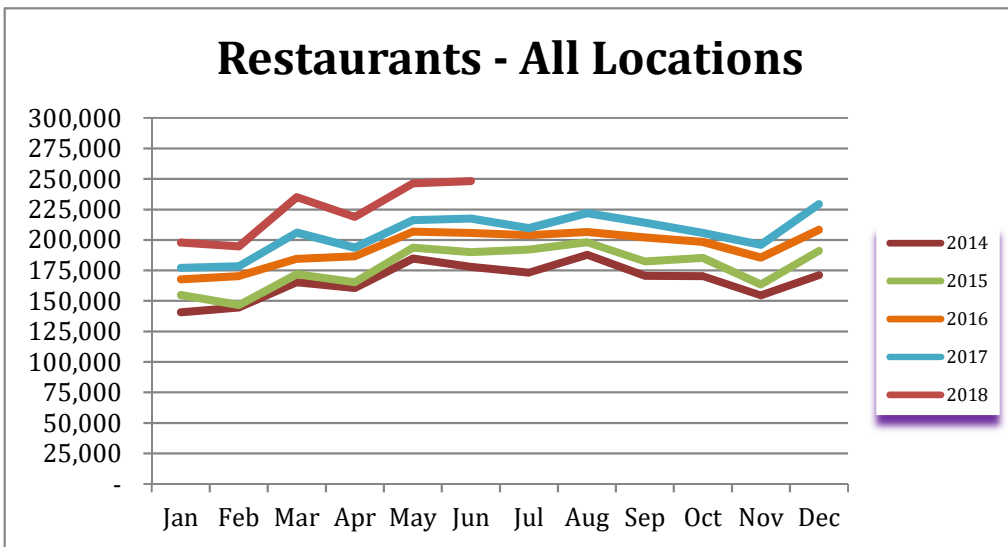
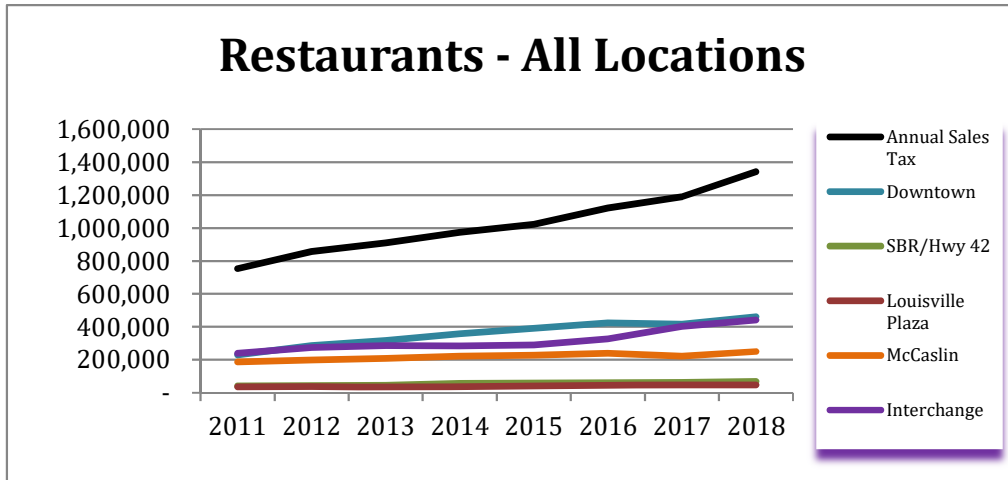




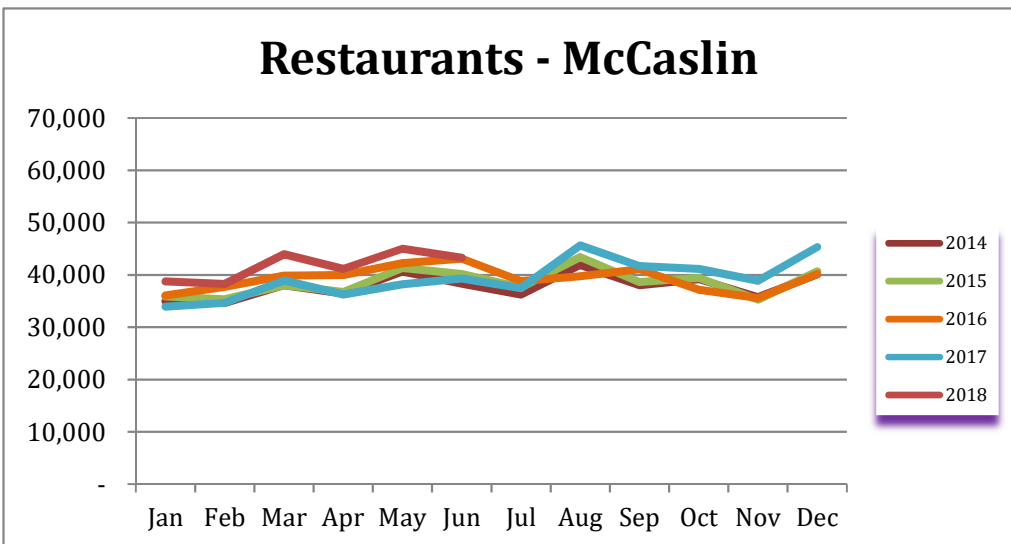
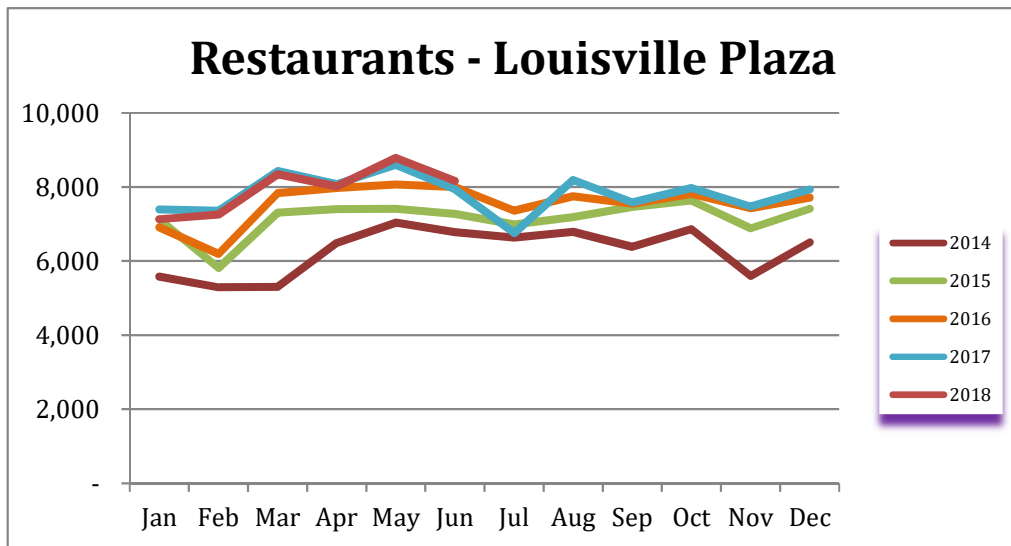
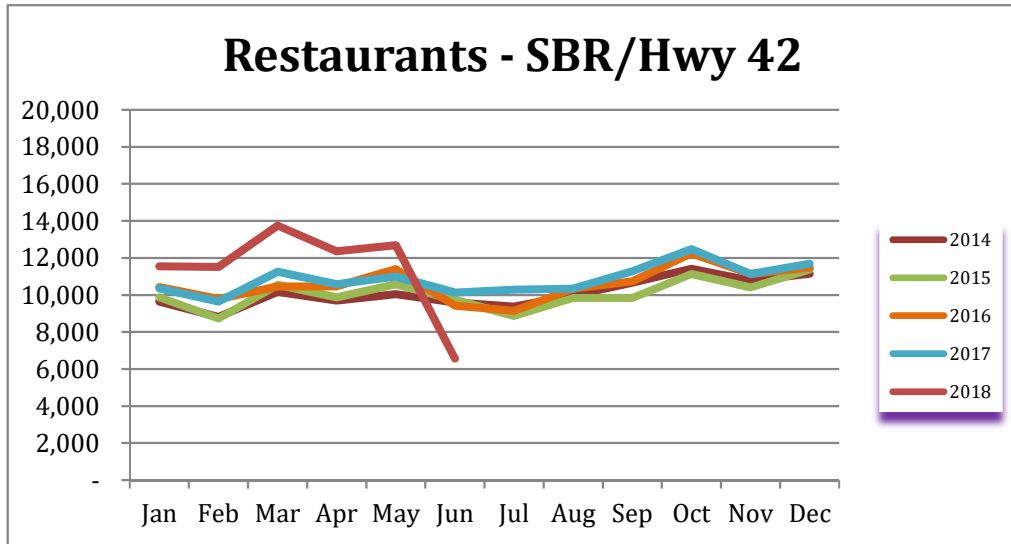




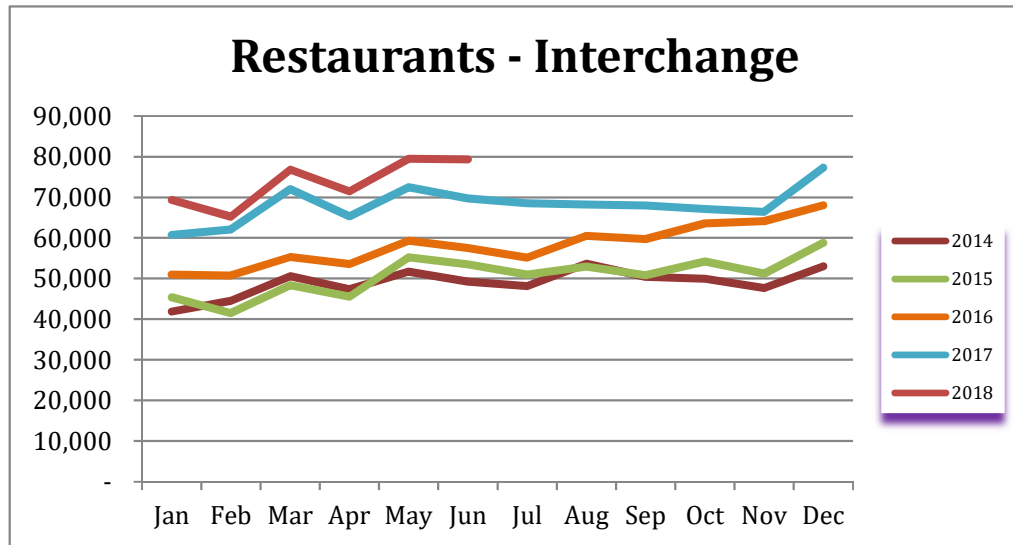
**Restaurant Graphs  
June 2018**



**Restaurant Graphs  
June 2018**



Restaurant Graphs  
June 2018



**CITY OF LOUISVILLE**  
**2018 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2011 - 2018)**  
**6/30/2018**

MONTH	2011	2012	2013	2014	2015	2016	2017	2018*
January	634,012	681,326	777,242	798,792	930,279	886,723	1,052,366	1,141,972
February	589,984	656,603	669,879	708,164	751,446	920,875	864,842	984,046
March	776,647	816,468	820,313	891,756	966,850	1,054,128	1,182,825	1,254,090
April	725,384	757,617	870,965	990,489	926,082	949,906	1,044,230	1,131,949
May	734,017	855,685	918,954	928,421	931,057	1,032,963	1,183,115	1,284,619
June	871,414	890,833	895,906	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894
July	735,710	794,745	856,770	866,647	1,026,333	1,136,035	1,137,813	-
August	738,939	776,002	821,538	983,356	983,178	1,050,800	1,119,641	-
September	785,785	836,117	1,017,791	974,352	1,097,796	1,153,466	1,209,258	-
October	718,122	737,769	827,461	876,022	948,794	1,003,857	1,154,708	-
November	746,388	855,913	812,544	867,460	933,235	1,005,580	1,112,434	-
December	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048	-
<b>Total Tax</b>	<b>\$ 9,108,901</b>	<b>\$ 9,750,654</b>	<b>\$ 10,414,782</b>	<b>\$ 11,193,655</b>	<b>\$ 11,972,557</b>	<b>\$ 12,832,129</b>	<b>\$ 13,951,686</b>	<b>\$ 7,255,570</b>
<b>Tax Variance %</b>	<b>4.4%</b>	<b>7.0%</b>	<b>6.8%</b>	<b>7.5%</b>	<b>7.0%</b>	<b>7.2%</b>	<b>8.7%</b>	<b>-48.0%</b>

<b>Quarterly Summary</b>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
1st Quarter	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108
2nd Quarter	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462
3rd Quarter	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712	-
4th Quarter	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820	3,430,379	3,821,190	-
<b>Tax Incr/(Decr)</b>	<b>74,345</b>	<b>173,320</b>	<b>181,690</b>	<b>246,985</b>	<b>41,045</b>	<b>225,867</b>	<b>364,030</b>	<b>311,710</b>
<b>Tax Variance %</b>	<b>3.3%</b>	<b>7.4%</b>	<b>7.3%</b>	<b>9.2%</b>	<b>1.4%</b>	<b>7.6%</b>	<b>11.4%</b>	<b>8.7%</b>

\* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

