

CITY OF LOUISVILLE

**Revenue History
2014 through 2018**

| YEAR | MONTH | SALES TAX | CONS. USE TAX | BLDG USE TAX | AUTO USE TAX | LODGING TAX | AUDIT REVENUE | TOTAL |
|------|------------------------------|------------|---------------|--------------|--------------|-------------|---------------|------------|
| 2018 | JANUARY | 1,141,972 | 128,132 | 293,454 | 114,134 | 29,376 | 13,506 | 1,720,575 |
| | FEBRUARY | 984,046 | 102,847 | 264,342 | 135,811 | 26,701 | 22,330 | 1,536,077 |
| | MARCH | 1,254,090 | 142,326 | 80,344 | 151,611 | 29,394 | 63,215 | 1,720,980 |
| | APRIL | 1,131,949 | 124,051 | 131,283 | 134,771 | 32,459 | 6,816 | 1,561,328 |
| | MAY | 1,284,619 | 86,666 | 86,100 | 124,497 | 44,481 | (24,431) | 1,601,930 |
| | JUNE | 1,458,894 | 144,902 | 106,167 | 100,297 | 57,035 | 30,865 | 1,898,161 |
| | JULY | 1,247,212 | 74,536 | 202,707 | 189,545 | 58,802 | 18,943 | 1,791,745 |
| | AUGUST | 1,198,848 | 98,692 | 356,991 | 271,704 | 58,980 | 196,689 | 2,181,902 |
| | SEPTEMBER | - | - | - | - | - | - | - |
| | OCTOBER | - | - | - | - | - | - | - |
| | NOVEMBER | - | - | - | - | - | - | - |
| | DECEMBER | - | - | - | - | - | - | - |
| | YTD TOTALS | 9,701,630 | 902,151 | 1,521,388 | 1,222,369 | 337,228 | 327,932 | 14,012,699 |
| | YTD Variance % to Prior Year | 8.7% | 1.8% | 24.3% | 25.4% | -5.9% | -61.3% | 6.1% |
| 2017 | JANUARY | 1,052,366 | 120,516 | 275,878 | 144,997 | 27,069 | 27,040 | 1,647,866 |
| | FEBRUARY | 864,842 | 92,210 | 103,187 | 110,561 | 24,240 | 8,935 | 1,203,976 |
| | MARCH | 1,182,825 | 127,911 | 300,687 | 123,024 | 33,056 | 48,822 | 1,816,325 |
| | APRIL | 1,044,230 | 108,870 | 95,596 | 92,463 | 34,743 | 97,793 | 1,473,695 |
| | MAY | 1,183,115 | 88,324 | 76,348 | 137,918 | 49,217 | 20,318 | 1,555,239 |
| | JUNE | 1,336,406 | 188,150 | 151,145 | 96,187 | 61,489 | 600,842 | 2,434,220 |
| | JULY | 1,137,813 | 82,143 | 94,455 | 123,752 | 61,409 | 25,805 | 1,525,376 |
| | AUGUST | 1,119,641 | 78,263 | 126,830 | 145,656 | 67,270 | 16,805 | 1,554,465 |
| | SEPTEMBER | 1,209,258 | 172,598 | 125,682 | 140,721 | 51,452 | 60,646 | 1,760,358 |
| | OCTOBER | 1,154,708 | 74,279 | 164,724 | 122,230 | 49,334 | 11,343 | 1,576,618 |
| | NOVEMBER | 1,112,434 | 87,717 | 37,893 | 132,970 | 26,870 | 45,130 | 1,443,015 |
| | DECEMBER | 1,554,048 | 153,334 | 271,190 | 118,218 | 30,714 | 50,309 | 2,177,813 |
| | YTD TOTALS | 13,951,686 | 1,374,317 | 1,823,614 | 1,488,699 | 516,863 | 1,013,786 | 20,168,965 |
| | YTD Variance % to Prior Year | 8.7% | -16.0% | -8.9% | 9.7% | 3.3% | 135.0% | 7.5% |
| 2016 | JANUARY | 886,723 | 222,163 | 174,842 | 100,855 | 25,767 | 8,203 | 1,418,554 |
| | FEBRUARY | 920,875 | 109,063 | 76,430 | 97,034 | 28,321 | 23,180 | 1,254,904 |
| | MARCH | 1,054,128 | 112,590 | 159,627 | 121,325 | 32,422 | 21,364 | 1,501,456 |
| | APRIL | 949,906 | 131,439 | 62,683 | 109,192 | 35,442 | 122,599 | 1,411,260 |
| | MAY | 1,032,963 | 93,047 | 235,856 | 90,115 | 48,597 | 24,809 | 1,525,386 |
| | JUNE | 1,216,853 | 145,283 | 510,772 | 109,738 | 56,221 | 8,832 | 2,047,699 |
| | JULY | 1,136,035 | 65,541 | 161,699 | 140,522 | 61,691 | 233 | 1,565,722 |
| | AUGUST | 1,050,800 | 124,102 | 155,447 | 112,981 | 60,005 | 3,013 | 1,506,350 |
| | SEPTEMBER | 1,153,466 | 101,636 | 64,269 | 115,244 | 49,801 | 12,266 | 1,496,681 |
| | OCTOBER | 1,003,857 | 244,682 | 305,287 | 124,471 | 46,278 | 3,267 | 1,727,843 |
| | NOVEMBER | 1,005,580 | 94,546 | 49,929 | 95,372 | 33,551 | 85,313 | 1,364,290 |
| | DECEMBER | 1,420,942 | 192,820 | 44,792 | 140,458 | 22,127 | 118,246 | 1,939,385 |
| | YTD TOTALS | 12,832,129 | 1,636,914 | 2,001,634 | 1,357,306 | 500,223 | 431,325 | 18,759,531 |
| | YTD Variance % to Prior Year | 7.2% | 28.6% | 26.3% | -1.1% | 7.2% | -6.4% | 9.5% |
| 2015 | JANUARY | 930,279 | 85,960 | 65,576 | 106,340 | 24,681 | 10,554 | 1,223,389 |
| | FEBRUARY | 751,446 | 89,441 | 35,569 | 113,225 | 23,429 | 64,859 | 1,077,969 |
| | MARCH | 966,850 | 124,548 | 136,921 | 111,521 | 30,900 | 52,296 | 1,423,036 |
| | APRIL | 926,082 | 94,037 | 93,561 | 89,588 | 34,080 | 72,649 | 1,309,996 |
| | MAY | 931,057 | 89,679 | 157,466 | 93,186 | 47,601 | 36,203 | 1,355,193 |
| | JUNE | 1,116,715 | 136,236 | 42,484 | 99,549 | 51,846 | 6,755 | 1,453,585 |
| | JULY | 1,026,333 | 68,703 | 472,951 | 107,445 | 57,071 | 29,908 | 1,762,410 |
| | AUGUST | 983,178 | 95,308 | 214,635 | 131,001 | 55,216 | 61,248 | 1,540,586 |
| | SEPTEMBER | 1,097,796 | 122,579 | 98,891 | 123,913 | 45,015 | 42,235 | 1,530,430 |
| | OCTOBER | 948,794 | 101,783 | 149,737 | 123,187 | 45,615 | 56,024 | 1,425,141 |
| | NOVEMBER | 933,235 | 119,106 | 72,504 | 131,168 | 28,694 | 19,884 | 1,304,591 |
| | DECEMBER | 1,360,790 | 145,597 | 45,098 | 142,083 | 22,498 | 8,276 | 1,724,342 |
| | YTD TOTALS | 11,972,557 | 1,272,978 | 1,585,392 | 1,372,205 | 466,646 | 460,891 | 17,130,668 |
| | YTD Variance % to Prior Year | 7.0% | 18.7% | 30.0% | 11.0% | 9.2% | -44.0% | 7.3% |
| 2014 | JANUARY | 798,792 | 56,727 | 40,650 | 141,060 | 22,487 | 137,276 | 1,196,991 |
| | FEBRUARY | 708,164 | 72,199 | 196,461 | 83,341 | 22,789 | 18,193 | 1,101,147 |
| | MARCH | 891,756 | 88,634 | 99,076 | 98,457 | 27,659 | 145,636 | 1,351,217 |
| | APRIL | 990,489 | 88,362 | 93,637 | 117,881 | 29,651 | 42,908 | 1,362,927 |
| | MAY | 928,421 | 59,387 | 270,829 | 85,769 | 41,240 | 2,776 | 1,388,422 |
| | JUNE | 1,013,900 | 111,632 | 102,883 | 88,813 | 47,149 | 29,230 | 1,393,608 |
| | JULY | 866,647 | 114,724 | 70,466 | 79,622 | 54,076 | 15,679 | 1,201,213 |
| | AUGUST | 983,356 | 87,629 | 46,088 | 105,531 | 51,658 | 156,497 | 1,430,760 |
| | SEPTEMBER | 974,352 | 99,986 | 58,752 | 116,646 | 41,146 | 7,841 | 1,298,723 |
| | OCTOBER | 876,022 | 79,004 | 57,992 | 109,404 | 40,328 | 51,399 | 1,214,149 |
| | NOVEMBER | 867,460 | 66,255 | 157,394 | 85,387 | 27,146 | 212,991 | 1,416,633 |
| | DECEMBER | 1,294,297 | 147,830 | 24,949 | 123,793 | 21,905 | 3,019 | 1,615,792 |
| | YTD TOTALS | 11,193,655 | 1,072,369 | 1,219,177 | 1,235,702 | 427,234 | 823,445 | 15,971,583 |
| | YTD Variance % to Prior Year | 7.5% | 13.3% | 1.6% | 8.9% | 12.4% | -5.7% | 6.8% |

**City of Louisville, Colorado
Total Sales Tax Revenue
2014 -2018**

| Month Of Sale | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Projection | 2018 Actual | Mnthly % Of 2017 | Y-T-D % Of 2017 | Mnthly % Of Proj. | Y-T-D % Of Proj. |
|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|-----------------|-------------------|------------------|
| Jan | 800,685 | 938,911 | 890,050 | 1,054,675 | 1,177,483 | 1,150,144 | 109.1% | 109.1% | 97.7% | 97.7% |
| Feb | 708,418 | 808,454 | 922,502 | 866,877 | 1,060,033 | 999,636 | 115.3% | 111.9% | 94.3% | 96.1% |
| Mar | 985,745 | 979,639 | 1,055,715 | 1,189,196 | 1,319,020 | 1,259,719 | 105.9% | 109.6% | 95.5% | 95.9% |
| Apr | 993,747 | 968,100 | 964,682 | 1,045,769 | 1,247,208 | 1,132,162 | 108.3% | 109.3% | 90.8% | 94.5% |
| May | 929,994 | 944,922 | 1,043,401 | 1,192,302 | 1,321,101 | 1,287,256 | 108.0% | 109.0% | 97.4% | 95.2% |
| Jun | 1,015,778 | 1,120,140 | 1,218,023 | 1,859,310 | 1,510,923 | 1,467,403 | 78.9% | 101.2% | 97.1% | 95.6% |
| Jul | 871,158 | 1,038,928 | 1,136,243 | 1,149,068 | 1,312,869 | 1,252,821 | 109.0% | 102.3% | 95.4% | 95.5% |
| Aug | 1,096,941 | 993,159 | 1,053,719 | 1,134,443 | 1,284,625 | 1,202,431 | 106.0% | 102.7% | 93.6% | 95.3% |
| Sep | 980,918 | 1,103,330 | 1,154,610 | 1,256,653 | 1,390,603 | | 0.0% | 90.7% | 0.0% | 83.9% |
| Oct | 907,968 | 954,697 | 1,003,914 | 1,160,202 | 1,256,948 | | 0.0% | 81.9% | 0.0% | 75.7% |
| Nov | 869,528 | 935,693 | 1,011,439 | 1,124,996 | 1,253,180 | | 0.0% | 74.8% | 0.0% | 69.0% |
| Dec | 1,294,795 | 1,364,240 | 1,422,983 | 1,571,740 | 1,706,037 | | 0.0% | 66.8% | 0.0% | 61.6% |
| Totals | 11,455,676 | 12,150,213 | 12,877,281 | 14,605,231 | 15,840,030 | 9,751,572 | | | | |
| % Of Change | 8.6% | 6.1% | 6.0% | 13.4% | 8.5% | | | | | |

**City of Louisville, Colorado
Lodging Tax Revenue
2014 -2018**

| Month Of Sale | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Projection | 2018 Actual | Mnthly % Of 2017 | Y-T-D % Of 2017 | Mnthly % Of Proj. | Y-T-D % Of Proj. |
|--------------------|----------------|----------------|----------------|----------------|-----------------|----------------|------------------|-----------------|-------------------|------------------|
| Jan | 22,487 | 24,681 | 25,767 | 27,069 | 28,405 | 29,376 | 108.5% | 108.5% | 103.4% | 103.4% |
| Feb | 22,789 | 23,429 | 28,321 | 24,240 | 27,967 | 26,701 | 110.2% | 109.3% | 95.5% | 99.5% |
| Mar | 27,659 | 33,963 | 32,422 | 33,056 | 32,443 | 29,394 | 88.9% | 101.3% | 90.6% | 96.2% |
| Apr | 29,651 | 34,080 | 35,442 | 34,743 | 34,185 | 32,459 | 93.4% | 99.0% | 95.0% | 95.9% |
| May | 41,240 | 47,601 | 48,597 | 49,217 | 49,646 | 44,481 | 90.4% | 96.5% | 89.6% | 94.1% |
| Jun | 47,149 | 51,846 | 56,221 | 61,489 | 54,272 | 57,035 | 92.8% | 95.5% | 105.1% | 96.7% |
| Jul | 54,917 | 57,071 | 61,691 | 61,409 | 58,628 | 58,802 | 95.8% | 95.5% | 100.3% | 97.4% |
| Aug | 51,658 | 55,216 | 60,005 | 67,270 | 58,543 | 58,980 | 87.7% | 94.1% | 100.7% | 98.0% |
| Sep | 41,146 | 45,015 | 49,801 | 51,452 | 46,970 | | 0.0% | 82.3% | 0.0% | 86.2% |
| Oct | 40,328 | 45,615 | 46,278 | 49,334 | 47,288 | | 0.0% | 73.4% | 0.0% | 76.9% |
| Nov | 27,146 | 28,694 | 33,551 | 26,870 | 31,799 | | 0.0% | 69.4% | 0.0% | 71.7% |
| Dec | 21,905 | 22,498 | 22,127 | 30,714 | 26,045 | | 0.0% | 65.2% | 0.0% | 68.0% |
| Totals | 428,075 | 469,709 | 500,223 | 516,863 | 496,190 | 337,228 | | | | |
| % Of Change | 12.6% | 9.7% | 6.5% | 3.3% | -4.0% | | | | | |

**City of Louisville, Colorado
Auto Use Tax Revenue
2014 -2018**

| Month Of Sale | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Projection | 2018 Actual | Mnthly % Of 2017 | Y-T-D % Of 2017 | Mnthly % Of Proj. | Y-T-D % Of Proj. |
|--------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------------|-------------------|------------------|
| Jan | 141,060 | 106,340 | 100,855 | 144,997 | 135,747 | 114,134 | 78.7% | 78.7% | 84.1% | 84.1% |
| Feb | 83,341 | 113,225 | 97,034 | 110,561 | 125,923 | 135,811 | 122.8% | 97.8% | 107.9% | 95.5% |
| Mar | 98,457 | 111,521 | 121,325 | 123,024 | 138,916 | 151,611 | 123.2% | 106.1% | 109.1% | 100.2% |
| Apr | 117,881 | 89,588 | 109,192 | 92,463 | 123,397 | 134,771 | 145.8% | 113.9% | 109.2% | 102.4% |
| May | 85,769 | 93,186 | 90,115 | 137,918 | 123,457 | 124,497 | 90.3% | 108.5% | 100.8% | 102.1% |
| Jun | 88,813 | 99,549 | 109,738 | 96,187 | 128,287 | 100,297 | 104.3% | 107.9% | 78.2% | 98.1% |
| Jul | 79,622 | 107,445 | 140,522 | 123,752 | 134,377 | 189,545 | 153.2% | 114.7% | 141.1% | 104.5% |
| Aug | 105,531 | 131,001 | 112,981 | 145,656 | 149,582 | 271,704 | 186.5% | 125.4% | 181.6% | 115.4% |
| Sep | 116,646 | 123,913 | 115,244 | 140,721 | 152,401 | | 0.0% | 109.6% | 0.0% | 100.8% |
| Oct | 109,404 | 123,187 | 124,471 | 122,230 | 153,393 | | 0.0% | 98.8% | 0.0% | 89.5% |
| Nov | 85,387 | 131,168 | 95,372 | 132,970 | 126,683 | | 0.0% | 89.2% | 0.0% | 81.9% |
| Dec | 123,793 | 142,083 | 140,458 | 118,218 | 137,967 | | 0.0% | 82.1% | 0.0% | 75.0% |
| Totals | 1,235,702 | 1,372,205 | 1,357,306 | 1,488,699 | 1,630,130 | 1,222,369 | | | | |
| % Of Change | 8.9% | 11.0% | -1.1% | 9.7% | 9.5% | | | | | |

**City of Louisville, Colorado
Building Use Tax Revenue
2014 -2018**

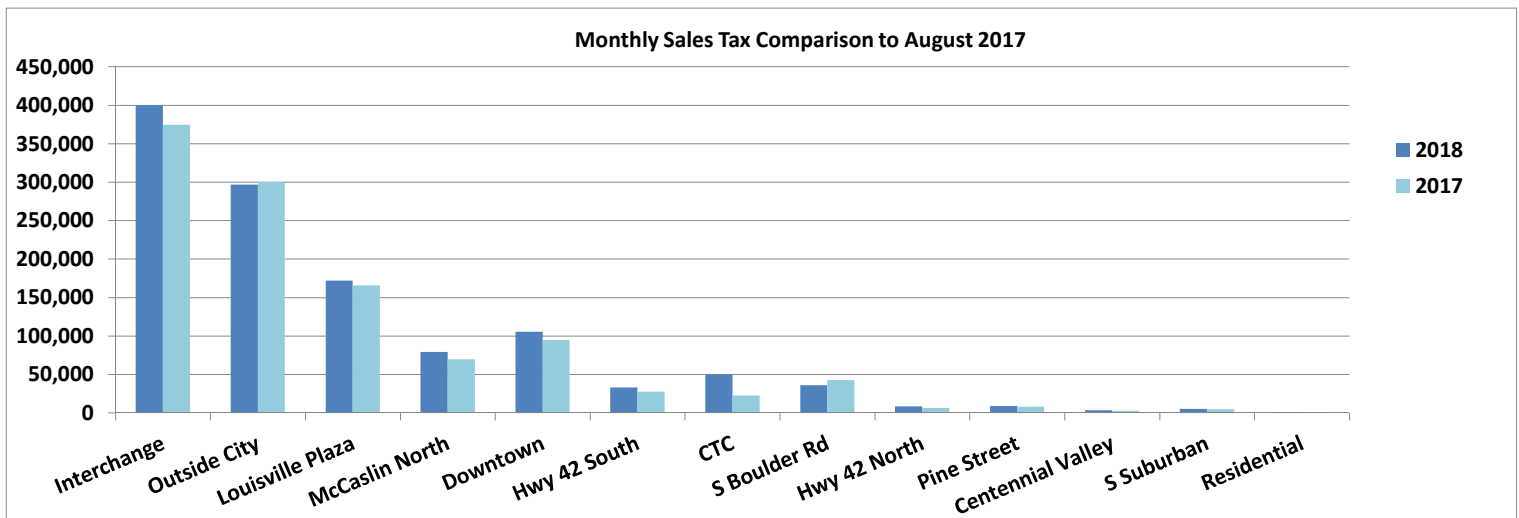
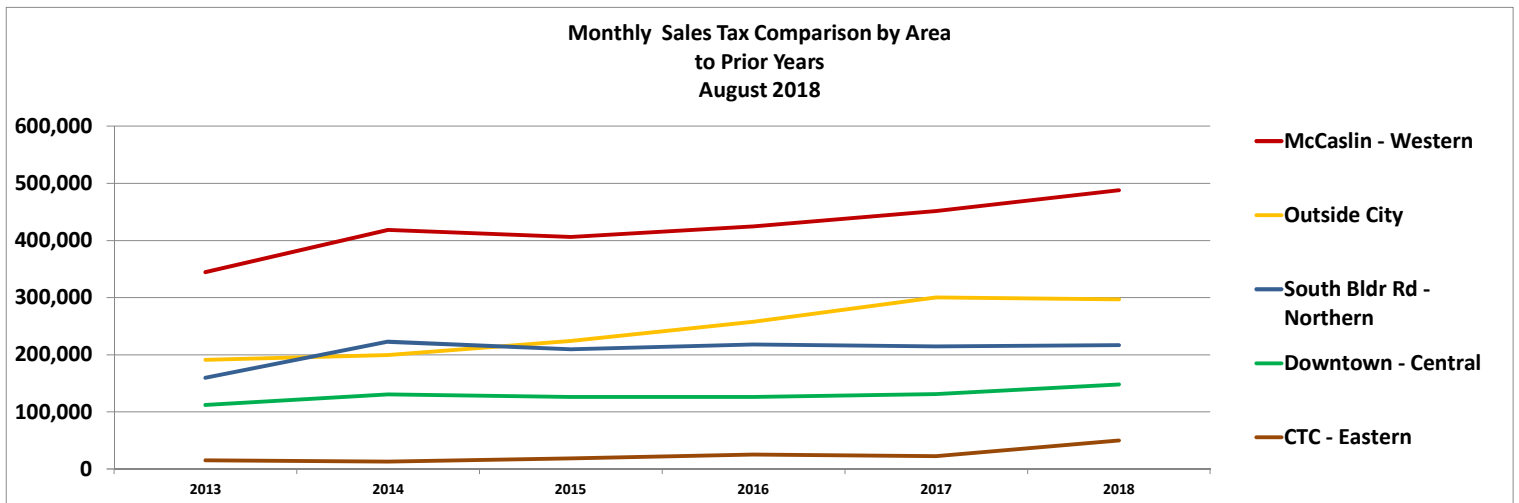
| Month Of Sale | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Projection | 2018 Actual | Mnthly % Of 2017 | Y-T-D % Of 2017 | Mnthly % Of Proj. | Y-T-D % Of Proj. |
|--------------------|------------------|------------------|------------------|------------------|--------------------|------------------|------------------------|-----------------------|-------------------------|------------------------|
| Jan | 40,650 | 65,576 | 174,842 | 275,878 | 172,145 | 293,454 | 106.4% | 106.4% | 170.5% | 170.5% |
| Feb | 196,461 | 35,569 | 76,430 | 103,187 | 124,680 | 264,342 | 256.2% | 147.2% | 212.0% | 187.9% |
| Mar | 99,076 | 136,921 | 159,627 | 300,687 | 219,893 | 80,344 | 26.7% | 93.9% | 36.5% | 123.5% |
| Apr | 93,637 | 93,561 | 62,683 | 95,596 | 136,010 | 131,263 | 137.3% | 99.2% | 96.5% | 117.9% |
| May | 270,829 | 157,466 | 235,856 | 76,348 | 225,094 | 86,100 | 112.8% | 100.4% | 38.3% | 97.5% |
| Jun | 102,883 | 42,484 | 510,772 | 151,145 | 228,453 | 106,167 | 70.2% | 95.9% | 46.5% | 86.9% |
| Jul | 70,466 | 472,951 | 161,699 | 94,455 | 213,081 | 202,707 | 214.6% | 106.1% | 95.1% | 88.3% |
| Aug | 46,088 | 214,635 | 155,447 | 126,830 | 185,434 | 356,991 | 281.5% | 124.3% | 192.5% | 101.1% |
| Sep | 58,752 | 98,891 | 64,269 | 125,682 | 122,397 | | 0.0% | 112.7% | 0.0% | 93.5% |
| Oct | 57,992 | 149,737 | 305,287 | 164,724 | 206,221 | | 0.0% | 100.5% | 0.0% | 83.0% |
| Nov | 157,394 | 72,504 | 49,929 | 37,893 | 113,609 | | 0.0% | 98.0% | 0.0% | 78.1% |
| Dec | 24,949 | 45,098 | 44,792 | 271,190 | 133,764 | | 0.0% | 83.4% | 0.0% | 73.1% |
| Totals | 1,219,177 | 1,585,392 | 2,001,634 | 1,823,614 | 2,080,780 | 1,521,368 | | | | |
| % Of Change | 1.6% | 30.0% | 26.3% | -8.9% | 14.1% | | | | | |

**City of Louisville, Colorado
Consumer Use Tax Revenue
2014 -2018**

| Month Of Sale | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Projection | 2018 Actual | Mnthly % Of 2017 | Y-T-D % Of 2017 | Mnthly % Of Proj. | Y-T-D % Of Proj. |
|--------------------|------------------|------------------|------------------|------------------|--------------------|------------------|------------------------|-----------------------|-------------------------|------------------------|
| Jan | 140,825 | 86,310 | 226,633 | 140,390 | 120,810 | 132,262 | 94.2% | 94.2% | 109.5% | 109.5% |
| Feb | 73,497 | 92,813 | 126,682 | 97,871 | 93,620 | 106,800 | 109.1% | 100.3% | 114.1% | 111.5% |
| Mar | 111,992 | 146,179 | 129,773 | 153,044 | 134,348 | 173,536 | 113.4% | 105.4% | 129.2% | 118.3% |
| Apr | 122,627 | 94,037 | 177,473 | 204,559 | 130,130 | 127,868 | 62.5% | 90.7% | 98.3% | 112.9% |
| May | 60,387 | 101,700 | 103,736 | 96,617 | 110,936 | 100,007 | 103.5% | 92.5% | 90.1% | 108.6% |
| Jun | 127,410 | 139,860 | 152,470 | 252,267 | 166,451 | 166,583 | 66.0% | 85.4% | 100.1% | 106.7% |
| Jul | 122,959 | 83,003 | 65,541 | 93,569 | 88,518 | 87,178 | 93.2% | 86.1% | 98.5% | 105.8% |
| Aug | 129,430 | 135,998 | 124,102 | 82,678 | 124,655 | 257,159 | 311.0% | 102.7% | 206.3% | 118.8% |
| Sep | 99,986 | 151,963 | 110,699 | 184,530 | 139,561 | | 0.0% | 88.2% | 0.0% | 103.8% |
| Oct | 88,790 | 140,631 | 247,533 | 78,777 | 153,594 | | 0.0% | 83.2% | 0.0% | 91.2% |
| Nov | 240,584 | 133,558 | 155,633 | 114,528 | 163,453 | | 0.0% | 76.8% | 0.0% | 80.7% |
| Dec | 149,849 | 149,597 | 227,012 | 169,722 | 314,024 | | 0.0% | 69.0% | 0.0% | 66.2% |
| Totals | 1,468,338 | 1,455,649 | 1,847,288 | 1,668,551 | 1,740,100 | 1,151,392 | | | | |
| % Of Change | -4.0% | -0.9% | 26.9% | -9.7% | 4.3% | | | | | |

Monthly Sales Tax Revenue Comparisons by Area (August 2018)

| AREA NAME | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Actual | % Of Total | % Change |
|----------------------|----------------|----------------|----------------|------------------|------------------|------------------|---------------|-------------|
| Interchange | 277,973 | 312,623 | 315,862 | 351,514 | 374,455 | 399,969 | 33.4% | 6.8% |
| Outside City | 190,956 | 199,314 | 223,966 | 257,630 | 300,086 | 296,836 | 24.8% | -1.1% |
| Louisville Plaza | 142,089 | 147,062 | 163,406 | 165,630 | 165,568 | 171,913 | 14.3% | 3.8% |
| McCaslin North | 60,647 | 69,719 | 68,075 | 62,116 | 69,623 | 79,269 | 6.6% | 13.9% |
| Downtown | 79,152 | 97,588 | 93,836 | 94,339 | 94,614 | 105,497 | 8.8% | 11.5% |
| Hwy 42 South | 21,257 | 25,111 | 25,569 | 26,055 | 27,492 | 33,143 | 2.8% | 20.6% |
| CTC | 15,071 | 12,821 | 18,439 | 24,883 | 22,496 | 49,898 | 4.2% | 121.8% |
| S Boulder Rd | 11,304 | 70,137 | 38,739 | 43,905 | 42,458 | 35,969 | 3.0% | -15.3% |
| Hwy 42 North | 5,989 | 5,444 | 7,091 | 8,382 | 6,474 | 8,462 | 0.7% | 30.7% |
| Pine Street | 10,855 | 7,439 | 5,816 | 4,980 | 8,042 | 8,839 | 0.7% | 9.9% |
| Centennial Valley | 827 | 33,574 | 18,392 | 5,722 | 2,545 | 3,392 | 0.3% | 33.3% |
| S Suburban | 4,783 | 2,075 | 3,395 | 4,936 | 4,878 | 5,099 | 0.4% | 4.5% |
| Residential | 635 | 449 | 592 | 710 | 909 | 561 | 0.0% | -38.3% |
| Total Revenue | 821,538 | 983,356 | 983,178 | 1,050,800 | 1,119,641 | 1,198,848 | | |
| % Of Change | 5.9% | 19.7% | 0.0% | 6.9% | 6.6% | 7.1% | | |



Monthly Sales Tax Revenue Comparisons by Industry (August 2018)

| AREA NAME | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Actual | 2017 Actual | 2018 Actual | % Of Total | % Change |
|--------------------------|----------------|----------------|----------------|------------------|------------------|------------------|---------------|-------------|
| Grocery | 158,816 | 219,015 | 219,811 | 238,651 | 245,275 | 261,046 | 21.8% | 6.4% |
| Food/Beverage | 170,568 | 201,986 | 188,448 | 206,174 | 217,260 | 246,123 | 20.5% | 13.3% |
| Communications/Utilities | 116,660 | 118,862 | 124,458 | 135,408 | 120,259 | 115,338 | 9.6% | -4.1% |
| Building Materials | 110,674 | 121,926 | 120,060 | 123,230 | 140,890 | 154,460 | 12.9% | 9.6% |
| Services | 82,490 | 97,843 | 107,946 | 110,936 | 123,460 | 118,577 | 9.9% | -4.0% |
| General Merchandise | 75,147 | 74,823 | 82,336 | 81,291 | 101,547 | 104,284 | 8.7% | 2.7% |
| Other Retail | 25,499 | 28,641 | 33,915 | 41,881 | 61,028 | 32,159 | 2.7% | -47.3% |
| Manufacturing | 11,621 | 48,106 | 18,702 | 15,045 | 14,616 | 46,946 | 3.9% | 221.2% |
| Finance/Leasing | 16,583 | 18,740 | 22,871 | 29,651 | 29,223 | 36,628 | 3.1% | 25.3% |
| Furniture | 23,231 | 17,406 | 25,638 | 23,703 | 23,698 | 29,447 | 2.5% | 24.3% |
| Wholesale | 11,439 | 17,772 | 21,215 | 10,353 | 21,777 | 28,027 | 2.3% | 28.7% |
| Automotive | 7,599 | 6,582 | 3,100 | 6,615 | 5,764 | 8,841 | 0.7% | 53.4% |
| Apparel | 5,448 | 5,376 | 6,971 | 7,982 | 10,448 | 10,651 | 0.9% | 1.9% |
| Construction | 2,353 | 2,959 | 3,679 | 15,827 | - | 0 | 0.0% | #DIV/0! |
| Agriculture | 3,409 | 3,318 | 4,028 | 4,054 | 4,397 | 6,319 | 0.5% | 43.7% |
| Totals | 821,538 | 983,356 | 983,178 | 1,050,800 | 1,119,641 | 1,198,848 | | |
| % Of Change | 5.9% | 19.7% | 0.0% | 6.9% | 6.6% | 7.1% | | |

