Business Retention & Development Committee

Monday, August 5, 2019
8:00 AM – 10:00 AM
Library Meeting Room
951 Spruce Street
(entry on the north side of building)

I. Call to Order
II. Roll Call
III. Approval of May 6, 2019 Minutes
IV. Approval of Agenda
V. Public Comments on Items Not on the Agenda
VI. Business Matters of Committee
   1. Centennial Valley Parcel O General Development Plan Update
   3. BRaD Next Steps
   4. Business Forum Follow-Up
VII. Council Liaison Update
VIII. ED Report
IX. Reports from committee members –
   • Potential Discussion Items for Next Meeting: September 2, 2019 is a holiday, will need to pick an alternate date.
X. Adjourn
City Council
Business Retention and Development Committee

Meeting Minutes
May 6, 2019
Library Meeting Room
951 Spruce Street
Louisville, CO 80027

I. CALL TO ORDER – The meeting was called to order by Chair Oberholzer at 8:00 AM in the Library Meeting Room at the Louisville Public Library, 951 Spruce Street, Louisville, Colorado 80027.

II. ROLL CALL – The following members were present:

Committee Members Present:
Scott Reichenberg
Nicole Mansour
Steve Erickson
Mark Oberholzer
Todd Budin
Darryl LaRue
Shelley Angell

Council Liaisons:
Council Members Susan Loo and Chris Leh

Absent Committee Members: None

Staff Present:
Aaron DeJong, Economic Development Director
Heather Balser, City Manager
Rob Zuccaro, Director – Planning & Building Safety Director

Others Present: Janet Kaiser, Mike Deborski, Jim Tienken

MEETING WAS CALLED TO ORDER BY COMMITTEE CHAIR OBERHOLZER
III. APPROVAL OF APRIL 1, 2019 MINUTES – On proper motion, the Committee approved the BRaD Committee minutes of April 1, 2019.

IV. APPROVAL OF AGENDA – Approved.

V. PUBLIC COMMENTS ON ITEMS NOT ON THE AGENDA: Janet Kaiser, owner of Kaiser Lock & Key, expressed her interest in becoming more engaged with business matters in the City. She has concerns about the state of retail in town and would like to know more.

Mike Deborski, owner of [Olde Style Sausage, thanked Councilperson Susan Loo for looking out for Louisville business interests on Council. Mr. Deborski expressed his concern that there is not housing affordable for his workers in Louisville, requiring them to live far from his business.

VI. BUSINESS MATTERS OF THE COMMITTEE:

1. Business Assistance Program Review
   Mr. DeJong gave a presentation on the performance of projects receiving financial assistance through the City’s BAP program. He summarized the components of incentives for approved projects, the number of active, completed, and not completed projects. DeJong stated the BAP program has yielded significant investments and revenue generation in the City.

   Members discussed the information and asked questions of Mr. DeJong and City Manager Ms. Balser about the program and the analysis. An additional data point that would be of interest by the Committee was to extrapolate added property taxes, consumer use tax, and employee spending in the analysis for future versions. They did not have items needed for further discussion or proposed changes to the program.

2. June Business Forum Discussion: Mr. DeJong gave an update on the planning for the June 13, 2019 Louisville Business Forum. Dr. Wobbekind will be presenting his Colorado Outlook report. FirstBank is sponsoring the light breakfast. The first email blast will be going out this week. Looking to have 150-200 attendees.

VII. COUNCIL LIAISON UPDATE.
- Councilperson Susan Loo gave an update on upcoming discussion topics slated for City Council consideration.

VIII. RETENTION VISITS. Mr. DeJong met with Robert Kearney with Speedy Sparkle Car Wash. They discussed growth in the area around the location, concepts to improve his signage for the property, and discussed challenges through the building permit approval and completion process.
IX. **ED REPORT.** Mr. DeJong referred Committee members to his Economic Development Update in the Committee packet.

X. **REPORTS FROM COMMITTEE MEMBERS.** None.

XI. **POTENTIAL DISCUSSION ITEMS FOR NEXT MEETING.** The Committee identified the following topics for potential discussion at the next meeting to be held on June 3, 2019:
   - Transportation Master Plan
   - McCaslin GDP Amendment

XII. **ADJOURN** – The meeting adjourned at 9:30 am.
Date: July 22, 2019

To: Chair Oberholzer and Members of the Business Retention and Development Committee

From: Rob Zuccaro, AICP, Planning and Building Safety Director

Re: Centennial Valley Parcel O General Development Plan Update

Staff will provide an update on the General Development Plan (GDP) amendment request for Lots 2 and 3, Parcel O in Centennial Valley. These two properties include the former Sam’s Club (Lot 2) and the Kohl’s (Lot 3), which the City expects will close by the end of this year. The GDP amendment would result in zoning changes to the allowed land uses, densities and heights for these two lots, and require that any future redevelopment provide public gather spaces and a more pedestrian friendly, multimodal block structure and street cross section. The GDP amendment is a primary recommendation from the McCaslin Parcel O Redevelopment Study, which the City completed in early 2019. The Planning Commission reviewed the GDP amendment on June 13, 2019 and recommended conditional approval to City Council (draft meeting minutes attached). The GDP amendment is currently scheduled for first reading at City Council on August 20th and public hearing on September 3rd.

The following link is the packet provided to the Planning Commission for review of the GDP amendment. The McCaslin Parcel O Redevelopment Study is included in the packet starting on p. 17.

https://www.louisvilleco.gov/Home/ShowDocument?id=23485

Attachments:
- Presentation
- Draft June 13, 2019 Planning Commission Minutes
Business Retention and Development Committee

August 5, 2019

Lots 2 and 3 Parcel O GDP Amendment Update

Lots 2 and 3, Parcel O GDP Amendment

Background

- Part of Centennial Valley GDP – 1983
- Parcel O Originally Mix of Commercial/Retail and Residential
Lots 2 and 3, Parcel O GDP Amendment

Background

- Large Lot and “Super Block” Development Structure
- Lacks Connectivity and Visibility – Outdated Site Design Concept
- 128K Sq. Ft. Vacant/Underutilized Sam’s Club and 86K Sq. Ft. Kohl’s Expected to be Vacant
- Main Retail Corridor and Critical to Sales Tax Base Needed for Fiscal Health of City

Lots 2 and 3, Parcel O GDP Amendment

Background

- City-Initiated Redevelopment Study – Completed February 2019
- Study Focus:
  - Market Supported and Financially Viable Redevelopment Options
  - Regulatory Barriers/Private Restrictions
  - Community Desired Redevelopment Options
  - Fiscal Impact to City
Study Findings:
- Retail Market Changing – E-commerce
- McCaslin Trade Area Transformed from Regional to Localized Market
- Future Retail Demand in Trade Area Limited
  - 30,000 of 150,000 Sq. Ft. Anticipated Capture
- Fewer Large Format Retailers
- Financial and Market Feasibility Improves if Zoning Changed to Allow Supportive Uses (e.g. Residential, and Entertainment) and Slightly Higher Density
- Community Engagement Indicates Desire for More Walkable, Pedestrian Friendly Redevelopment, Public Gather Spaces and More Boutique-Type Retail
- Fiscal Impact Positive for All Studied Redevelopment Scenarios

Study Test Scenarios:
- Alt 1: Re-Tenant Current Buildings
- Alt 2: Partial Redevelopment of Parcel O, Lots 2 and 3
- Alt 3: Major Redevelopment of Parcel O

Alternatives Tested Against:
- Market Support
- Financial Feasibility
- Community Support
- Fiscal Impact to City
Lots 2 and 3, Parcel O GDP Amendment

Background

Study Recommendations:

- Modify GDP to Allow Greater Variety of Uses, Including Multi-Family Housing to Incentivize Retail Development
- Provide Additional Density and Allow Non-Sales Tax Generating Supportive Uses
- Improve Connectivity and Provide Public Amenities Such and Gather Spaces
- Focus Retail Development on Community Oriented Uses
- Work with Property Owner to Update Covenants to Align with Desired Uses
- Invest in Public Improvements and Amenities
**Study Recommendations:**

- **Modify GDP to Allow Greater Variety of Uses, Including Multi-Family Housing to Incentivize Retail Development**
- **Provide Additional Density and Allow Non-Sales Tax Generating Supportive Uses**
- **Improve Connectivity and Provide Public Amenities Such and Gather Spaces**
- **Focus Retail Development on Community Oriented Uses**
- **Work with Property Owner to Update Covenants to Align with Desired Uses**
- **Invest in Public Improvements and Amenities**
Lots 2 and 3, Parcel O GDP Amendment
Proposal

**GDP Amendment:**
- Expand Allowed Uses - Entertainment/Commercial Amusement and Multi-Family
- Residential Cap - 240 Units (Incentives up to 384 Units)
- Commercial Density Increase - 0.2 to 0.3 FAR
- Retail Concurrency with New Residential Development - Every 12 Units Requires 1,000 Sq. Ft. of Retail/Restaurant and 4,000 Sq. Ft. of Other Commercial Uses
- Public Space Requirement with New Residential Development – 7% of Area with 80% Contiguous
- New Multi-Modal Street and Block Structure – 400-600’ Street Grid
- Height Increase – Allow 2-3 Stories in Buffer Area and 3-4 Stories in Core Area

Lots 2 and 3, Parcel O GDP Amendment
Proposal

**Residential Incentives:**
- Allows up to 48 Additional Units Per Incentive
- Capped at 384 Units

<table>
<thead>
<tr>
<th>Incentive</th>
<th>Description</th>
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<tr>
<td>Affordable Housing Incentive(^2)</td>
<td>New residential development that assembles a minimum of 20 acres of land and includes a minimum 12% of the units restricted as permanently affordable (60-120% AMI) receives up to a 20% bonus (48 units) on the residential cap.</td>
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<td>Public Space Incentive(^2)</td>
<td>New development that provides a minimum of 12% of land area for public spaces receives up to a 20% bonus (48 units) on the residential cap. A minimum of 80% of the Public Spaces must be contiguous.</td>
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<tr>
<td>Land Assemblage Incentive(^2)</td>
<td>Any development that assembles a minimum of 20 acres in land area for redevelopment under a single Planned Unite Development receives up to a 20% (48 unit) bonus on the residential cap. A maximum of 87,000 square feet of existing building area may be utilized within the development plans.</td>
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Lots 2 and 3, Parcel O GDP Amendment Proposal

**Height Proposal:**

- Current Height Limited to 35’
- Proposed Buffer and Core Area Heights
- Property Owners Requested allowance up to 4-Stories for Residential (Does Not Change Density Cap)
- City Council Supports 3-Story Heights in Corridor When Studied for Commercial Uses, but with Buffer to Residential – Have not Considered 4-Story Development

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**Mixed Commercial Buffer**

- 3 Story Residential - 35’ height max to parapet or roof ridge and 40’ height max to mechanical.
- 2 Story Commercial - 30’ height max to parapet or roof ridge and 35’ height max to mechanical.

**Mixed Commercial Core**

- 4 Story Residential - 50’ height max to parapet or roof ridge and 55’ height max to mechanical.
- 3 Story Commercial - 45’ height max to parapet or roof ridge and 50’ height max to mechanical.
Mixed Commercial Buffer
3 Story Residential - 35’ height max to parapet or roof ridge and 40’ height max to mechanical.
2 Story Commercial - 30’ height max to parapet or roof ridge and 35’ height max to mechanical.

Mixed Commercial Core
4 Story Residential - 50’ height max to parapet or roof ridge and 55 height max to mechanical.
3 Story Commercial - 45’ height max to parapet or roof ridge and 50’ height max to mechanical.
Lots 2 and 3, Parcel O GDP Amendment

Analysis

Comprehensive Plan Conformance

Corridor Development Type:
Corridors typically have strong retail, commercial and multi-family development opportunities. Corridors lack integrated public spaces and typically do not have a focal point and central gathering area. Corridors typically feature a linear, not horizontal, mixture of uses.

McCaslin Framework:
Policy 3. New residential uses should first be introduced in proximity to and a relationship with existing residential areas.

Policy 4. Introduce public gathering spaces on both the east and west side of McCaslin Boulevard which will help to create an identity for the area and allow for public events.

Policy 5. Retain commercial retail land supply and promote the retention of existing commercial development as a primarily regional retail center.

Policy 14. Residential development may be allowed east of McCaslin if it is incorporated into a development proposal which provides exceptionally strong fiscal and economic benefits to the City.
**McCaslin Small Area Plan Conformance**

**Center Development Type:**

*Buildings are oriented towards the streets and sidewalks with small, consistent setbacks. Pedestrian and bike connectivity is provided by street and sidewalk networks.*

**McCaslin SAP Policies:**

*Provide Park, Plaza or Other Public Gathering Space*  
*Create Secondary Street Network and Improve Pedestrian and Bicycle Connectives*  
*2-Story Buffer to Residential*  
*Commercial Uses Only in Parcel O*

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**Traffic Analysis:**

- Compared Development Scenarios to Current Condition and Baseline Condition (Sam’s Club Occupied)
- Studied 2019 and 2040 Time Horizon
- Scenario 2, Partial Redevelopment – More Traffic AM Peak and Less Traffic in PM Peak, Overall No Adverse Impact to Study Intersections
- Scenario 3, Full Redevelopment – Less Traffic Generation than Current Uses (no intersection analysis required)
- Mixed-Use Vehicular Traffic Reduction – 10%
### Lots 2 and 3, Parcel O GDP Amendment Analysis

#### Table 8: Existing Study Intersections Level of Service Summary

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<tr>
<th>ID</th>
<th>Intersection</th>
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Call to Order – Chair Brauneis called the meeting to order at 6:33 PM.

Roll Call was taken and the following members were present:

Commission Members Present: Steve Brauneis, Chair  
Keaton Howe  
Jeff Moline  
Debra Williams  
Dietrich Hoefner

Commission Members Absent: Tom Rice, Vice Chair

Staff Members Present: Rob Zuccaro, Dir of Planning & Building Safety  
Lisa Ritchie, Senior Planner  
Felicity Selvoski, Planner/Historic Preservation  
Amelia Brackett, Planning Clerk

APPROVAL OF AGENDA
Moline moved and Howe seconded a motion to approve the June 13th, 2019 agenda. Motion passed unanimously by voice vote.

APPROVAL OF MINUTES
Howe moved and Moline seconded a motion to approve the April 11th, 2019 minutes. Motion passed unanimously by voice vote.

Williams abstained due to her absence from the meeting.

Moline moved and Williams seconded a motion to approve the May 9th, 2019 minutes. Motion passed unanimously by voice vote.

Hoefner abstained due to his absence from the meeting.

PUBLIC COMMENTS ON ITEMS NOT ON THE AGENDA
None.

NEW BUSINESS – PUBLIC HEARING ITEMS

Sireno Neighborhood Child Care Center SRU: A request for approval of a Special Review Use to allow a Neighborhood Child Care Center to provide care for up to 12 children at 224 Front Street (Resolution 8, Series 2019)

- Applicant: Front Street Child Care, Denise Ehrmann Sireno
- Case Manager: Lisa Ritchie, Senior Planner
This application, which was continued from the May 9th, 2019 meeting, has been withdrawn.

Lot 7, Block 4, Colorado Technological Center First Filing (602 Taylor Ave) PUD: A request for approval of a Planned Unit Development to allow the construction of a 22,500 sf building and associated site improvements. (Resolution 10, Series 2019)
- Applicant: RVP Architecture
- Case Manager: Felicity Selvoski, Planner/Historic Preservation

Public notice was met as required.

Selvoski presented the PUD application. The property owner, Elixinol, LLC, currently leases 10,000 square feet in the building at 638 Taylor, immediately south of the subject property, and is applying for a PUD to approve construction of a 22,500 square foot, two-story building at 602 Taylor. The site plan includes a new building, required parking, a screened loading dock, and a detention pond. Selvoski clarified that the color of the building was blue, not purple as it appeared on the computer screen. Staff found that the application met the standards in the IDDSG and Selvoski noted that the applicant was not requesting any waivers.

Staff recommends approval.

Brauneis asked for conflicts of interest. Seeing none, he invited questions of staff.

Hoefner clarified that there were no waivers and no conditions. Staff confirmed there were none requested now.

Bob Van Pelt of RVP Architecture in Boulder offered to answer questions from the Commission.

Williams asked about the materials.

Van Pelt replied that the structure was precast tilt-up concrete painted two different colors with a metal canopy around the front with glass storefronts, white doors, and white metal overhead and man doors. He stated that the construction materials were typical of the buildings in the area. He added that it was a steel structure.

Howe asked if there were any special ventilation systems required.

Van Pelt replied that there were no special requirements since they were not processing anything that would put off large amounts of fumes.

Williams asked about landscaping.

Van Pelt replied that they were planning to follow the IDDSG standards and that there would be a pedestrian area up front with a flower bed with seating that would be about 120 square feet.

Moline asked about the parking lot size and layout.
Van Pelt replied that it was designed to accommodate firetrucks and delivery trucks.

Brauneis asked for public comment. Seeing none, he asked for closing statements, closed the public hearing, and opened commissioner comments.

Williams stated that she did not see anything alarming or out of the ordinary in the application. General consensus from the other commissioners. Howe and Moline thanked the applicant for submitting a proposal that met all the requirements.

Brauneis noted that he would like to hear about water efficiency or landscaping in future project proposals.

Williams made a motion to approve Resolution 10, Series 2019. Howe seconded. Roll call. All in favor. Motion passed unanimously.

**Centennial Valley General Development Plan Amendment: Lots 2 and 3, Parcel O, Filing 7:** A request for an amendment to the Centennial Valley General Development Plan concerning allowed uses, heights, and densities and other development provisions at 550 S. McCaslin Blvd and 919 W. Dillon Rd. (Resolution 11, Series 2019)

- Applicant: City of Louisville, Seminole Land Holding, Inc., Centennial Valley Properties I, LLC
- Case Manager: Rob Zuccaro, Director of Planning and Building Safety

Public notice was met as required.

Brauneis asked for conflicts of interest. None disclosed.

Zuccaro presented the application, which was a partnership between developers and the City. He explained the history of the Centennial Valley General Development Plan (GDP) for Parcel O, which was originally planned as a “super block” in 1983 and included 882 acres and a mix of commercial/retail and residential. The Davidson Mesa Open Space was dedicated as part of the GDP at that time, as well. There have been 8 amendments to Centennial Valley overall since 1983. The driving factors to updating the GDP now were that the Sam’s Club lot had been vacant for the past 9 years and the Kohl’s lot would soon be vacant. Zuccaro noted that the fiscal health of this particular corridor was vital to the City as a source of sales tax revenue. Based on these issues, the City initiated a redevelopment study in February 2019, which focused on identifying market-supported and financially-viable redevelopment options, regulatory barriers and private restrictions, community-desired redevelopment options, and the fiscal impact to the City.

Zuccaro explained that the study found that there was a lot of retail competition in the area and that there were fewer large format retailers than when the GDP was originally conceived. The study suggested that within the next 10 years there would be market for 150,000 square feet for new development in the entire market area. There was currently market support for 30,000 square feet of new retail. Zuccaro summarized community engagement findings, as well, which found that participants were generally interested in boutique, walkable retail areas with gathering spaces. Zuccaro then summarized the study test scenarios and variables in detail, clarifying that the City was not supporting one particular scenario, but that they were created to test against various factors to predict outcomes. The main recommendations of the study were:
- Modify the GDP to allow greater variety of uses, including multi-family housing to incentivize retail development
- Provide additional density and allow non-sales tax generating supportive uses
- Improve connectivity and provide public amenities and gather spaces
- Focus retail development on community-oriented uses

Zuccaro described the proposed GDP amendments, which were based on the study and community feedback:
- Expand allowed uses – entertainment/commercial amusement and multi-family
- Residential cap – 240 units (incentives up to 384 units)
- Commercial density increase - .2 to .3 FAR
- Retail concurrency with new residential development – every 12 units requires 1,000 square feet of retail/restaurant and 4,000 square feet of other commercial uses
- Public space requirement with new residential development – 7% of area with 80% contiguous
- New multi-modal street and block structure – 400-600 ft street grid
- Height increase – allow 2-3 stories in buffer area and 3-4 stories in core area

Zuccaro shared the 3D models that staff used to explore what different heights could look like under the proposed GDP and he discussed the height proposal. Zuccaro also shared that the City commissioned a traffic analysis to compare development scenarios to current condition and a baseline condition (Sam’s Club occupied.) Overall, the modeled scenarios found no adverse impact on intersections and that there would be more traffic during the AM peak than the PM peak.

Staff recommended approval of Resolution 11, Series 2019. Zuccaro suggested making conditional recommendations if there were modifications the Commission wanted to see. He noted that staff could provide more information if the Commission wanted, but he recommended using an overflow meeting in that case to help staff meet the goal of presenting the application to City Council in July.

Moline asked how the City would address an intersection with an F level of service.

Zuccaro replied that there were recommendations in the traffic study related to signal timing that would help the F intersection, as well as adding more turn lanes.

Moline asked what had prevented the Sam’s Club lot from redeveloping.

Zuccaro replied that the market study had some information on that, but the private covenants have been a barrier that did not allow a second grocery store in that area, as had the limited demand for new retail, especially big-box retail.

Williams asked for clarification on what this development plan would achieve.

Zuccaro replied that this document would set the baseline zoning for the property, but any development would have to go through a PUD process.
Williams asked if the City would be bound in any financial way based on the proposed GDP.

Zuccaro replied that everything to do with the City would be addressed in the PUD process.

Howe asked if there were any tenants who were already interested in the area being redeveloped.

Zuccaro responded that he was not aware of a particular user, but the main difference at this time from before was that the proposal took 200,000 square feet of retail and trying to turn that into 20-30,000 square feet of retail, 80,000 square feet of non-residential uses, and then having the residential. The City did not think it was ever going to get another 200,000 square feet of new retail.

Brauneis asked how the plan would affect the Downtown area.

Zuccaro replied that staff had heard concern that the redevelopment area could take away from Main Street business, but the fiscal model analysis took into consideration the cannibalization of existing retail, even though the goal was to capture new retail with the redevelopment.

Brauneis asked for the square footage of retail in the redevelopment with Centre Court Apartments.

Zuccaro responded that he did not know, but he noted that the fiscal analysis for the GDP took into consideration cannibalization of retail in its calculations.

Brauneis asked how much retail was included in the Centre Court Apartment block redevelopment. Zuccaro replied that he could find out. Brauneis then asked if there were any alternatives discussed for the streetscape.

Zuccaro replied that staff had not addressed any design elements at this point.

Moline asked for the percentage of the City’s revenue coming from the McCaslin trade area.

Zuccaro replied that the area accounted for almost 50% of the City’s sales tax revenue, which was not necessarily the correct percentage for overall revenue.

Brauneis asked for public comment.

Jerome McQuie, 972 St. Andrews Lane in Louisville, was concerned that the heights were higher than anywhere else in the city and that the plan allowed for development right up to the sidewalk on Dahlia Street. The height of the Sam’s Club and the Kohl’s was higher than Dahlia and the condominiums were lower than the elevation at Dahlia, which added more to the elevation differential for people living on Dahlia. He also thought that the plan was not sensitive to the McCaslin Small Area Plan. He understood
that retail was changing, but he wanted to see the heights be more consistent with the rest of the town.

Brauneis asked about the setbacks and elevation around Dahlia and Director Zuccaro offered to get more information.

Teresa Cardoni, 730 Copper Lane #202 in Louisville, agreed with Mr. McQuie about the height. She stated that she had bought her condo because of the view of the mountains and she asked the Commission to consider the long-term residents in the area. She was also concerned about the setbacks. She suggested allowing a basement for people who wanted a three-story condominium rather than allowing three stories. She liked the walkability of the current neighborhood and was looking forward to that part of the redevelopment.

Tom Casey, 780 Copper Lane in Louisville, stated that staff presentation was a great introduction to the project, but he lived in the area across from Kohl’s and he agreed with Mr. McQuie and Ms. Cardoni. He added that he was concerned about the traffic study, because the area was a major corridor. Getting across the intersections was amazing and he imagined there would be more problems with the redevelopment plan. The intersection beside McDonald’s needed to be eliminated and rerouted.

John Leary, 1116 LaFarge Avenue in Louisville, stated that the Comprehensive Plan was meant to be advisory per state law, but the City specified in Section 17-28-160 that developments will be consistent with the Comp Plan. He stated that it was important to go through a Comp Plan Amendment because it was an intense public and legislative process rather than a quasi-judicial process like the one tonight. He stated that residential units do not pay for themselves. He added that the market-plan consultant was unequivocal that if it was not for the covenants and the current GDP that Sam’s Club would be occupied now. The proposal, therefore, was jumping ahead to a solution without removing the barriers to the problem. He observed that mixed-use areas was that it did not attract people from outside the city and he gave examples of cases in which residential had not brought in commercial development. He ended by saying that there was a very high probability that the GDP amendment as written would go to referendum.

Alana Kunzelman, 780 Copper Lane #106 in Louisville, asked if there would be a lot of extra roadways coming out onto Dahlia based on the GDP. She liked the idea of having entertainment, commercial, residential, and walkability in the new development.

Sharon Pauley, 524 Ridge View Drive in Louisville, stated that she and her HOA had been watching various plans come and go and wondered how the Ascent Church news would play into this redevelopment process. She explained that living in the McCaslin area of Louisville felt a bit orphaned. The area was currently quite urban and noisy with the traffic and the loading dock for the grocery store, and there was a tremendous amount of traffic driving fast down Dahlia. She thought it would be a quality of life issue for current residents if the City were to add hundreds of residential units. She added that there was nothing in the plan that addressed senior housing. There were not enough single-story, affordable units for seniors who were independent but looking to downsize, a genuine need in the community. She noted that Sam’s Club was high and she
requested that whatever replaced it was attractive and did not tower over the current residents.

Wendy Bohling, 624 Ridgeview Drive in Louisville was concerned that the area would be too dense and would become like Steel Ranch and she wondered if fewer residential structures had ever been considered. The additional residences would also add to traffic. She had a basement and a two-story home, so she agreed that a basement as a way to get three stories was a good idea. The view of the mountains was also important to her. She asked if there could be denser, mature trees along the corridor. She thought the whole corridor would get crazy with this plan. She was also concerned that the plan would increase the need for stoplights along Dahlia. She added that she would like to hear from Ascent Church as a possible developer and that the city did not need another hotel.

Cindy Bedell, 662 West Willow Street in Louisville reminded the Commission that their job was to preserve the small-town way of life, follow the Comp Plan, while maintaining financial stability. She noted that the area was still a positive to the City’s finances and so there was no need to panic. The height and the density were not consistent with the 2017 McCaslin Small Area Plan, which reflected public input over many meetings and workshops. The four-story height allowance and the increase in density would not be consistent with the small-town character and would increase traffic. She questioned the traffic study and asked how adding more people to the area would reduce traffic. She noted that this number of residential units was not upheld by the McCaslin Small Area Plan or the Comp Plan. Residential does not pay its way and it permanently displaces tax revenue. She wanted to put in a word for dark night lighting standards, as well. Overall, she requested lower heights, lower densities, and fewer residential spaces. She did not think that the City should bow to pressure from developers who wanted to profit from residential development. She also looked to the church for its development plan.

Jim Candy, 516 Country Lane in Boulder, co-pastor at Ascent Church, stated that he had been surprised by the redevelopment plan. Ascent was under contract with the Sam’s Club property. The church did not intend to take tax dollars from the City and they intended to bring alternative uses to the area. Ascent was open to creative solutions, working with residents, staff, commissioners, and Council members to developing the area.

Beth McQuie, 972 St. Andrews in Louisville, agreed with other commenters and she was particularly concerned that the height allowances would destroy the mountain views and would not fit in with the rest of the town. She did not think any developers could guarantee retail. She was curious to see what Ascent had in mind for the area. She liked having an affordable clothing option like Kohl’s in town and wondered if the City could incentivize them to stay. She did not think it fit in with the McCaslin Small Area Plan and thought that the process needed more public input. Finally, she stated that the City should not benefit developers at the expense of current residents.

Robert Edward, 517 Ridgeview Drive in Louisville, stated that he and his wife had one of the only straight-on view of the Flatirons. He did not expect that their view would be affected, but he had concerns with the increased density and traffic issues. The new situation with Ascent Church should be a primary factor before considering any other
changes. He wanted to know if the proposal included any traffic mitigation along Dahlia. Without it, there would be car wrecks and pedestrians killed. He also did not like the height increase and the difference between the proposed height allowance and what exists now. He asked for clarification on the scenarios in the staff packet.

Zuccaro replied that the GDP amendment is modeled after scenario 2 as per City Council direction.

Jeff Hancock, 592 Ridgeview Drive in Louisville, expressed an objection to an increase in the height allowance as he also bought his townhouse with the view in mind. He stated that the plan served developers at the expense of current residences. He thought the Small Area Plan sounded good and these proposed changes conflict with the height recommendations in the Plan. He also noted that the Small Area Plan recommended a decrease in the total allowed development in the area from what existing zoning and regulations allowed.

Brauneis asked for further public comment. Seeing none, he asked that two recent emails be entered into the record. Hoefner moved and Moline seconded. Voice vote all in favor.

Zuccaro responded to earlier questions from the Commission. First, square feet of commercial development at the Centre Court Apartment lot, which did not include anything from the Walgreens westward, was 36,000 square feet, with the Alfalfa’s being a little over 26,000 of that. Second, the elevation along Dahlia varied between 4 and 10 feet between street grade going up onto the properties. Third, the setbacks for residential development would go to underlying residential zoning and would be negotiated in the design process. For commercial, for a building footprint less than 30,000 square feet, the setback would be 20 feet. Over that would be 40 feet.

Moline asked staff how a developer might respond if the City allowed more units but at a lower height.

Zuccaro replied that the Parcel O market study chose areas that would accommodate the development densities that were in there and it was never contemplated that there would be a four-story development. Staff did not design out a plan under that scenario, but believed that generally the land area could accommodate it. When staff talked to the property owners they said that the project would be better with the four-story allowance to provide for more flexibility within the site design. He also noted that the GDP was trying to create a financially feasible plan for the area.

Williams asked if staff knew if Ascent had plans to stay in the development.

Zuccaro replied that he did not know.

Tom McGimpsey, 671 Manorwood Lane in Louisville, requested that the Commission include studies on noise and nighttime light.

Zuccaro responded that within the commercial development guidelines there were specific lighting standards that had maximum heights and required cut-off fixtures.
There were no residential dark-sky lighting requirements, thought the City is currently updating those requirements and that could change. The City did not have light standards for residential areas or on traffic noise.

Williams asked what would happen if there was no amendment.

Zuccaro replied that based on the market analysis there were limitations on what the City could be expected to see. Someone could come in with a PUD but there were limitations to what could be expected to come in under the current regulations. He added that the current height would be 35 feet, though with the current designed guidelines they were considering having a buffer and allowing three-story structures.

Hoefner asked if the current property owners had a position on this amendment.

Zuccaro replied that they had consented to the application being made, which they had to do, and they were comfortable with it moving forward as is and were curious to hear what the Commission had to say. The City had not had direct coordination with anyone under contract.

Hoefner asked for more information on the private covenants versus City regulations.

Zuccaro replied that there were real barriers in the covenants, including height limitations and the grocery store use limitation. The property owners intended to work to remove barriers.

Hoefner asked if there had been a study about traffic on Dahlia.

Zuccaro replied that the study looked at the major intersections at Dahlia and Cherry and Dahlia and Dillon. It also looked at all transportation and safety issues. They suggested a series of more regional connections and having an improved pedestrian crossing across Dahlia. They did not raise any flags that there would be any particular issues along Dahlia, however.

Hoefner asked how a future PUD would address traffic.

Zuccaro replied that the PUD process required a new traffic analysis based on the actual application, which typically included analyses of current conditions, changed conditions at current and future dates, and recommendations on safety improvements and vehicular congestion to accommodate the development.

Hoefner asked if it was possible that an intersection could be changed based on a proposal.

Zuccaro gave the example that sometimes there were full-movement intersections in the area that could be limited if there was too much traffic.

Williams asked if the fiscal models in the staff packet included property taxes and if the model could incorporate a property owner who was tax-exempt.
Zuccaro confirmed that the model did include property taxes and that the model could include tax-exemptions. The Parcel O Study did not have that in the fiscal analysis. He responded to Commissioner Hoefner’s earlier question about covenants by directing the Commission to the staff packet for more details on the limitations in the private covenants.

Williams stated that she would like to see a fiscal model where most of the properties were tax-exempt to consider the possible church development.

Zuccaro asked the Commission if that information would be material to the amendment decision, staff could bring that to a future meeting.

Williams stated that Lafayette could have insight into the tax-exempt question.

Howe asked what would happen to lot 3 to be financially feasible if lot 2 was not to be developed.

Zuccaro replied that a hypothetical scenario in which lot 2 were not developed, lot 3 could have 120 residential units as its base, with incentives to get more, required to provide 10,000 square feet of new retail development and 40,000 square feet of other non-residential development. Zuccaro did not know if lot 3 would need 4 stories to achieve the 120 units, but the assumption had been that the land areas might be tight but could probably fit the units without 4 stories, but he had not done a full analysis to test that.

Hoefner asked how long it would take to achieve a result if an offer were placed on a lot or a building.

Zuccaro replied that it varied, each one was individual but it was usually a matter of months.

Brauneis asked for additional questions of staff. Seeing none, he closed public comment and opened commissioner discussion.

Brauneis noted that there had been a newspaper article in the last week that publicized the fact that Ascent Church was under contract with the Sam’s Club property and suggested that the Commission address that issue first.

Brief adjournment at 8:49 PM. Reconvened at 8:55 PM.

Brauneis recommended that the Commission address the Ascent Church news, how the plan related to the Comp Plan and the Small Area Plan, height, and setbacks.

Moline stated that he was prepared to act on the amendment as presented tonight regardless of the Ascent Church news. He appreciated Commissioner Williams’s concern in wanting to get additional fiscal analysis related to the Ascent news, but he was prepared to move forward.
Howe thanked staff for the presentation and the 3D imaging. His main concern was balancing the small-town values with the long-term revitalization goals. He saw it as an opportunity to create a pedestrian-friendly thoroughfare, improve the attractiveness of Louisville, increase the availability of residential properties, and provide a financial opportunity. These represented opportunities within the proposal to improve the city. He would probably need to agree a condition on height allowance. He added that traffic was of concern. He liked the idea of the entertainment uses and noted that public comment did not approve of the allowance of hotels. Finally, he liked the idea of allowing basements.

Hoefner stated that he thought the private covenants needed action to deal with the development limitations in the area, questioning whether it was appropriate for the City to take action before the property owners had, especially on a contentious project. He also agreed that height was an issue.

Brauneis clarified that the private covenants were not anything that the current owners wanted to enforce and that they were limited by the covenants, as well.

Zuccaro replied that the intent was to work with the property owners to change the covenants and they seemed willing to do so. It required all the owners within a parcel to approve a covenant change.

Hoefner observed that it was hard to consider an amendment against which there was a lot of opposition without having the property owners working on the covenants. He wondered if there could be a way with the setbacks to bring things closer into the core while achieving the walkability feel. Finally, he thought that 5,000 square feet of development was pretty aspirational.

Williams wanted to see more financial models based on specific types of owners. She was also concerned about the buffer to existing residential to make sure that there would be a natural berm, or a gradual height differential, or something similar. She had an issue talking about view corridors when, at the same time, the core would have four stories – those were contradictory goals. She was not in favor of four stories for that reason. She would rather see the cap on residential units a bit lower, like 200, and then adding the residential incentives up to 250. She added that the residential incentive for senior housing meant units no stairs with main living all on one floor. She summarized that she was between alternative 1 and 2. She did not think there was anything wrong with the status quo and the City did not need to rush changes.

Brauneis stated that he was not content with getting worse before getting better and he was happy being proactive on trying to incentivize something that looked like it would work better in the long term for the City. Things as they are now increase the probability of vacancy and that having similar use as now would now be looking toward the long-term needs of the area. When Sam’s Club closed, it was roughly 5% of the City’s general fund. He was concerned about the view shed to a degree. He thought there could be a balance between setbacks and height allowances to preserve views.

Moline stated that one of the things in terms of traffic and safety was underpasses that the City was able to provide, but those kinds of quality-of-life improvements could not
continue without revenue. He was generally in support of the amendment. He agreed with Chair Brauneis that the City had been waiting for something to happen organically and nothing had happened in 9 years so he appreciated that the City was trying to find a solution. He thought the Centre Court example was a good one and he appreciated having a shopping area and a grocery store in the neighborhood. The market study showed that without some form of residential, the City would be unlikely to see that kind of development. He noted that from a design standpoint they were moved away from a corridor plan toward a centered plan that was more walkable and with some open space. He wanted a buffer to the existing residential. He thought going higher in heights in the core area was more appropriate.

Zuccaro reminded the Commission that the 200 was the mixed-commercial buffer at a lower height than the core. From a pedestrian design standpoint, having buildings near the street is always better. He acknowledged that view corridors were important as well. The amendment could be brought down or the Commission could suggest allowing higher allowances with further view analysis.

Moline stated that discussing setbacks was easier at the PUD stage, but the things that were discussed in the Small Area Plan regarding design should be retained as much as possible. He stated that the area was closest to mass transit and the busiest highway, this was the place to draw in regional shoppers to create revenue for the City.

Hoefner stated that if they approved the GDP amendment while allowing the continuance of the private covenants, they were risking having residential development while the covenants continued to prohibit commercial development. He wanted to understand the plan for the covenants and the chance of success.

Brauneis replied that the covenants were not as big a stumbling block for him because the property owners would not want to create a financially viable property.

Hoefner observed that an application a month ago had requested increased residential area in comparison to the previously approved residential-commercial balance in that area.

Moline stated that he was under the impression that the GDP would be drafted to require the commercial commitment to allow residential development.

Hoefner replied that he was under the same impression, but developers could always come ask for a waiver.

Brauneis stated that the covenants were not up to the Commission to change.

Hoefner replied that he did not have a sense of how hard it was to dispense with the covenants and how important they were to the property owner. To allow residential on a property that was previously commercial only was the City giving something, and everyone should be giving something. He read out loud the allowed uses by the covenants, which included office, hotel, hospital, nursing and rest homes, childcare, marijuana sales; limited uses included retail, trade, or service business; cultural facilities; restaurants; one drive-through; and recreational facilities inside and outside.
Brauneis stated that no one wanted to sit on the property without building so there would be a financial incentive for property owners to deal with the covenants.

Hoefner replied that the financial incentive would be to maximize residential development.

Brauneis replied that the proposal allowed residential development alongside commercial.

Howe agreed with the idea that the Commission should move forward with a vision to addressing the vacancies and that the goal for this proposal was to make it easier for a developer to reduce the amount of vacancies to create an opportunity that could benefit the City.

Williams observed that too many times cities include residential to incentivize commercial and lost the mixed-use and commercial. Once you build the residential, it’s very difficult to get rid of the residential. She noted that in Superior there was no downtown or Main Street, it was just residential and she would hate to see that happen here.

Brauneis agreed with Commissioner Howe’s comment that the Commission was not trying to approve a specific development plan, it was trying to address an area that has been an issue for nine years when the studies said that the area could not support the 200,000 square feet of commercial.

Hoefner stated that other than his objections to the covenants and with changes to setbacks, he was generally supportive of the GDP’s easing of restrictions.

Brauneis reopened the public hearing and asked Zuccaro about the City’s options for dealing with covenants.

Zuccaro replied that there would likely need to be covenant changes to fulfill the vision. The City does not control covenants at all and condemnation of covenants was an extreme measure that was not part of the discussion with this effort now. Staff was trying to control what was in their power to control.

Brauneis asked what checks the City had in place to giving away the residential without any commercial development.

Zuccaro replied that the goal of the concurrency requirement was to avoid that situation. Technically, future developers could not get a waiver, but they could request a GDP amendment.

Jeff Sheets with Koelbel and Company, 5291 East Yale Avenue in Denver, stated that he owned the Kohl’s building and he understood the concerns over the covenants. He explained that it took 100% of the property owners to change the covenants. In his experience, changes to covenants follow changes to zoning so property owners can know what might happen under the new regulations. He thought his building could find
tenants again, but maybe not at 100% occupancy. At the time of the original development, the area was trying to make a regional play, but the area was no longer in competition for regional retail due to developments like Flat Irons and in Boulder. Now it needed to be a community retail space.

Jim Candy added that Ascent wanted to work with Mr. Sheets to amend the covenants and that the owners are interested in amending the covenants.

Brauneis closed public hearing and reopened closed discussion.

Howe stated that as a business owner, he had thought about the risk of an idea versus satisfaction with the status quo, and that it took a risk to change the status quo. He suggested approving the majority of what was proposed with the conditions to include setbacks to preserve view corridors and to create a pedestrian infrastructure that would support the plan no matter how many residential units were built.

Moline agreed with Commissioner Howe’s comments and suggested approving the plan with a condition that the 200 foot buffer pulled from the Small Area Plan that the height limitations in that plan be applied to this GDP and he was willing to flex on the eight of the other portions of the plan.

Zuccaro stated that the Small Area Plan didn’t specify the depth of the buffer but it set a two-story limit. The Commission could amend the GDP so that the mixed commercial buffer area was limited to 2 story residential and commercial development within the 200 foot buffer, while outside the buffer would allow what’s currently written in the plan.

Moline thought that was reasonable.

Howe asked about preserving view corridors.

Brauneis responded that the corridors were undefinable and this would definitely change the views.

Williams stated that she would agree to two-story residential and a 200-foot buffer on Dahlia, but she was not in favor of a four-story residential in the core and she wanted to see a different cap on residential. She added that she still wanted to understand the financial aspect to move forward.

Hoefner agreed with the height statements and didn’t have a problem with the four-story core but he did not think the Commission could decide which height allowances to put where on the fly. He stated that there was no way the Commission could ballpark the changes to the covenant so he thought it would be helpful to have something on the record about the intentions of the property owners.

Zuccaro presented an option to the Commission for a condition on the height: Under the current zoning framework, there could be a structure up to 35 feet with two-story commercial within the buffer area, and the Commission could suggest applying that cap to residential, as well.
Moline supported Director Zuccaro’s suggestion and asked about height under current regulations.

Zuccaro replied that under current regulations it was 35 feet under all of Parcel O. He clarified that his recommendation would reduce residential from three stories to two stories and from 40 feet to 35 feet while keeping the commercial heights the same. He stated that there was no setback within the GDP. He noted that having a walk-out might create a better streetscape, for example, so staff had wanted some flexibility there. The Commission could say that they did not want any buildings within the Dahlia line, which could provide some protections to the property owners.

Moline noted that there had been no residential use allowed before and there had been commercial uses going all the way up to a street across from residential. He would rather see setbacks develop with the PUD proposals.

Zuccaro stated that the current commercial design requirements would have minimum setbacks and the Commission could make recommendations on the updated commercial design requirements.

Moline stated that he liked Zuccaro’s wording for the condition dealing with the 200-foot buffer.

Zuccaro summarized that the Commission could approve the resolution with the condition that the MCB height restriction be reduced for residential from 3 stories to 2 stories and from 40 feet to 35 feet (and 35 feet or 30.)

Howe made a motion to approve Resolution 11, Series 2019 with the condition as stated by Director Zuccaro. Roll call vote. Williams voted nay. All else in favor. Motion passed 4-1.

**LMC Amendment – Sign Code Update:** A request for approval of an ordinance amending Title 17 of the Louisville Municipal Code regarding sign regulations throughout the City of Louisville. (Resolution 12, Series 2019)

- Applicant: City of Louisville
- Case Manager: Lisa Ritchie, Senior Planner

Notice met as required.

Ritchie presented the sign code update, noting that the consultants and staff were still working through how to handle signs for civic events on City property. She presented the changes to the amendment since the April Planning Commission meeting:

- Additional language for sign purpose in Downtown, taken from Downtown Sign Manual
- Property owners may follow PUD or new sign code
- Removed requirement that building mounted flags count toward wall sign allowance
- Master Sign Program removed
- Waiver criteria, per Planning Commission discussion
• Some specificity for Electronic Message Centers (EMCs) removed
• Properties east of the railroad tracks in Downtown subject to the Mixed-Use standards
• Murals allowed on accessory and other structures
• Up-lit monument signs not permitted
• Sandwich Board signs – removed provision to allow alley-fronting businesses a sign anywhere within the block
• Other minor clarifications

Ritchie explained that the ordinance would repeal all existing sign regulations and adopt the new regulations as a single ordinance. She noted that a Council member wanted to know the Commission’s opinion on expanding allowed size for painted wall signs.

Moline asked how that was different from a mural.

Ritchie replied that murals did not have commercial speech.

Staff recommends approval of Resolution 12, Series 2019.

Hoefner thought that the new proposal incorporated the feedback from the previous Commission meeting. He noted that there were compelling public comments about the sandwich board signs for businesses that front onto alleys.

Ritchie acknowledged that the feedback on the boards was not unanimous.

Howe asked about the options for temporary business signs beyond downtown.

Ritchie replied that sandwich boards were allowed beyond downtown, but they could not be on right-of-way and they would have to be on building frontage. Temporary banners were allowed for up to 60 days a year and the size of those signs was tied to the building size up to 60 square feet in commercial areas. There were also sign allowances and requirements for yard and site signs.

Brauneis asked about the logic on the painted signs.

Ritchie replied that her understanding was that it was an aesthetic preference for painted signs.

Hoefner stated that he liked painted signs, but he did not see any need to further incentivize them.

Gerald Dahl of Murray Dahl Beery Renaud LLP, discussed banner signs in the right-of-way. The 2015 Supreme Court ruling meant that cities could no longer regulate signs based on content. Now most people identify signs by type, like banner or roof signs. Exempt signs on public property include city-related communications, like speed signs or city library events signs. There was also concern over regulating the public forum. He stated that there were three choices for dealing with this issue:
  • City events only
• Generally civic-related signs
• Using a permit program for the signs, with the City reserving a certain number for itself

He stated that options 1 and 2 were the safest, even though most people went with a middle route. He requested guidance from the Commission as to if the City was interested in allowing limited civic signs beyond just those of the City itself, like from a county library or a private hospital.

Brauneis asked Ritchie about quasi-public events.

Ritchie replied that the current status was to allow city-related events on City property and staff was comfortable with keeping the allowance for city-sponsored or city-related events.

Dahl noted that City-sponsored events were a safer option.

Zuccaro added that city-sponsored meant either contributing money to or using staff time on the event. There were probably some events that people think are city-sponsored that are not.

Dahl noted that codifying that would mean that the City would have to say no to a sign based on the use of the banner.

Moline asked for staff’s perspective on the permitted option.

Zuccaro did not recommend that option since it opened up a slew of issues, including people not understanding the limit.

Hoefner asked staff if they received inappropriate signage requests currently.

Ritchie replied that in her experience someone who wanted to put up something controversial typically did not ask for permission from the City.

Zuccaro noted that option 3 would not allow the City to distinguish between commercial and city-sponsored events.

Ritchie added that the City-sponsored event was a clear line that staff could administer.

Dahl replied that he would help codify that desire since it was not in the Code currently.

Howe stated that he was supportive of the city-sponsored idea.

Martin Landers with Plan Tools stated that he had been working with City staff on technical issues and offered to answer questions from the Commission.

Brauneis asked for additional comment from the Commission. None.
Howe stated his support for the proposal because it addressed the needs of businesses and citizens without allowing signs everywhere.

Williams stated that she did not approve of the edit that an alley-facing business could not put their signs on the street.

Hoefner shared that concern.

Hoefner moved to approve Resolution 12, Series 2019. Howe seconded. Roll call vote. All in favor. Motion passed unanimously.

**COMMISSIONER COMMENTS**

None.

**STAFF COMMENTS**

None.

**ITEMS TENTATIVELY SCHEDULED FOR JULY 11TH, 2019**

- Speedy Sparkle PUD Amendment
- Transportation Master Plan
- 824 South Street SRU
- 1776 Boxelder PUD

Adjourn: Chair Brauneis adjourned meeting at 10:36 PM.
SUBJECT: BRaD Next Steps

DATE: AUGUST 5, 2019

PRESENTED BY: STAN ZEMLER, INTERIM ECONOMIC DEVELOPMENT DIRECTOR

SUMMARY:
The Chair and staff would like to discuss with the Business Retention and Development (BRaD) Committee its current role and any new initiatives or future opportunities it might have an interest in pursuing. Attached is a previous list of topics the Committee discussed in March and April of 2019 for reference.

ATTACHMENTS:
1) April 1, 2019 BRaD Topics Memo
As requested in the March 2019 BRaD meeting, below is a draft topic calendar for future BRaD meetings.

### 2019 BRaD Topic Draft Calendar

As of: 3/7/2019

<table>
<thead>
<tr>
<th>April</th>
<th>Topic 'Parking Lot'</th>
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<tr>
<td>Sign Code</td>
<td>Height Calculations</td>
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<td>Business Forum</td>
<td>Phillips 66 Property</td>
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<td>May</td>
<td>Marketing Program</td>
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<td>Business Forum Planning</td>
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<td>Transportation Master Plan</td>
<td>Transit Oriented Development</td>
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<tr>
<td>McCaslin GDP Amendment</td>
<td>Industry Diversification</td>
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| June                       |                                           |
| BAP Program Overview       |                                           |
| Design Guidelines          |                                           |

| July                       |                                           |
| cancel for Independence Day?|                                           |

| August                     |                                           |
| Fall Business Forum Discussion |                                           |

| September (Will need to move for Labor Day) |                                           |
| Downtown Parking              |                                           |

| October                     |                                           |

| November                   |                                           |

| December                   |                                           |
Below are descriptions for each mentioned topic above.

**Review the City’s Business Assistance Program (BAP) and compare to what other municipalities are doing**
Louisville’s BAP program has been available to encourage business and retail growth for many years. Conduct a review of offered incentives and other communities programs. Also review projects that did not locate in Louisville to learn lessons from lost projects.

**Investigate the development fees and costs of doing business in Louisville compared to other cities**
How does the cost of doing business in Louisville compare to neighboring communities. Look specifically at impact Fees, utility fees, utility rates, and taxes.

**Discuss downtown parking challenges**
Economic growth in downtown has continued since 2014. There is very little vacancy, property values continue to increase, and property owners are considering redeveloping their properties to create additional leasable space to accommodate current and future demand. A main component in evaluating redevelopment options is satisfying the off-street parking requirements. Property owners are unsure how the City plans to address parking challenges.

The BRaD committee last addressed this topic in December 2018.

**Review of marketing brochures and discuss ways to promote existing businesses**
Assist Staff in developing new marketing documents to use when interacting with potential new businesses. Review the current documents and make modifications to increase their value and effectiveness. Investigate implementation of a “Buy Local” campaign to encourage residents to shop within the community.

The BRaD Committee encouraged funding for added funding for communications in the 2019-20 budget.

**Louisville Business Forum**
The BRaD Committee has held two business forums in 2018, May and December. The Forum is an opportunity to gather area business leaders and educate, inform, and discuss topics of interest.

**Industry sector diversification**
Review the primary employer diversification by industry.

**Discuss transportation infrastructure**
The City is underway on developing a Transportation Master Plan for Louisville. The Transportation Master Plan (TMP) is like a blueprint that will guide planning, decision making, and project implementation for all modes of transportation in Louisville over the next 20 years and beyond. The plan will correlate with the City’s Comprehensive Plan, Sustainability Plan, and provide recommendations to improve safety, increase accessibility, and provide more mobility options for the community.

**Discuss Downtown Retail challenges**
Successful traditional downtowns have many components to foster/promote/retain a vibrant retail environment. What is going well to encourage retail vibrancy and what efforts and/or changes could be pursued?

**Commercial Design Guidelines and Sign Code Update**
Planning Staff is working with consultants to update the city’s commercial design guidelines and Sign Code. Staff will be bringing a draft to the BRaD committee for review and input in 2019.

**McCaslin Area Development Study**
City Council is expected to give direction regarding next steps through the McCaslin Area Development Study.

**Phillips 66 Property**
Discussion of the 400 acre Phillips 66 Property and its role in Louisville’s future. What uses for the property would be helpful for growing Louisville businesses?

**Height Calculations**
Provide input on the rules related to calculating the height of buildings as it relates in the zoning code.

**Transit Oriented Development**
Have a discussion about Transit Oriented Development and the positives and negatives it may have in Louisville. What locations would be good candidates for a transit oriented development concept?

**RECOMMENDATION:**
Staff requests the BRaD committee review the topic list to add/delete/modify topics and prioritize the discussions.
SUBJECT: BUSINESS FORUM FOLLOW UP

DATE: AUGUST 5, 2019

PRESENTED BY: HEATHER BALSER, CITY MANAGER
STAN ZEMLER, INTERIM ECONOMIC DEVELOPMENT DIRECTOR

SUMMARY:
The City in coordination with the BRaD committee held the Spring 2019 Louisville Business Forum on June 13, 2019 at 8am. The event was held at the Louisville Recreation Center.

Dr. Rich Wobbekind from the Leeds School of Business presented his 2019 Business Outlook. His presentation is attached and is on the City’s website for viewing.

Based on the Eventbrite registration, there were roughly 73 attendees:

59 business leaders
3 Council members
11 staff

Staff would like to hear from Committee members if they have any feedback from the event as well as thoughts on future Business Forums and possible topics.

ATTACHMENTS:
1) Wobbekind Presentation
Will the Recovery Ever End?
Louisville Economic Development Forum

Richard Wobbekind
Senior Economist and Associate Dean for Business and Government Relations
June 13, 2019

#COBizOutlook
Real GDP Growth

Percent Change, SAAR

Sources: Bureau of Economic Analysis and Consensus Forecasts.
Economic Growth

Sources: Bureau of Economic Analysis, the National Bureau of Economic Research, Moody’s Analytics, and the Business Research Division.
National Employment

Month-over-Month Change, 12-Month Average

Thousands, Month-over-Month, 12-Mo Average

Sources: Bureau of Labor Statistics (Seasonally Adjusted), Moody's Analytics, and NBER.
State Employment Growth
Year-over-Year April 2019

Source: Bureau of Labor Statistics (Seasonally Adjusted).
Labor Underutilization

Source: Bureau of Labor Statistics (Seasonally Adjusted).
Labor Force Participation Rate

Percent of Population 16 and Over

Source: Bureau of Labor Statistics (Seasonally Adjusted).
U.S. Income and Consumption

Sources: Consensus Forecasts.
2018-2019 Securities Trends

Indexed, January 2, 2018=100

Source: Yahoo! Finance.
Household Debt Burden
Percent of Disposable Income

Debt Service Ratio (L)
Financial Obligations Ratio (R)

Source: Federal Reserve, Household Debt Service and Obligations Ratios.
Index of Consumer Confidence

Plans to buy a home in the next 6 months

- New
- Lived in
- Uncertain

Vehicle Sales and Retail Sales

**Vehicle Sales**

**Retail and Food Services Sales**

Sources: Bureau of Economic Analysis, Moody’s Analytics, U.S. Census Bureau (Seasonally Adjusted Annual Rate).
Nominal Corporate Profits and Business Fixed Investment

### Nominal Pre-Tax Corporate Profits

- **Percent Change**
  - 2010: -5.0%
  - 2012: 0.0%
  - 2014: 5.0%
  - 2016: 10.0%
  - 2018: 15.0%
  - 2020: 20.0%

### Business Fixed Investment

- **Percent Change**
  - 2010: 4.6%
  - 2012: 2.7%
  - 2014: 3.5%
  - 2016: 2.7%
  - 2018: 3.9%
  - 2020: 3.5%

Sources: Bureau of Economic Analysis, Consensus Forecasts.
ISM Indices

Source: Institute for Supply Management (ISM).
U.S. and Colorado Economies
Q2 2004 – Q2 2019

National and State Expectations

Index (50=Neutral)


Source: Business Research Division.
All states recorded growth
- 31 had 5%+ growth
- 3 had 10%+ growth

Home Price Growth by State
Year over Year Q4 2018

Source: Federal Housing Finance Agency Home Price Index, All Transactions Index.
Federal Budget Balance

Sources: Office of Management and Budget and Consensus Forecasts.
Sources: Federal Reserve, Bureau of Economic Analysis, and Consensus Forecasts.
Money, Interest Rates, and Prices
Interest Rates

Sources: Federal Reserve and Moody's Analytics.
Loan Delinquency
Percent of Balance 90+ Days Delinquent by Loan Type

Source: FRBNY Consumer Credit Panel.
National Inflation

Year-over-Year Percent Change

Colorado Population, Employment, and Prices
Colorado Change in Population

Colorado’s population changes

- 79,800 in 2018
- 76,300 in 2019

Ranked 8th in total state growth

Ranked 9th for fastest growth

Continued net migration into the state

Sources: Colorado Demography Office, U.S. Census Bureau, and the Business Research Division.
Colorado Employment Growth

Jobs Added

Thousands

Sources: Colorado Department of Labor and Employment and the Colorado Business Economic Outlook Committee.
Employment In Current Decade
National, State, and Local

Percent Change from January 2010

Colorado Employment Change
2019 Growth

Total jobs gained: 53,200


Employment in Thousands

2018
2,720

2019
2,790

Professional and Business Services
Trade, Transportation, and Utilities
Leisure and Hospitality
Government
Education and Health Services
Construction
Manufacturing
Financial Activities
Information
Natural Resources and Mining
Other Services

Total jobs gained: 53,200
## Colorado Wages
### 2018 Q4 (4Q Rolling Average)

<table>
<thead>
<tr>
<th>Sector</th>
<th>Total Employment</th>
<th>YoY Employment Growth</th>
<th>Average Wages</th>
<th>YoY Wage Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management of companies and enterprises</td>
<td>41,446</td>
<td>5.7%</td>
<td>$136,060</td>
<td>-8.6%</td>
</tr>
<tr>
<td>Utilities</td>
<td>8,033</td>
<td>0.2%</td>
<td>$104,512</td>
<td>4.8%</td>
</tr>
<tr>
<td>Information</td>
<td>75,210</td>
<td>4.1%</td>
<td>$100,757</td>
<td>0.0%</td>
</tr>
<tr>
<td>Professional and technical services</td>
<td>228,191</td>
<td>4.3%</td>
<td>$96,242</td>
<td>4.0%</td>
</tr>
<tr>
<td>Finance and insurance</td>
<td>112,822</td>
<td>1.0%</td>
<td>$95,315</td>
<td>3.4%</td>
</tr>
<tr>
<td>Natural Resources and Mining</td>
<td>46,931</td>
<td>7.3%</td>
<td>$87,526</td>
<td>3.9%</td>
</tr>
<tr>
<td>Wholesale trade</td>
<td>109,076</td>
<td>1.4%</td>
<td>$85,486</td>
<td>3.0%</td>
</tr>
<tr>
<td>Federal Government</td>
<td>52,916</td>
<td>-0.5%</td>
<td>$84,020</td>
<td>5.7%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>148,099</td>
<td>2.4%</td>
<td>$70,680</td>
<td>1.8%</td>
</tr>
<tr>
<td>State Government</td>
<td>103,411</td>
<td>1.6%</td>
<td>$64,912</td>
<td>3.7%</td>
</tr>
<tr>
<td>Construction</td>
<td>176,213</td>
<td>4.7%</td>
<td>$62,414</td>
<td>5.0%</td>
</tr>
<tr>
<td>Real estate and rental and leasing</td>
<td>52,583</td>
<td>2.3%</td>
<td>$59,452</td>
<td>3.9%</td>
</tr>
<tr>
<td><strong>All Industries</strong></td>
<td><strong>2,697,493</strong></td>
<td><strong>2.3%</strong></td>
<td><strong>$58,942</strong></td>
<td><strong>3.6%</strong></td>
</tr>
<tr>
<td>Transportation and warehousing</td>
<td>81,018</td>
<td>7.3%</td>
<td>$56,746</td>
<td>1.6%</td>
</tr>
<tr>
<td>Health care and social assistance</td>
<td>300,305</td>
<td>1.5%</td>
<td>$51,211</td>
<td>2.9%</td>
</tr>
<tr>
<td>Local Government</td>
<td>266,103</td>
<td>1.9%</td>
<td>$48,461</td>
<td>3.4%</td>
</tr>
<tr>
<td>Administrative and waste services</td>
<td>160,056</td>
<td>-0.1%</td>
<td>$44,041</td>
<td>7.2%</td>
</tr>
<tr>
<td>Educational services</td>
<td>36,358</td>
<td>3.8%</td>
<td>$41,575</td>
<td>3.1%</td>
</tr>
<tr>
<td>Other services, except public administration</td>
<td>82,527</td>
<td>2.4%</td>
<td>$40,992</td>
<td>3.6%</td>
</tr>
<tr>
<td>Arts, entertainment, and recreation</td>
<td>54,240</td>
<td>2.8%</td>
<td>$37,979</td>
<td>5.2%</td>
</tr>
<tr>
<td>Retail trade</td>
<td>276,173</td>
<td>0.4%</td>
<td>$32,452</td>
<td>2.8%</td>
</tr>
<tr>
<td>Accommodation and food services</td>
<td>281,282</td>
<td>1.1%</td>
<td>$23,442</td>
<td>5.9%</td>
</tr>
</tbody>
</table>

Inflation

Construction
Sources: U.S. Census Bureau and the Colorado Business Economic Outlook Committee.
Colorado Value of Construction

Sources: Dodge Data & Analytics.
Colorado Sales Tax Collections

$ Millions, 12-Month Rolling Sum

- Strong job and income growth
- High consumer confidence
- High profile bankruptcies
- Competition from e-commerce
- Retail sales growth
  - 5.5% in 2018
  - 5.3% in 2019

Sources: Colorado Office of the State Controller and the Colorado Department of Revenue.
Colorado General Fund

Source: Colorado Office of the State Controller and the Colorado Office of State Planning and Budgeting (March 2019). Note: Excludes revenue transferred to the State Education Fund.
Employment and New Entity Filings

Note: Solid line displays actual seasonally adjusted employment numbers; dotted line reflects calculated forecasts.
## Colorado Ranking Among Other States

<table>
<thead>
<tr>
<th>Metric</th>
<th>1-Year</th>
<th>3-Year</th>
<th>5-Year</th>
<th>10-Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Real GDP Growth</td>
<td>13</td>
<td>10</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>Employment Growth</td>
<td>13</td>
<td>7</td>
<td>8</td>
<td>6</td>
</tr>
<tr>
<td>Population Growth</td>
<td>8</td>
<td>7</td>
<td>5</td>
<td>3</td>
</tr>
<tr>
<td>Personal Income Growth</td>
<td>4</td>
<td>7</td>
<td>7</td>
<td>3</td>
</tr>
<tr>
<td>PCPI Growth</td>
<td>10</td>
<td>22</td>
<td>15</td>
<td>NA</td>
</tr>
<tr>
<td>PCPI</td>
<td>11</td>
<td>13</td>
<td>14</td>
<td>NA</td>
</tr>
<tr>
<td>Average Annual Pay % Growth</td>
<td>11</td>
<td>21</td>
<td>16</td>
<td>24</td>
</tr>
<tr>
<td>Average Annual Pay</td>
<td>9</td>
<td>12</td>
<td>13</td>
<td>10</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>20</td>
<td>1</td>
<td>11</td>
<td>22</td>
</tr>
<tr>
<td>Labor Force % Growth</td>
<td>3</td>
<td>1</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>LFPR</td>
<td>4</td>
<td>6</td>
<td>12</td>
<td>11</td>
</tr>
<tr>
<td>FHFA Home Price Index Growth</td>
<td>5</td>
<td>5</td>
<td>2</td>
<td>1</td>
</tr>
</tbody>
</table>

Potential Headwinds for 2019

International/National
• Interest rates
• Global growth
• Value of the dollar
• Trade/Tariffs

State
• Commodity prices/cycle
• Drought and weather
• Housing affordability
• Talent shortage
• Real wage increases
The Boulder MSA and Louisville Economy
Real Gross Domestic Product
Boulder MSA

Source: Bureau of Economic Analysis.
**Single Family v. Multifamily Permits**

Boulder MSA, Year-to-Date

Permits

- Multifamily
- Single Family

Source: U.S. Census Bureau.
Single Family v. Multifamily Permits
Louisville, CO, Year-to-Date

Source: U.S. Census Bureau.
Median Price of Single Family Homes Sold
City of Louisville

Source: Boulder Area Realtor Association. Excludes condos and townhomes.
Boulder County Value of Construction

$ Millions
1,600
1,400
1,200
1,000
800
600
400
200
0


Nonbuilding
Nonresidential
Residential

Sources: McGraw-Hill Construction Dodge Research and Analytics.
Boulder MSA Employment

Employment, in thousands


YoY growth: 2.6% or 5,000
Boulder County
Jobs Added, 5 Years

Source: Colorado Department of Labor and Employment, QCEW.
Boulder County Wages
Annual Rate (4Q Rolling)

1-Year Growth: 6.5%

Source: Bureau of Labor Statistics, QCEW Data Series, NSA.
Boulder County Average Wages
Annual Rate (4Q)

12-Month Average

$70,000

$60,000

$50,000

$40,000


1-Year Growth: 4.4%

Average Annual Wages
Front Range

Sales Tax Collections
City of Louisville, 12-Month Rolling Sum

Source: City of Louisville.
Venture Capital Investment
City of Louisville

Sample Deals:
Forge Nano
Boulder Surgical
Eximis Surgical
Solid Power
Threat X

Source: CB Insights.