

CITY OF LOUISVILLE

**Revenue History
2014 through 2018**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	106,167	100,297	57,035	30,865	1,898,161
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	271,704	58,980	196,689	2,181,902
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS		15,317,190	1,444,095	2,311,122	2,016,642	472,526	569,560
YTD Variance % to Prior Year		9.8%	5.1%	26.7%	35.5%	-8.6%	-43.8%	9.7%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS		13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786
YTD Variance % to Prior Year		8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS		12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325
YTD Variance % to Prior Year		7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%

**City of Louisville, Colorado
Total Sales Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	800,685	938,911	890,050	1,054,675	1,166,160	1,150,144	109.1%	109.1%	98.6%	98.6%
Feb	708,418	808,454	922,502	866,877	1,049,839	999,636	115.3%	111.9%	95.2%	97.0%
Mar	985,745	979,639	1,055,715	1,189,196	1,306,336	1,259,719	105.9%	109.6%	96.4%	96.8%
Apr	993,747	968,100	964,682	1,045,769	1,235,215	1,132,162	108.3%	109.3%	91.7%	95.5%
May	929,994	944,922	1,043,401	1,192,302	1,308,397	1,287,256	108.0%	109.0%	98.4%	96.1%
Jun	1,015,778	1,120,140	1,218,023	1,859,310	1,496,394	1,467,403	78.9%	101.2%	98.1%	96.5%
Jul	871,158	1,038,928	1,136,243	1,149,068	1,300,244	1,252,821	109.0%	102.3%	96.4%	96.5%
Aug	1,096,941	993,159	1,053,719	1,134,443	1,272,272	1,202,431	106.0%	102.7%	94.5%	96.2%
Sep	980,918	1,103,330	1,154,610	1,256,653	1,377,231	1,432,059	114.0%	104.1%	104.0%	97.1%
Oct	907,968	954,697	1,003,914	1,160,202	1,244,861	1,187,678	102.4%	103.9%	95.4%	97.0%
Nov	869,528	935,693	1,011,439	1,124,996	1,241,130	1,132,530	100.7%	103.6%	91.2%	96.5%
Dec	1,294,795	1,364,240	1,422,983	1,571,740	1,689,631	1,896,863	120.7%	105.4%	112.3%	98.2%
Totals	11,455,676	12,150,213	12,877,281	14,605,231	15,687,710	15,400,702				
% Of Change	8.6%	6.1%	6.0%	13.4%	7.4%	-1.8%				

**City of Louisville, Colorado
Lodging Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	22,487	24,681	25,767	27,069	27,813	29,376	108.5%	108.5%	105.6%	105.6%
Feb	22,789	23,429	28,321	24,240	27,385	26,701	110.2%	109.3%	97.5%	101.6%
Mar	27,659	33,963	32,422	33,056	31,767	29,394	88.9%	101.3%	92.5%	98.3%
Apr	29,651	34,080	35,442	34,743	33,472	32,459	93.4%	99.0%	97.0%	97.9%
May	41,240	47,601	48,597	49,217	48,612	44,481	90.4%	96.5%	91.5%	96.1%
Jun	47,149	51,846	56,221	61,489	53,141	57,035	92.8%	95.5%	107.3%	98.8%
Jul	54,917	57,071	61,691	61,409	57,406	58,802	95.8%	95.5%	102.4%	99.5%
Aug	51,658	55,216	60,005	67,270	57,323	58,980	87.7%	94.1%	102.9%	100.1%
Sep	41,146	45,015	49,801	51,452	45,991	45,157	87.8%	93.3%	98.2%	99.9%
Oct	40,328	45,615	46,278	49,334	46,303	39,845	80.8%	91.9%	86.1%	98.4%
Nov	27,146	28,694	33,551	26,870	31,136	31,504	117.2%	93.3%	101.2%	98.6%
Dec	21,905	22,498	22,127	30,714	25,502	18,792	61.2%	91.4%	73.7%	97.3%
Totals	428,075	469,709	500,223	516,863	485,850	472,526				
% Of Change	12.6%	9.7%	6.5%	3.3%	-6.0%	-2.7%				

**City of Louisville, Colorado
Auto Use Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	141,060	106,340	100,855	144,997	155,138	114,134	78.7%	78.7%	73.6%	73.6%
Feb	83,341	113,225	97,034	110,561	143,910	135,811	122.8%	97.8%	94.4%	83.6%
Mar	98,457	111,521	121,325	123,024	158,760	151,611	123.2%	106.1%	95.5%	87.7%
Apr	117,881	89,588	109,192	92,463	141,024	134,771	145.8%	113.9%	95.6%	89.6%
May	85,769	93,186	90,115	137,918	141,092	124,497	90.3%	108.5%	88.2%	89.3%
Jun	88,813	99,549	109,738	96,187	146,612	100,297	104.3%	107.9%	68.4%	85.9%
Jul	79,622	107,445	140,522	123,752	153,572	189,545	153.2%	114.7%	123.4%	91.4%
Aug	105,531	131,001	112,981	145,656	170,949	271,704	186.5%	125.4%	158.9%	100.9%
Sep	116,646	123,913	115,244	140,721	174,172	233,665	166.0%	130.6%	134.2%	105.1%
Oct	109,404	123,187	124,471	122,230	175,305	240,914	197.1%	137.1%	137.4%	108.7%
Nov	85,387	131,168	95,372	132,970	144,780	173,601	130.6%	136.5%	119.9%	109.7%
Dec	123,793	142,083	140,458	118,218	157,675	146,093	123.6%	135.5%	92.7%	108.2%
Totals	1,235,702	1,372,205	1,357,306	1,488,699	1,862,990	2,016,642				
% Of Change	8.9%	11.0%	-1.1%	9.7%	25.1%	8.2%				

**City of Louisville, Colorado
Building Use Tax Revenue
2014 -2018**

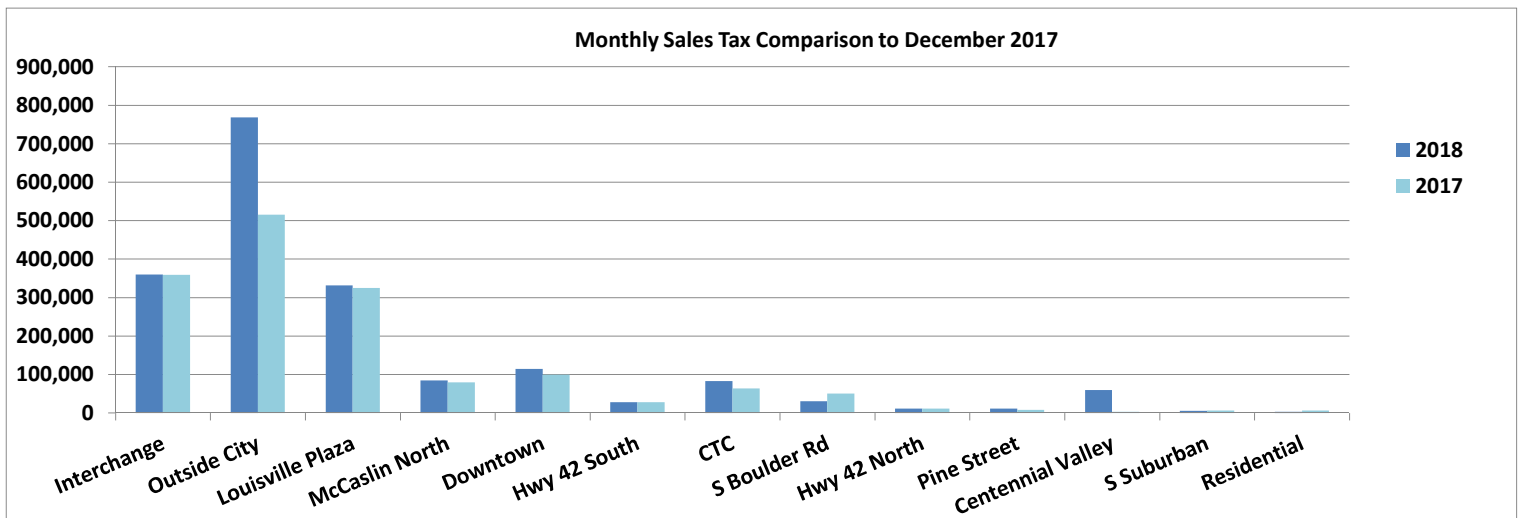
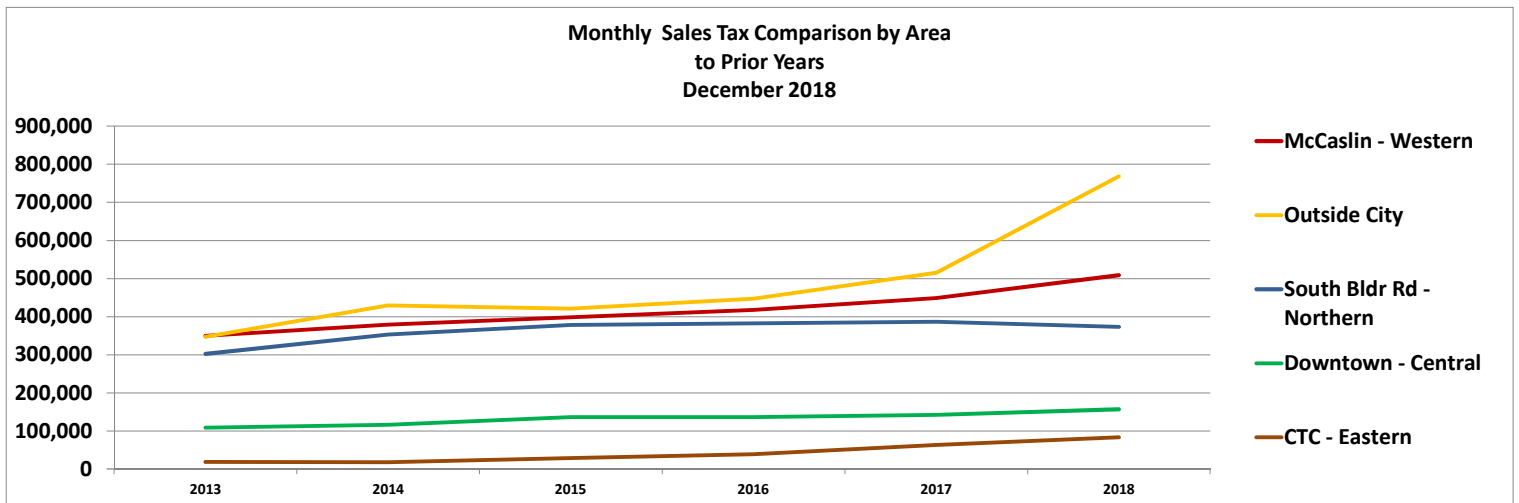
Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	40,650	65,576	174,842	275,878	172,145	293,454	106.4%	106.4%	170.5%	170.5%
Feb	196,461	35,569	76,430	103,187	124,680	264,342	256.2%	147.2%	212.0%	187.9%
Mar	99,076	136,921	159,627	300,687	219,893	80,344	26.7%	93.9%	36.5%	123.5%
Apr	93,637	93,561	62,683	95,596	136,010	131,263	137.3%	99.2%	96.5%	117.9%
May	270,829	157,466	235,856	76,348	225,094	86,100	112.8%	100.4%	38.3%	97.5%
Jun	102,883	42,484	510,772	151,145	228,453	106,167	70.2%	95.9%	46.5%	86.9%
Jul	70,466	472,951	161,699	94,455	213,081	202,707	214.6%	106.1%	95.1%	88.3%
Aug	46,088	214,635	155,447	126,830	185,434	356,991	281.5%	124.3%	192.5%	101.1%
Sep	58,752	98,891	64,269	125,682	122,397	295,455	235.1%	134.6%	241.4%	111.7%
Oct	57,992	149,737	305,287	164,724	206,221	294,551	178.8%	139.4%	142.8%	115.2%
Nov	157,394	72,504	49,929	37,893	113,609	128,352	338.7%	144.3%	113.0%	115.0%
Dec	24,949	45,098	44,792	271,190	133,764	71,376	26.3%	126.7%	53.4%	111.1%
Totals	1,219,177	1,585,392	2,001,634	1,823,614	2,080,780	2,311,102				
% Of Change	1.6%	30.0%	26.3%	-8.9%	14.1%	11.1%				

**City of Louisville, Colorado
Consumer Use Tax Revenue
2014 -2018**

Month Of Sale	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Projection	2018 Actual	Mnthly % Of 2017	Y-T-D % Of 2017	Mnthly % Of Proj.	Y-T-D % Of Proj.
Jan	140,825	86,310	226,633	140,390	120,810	132,262	94.2%	94.2%	109.5%	109.5%
Feb	73,497	92,813	126,682	97,871	93,620	106,800	109.1%	100.3%	114.1%	111.5%
Mar	111,992	146,179	129,773	153,044	134,348	173,536	113.4%	105.4%	129.2%	118.3%
Apr	122,627	94,037	177,473	204,559	130,130	127,868	62.5%	90.7%	98.3%	112.9%
May	60,387	101,700	103,736	96,617	110,936	100,007	103.5%	92.5%	90.1%	108.6%
Jun	127,410	139,860	152,470	252,267	166,451	166,583	66.0%	85.4%	100.1%	106.7%
Jul	122,959	83,003	65,541	93,569	88,518	87,178	93.2%	86.1%	98.5%	105.8%
Aug	129,430	135,998	124,102	82,678	124,655	257,159	311.0%	102.7%	206.3%	118.8%
Sep	99,986	151,963	110,699	184,530	139,561	250,108	135.5%	107.4%	179.2%	126.4%
Oct	88,790	140,631	247,533	78,777	153,594	111,410	141.4%	109.3%	72.5%	119.8%
Nov	240,584	133,558	155,633	114,528	163,453	102,920	89.9%	107.8%	63.0%	113.3%
Dec	149,849	149,597	227,012	169,722	314,024	268,009	157.9%	112.9%	85.3%	108.3%
Totals	1,468,338	1,455,649	1,847,288	1,668,551	1,740,100	1,883,839				
% Of Change	-4.0%	-0.9%	26.9%	-9.7%	4.3%	8.3%				

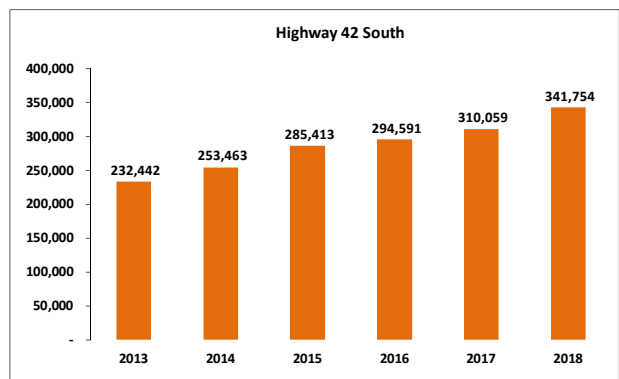
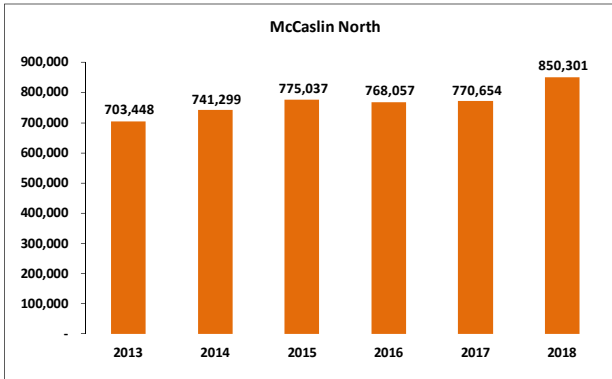
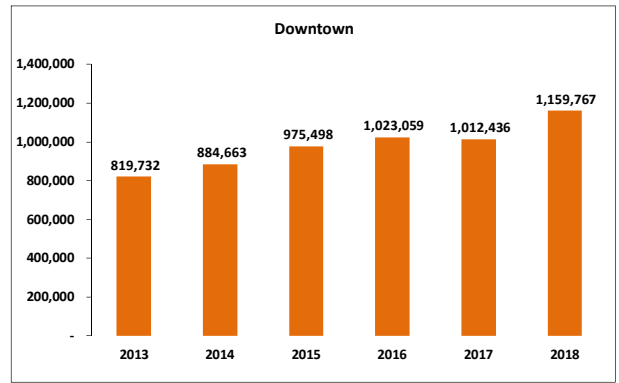
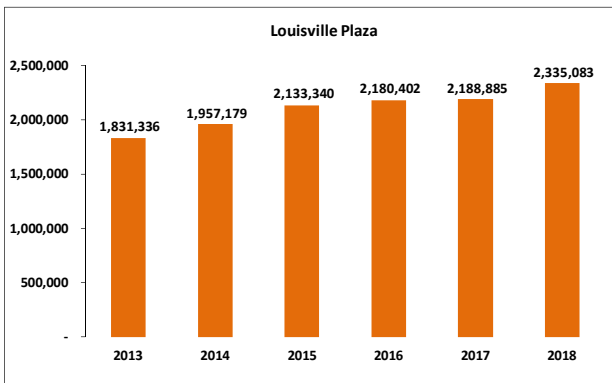
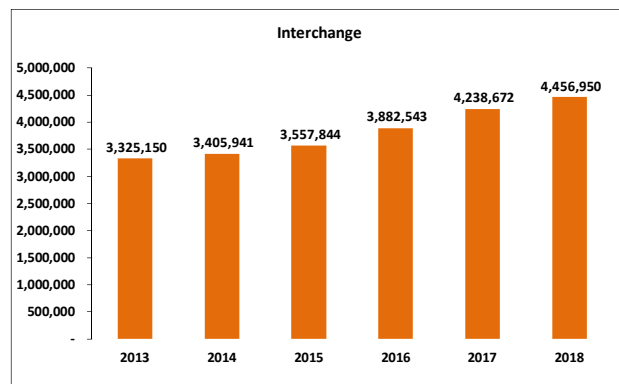
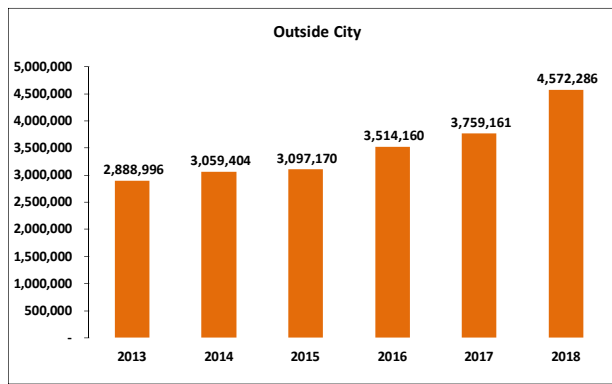
Monthly Sales Tax Revenue Comparisons by Area (December 2018)

AREA NAME	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	% Of Total	% Change
Interchange	277,836	296,167	313,348	332,009	358,834	359,462	19.0%	0.2%
Outside City	346,846	428,723	420,479	447,044	514,983	768,240	40.7%	49.2%
Louisville Plaza	276,747	300,386	320,534	316,023	324,742	331,237	17.5%	2.0%
McCasin North	66,057	69,135	72,622	71,083	79,445	84,214	4.5%	6.0%
Downtown	72,112	77,540	95,214	96,503	99,407	114,694	6.1%	15.4%
Hwy 42 South	21,755	21,882	26,534	26,677	27,940	28,197	1.5%	0.9%
CTC	18,369	17,929	28,516	38,797	63,175	83,000	4.4%	31.4%
S Boulder Rd	16,538	43,334	47,812	55,452	50,289	30,638	1.6%	-39.1%
Hwy 42 North	8,804	9,096	9,239	10,244	11,331	10,964	0.6%	-3.2%
Pine Street	7,641	8,384	7,995	9,461	7,823	10,798	0.6%	38.0%
Centennial Valley	2,548	11,077	6,947	7,860	3,118	59,286	3.1%	1801.4%
S Suburban	3,163	2,702	5,447	6,248	6,584	5,732	0.3%	-12.9%
Residential	7,002	7,942	6,103	3,542	6,378	2,939	0.2%	-53.9%
Total Revenue	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403		
% Of Change	3.1%	15.0%	5.1%	4.4%	9.4%	21.6%		

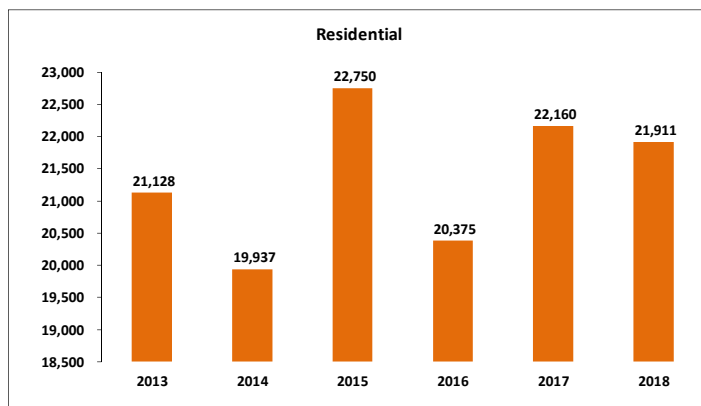
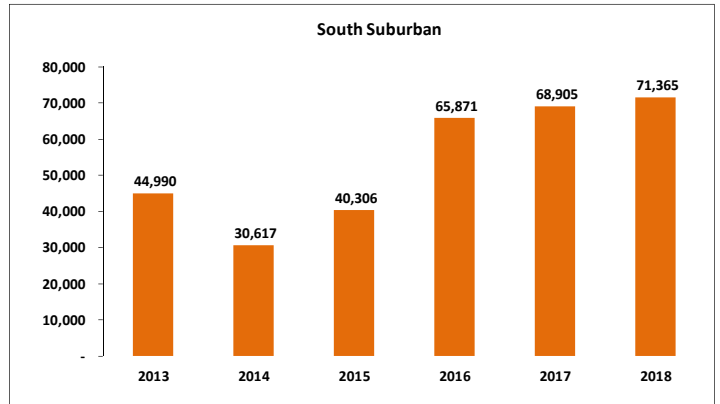
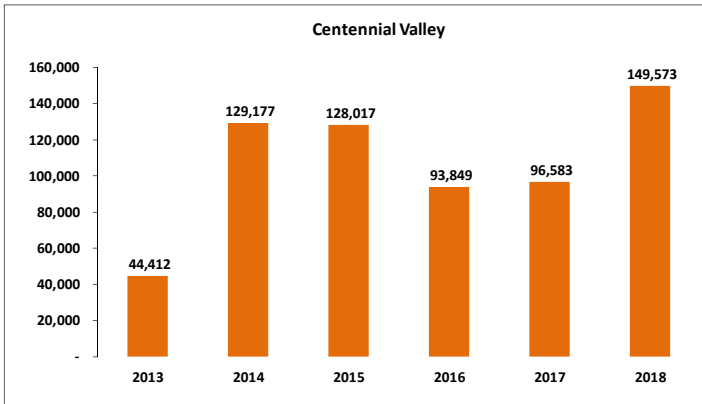
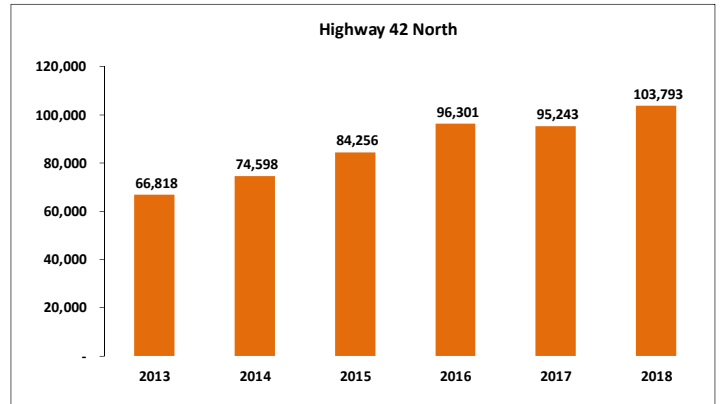
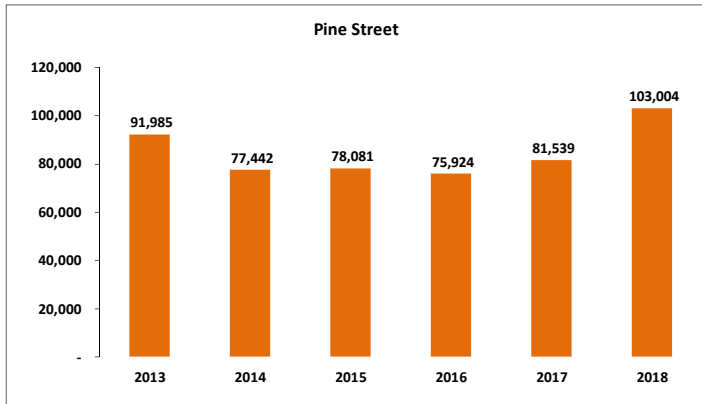
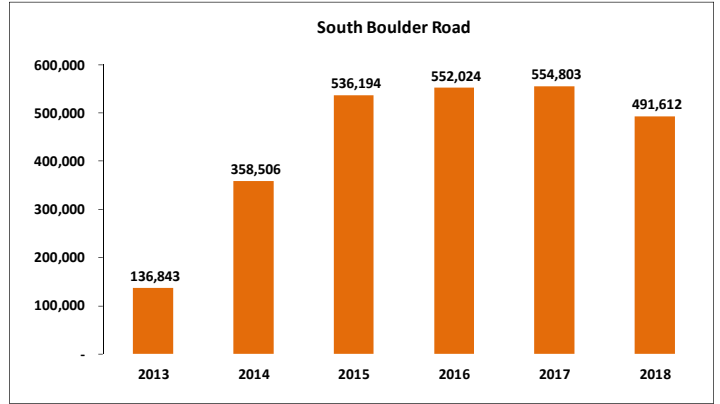
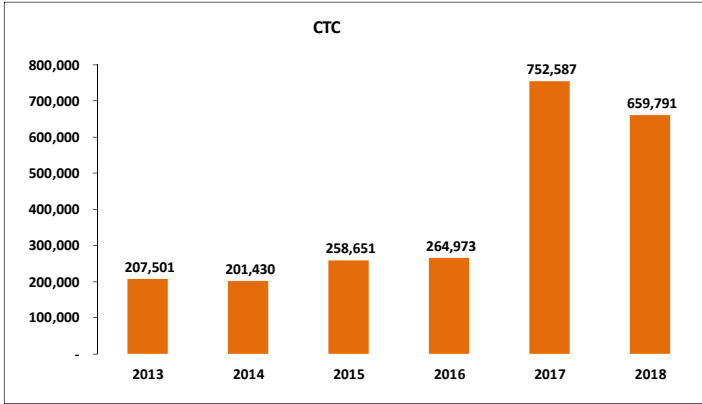


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2018)

	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	% of Total
Outside City	2,888,996	12.9%	3,059,404	5.9%	3,097,170	1.2%	3,514,160	13.5%	3,759,161	7.0%	4,572,286	21.6%	29.9%
Interchange	3,325,150	5.0%	3,405,941	2.4%	3,557,844	4.5%	3,882,543	9.1%	4,238,672	9.2%	4,456,950	5.1%	29.1%
Louisville Plaza	1,831,336	15.5%	1,957,179	6.9%	2,133,340	9.0%	2,180,402	2.2%	2,188,885	0.4%	2,335,083	6.7%	15.2%
Downtown	819,732	13.3%	884,663	7.9%	975,498	10.3%	1,023,059	4.9%	1,012,436	-1.0%	1,159,767	14.6%	7.6%
McCaslin North	703,448	3.1%	741,299	5.4%	775,037	4.6%	768,057	-0.9%	770,654	0.3%	850,301	10.3%	5.6%
Hwy 42 South	232,442	9.9%	253,463	9.0%	285,413	12.6%	294,591	3.2%	310,059	5.3%	341,754	10.2%	2.2%
CTC	207,501	-43.1%	201,430	-2.9%	258,651	28.4%	264,973	2.4%	752,587	184.0%	659,791	-12.3%	4.3%
South Boulder Rd	136,843	16.8%	358,506	162.0%	536,194	49.6%	552,024	3.0%	554,803	0.5%	491,612	-11.4%	3.2%
Pine Street	91,985	5.5%	77,442	-15.8%	78,081	0.8%	75,924	-2.8%	81,539	7.4%	103,004	26.3%	0.7%
Hwy 42 North	66,818	-29.6%	74,598	11.6%	84,256	12.9%	96,301	14.3%	95,243	-1.1%	103,793	9.0%	0.7%
Centennial Valley	44,412	-53.0%	129,177	190.9%	128,017	-0.9%	93,849	-26.7%	96,583	2.9%	149,573	54.9%	1.0%
South Suburban	44,990	14.5%	30,617	-31.9%	40,306	31.6%	65,871	63.4%	68,905	4.6%	71,365	3.6%	0.5%
Residential	21,128	-8.7%	19,937	-5.6%	22,750	14.1%	20,375	-10.4%	22,160	8.8%	21,911	-1.1%	0.1%
	10,414,782	6.8%	11,193,655	7.5%	11,972,557	7.0%	12,832,129	7.2%	13,951,686	8.7%	15,317,190	9.8%	

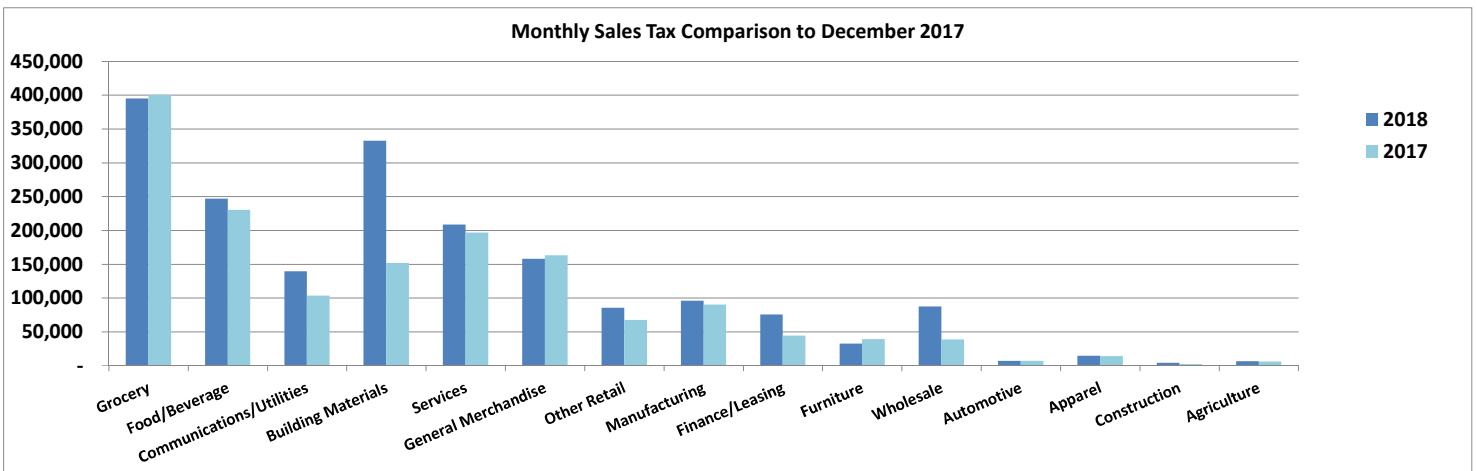
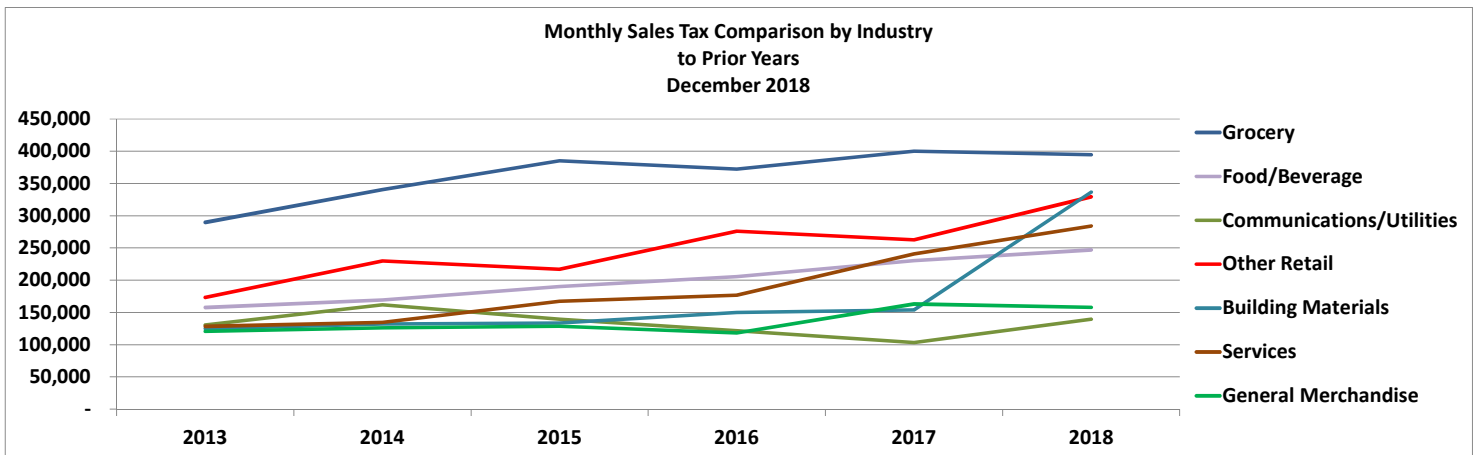


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Dec. 2018)



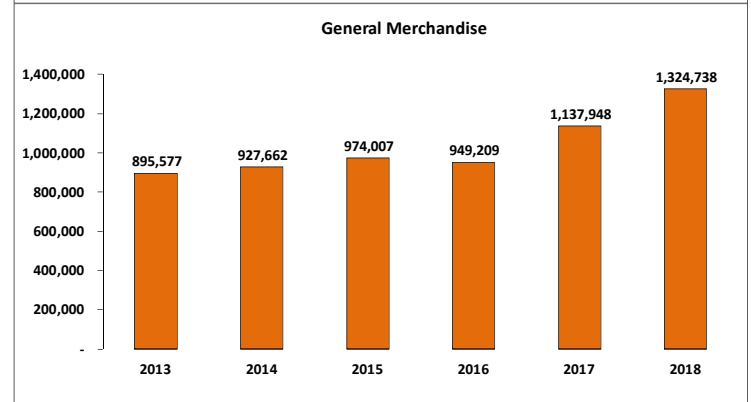
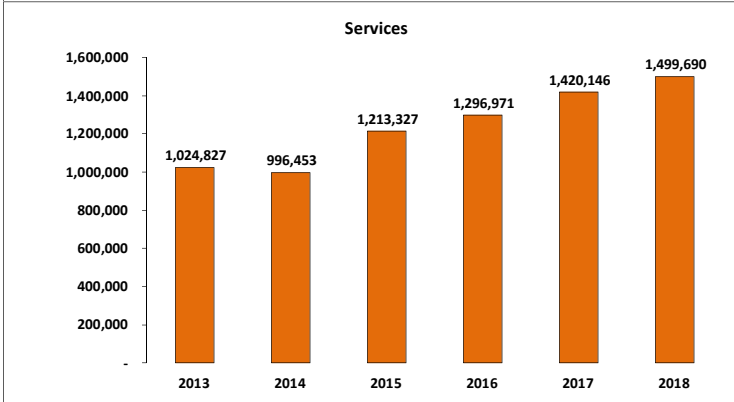
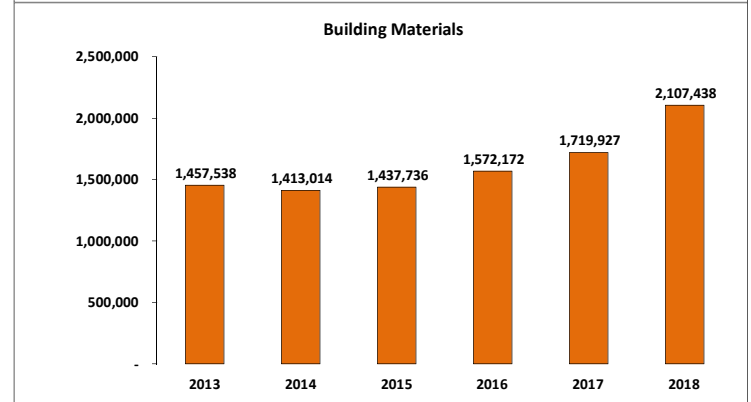
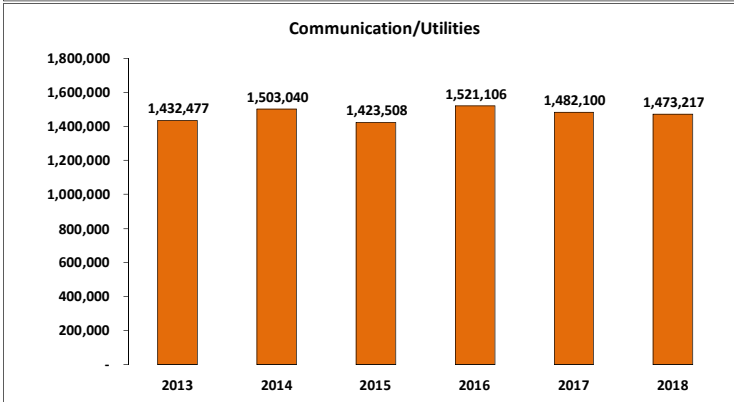
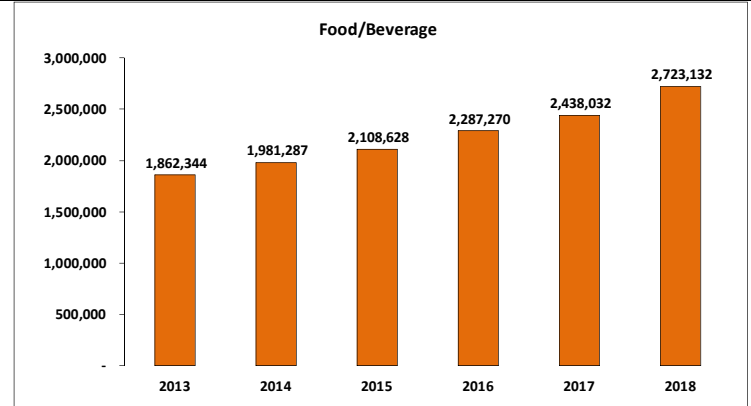
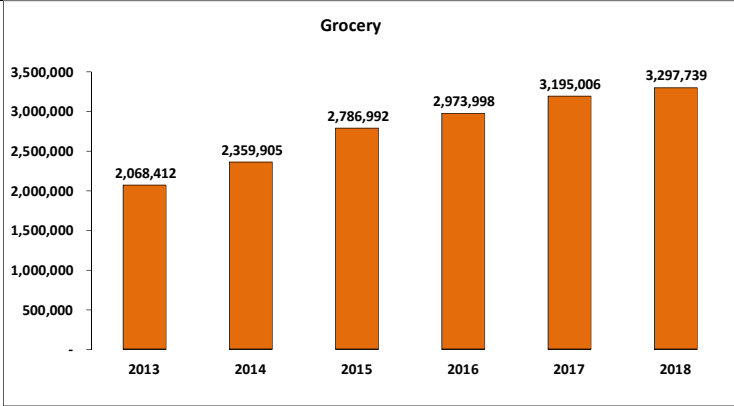
Monthly Sales Tax Revenue Comparisons by Industry (December 2018)

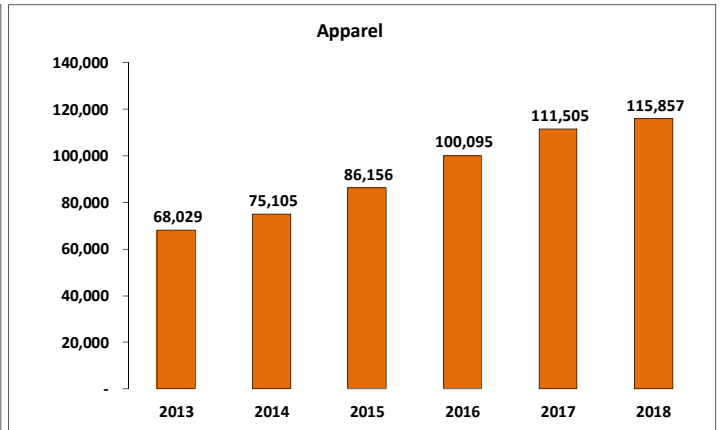
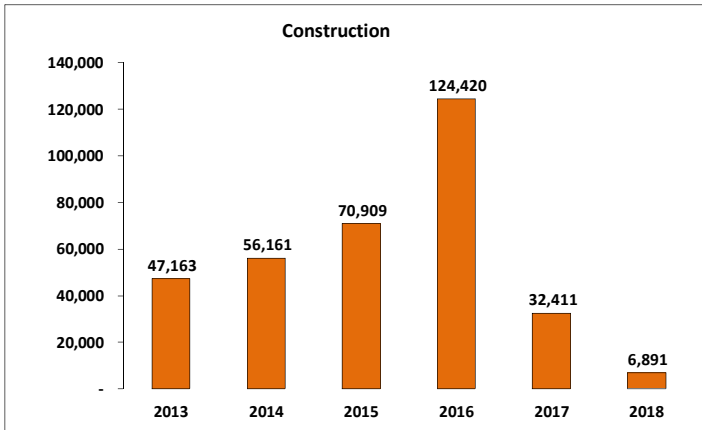
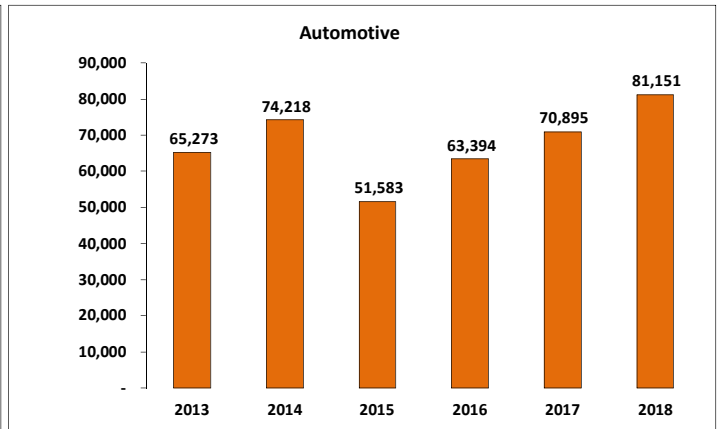
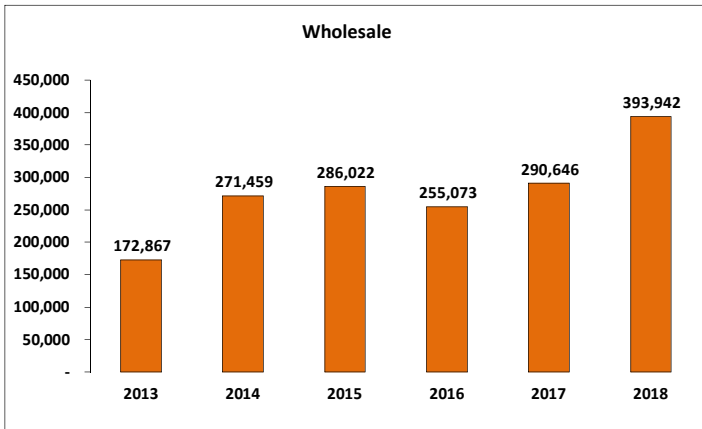
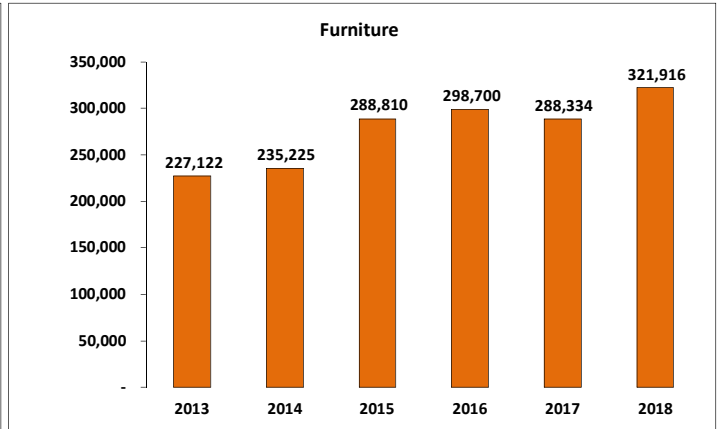
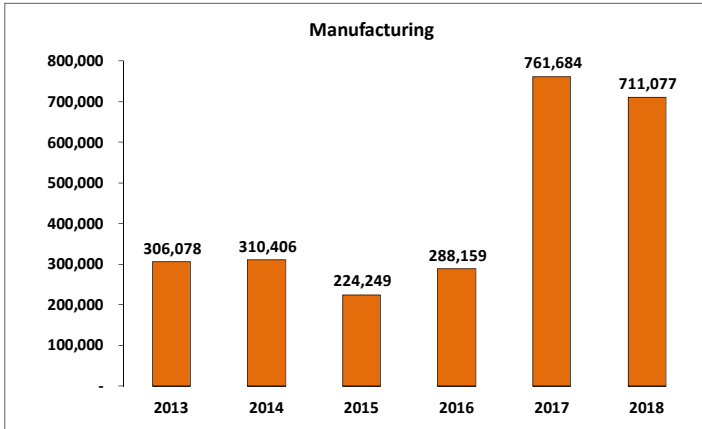
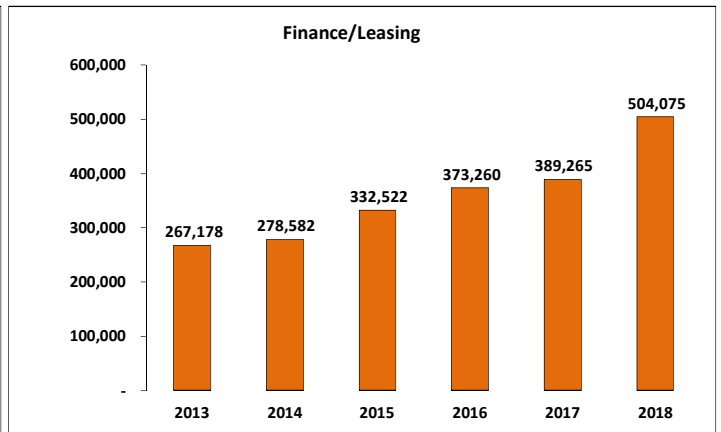
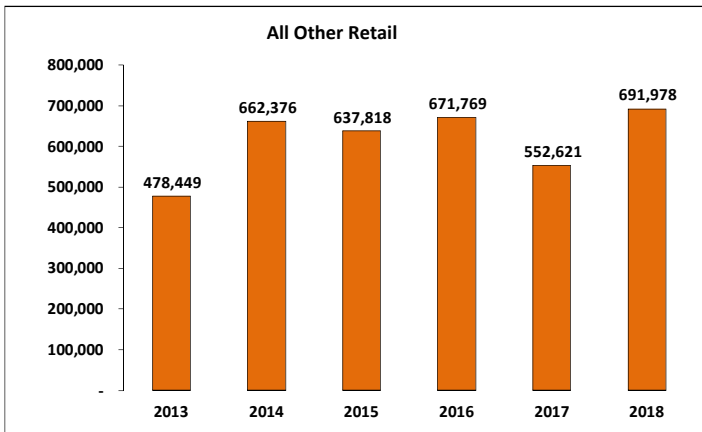
AREA NAME	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	% Of Total	% Change
Grocery	289,601	340,801	385,388	372,500	400,050	394,932	20.9%	-1.3%
Food/Beverage	157,703	169,540	189,970	205,752	230,162	247,024	13.1%	7.3%
Communications/Utilities	130,857	161,779	139,626	121,438	103,345	139,455	7.4%	34.9%
Building Materials	116,344	110,257	122,681	127,786	151,886	332,656	17.6%	119.0%
Services	91,276	95,626	126,522	129,842	196,708	208,667	11.0%	6.1%
General Merchandise	120,844	125,951	128,453	118,238	163,099	157,891	8.4%	-3.2%
Other Retail	63,855	103,222	71,137	104,593	67,325	85,585	4.5%	27.1%
Manufacturing	35,481	42,599	39,004	75,655	90,251	96,020	5.1%	6.4%
Finance/Leasing	37,033	38,747	40,634	46,999	44,222	75,451	4.0%	70.6%
Furniture	24,292	32,841	48,364	43,924	39,064	32,456	1.7%	-16.9%
Wholesale	31,733	27,052	37,187	27,750	38,740	87,417	4.6%	125.7%
Automotive	2,154	6,815	4,421	4,583	7,035	6,958	0.4%	-1.1%
Apparel	10,168	12,096	11,640	14,254	14,022	14,465	0.8%	3.2%
Construction	8,470	21,643	10,761	22,229	2,027	3,923	0.2%	93.5%
Agriculture	5,608	5,316	5,002	5,343	6,111	6,503	0.3%	6.4%
Totals	1,125,418	1,294,283	1,360,790	1,420,884	1,554,048	1,889,403		
% Of Change	3.1%	15.0%	5.1%	4.4%	9.4%	21.6%		

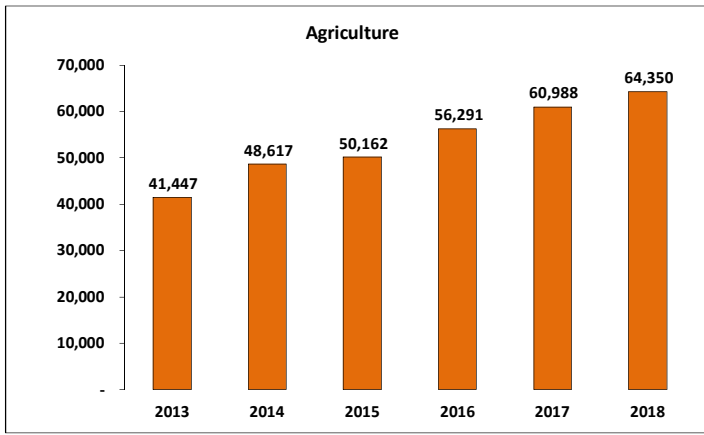


CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Dec. 2018)

	2013	% Var	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	% of Total
Grocery	2,068,412	143.0%	2,359,905	14.1%	2,786,992	18.1%	2,973,998	6.7%	3,195,006	7.4%	3,297,739	3.2%	21.5%
Food/Beverage	1,862,344	8.9%	1,981,287	6.4%	2,108,628	6.4%	2,287,270	8.5%	2,438,032	6.6%	2,723,132	11.7%	17.8%
Comm/Util.	1,432,477	3.0%	1,503,040	4.9%	1,423,508	-5.3%	1,521,106	6.9%	1,482,100	-2.6%	1,473,217	-0.6%	9.6%
Bldg Matl's.	1,457,538	12.8%	1,413,014	-3.1%	1,437,736	1.7%	1,572,172	9.4%	1,719,927	9.4%	2,107,438	22.5%	13.8%
Services	1,024,827	6.9%	996,453	-2.8%	1,213,327	21.8%	1,296,971	6.9%	1,420,146	9.5%	1,499,690	5.6%	9.8%
Merchandise	895,577	7.3%	927,662	3.6%	974,007	5.0%	949,209	-2.5%	1,137,948	19.9%	1,324,738	16.4%	8.6%
All Other Retail	478,449	-14.6%	662,376	38.4%	637,818	-3.7%	671,769	5.3%	552,621	-17.7%	691,978	25.2%	4.5%
Fin./Lease	267,178	24.2%	278,582	4.3%	332,522	19.4%	373,260	12.3%	389,265	4.3%	504,075	29.5%	3.3%
Manufacturing	306,078	-30.1%	310,406	1.4%	224,249	-27.8%	288,159	28.5%	761,684	164.3%	711,077	-6.6%	4.6%
Furniture	227,122	15.7%	235,225	3.6%	288,810	22.8%	298,700	3.4%	288,334	-3.5%	321,916	11.6%	2.1%
Wholesale	172,867	5.6%	271,459	57.0%	286,022	5.4%	255,073	-10.8%	290,646	13.9%	393,942	35.5%	2.6%
Automotive	65,273	8.0%	74,218	13.7%	51,583	-30.5%	63,394	22.9%	70,895	11.8%	81,151	14.5%	0.5%
Construction	47,163	191.3%	56,161	19.1%	70,909	26.3%	124,420	75.5%	32,411	-74.0%	6,891	-78.7%	0.0%
Apparel	68,029	10.1%	75,105	10.4%	86,156	14.7%	100,095	16.2%	111,505	11.4%	115,857	3.9%	0.8%
Agriculture	41,447	178.4%	48,617	17.3%	50,162	3.2%	56,291	12.2%	60,988	8.3%	64,350	5.5%	0.4%
	10,414,782	18.8%	11,193,511	7.5%	11,972,429	7.0%	12,831,886	7.2%	13,951,506	8.7%	15,317,190	9.8%	

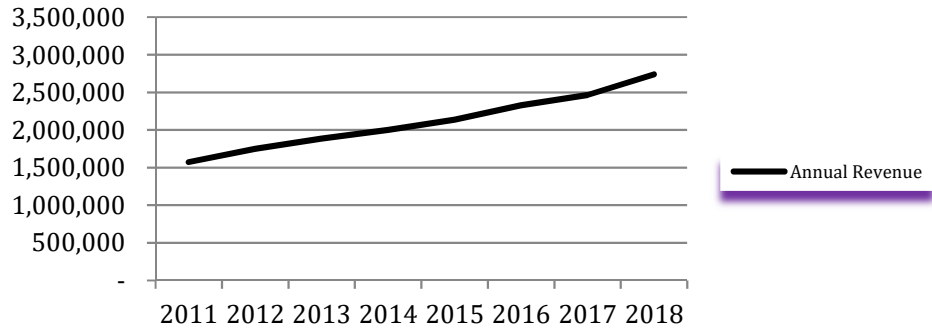




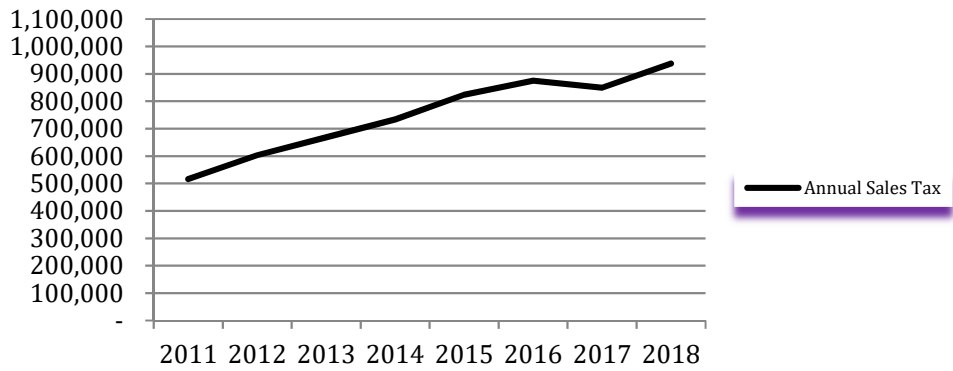


**Restaurant Graphs
December 2018**

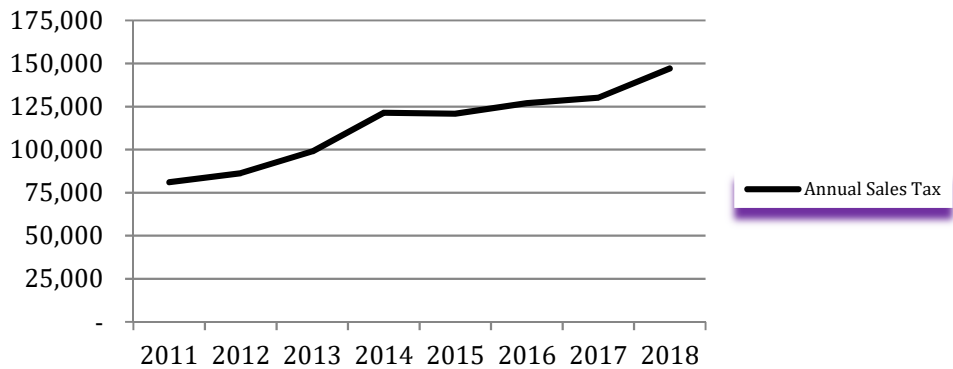
Restaurants - All Locations



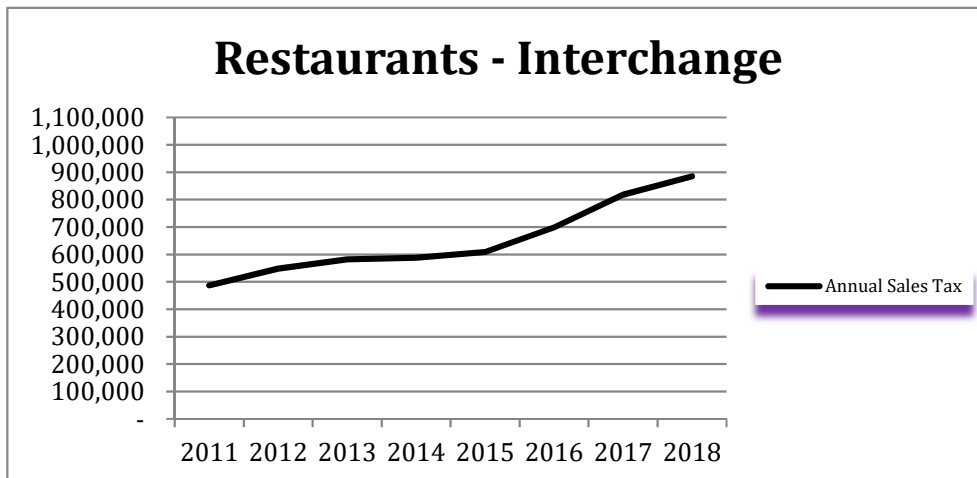
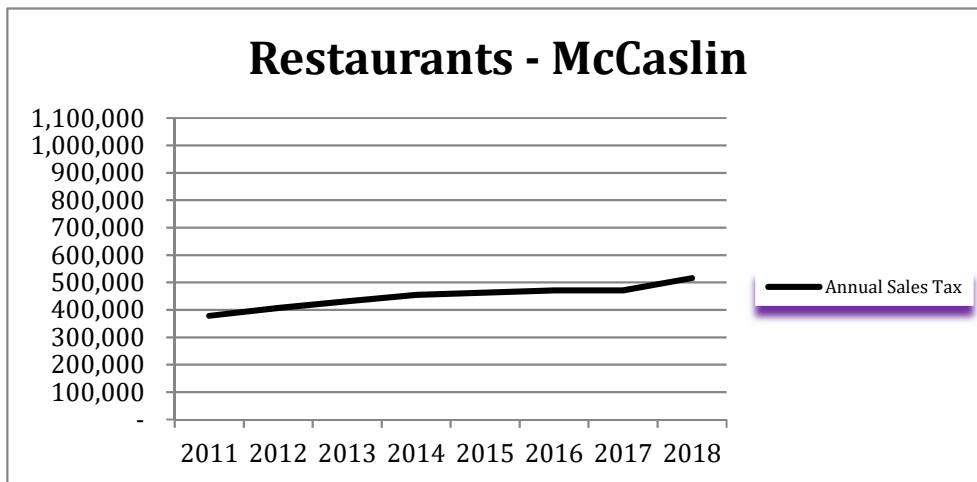
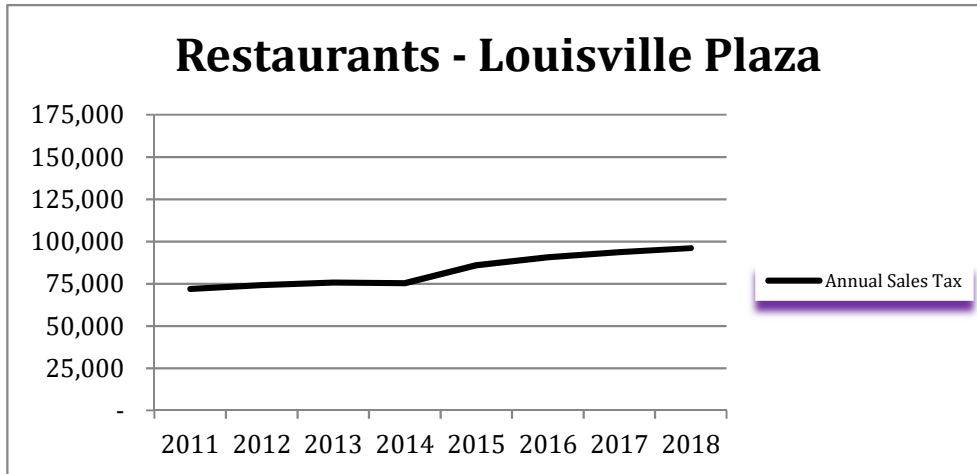
Restaurants - Downtown



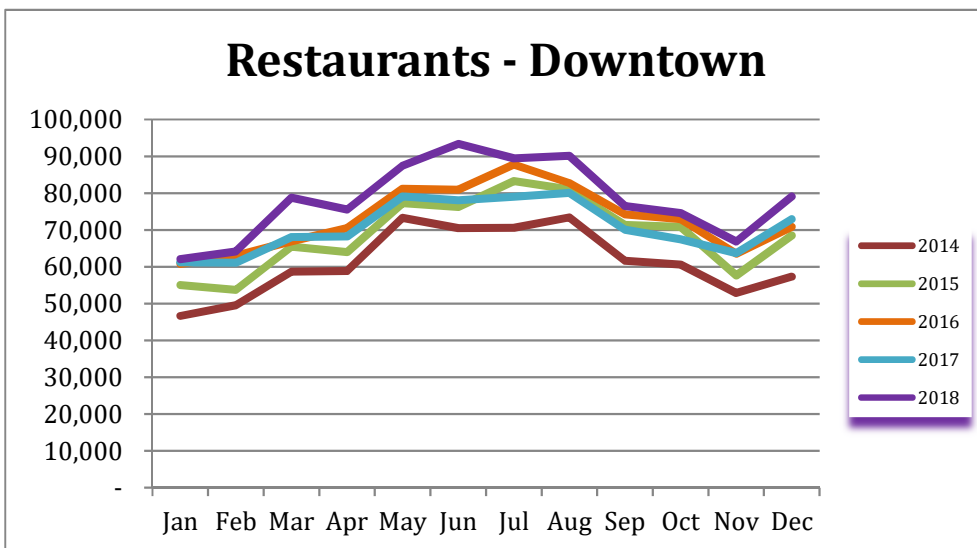
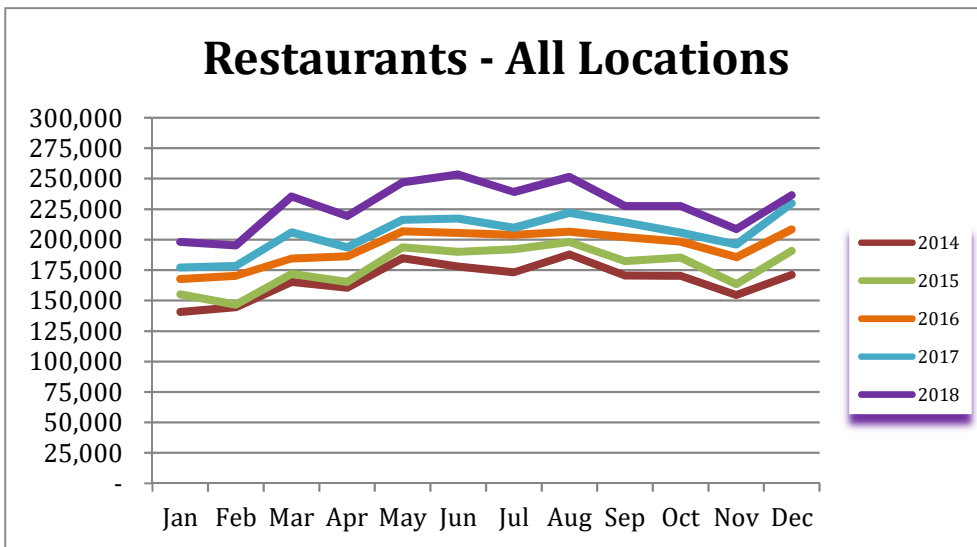
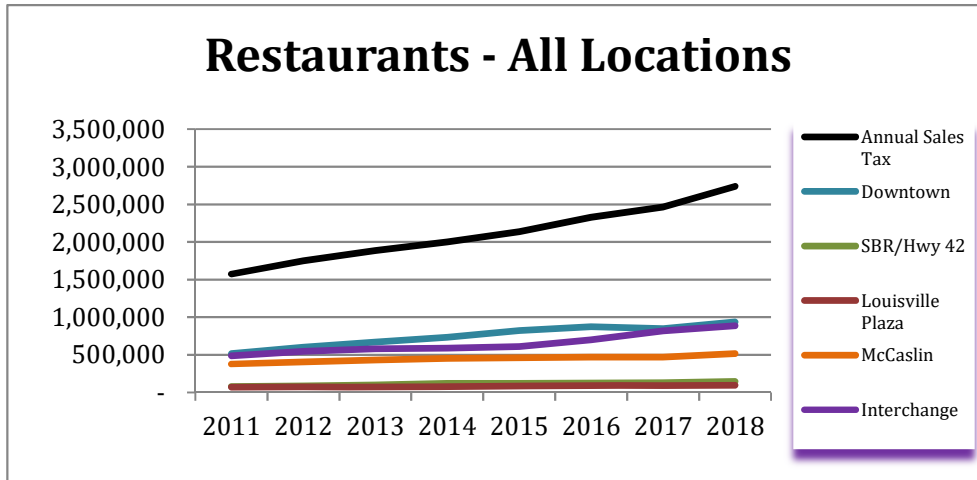
Restaurants - SBR/Hwy 42



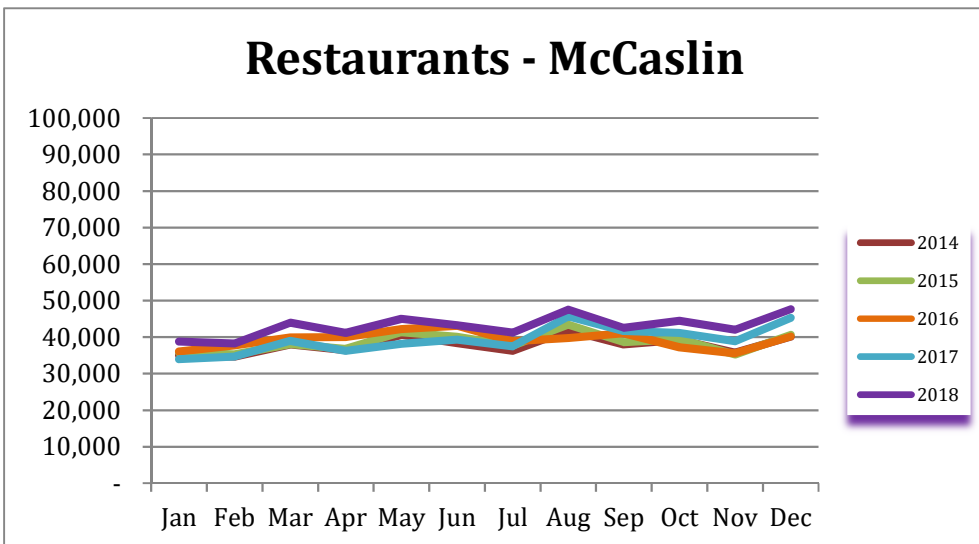
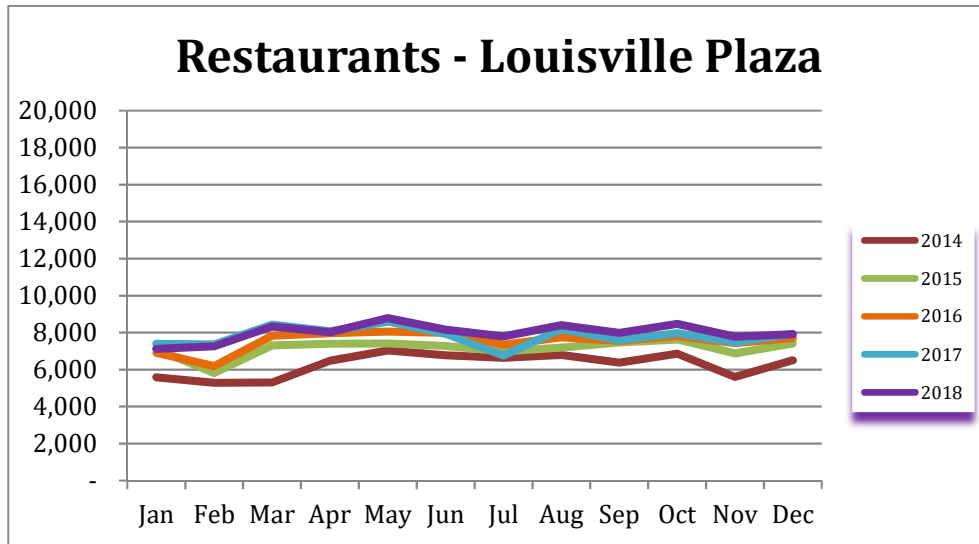
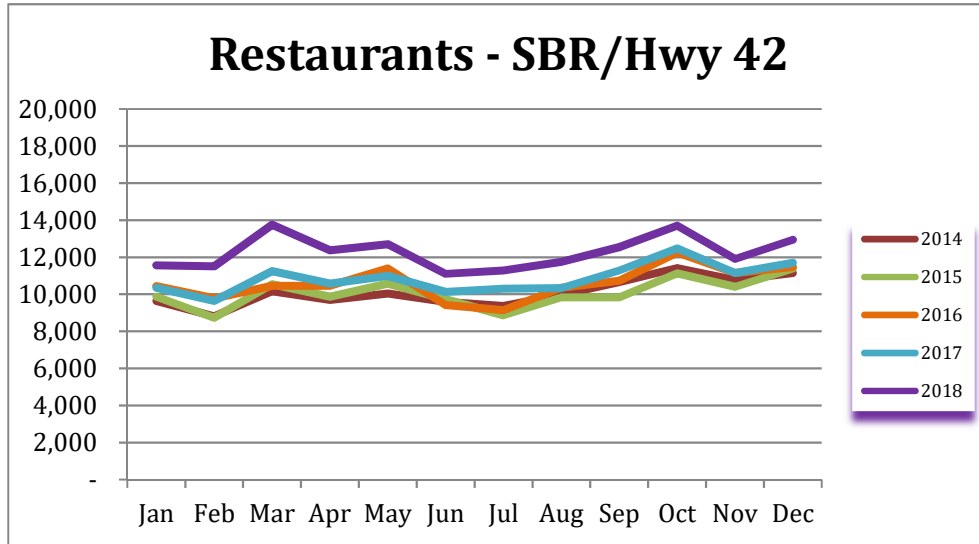
**Restaurant Graphs
December 2018**



Restaurant Graphs December 2018

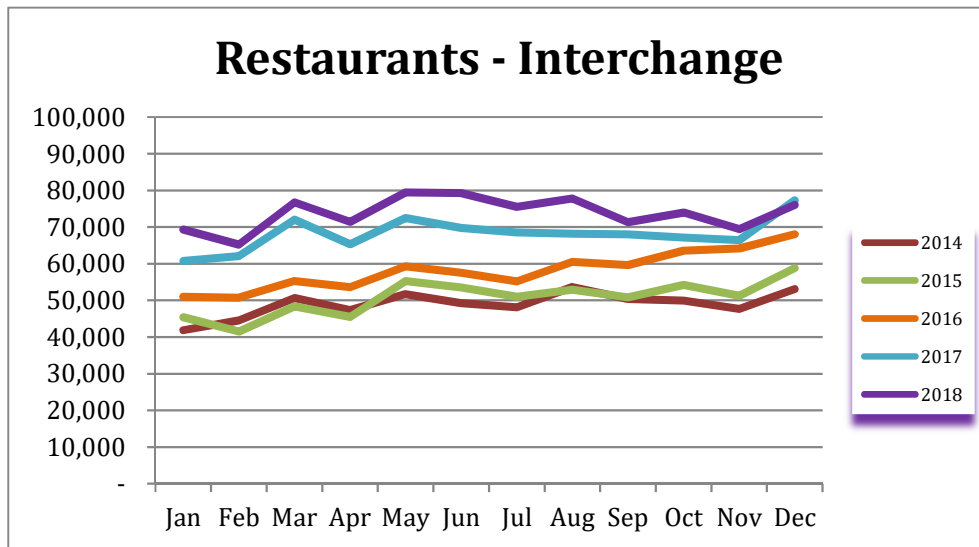


**Restaurant Graphs
December 2018**



Restaurant Graphs

December 2018

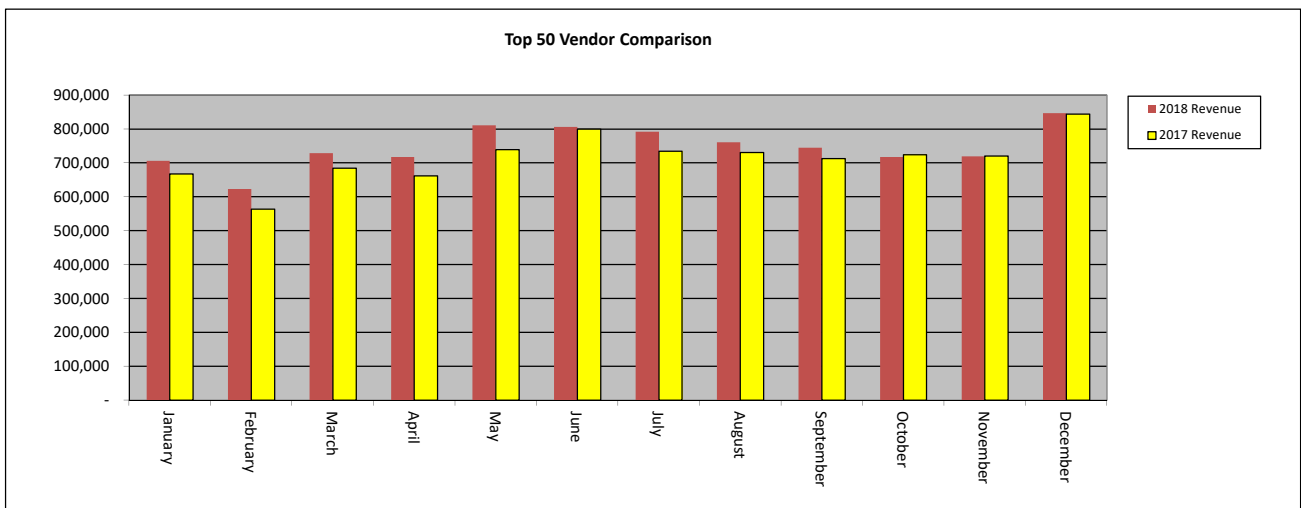


CITY OF LOUISVILLE

Top 50 Vendors Revenue for Yr 2018 with 2017 Comparisons

	Sales Tax 2018	Sales Tax 2017	Incr/(Decr)	Variance % 2018	% Top 50 Vendors to Total Tax
January	705,841	667,177	38,664	5.8%	79.3%
February	622,813	563,502	59,311	10.5%	67.5%
March	729,204	684,584	44,619	6.5%	69.1%
April	717,177	662,139	55,038	8.3%	74.3%
May	810,901	739,231	71,670	9.7%	77.7%
June	806,196	799,369	6,827	0.9%	66.2%
July	791,758	734,620	57,138	7.8%	69.7%
August	760,940	730,842	30,097	4.1%	72.2%
September	744,910	713,109	31,801	4.5%	64.5%
October	717,813	723,787	(5,973)	-0.8%	71.5%
November	718,922	720,100	(1,178)	-0.2%	71.1%
December	847,018	843,662	3,357	0.4%	59.5%
Totals	\$ 8,973,493	\$ 8,582,123	391,370	4.6%	69.7%

Top 50 Vendor Summary		
YTD 2018 compared with 2017:	Incr/(Decr)	% Variance
Top 50 vendors	391,370.45	4.6%
General Mds.	\$ (3,059.47)	-0.3%
Grocery	\$ 108,388.13	3.5%
Home Improvement	\$ 123,944.46	8.5%
Hotels	\$ (24,749.52)	-4.0%
Restaurants	\$ 110,017.20	7.6%
Telecom/Utilities	\$ 65,244.20	6.2%



AUDITS/ASSESSMENTS**Revenue Collected**

Tax Type	2018	2017
Sales Tax	83,512.09	653,544.81
Consumer Use Tax	439,743.76	294,234.18
Building Use Tax	(24,461.33)	3,929.94
Lodging Tax	-	-
Penalties & Interest	70,765.23	62,077.43
Bad Debts	-	-
Total Audit/Assessment Revenue	\$ 569,559.75	\$ 1,013,786.36

Point & Pay Online Portal	E-Check	Credit Card
Transactions (9-1-2018 - 01-31-2019)	1254	501