

CITY OF LOUISVILLE

**Revenue History
2015 through 2019**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2019	JANUARY	1,071,558	127,245	86,568	201,074	21,423	18,826	1,526,693
	FEBRUARY	936,429	147,890	263,922	118,258	21,707	67,844	1,556,050
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	-	-	-	-	-	-	-
	MAY	-	-	-	-	-	-	-
	JUNE	-	-	-	-	-	-	-
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS		3,342,849	428,066	415,566	461,562	70,486	160,857
YTD Variance % to Prior Year		-1.1%	14.7%	-34.9%	14.9%	-17.5%	62.4%	-2.0%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS		15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560
YTD Variance % to Prior Year		9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS		13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786
YTD Variance % to Prior Year		8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS		12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325
YTD Variance % to Prior Year		7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%

**City of Louisville, Colorado
Total Sales Tax Revenue
2015 -2019**

Month Of Sale	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Budget	2019 Actual	Mnthly % Of 2018	Y-T-D % Of 2018	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	938,911	890,050	1,054,675	1,150,144	1,201,645	1,071,177	93.1%	93.1%	89.1%	89.1%
Feb	808,454	922,502	866,877	999,636	1,078,423	987,642	98.8%	95.8%	91.6%	90.3%
Mar	979,639	1,055,715	1,189,196	1,259,719	1,343,393	1,362,876	108.2%	100.4%	101.5%	94.4%
Apr	968,100	964,682	1,045,769	1,132,162	1,264,715		0.0%	75.3%	0.0%	70.0%
May	944,922	1,043,401	1,192,302	1,287,256	1,347,912		0.0%	58.7%	0.0%	54.9%
Jun	1,120,140	1,218,023	1,859,310	1,467,403	1,541,135		0.0%	46.9%	0.0%	44.0%
Jul	1,038,928	1,136,243	1,149,068	1,252,821	1,337,032		0.0%	40.0%	0.0%	37.5%
Aug	993,159	1,053,719	1,134,443	1,202,431	1,306,067		0.0%	35.1%	0.0%	32.8%
Sep	1,103,330	1,154,610	1,256,653	1,432,059	1,426,066		0.0%	30.6%	0.0%	28.9%
Oct	954,697	1,003,914	1,160,202	1,187,678	1,278,976		0.0%	27.7%	0.0%	26.1%
Nov	935,693	1,011,439	1,124,996	1,132,530	1,270,296		0.0%	25.3%	0.0%	23.8%
Dec	1,364,240	1,422,983	1,571,740	1,896,863	1,762,690		0.0%	22.2%	0.0%	21.2%
Totals	12,150,213	12,877,281	14,605,231	15,400,702	16,158,350	3,421,695				
% Of Change	6.1%	6.0%	13.4%	5.4%	4.9%					

**City of Louisville, Colorado
Lodging Tax Revenue
2015 -2019**

Month Of Sale	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Budget	2019 Actual	Mnthly % Of 2018	Y-T-D % Of 2018	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	24,681	25,767	27,069	29,376	28,563	21,423	72.9%	72.9%	75.0%	75.0%
Feb	23,429	28,321	24,240	26,701	27,938	21,707	81.3%	76.9%	77.7%	76.3%
Mar	33,963	32,422	33,056	29,394	32,278	27,356	93.1%	82.5%	84.8%	79.4%
Apr	34,080	35,442	34,743	32,459	34,134		0.0%	59.8%	0.0%	57.3%
May	47,601	48,597	49,217	44,481	49,351		0.0%	43.4%	0.0%	40.9%
Jun	51,846	56,221	61,489	57,035	54,650		0.0%	32.1%	0.0%	31.1%
Jul	57,071	61,691	61,409	58,802	58,801		0.0%	25.3%	0.0%	24.7%
Aug	55,216	60,005	67,270	58,980	58,738		0.0%	20.9%	0.0%	20.5%
Sep	45,015	49,801	51,452	45,157	46,946		0.0%	18.4%	0.0%	18.0%
Oct	45,615	46,278	49,334	39,845	46,797		0.0%	16.7%	0.0%	16.1%
Nov	28,694	33,551	26,870	31,504	31,861		0.0%	15.5%	0.0%	15.0%
Dec	22,498	22,127	30,714	18,792	25,512		0.0%	14.9%	0.0%	14.2%
Totals	469,709	500,223	516,863	472,526	495,570	70,486				
% Of Change	9.7%	6.5%	3.3%	-8.6%	4.9%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2015 -2019**

Month Of Sale	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Budget	2019 Actual	Mnthly % Of 2018	Y-T-D % Of 2018	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	106,340	100,855	144,997	114,134	134,570	201,074	176.2%	176.2%	149.4%	149.4%
Feb	113,225	97,034	110,561	135,811	127,644	118,258	87.1%	127.8%	92.6%	121.8%
Mar	111,521	121,325	123,024	151,611	140,982	142,231	93.8%	114.9%	100.9%	114.5%
Apr	89,588	109,192	92,463	134,771	125,242		0.0%	86.1%	0.0%	87.3%
May	93,186	90,115	137,918	124,497	124,331		0.0%	69.8%	0.0%	70.7%
Jun	99,549	109,738	96,187	100,297	126,465		0.0%	60.6%	0.0%	59.2%
Jul	107,445	140,522	123,752	189,545	140,404		0.0%	48.6%	0.0%	50.2%
Aug	131,001	112,981	145,656	271,704	161,994		0.0%	37.8%	0.0%	42.7%
Sep	123,913	115,244	140,721	233,665	160,993		0.0%	31.7%	0.0%	37.1%
Oct	123,187	124,471	122,230	240,914	162,579		0.0%	27.2%	0.0%	32.8%
Nov	131,168	95,372	132,970	173,601	131,887		0.0%	24.7%	0.0%	30.0%
Dec	142,083	140,458	118,218	146,093	139,598		0.0%	22.9%	0.0%	27.5%
Totals	1,372,205	1,357,306	1,488,699	2,016,642	1,676,690	461,562				
% Of Change	11.0%	-1.1%	9.7%	35.5%	-16.9%					

**City of Louisville, Colorado
Building Use Tax Revenue
2015 -2019**

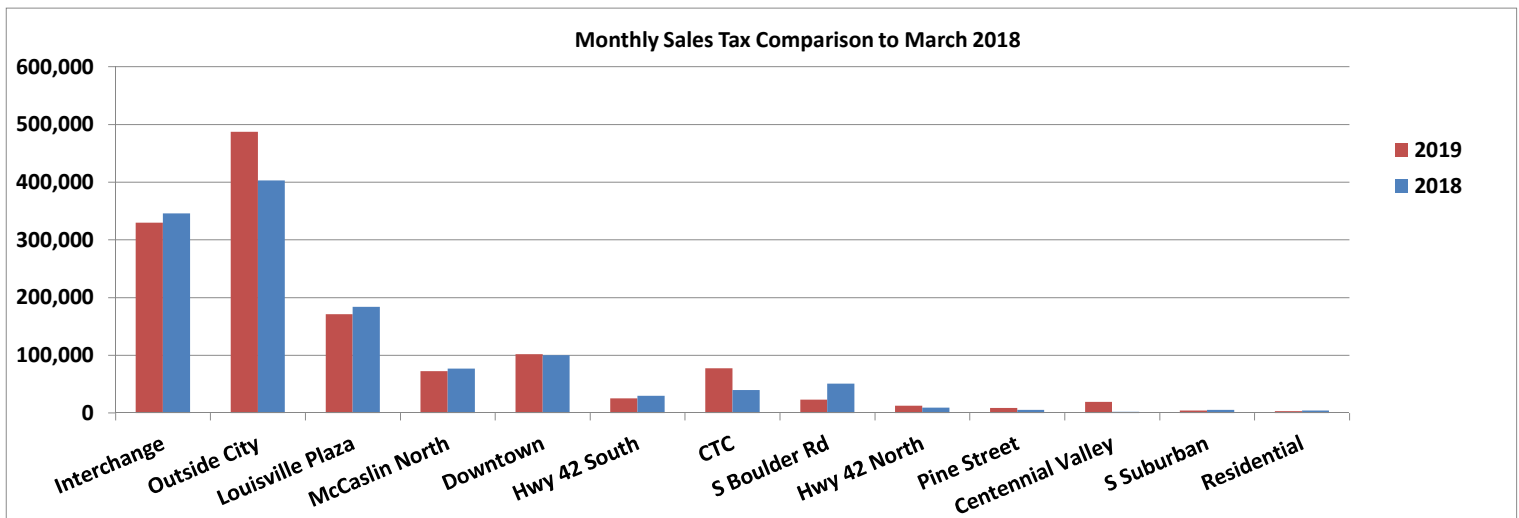
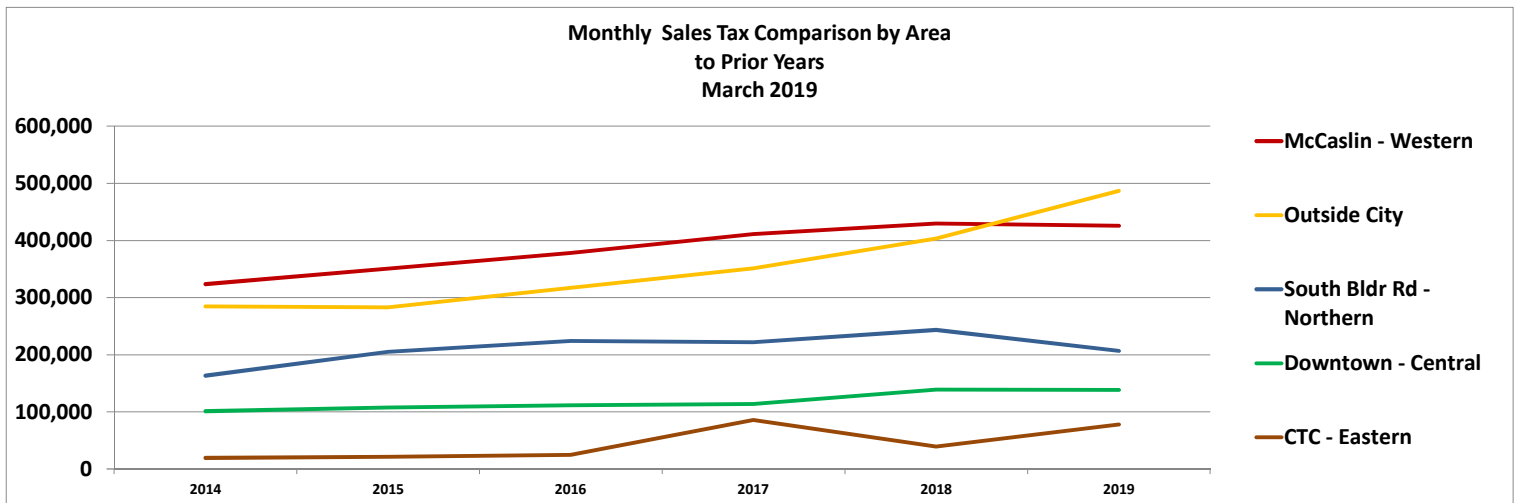
Month Of Sale	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Budget	2019 Actual	Mnthly % Of 2018	Y-T-D % Of 2018	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	65,576	174,842	275,878	293,454	176,723	86,568	29.5%	29.5%	49.0%	49.0%
Feb	35,569	76,430	103,187	264,342	135,285	263,922	99.8%	62.8%	195.1%	112.3%
Mar	136,921	159,627	300,687	80,344	184,296	65,076	81.0%	65.1%	35.3%	83.7%
Apr	93,561	62,683	95,596	131,263	125,471		0.0%	54.0%	0.0%	66.8%
May	157,466	235,856	76,348	86,100	189,198		0.0%	48.6%	0.0%	51.2%
Jun	42,484	510,772	151,145	106,167	194,665		0.0%	43.2%	0.0%	41.3%
Jul	472,951	161,699	94,455	202,707	196,157		0.0%	35.7%	0.0%	34.6%
Aug	214,635	155,447	126,830	356,991	196,118		0.0%	27.3%	0.0%	29.7%
Sep	98,891	64,269	125,682	295,455	137,867		0.0%	22.9%	0.0%	27.1%
Oct	149,737	305,287	164,724	294,551	203,685		0.0%	19.7%	0.0%	23.9%
Nov	72,504	49,929	37,893	128,352	107,438		0.0%	18.6%	0.0%	22.5%
Dec	45,098	44,792	271,190	71,376	115,277		0.0%	18.0%	0.0%	21.2%
Totals	1,585,392	2,001,634	1,823,614	2,311,102	1,962,180	415,566				
% Of Change	30.0%	26.3%	-8.9%	26.7%	-15.1%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2015 -2019**

Month Of Sale	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Budget	2019 Actual	Mnthly % Of 2018	Y-T-D % Of 2018	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	86,310	226,633	140,390	132,262	121,031	142,282	107.6%	107.6%	117.6%	117.6%
Feb	92,813	126,682	97,871	106,800	94,436	159,797	149.6%	126.4%	169.2%	140.2%
Mar	146,179	129,773	153,044	173,536	138,558	189,651	109.3%	119.2%	136.9%	138.9%
Apr	94,037	177,473	204,559	127,868	128,180		0.0%	91.0%	0.0%	102.0%
May	101,700	103,736	96,617	100,007	107,925		0.0%	76.8%	0.0%	83.3%
Jun	139,860	152,470	252,267	166,583	164,410		0.0%	60.9%	0.0%	65.2%
Jul	83,003	65,541	93,569	87,178	87,221		0.0%	55.0%	0.0%	58.4%
Aug	135,998	124,102	82,678	257,159	142,969		0.0%	42.7%	0.0%	49.9%
Sep	151,963	110,699	184,530	250,108	154,400		0.0%	35.1%	0.0%	43.2%
Oct	140,631	247,533	78,777	111,410	145,371		0.0%	32.5%	0.0%	38.3%
Nov	133,558	155,633	114,528	102,920	152,358		0.0%	30.4%	0.0%	34.2%
Dec	149,597	227,012	169,722	268,009	303,241		0.0%	26.1%	0.0%	28.3%
Totals	1,455,649	1,847,288	1,668,551	1,883,839	1,740,100	491,730				
% Of Change	-0.9%	26.9%	-9.7%	12.9%	-7.6%					

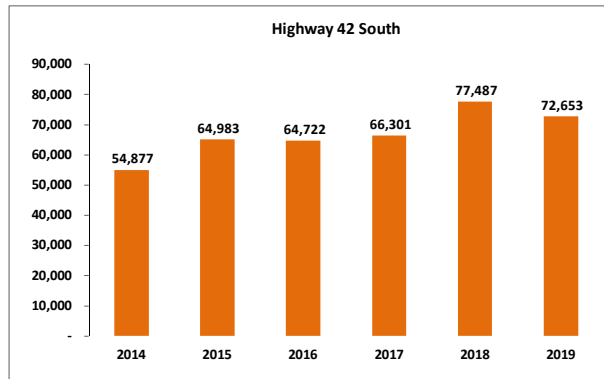
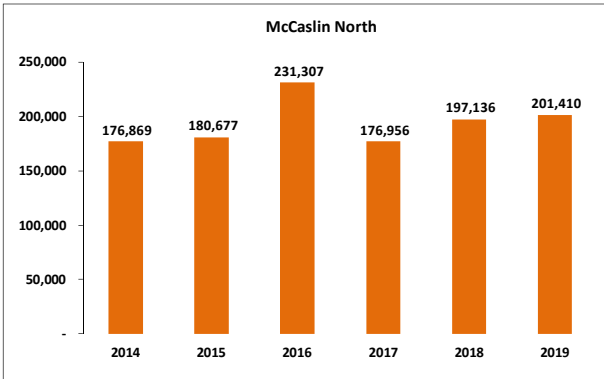
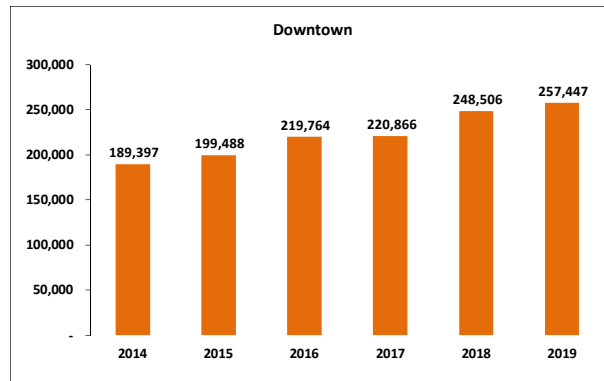
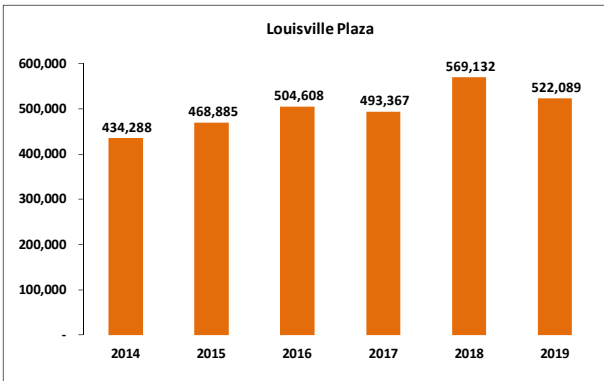
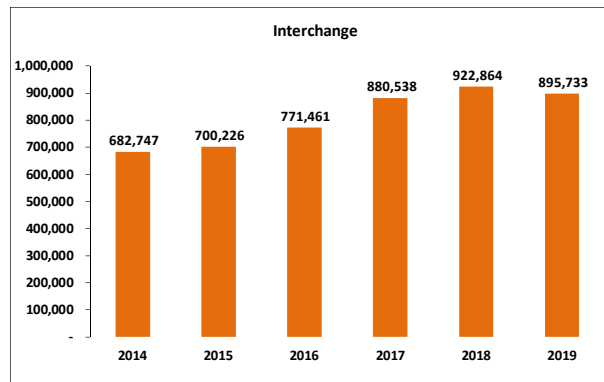
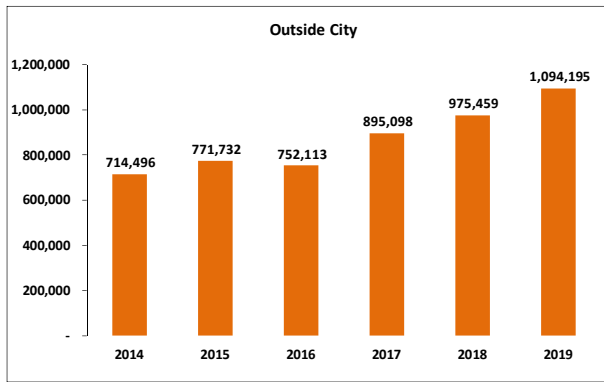
Monthly Sales Tax Revenue Comparisons by Area (March 2019)

AREA NAME	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	% Of Total	% Change
Interchange	258,622	275,056	286,214	331,977	345,535	329,579	24.7%	-4.6%
Outside City	284,616	282,895	316,661	351,237	402,926	486,919	36.5%	20.8%
Louisville Plaza	142,548	156,216	174,219	167,167	183,569	171,130	12.8%	-6.8%
McCasin North	60,889	63,615	84,508	65,501	76,713	72,442	5.4%	-5.6%
Downtown	74,149	76,654	79,658	79,943	99,781	101,652	7.6%	1.9%
Hwy 42 South	19,881	22,353	23,811	23,951	29,699	25,127	1.9%	-15.4%
CTC	19,356	21,076	24,482	85,460	39,360	77,518	5.8%	96.9%
S Boulder Rd	14,229	40,707	42,550	46,284	50,465	22,961	1.7%	-54.5%
Hwy 42 North	6,454	8,022	6,987	8,191	9,353	12,489	0.9%	33.5%
Pine Street	5,853	5,681	4,970	7,288	5,033	8,585	0.6%	70.6%
Centennial Valley	1,057	9,357	2,736	7,380	2,174	19,201	1.4%	783.3%
S Suburban	2,832	2,324	4,653	5,809	5,144	4,364	0.3%	-15.2%
Residential	1,271	2,895	2,681	2,637	4,338	2,896	0.2%	-33.2%
Total Revenue	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863		
% Of Change	8.7%	8.4%	9.0%	12.2%	6.0%			

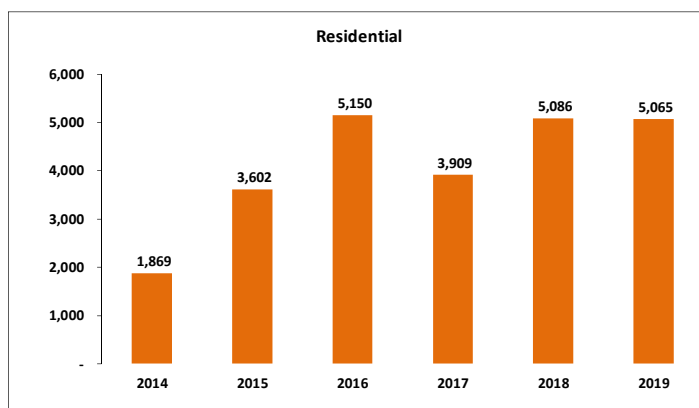
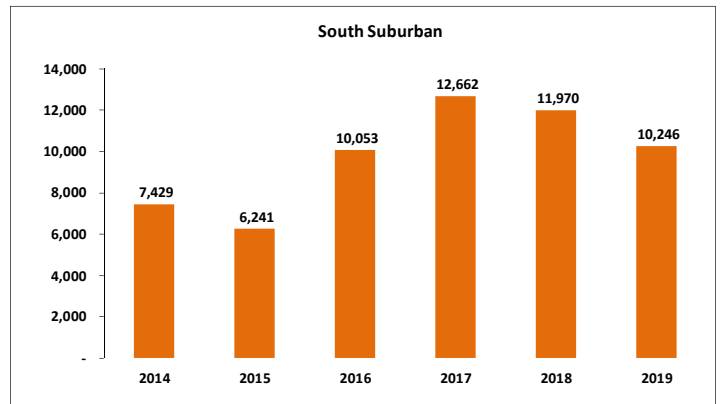
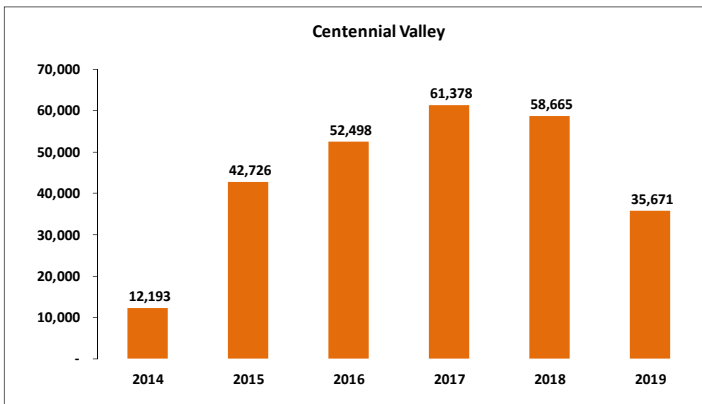
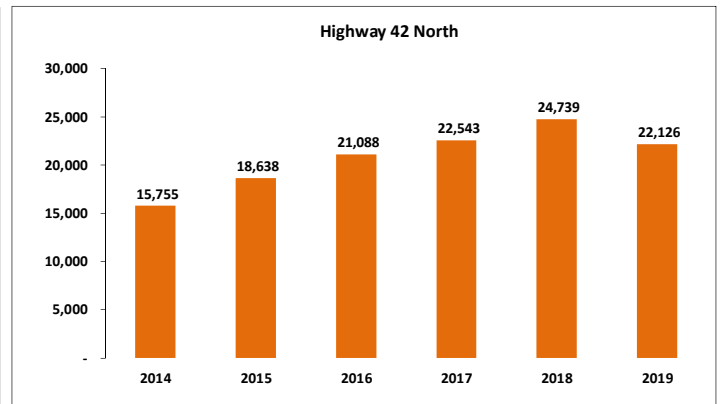
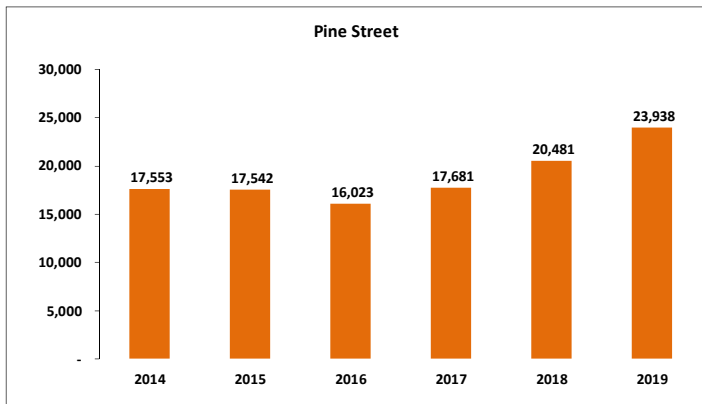
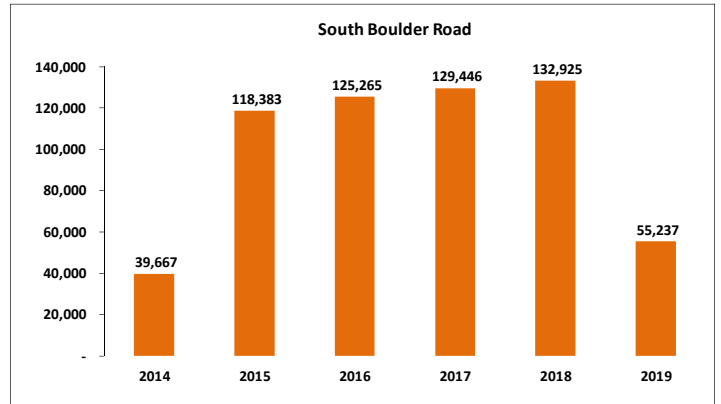
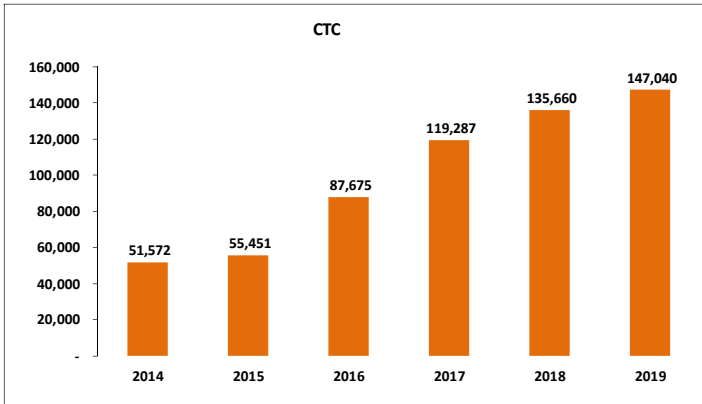


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Mar. 2019)

	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	% of Total
Outside City	714,496	6.3%	771,732	8.0%	752,113	-2.5%	895,098	19.0%	975,459	9.0%	1,094,195	12.2%	#DIV/0!
Interchange	682,747	3.2%	700,226	2.6%	771,461	10.2%	880,538	14.1%	922,864	4.8%	895,733	-2.9%	#DIV/0!
Louisville Plaza	434,288	5.7%	468,885	8.0%	504,608	7.6%	493,367	-2.2%	569,132	15.4%	522,089	-8.3%	#DIV/0!
Downtown	189,397	12.2%	199,488	5.3%	219,764	10.2%	220,866	0.5%	248,506	12.5%	257,447	3.6%	#DIV/0!
McCaslin North	176,869	7.2%	180,677	2.2%	231,307	28.0%	176,956	-23.5%	197,136	11.4%	201,410	2.2%	#DIV/0!
Hwy 42 South	54,877	10.7%	64,983	18.4%	64,722	-0.4%	66,301	2.4%	77,487	16.9%	72,653	-6.2%	#DIV/0!
CTC	51,572	3.0%	55,451	7.5%	87,675	58.1%	119,287	36.1%	135,660	13.7%	147,040	8.4%	#DIV/0!
South Boulder Rd	39,667	27.3%	118,383	198.4%	125,265	5.8%	129,446	3.3%	132,925	2.7%	55,237	-58.4%	#DIV/0!
Pine Street	17,553	-10.9%	17,542	-0.1%	16,023	-8.7%	17,681	10.3%	20,481	15.8%	23,938	16.9%	#DIV/0!
Hwy 42 North	15,755	3.7%	18,638	18.3%	21,088	13.1%	22,543	6.9%	24,739	9.7%	22,126	-10.6%	#DIV/0!
Centennial Valley	12,193	1.5%	42,726	250.4%	52,498	22.9%	61,378	16.9%	58,665	-4.4%	35,671	-39.2%	#DIV/0!
South Suburban	7,429	-5.7%	6,241	-16.0%	10,053	61.1%	12,662	25.9%	11,970	-5.5%	10,246	-14.4%	#DIV/0!
Residential	1,869	-44.5%	3,602	92.8%	5,150	43.0%	3,909	-24.1%	5,086	30.1%	5,065	-0.4%	#DIV/0!
	2,398,712	5.8%	2,648,576	10.4%	2,861,726	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	

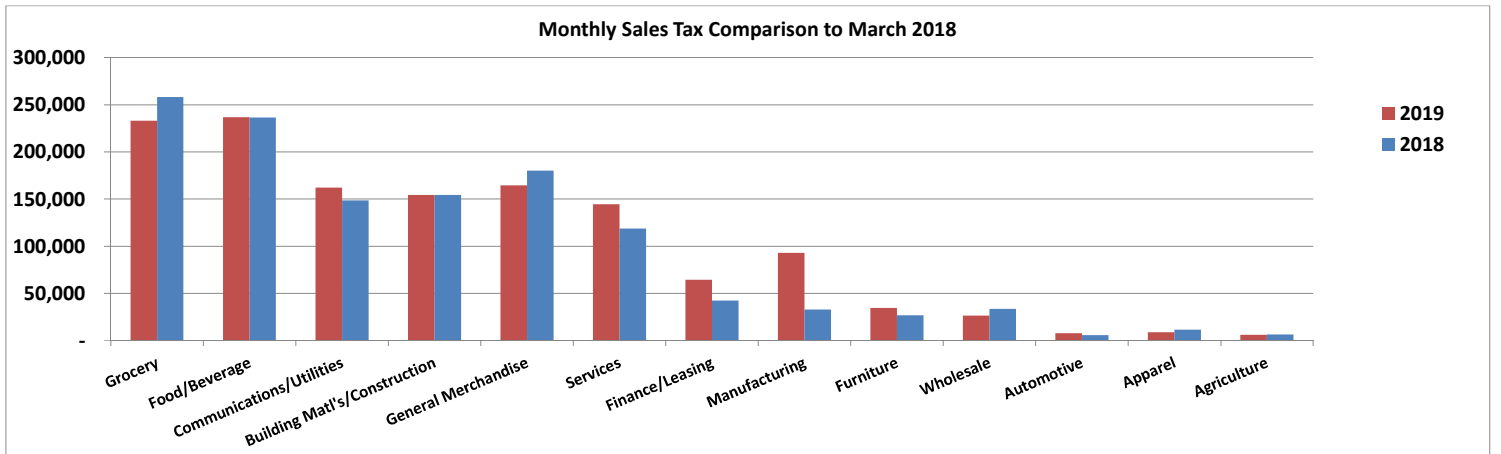
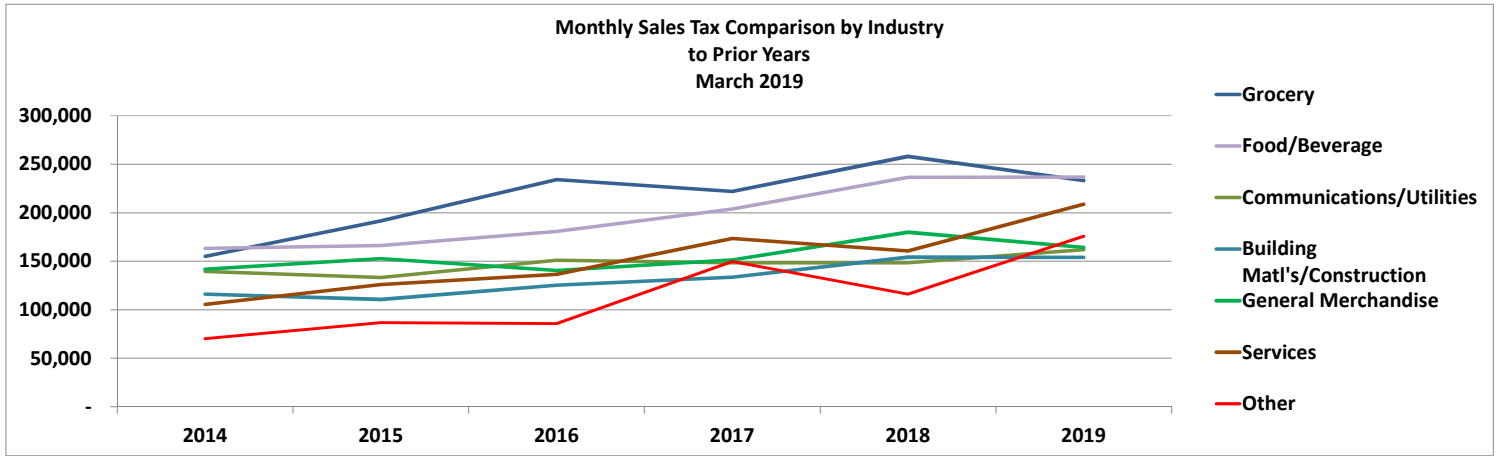


CITY OF LOUISVILLE
Revenue History by Area (Jan. - Mar. 2019)



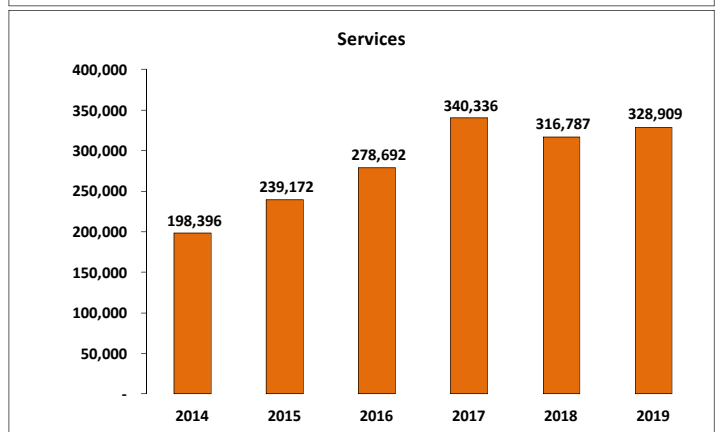
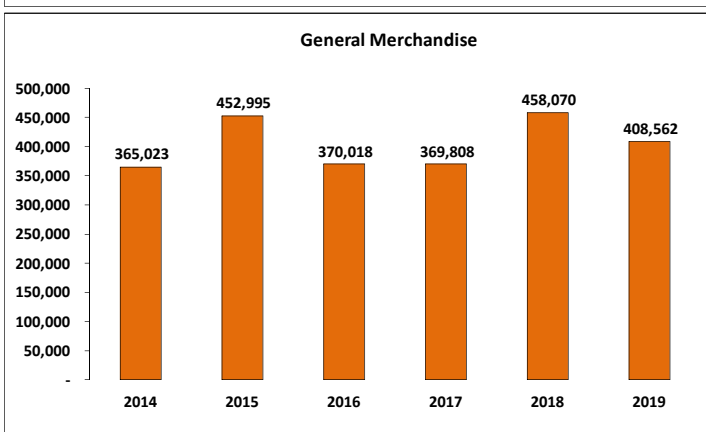
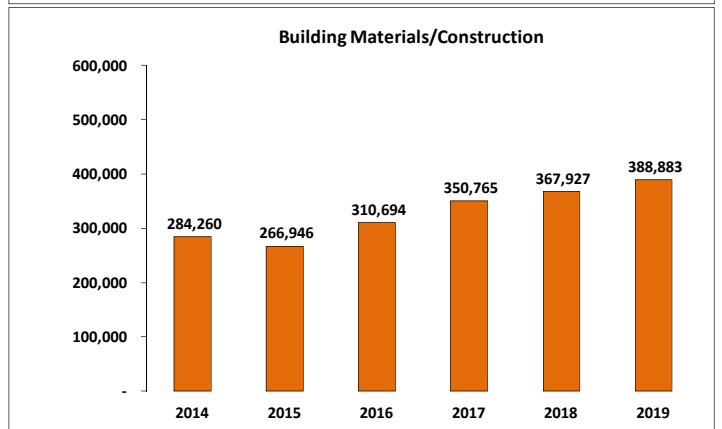
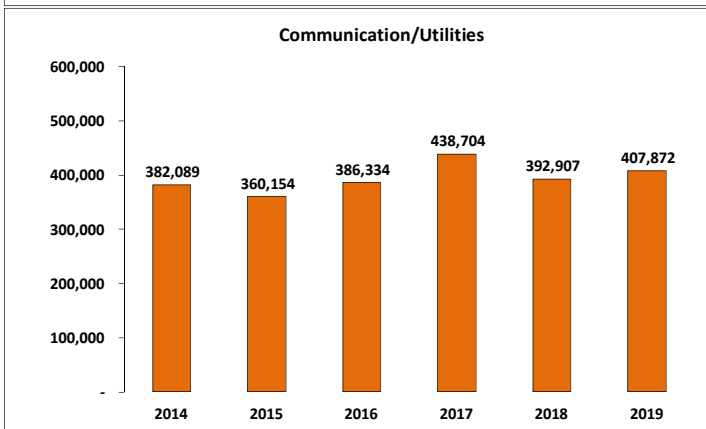
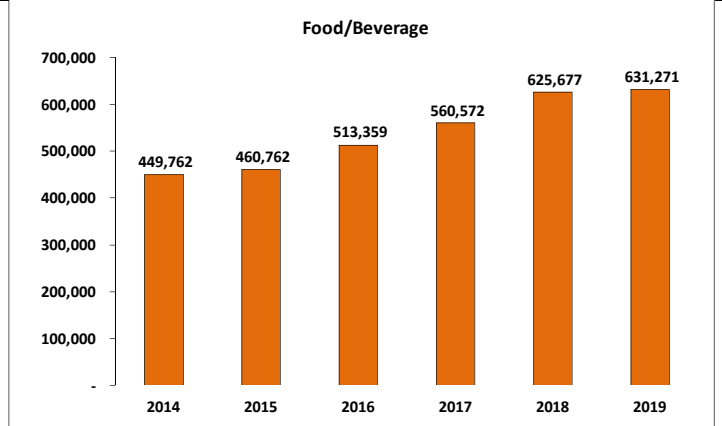
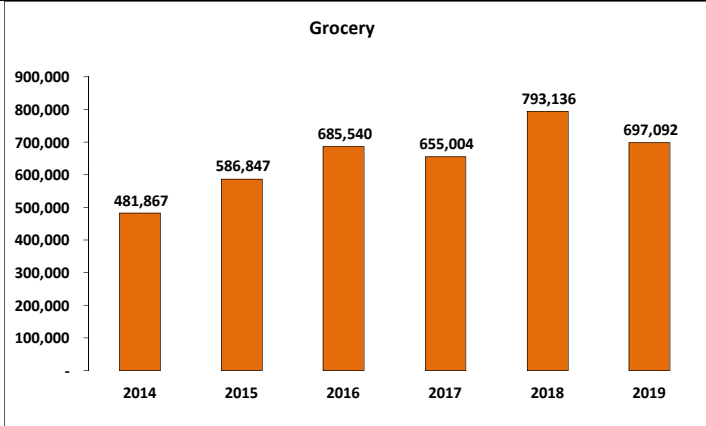
Monthly Sales Tax Revenue Comparisons by Industry (March 2019)

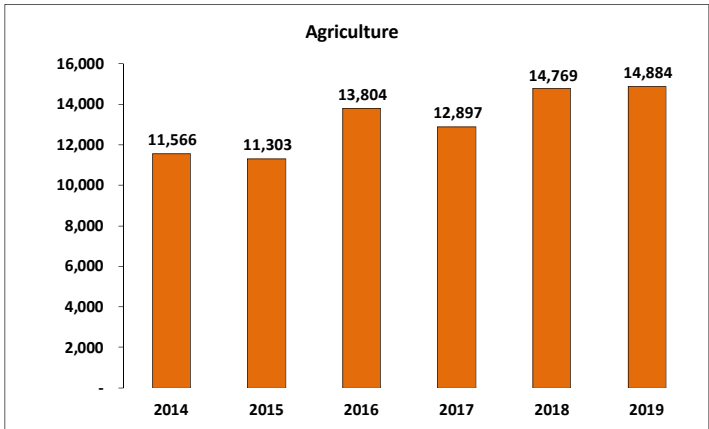
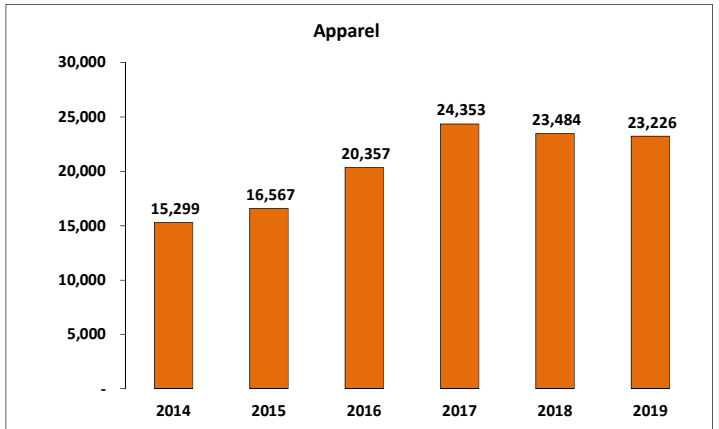
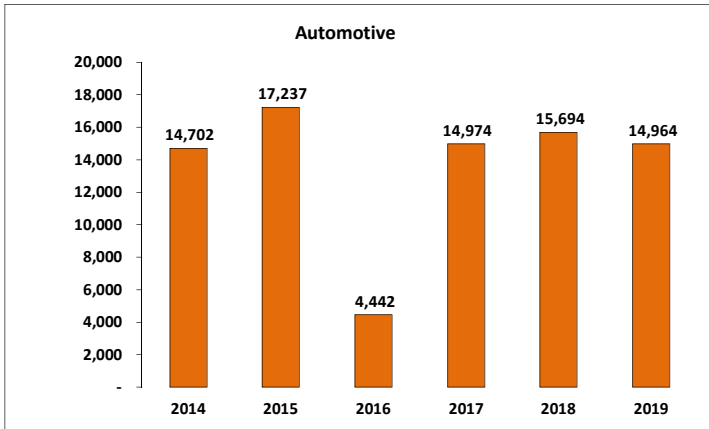
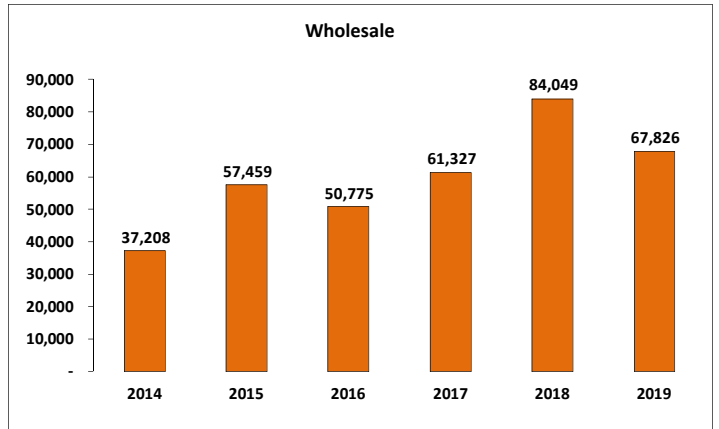
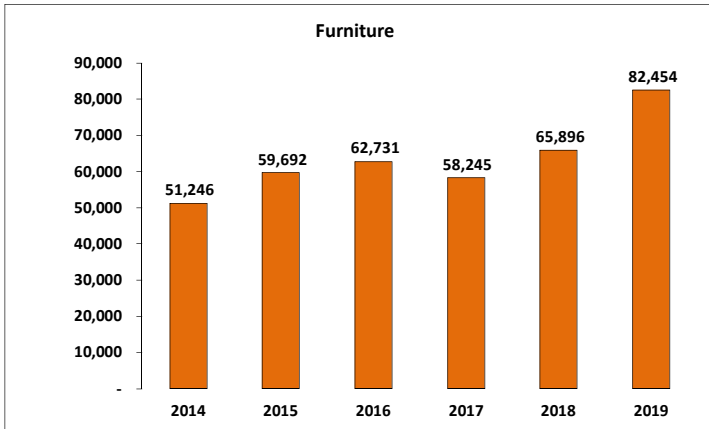
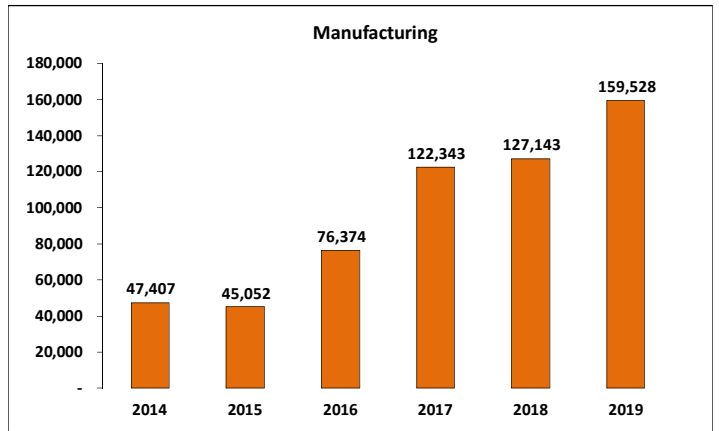
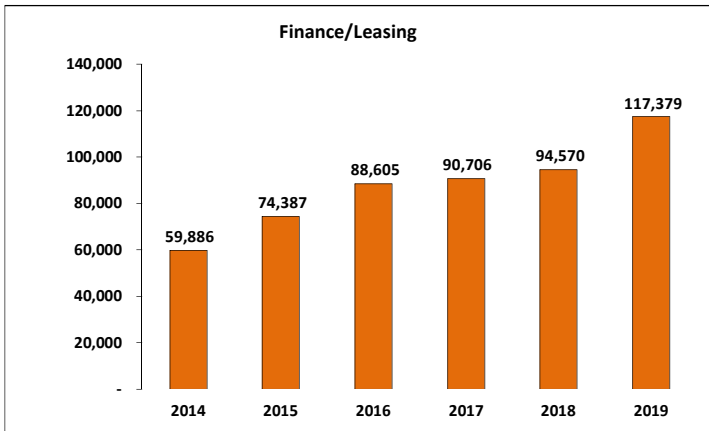
AREA NAME	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	% Of Total	% Change
Grocery	155,138	191,554	234,348	221,973	258,135	233,069	17.5%	-9.7%
Food/Beverage	163,231	166,228	180,743	204,020	236,463	236,831	17.7%	0.2%
Communications/Utilities	139,523	133,177	151,047	148,512	148,555	162,029	12.1%	9.1%
Building Mat'l's/Construction	116,147	110,586	125,280	133,492	154,244	154,218	11.6%	0.0%
General Merchandise	141,923	152,607	140,580	151,526	179,915	164,310	12.3%	-8.7%
Services	75,869	90,917	98,687	136,242	118,472	144,496	10.8%	22.0%
Finance/Leasing	29,677	35,106	37,801	37,309	42,235	64,192	4.8%	52.0%
Manufacturing	16,313	24,070	24,460	84,837	32,739	92,788	7.0%	183.4%
Furniture	19,729	24,510	23,573	22,777	26,681	34,342	2.6%	28.7%
Wholesale	17,733	21,326	23,768	22,908	33,488	26,267	2.0%	-21.6%
Automotive	5,300	5,229	1,273	5,169	5,597	7,523	0.6%	34.4%
Apparel	7,019	7,244	7,953	9,396	11,321	8,728	0.7%	-22.9%
Agriculture	4,155	4,296	4,614	4,664	6,244	6,070	0.5%	-2.8%
Totals	891,756	966,850	1,054,127	1,182,825	1,254,090	1,334,863		
% Of Change	8.7%	8.4%	9.0%	12.2%	6.0%	6.4%		



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Mar. 2019)

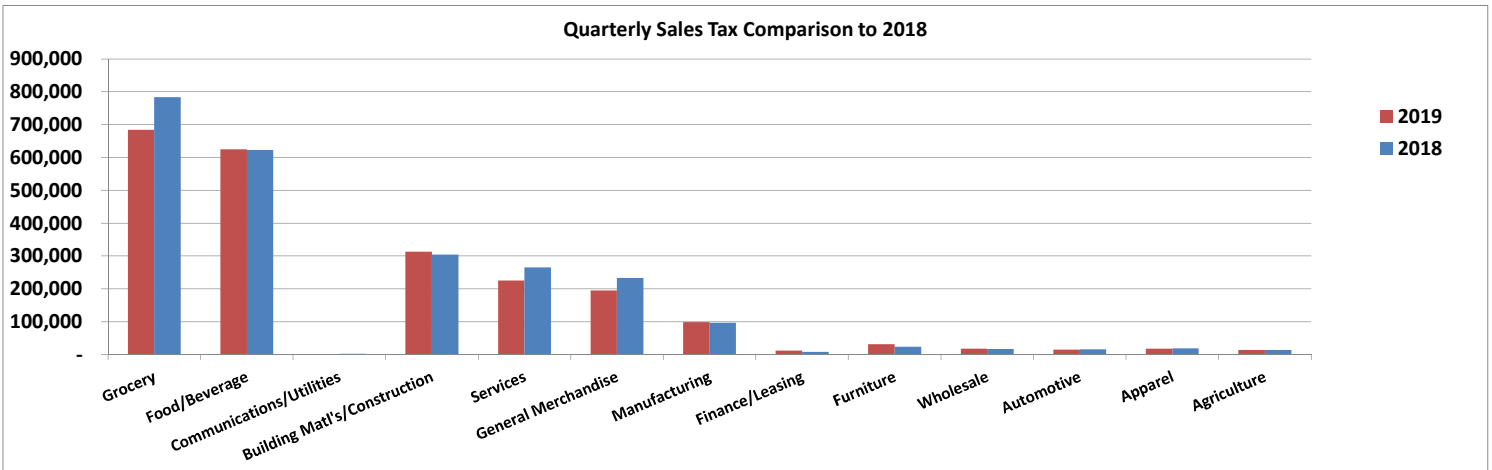
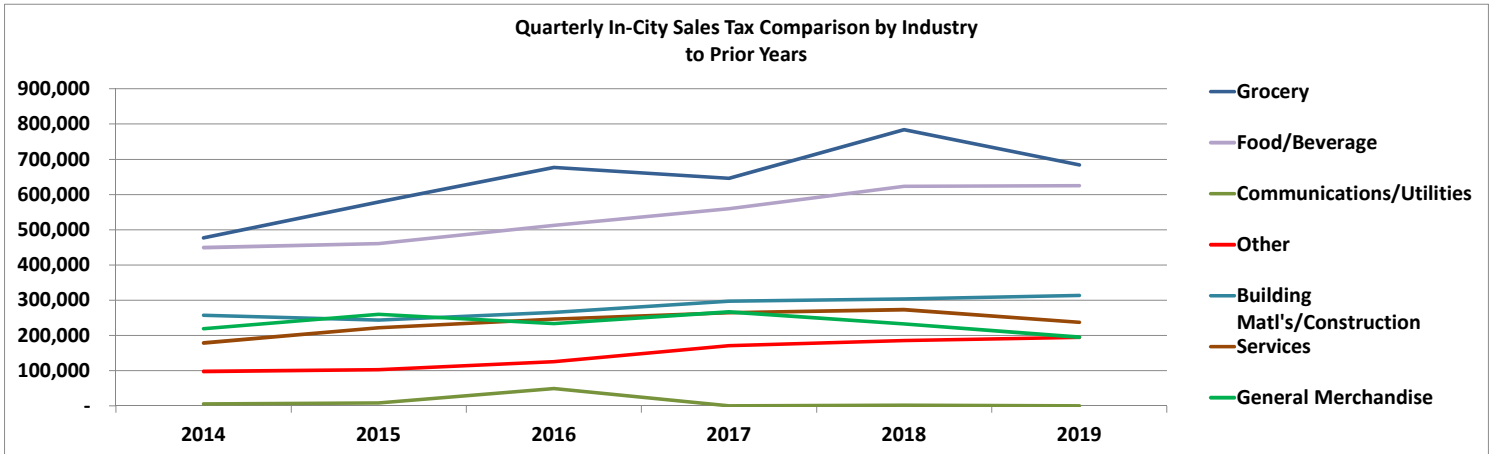
	2014	% Var	2015	% Var	2016	% Var	2017	% Var	2018	% Var	2019	% Var	% of Total
Grocery	481,867	1.1%	586,847	21.8%	685,540	16.8%	655,004	-4.5%	793,136	21.1%	697,092	-12.1%	20.9%
Food/Beverage	449,762	9.0%	460,762	2.4%	513,359	11.4%	560,572	9.2%	625,677	11.6%	631,271	0.9%	18.9%
Comm./Util.	382,089	7.8%	360,154	-5.7%	386,334	7.3%	438,704	13.6%	392,907	-10.4%	407,872	3.8%	12.2%
Bldg Mat'l's.	284,260	2.1%	266,946	-6.1%	310,694	16.4%	350,765	12.9%	367,927	4.9%	388,883	5.7%	11.6%
Merchandise	365,023	23.8%	452,995	24.1%	370,018	-18.3%	369,808	-0.1%	458,070	23.9%	408,562	-10.8%	12.2%
Services	198,396	-14.5%	239,172	20.6%	278,692	16.5%	340,336	22.1%	316,787	-6.9%	328,909	3.8%	9.8%
Fin./Lease	59,886	-4.6%	74,387	24.2%	88,605	19.1%	90,706	2.4%	94,570	4.3%	117,379	24.1%	3.5%
Manufacturing	47,407	-2.1%	45,052	-5.0%	76,374	69.5%	122,343	60.2%	127,143	3.9%	159,528	25.5%	4.8%
Furniture	51,246	31.1%	59,692	16.5%	62,731	5.1%	58,245	-7.2%	65,896	13.1%	82,454	25.1%	2.5%
Wholesale	37,208	5.0%	57,459	54.4%	50,775	-11.6%	61,327	20.8%	84,049	37.0%	67,826	-19.3%	2.0%
Automotive	14,702	-5.3%	17,237	17.2%	4,442	-74.2%	14,974	237.1%	15,694	4.8%	14,964	-4.7%	0.4%
Apparel	15,299	29.0%	16,567	8.3%	20,357	22.9%	24,353	19.6%	23,484	-3.6%	23,226	-1.1%	0.7%
Agriculture	11,566	121.9%	11,303	-2.3%	13,804	22.1%	12,897	-6.6%	14,769	14.5%	14,884	0.8%	0.4%
	2,398,712	5.8%	2,648,576	10.4%	2,861,725	8.0%	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	





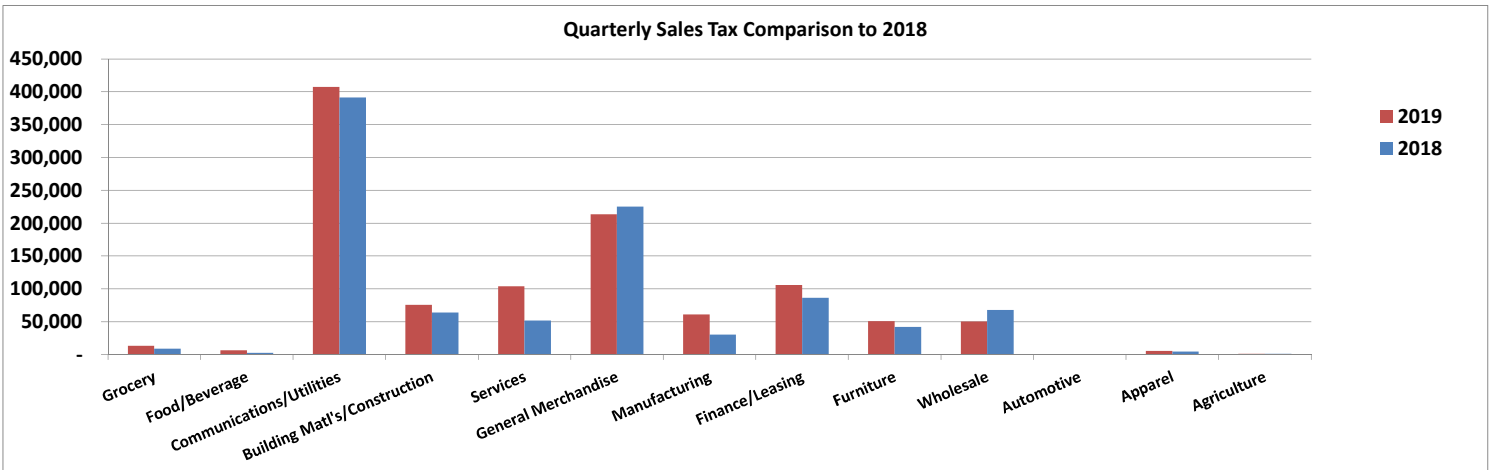
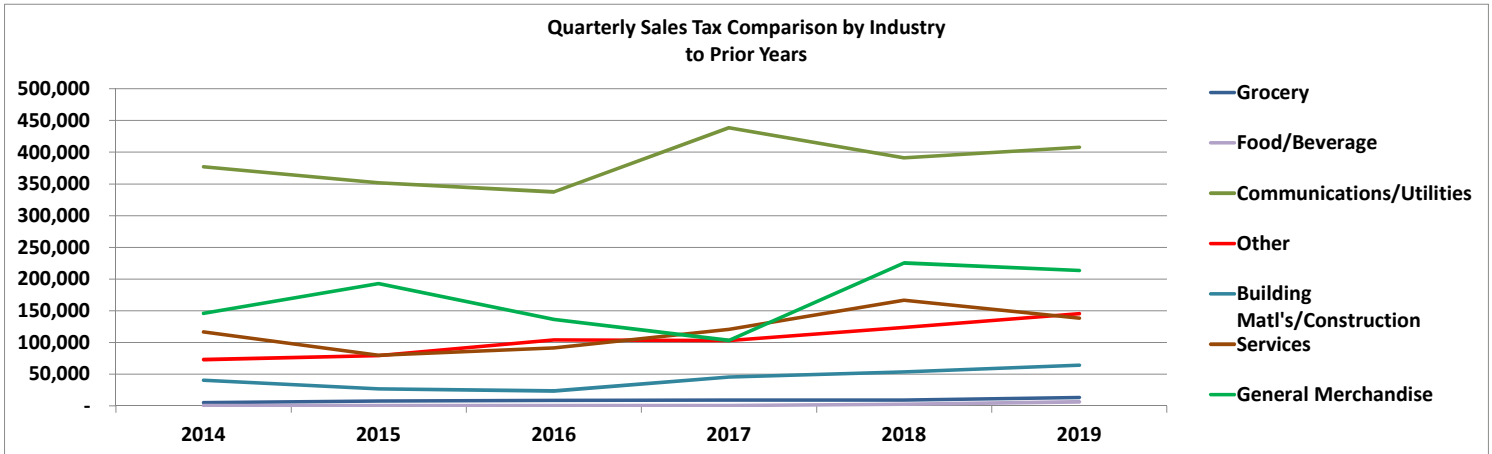
Quarterly Sales Tax Revenue Comparisons by Industry - Inside City Area

INDUSTRY NAME	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	% Of Total	% Change
Grocery	476,758	579,011	677,121	645,962	784,067	683,857	30.4%	-12.8%
Food/Beverage	449,341	460,507	512,866	560,007	623,324	624,993	27.8%	0.3%
Communications/Utilities	5,229	8,351	48,988	233	1,791	285	0.0%	-84.1%
Building Mat'l's/Construction	257,376	243,386	265,090	296,999	303,882	313,258	13.9%	3.1%
Services	169,364	212,124	235,490	255,285	265,166	225,171	10.0%	-15.1%
General Merchandise	219,070	260,238	233,643	266,504	232,807	195,091	8.7%	-16.2%
Manufacturing	29,741	24,810	54,000	89,644	97,070	98,711	4.4%	1.7%
Finance/Leasing	9,167	10,040	10,964	9,274	8,014	11,650	0.5%	45.4%
Furniture	19,837	24,708	24,032	17,469	23,912	31,633	1.4%	32.3%
Wholesale	8,121	11,465	13,686	16,629	16,329	17,541	0.8%	7.4%
Automotive	14,696	16,644	4,377	14,911	15,678	14,746	0.7%	-5.9%
Apparel	14,136	14,448	17,057	19,227	18,891	17,700	0.8%	-6.3%
Agriculture	11,380	11,110	12,298	12,791	13,718	14,017	0.6%	2.2%
Totals	1,684,216	1,876,843	2,109,613	2,204,935	2,404,649	2,248,654		
% Of Change	5.6%	11.4%	12.4%	4.5%	9.1%	-6.5%		

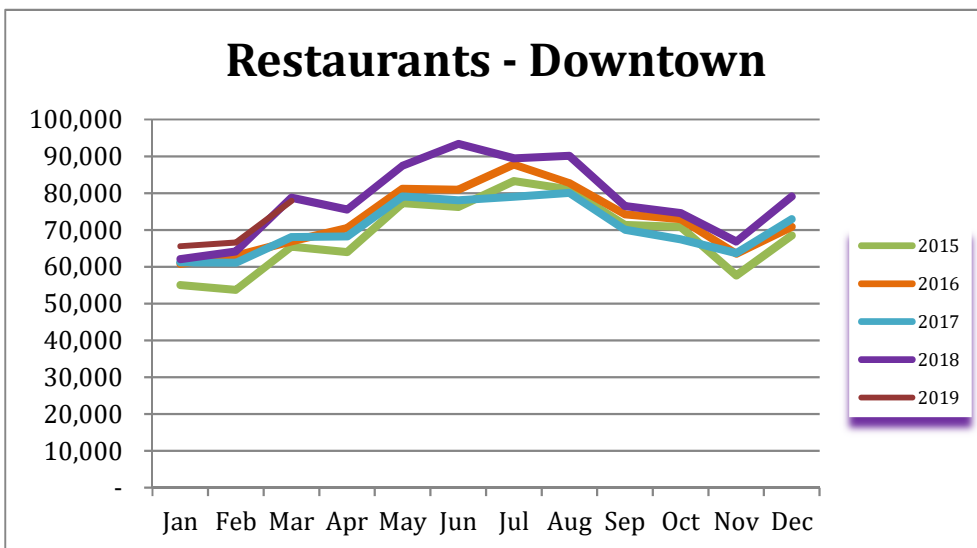
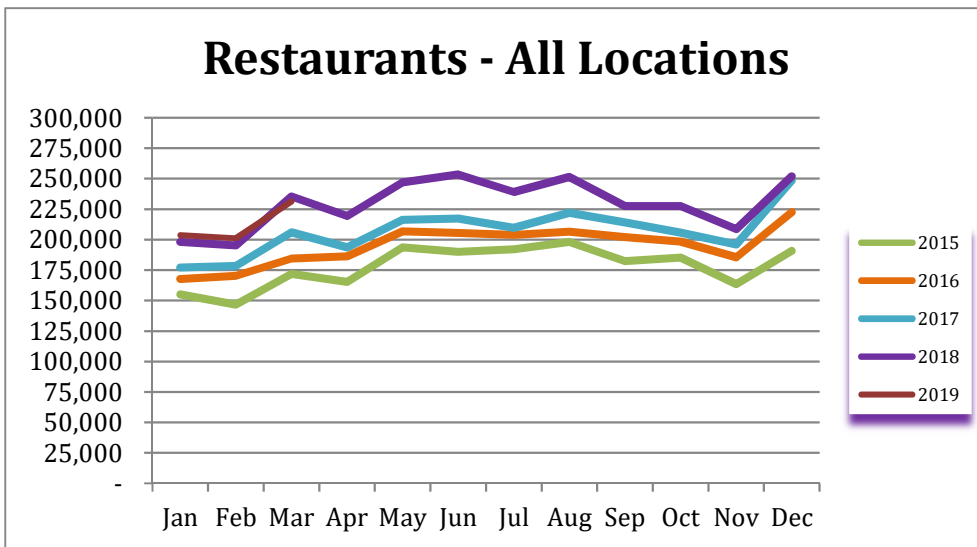
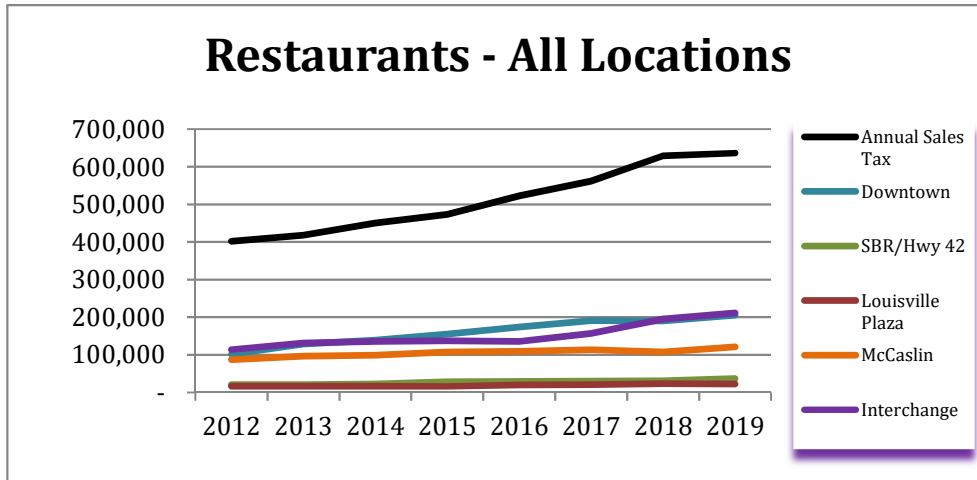


Quarterly Sales Tax Revenue Comparisons by Industry - Outside City Area

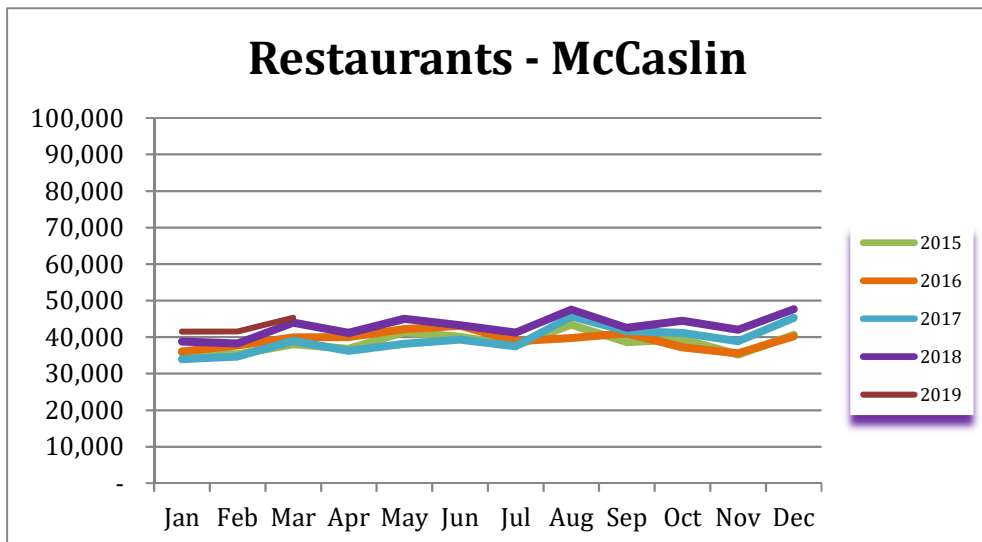
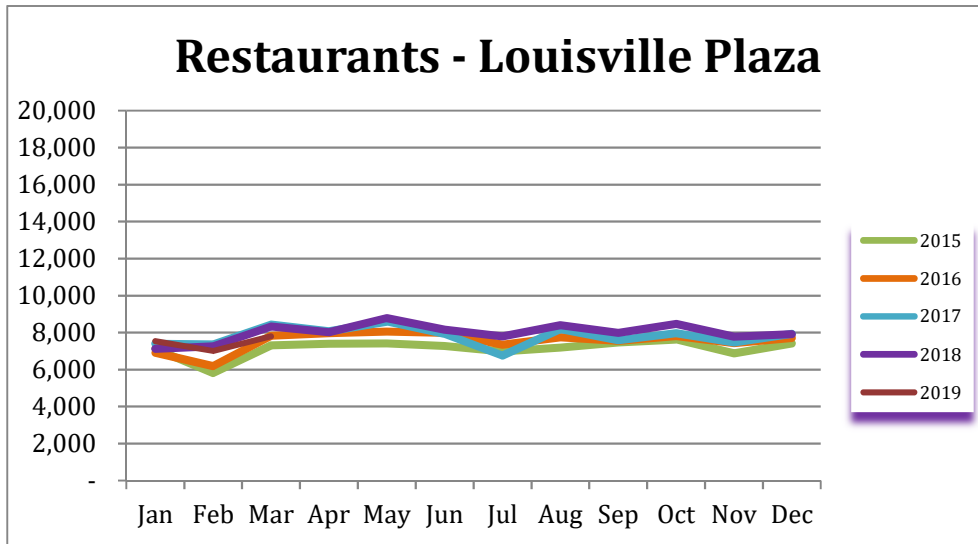
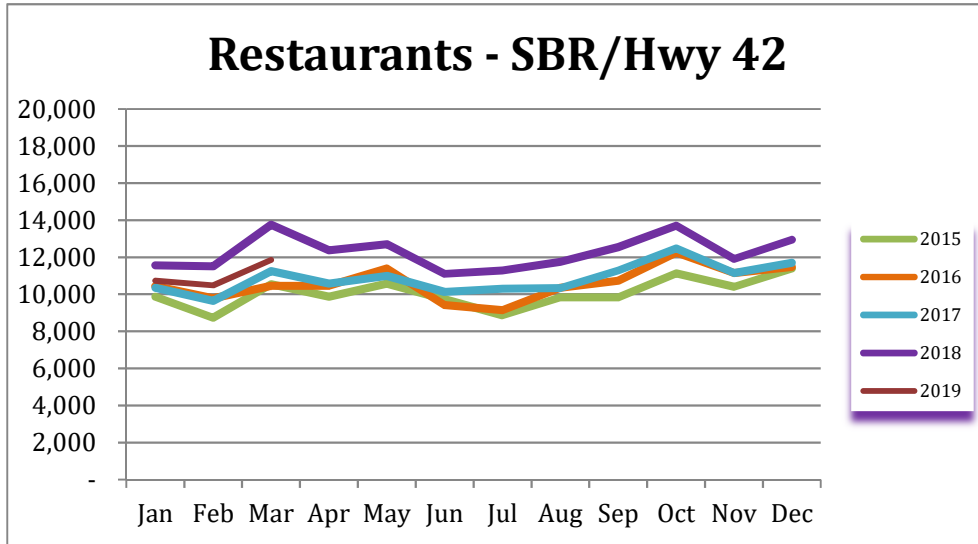
INDUSTRY NAME	2014 Actual	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	% Of Total	% Change
Grocery	5,109	7,836	8,419	9,042	9,069	13,234	1.2%	45.9%
Food/Beverage	421	255	493	565	2,353	6,278	0.6%	166.8%
Communications/Utilities	376,860	351,803	337,347	438,471	391,116	407,587	37.2%	4.2%
Building Mat'l's/Construction	26,884	23,560	45,604	53,766	64,045	75,625	6.9%	18.1%
Services	29,032	27,048	43,202	85,051	51,621	103,737	9.5%	101.0%
General Merchandise	145,954	192,757	136,375	103,304	225,263	213,471	19.5%	-5.2%
Manufacturing	17,665	20,242	22,373	32,699	30,072	60,817	5.6%	102.2%
Finance/Leasing	50,720	64,347	77,640	81,432	86,556	105,729	9.7%	22.2%
Furniture	31,409	34,984	38,699	40,776	41,984	50,821	4.6%	21.0%
Wholesale	29,087	45,995	37,090	44,698	67,720	50,285	4.6%	-25.7%
Automotive	6	593	65	63	16	218	0.0%	1262.5%
Apparel	1,163	2,119	3,300	5,126	4,593	5,526	0.5%	20.3%
Agriculture	185	193	1,506	106	1,050	867	0.1%	-17.4%
Totals	714,496	771,732	752,113	895,098	975,459	1,094,195		
% Of Change	6.3%	8.0%	-2.5%	19.0%	9.0%	12.2%		



Restaurant Graphs March 2019



**Restaurant Graphs
March 2019**



CITY OF LOUISVILLE
2018 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2012 - 2019)
3/31/2019

MONTH	2012	2013	2014	2015	2016	2017	2018*	2019
January	681,326	777,242	798,792	930,279	886,723	1,052,366	1,141,972	1,071,558
February	656,603	669,879	708,164	751,446	920,875	864,842	984,046	936,429
March	816,468	820,313	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863
April	757,617	870,965	990,489	926,082	949,906	1,044,230	1,131,949	-
May	855,685	918,954	928,421	931,057	1,032,963	1,183,115	1,284,619	-
June	890,833	895,906	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894	-
July	794,745	856,770	866,647	1,026,333	1,136,035	1,137,813	1,247,212	-
August	776,002	821,538	983,356	983,178	1,050,800	1,119,641	1,198,848	-
September	836,117	1,017,791	974,352	1,097,796	1,153,466	1,209,258	1,425,270	-
October	737,769	827,461	876,022	948,794	1,003,857	1,154,708	1,187,020	-
November	855,913	812,544	867,460	933,235	1,005,580	1,112,434	1,113,867	-
December	1,091,578	1,125,418	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403	-
Total Tax	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 3,342,849
Tax Variance %	7.0%	6.8%	7.5%	7.0%	7.2%	8.7%	9.8%	-78.2%

QUARTERLY SUMMARY	2012	2013	2014	2015	2016	2017	2018*	2019
1st Quarter	2,154,396	2,267,435	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849
2nd Quarter	2,504,135	2,685,825	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462	-
3rd Quarter	2,406,864	2,696,099	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330	-
4th Quarter	2,685,259	2,765,423	3,037,779	3,242,820	3,430,379	3,821,190	4,190,290	-
Tax Incr/(Decr)	153,753	113,039	131,276	249,864	213,151	238,306	280,076	(37,259)
Tax Variance %	7.7%	5.2%	5.8%	10.4%	8.0%	8.3%	9.0%	-1.1%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

