

**CITY OF LOUISVILLE**

**Revenue History  
2016 through 2020**

YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	-	-	-	-	-	-	-
	MARCH	-	-	-	-	-	-	-
	APRIL	-	-	-	-	-	-	-
	MAY	-	-	-	-	-	-	-
	JUNE	-	-	-	-	-	-	-
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	YTD Variance % to Prior Year	7.0%	9.3%	93.6%	-28.6%	-5.4%	-45.1%	6.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924	23,467,249
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%
2016	JANUARY	886,723	222,163	174,842	100,855	25,767	8,203	1,418,554
	FEBRUARY	920,875	109,063	76,430	97,034	28,321	23,180	1,254,904
	MARCH	1,054,128	112,590	159,627	121,325	32,422	21,364	1,501,456
	APRIL	949,906	131,439	62,683	109,192	35,442	122,599	1,411,260
	MAY	1,032,963	93,047	235,856	90,115	48,597	24,809	1,525,386
	JUNE	1,216,853	145,283	510,772	109,738	56,221	8,832	2,047,699
	JULY	1,136,035	65,541	161,699	140,522	61,691	233	1,565,722
	AUGUST	1,050,800	124,102	155,447	112,981	60,005	3,013	1,506,350
	SEPTEMBER	1,153,466	101,636	64,269	115,244	49,801	12,266	1,496,681
	OCTOBER	1,003,857	244,682	305,287	124,471	46,278	3,267	1,727,843
	NOVEMBER	1,005,580	94,546	49,929	95,372	33,551	85,313	1,364,290
	DECEMBER	1,420,942	192,820	44,792	140,458	22,127	118,246	1,939,385
	YTD TOTALS	12,832,129	1,636,914	2,001,634	1,357,306	500,223	431,325	18,759,531
	YTD Variance % to Prior Year	7.2%	28.6%	26.3%	-1.1%	7.2%	-6.4%	9.5%

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	890,050	1,054,675	1,150,144	1,071,177	1,178,342	1,148,141	107.2%	107.2%	97.4%	97.4%
Feb	922,502	866,877	999,636	987,642	1,059,746		0.0%	55.8%	0.0%	51.3%
Mar	1,055,715	1,189,196	1,259,719	1,362,876	1,331,394		0.0%	33.6%	0.0%	32.2%
Apr	964,682	1,045,769	1,132,162	1,181,395	1,244,778		0.0%	24.9%	0.0%	23.8%
May	1,043,401	1,192,302	1,287,256	1,225,638	1,323,819		0.0%	19.7%	0.0%	18.7%
Jun	1,218,023	1,859,310	1,467,403	1,583,559	1,529,076		0.0%	15.5%	0.0%	15.0%
Jul	1,136,243	1,149,068	1,252,821	1,396,010	1,328,454		0.0%	13.0%	0.0%	12.8%
Aug	1,053,719	1,134,443	1,202,431	2,287,534	1,376,209		0.0%	10.3%	0.0%	11.1%
Sep	1,154,610	1,256,653	1,432,059	1,520,636	1,419,608		0.0%	9.1%	0.0%	9.7%
Oct	1,003,914	1,160,202	1,187,678	1,484,215	1,283,420		0.0%	8.1%	0.0%	8.8%
Nov	1,011,439	1,124,996	1,132,530	1,209,275	1,252,198		0.0%	7.5%	0.0%	8.0%
Dec	1,422,983	1,571,740	1,896,863	1,882,142	1,754,926		0.0%	6.7%	0.0%	7.1%
<b>Totals</b>	<b>12,877,281</b>	<b>14,605,231</b>	<b>15,400,702</b>	<b>17,192,097</b>	<b>16,081,970</b>	<b>1,148,141</b>				
<b>% Of Change</b>	<b>6.0%</b>	<b>13.4%</b>	<b>5.4%</b>	<b>11.6%</b>	<b>-6.5%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	25,767	27,069	29,376	21,423	23,750	20,259	94.6%	94.6%	85.3%	85.3%
Feb	28,321	24,240	26,701	21,707	23,280		0.0%	47.0%	0.0%	43.1%
Mar	32,422	33,056	29,394	27,356	27,044		0.0%	28.7%	0.0%	27.3%
Apr	35,442	34,743	32,459	30,600	28,708		0.0%	20.0%	0.0%	19.7%
May	48,597	49,217	44,481	44,797	41,543		0.0%	13.9%	0.0%	14.0%
Jun	56,221	61,489	57,035	53,263	46,241		0.0%	10.2%	0.0%	10.6%
Jul	61,691	61,409	58,802	62,859	50,116		0.0%	7.7%	0.0%	8.4%
Aug	60,005	67,270	58,980	57,724	49,732		0.0%	6.3%	0.0%	7.0%
Sep	49,801	51,452	45,157	46,348	39,762		0.0%	5.5%	0.0%	6.1%
Oct	46,278	49,334	39,845	42,935	39,423		0.0%	5.0%	0.0%	5.5%
Nov	33,551	26,870	31,504	27,259	26,711		0.0%	4.6%	0.0%	5.1%
Dec	22,127	30,714	18,792	18,444	21,169		0.0%	4.5%	0.0%	4.9%
<b>Totals</b>	<b>500,223</b>	<b>516,863</b>	<b>472,526</b>	<b>454,714</b>	<b>417,480</b>	<b>20,259</b>				
<b>% Of Change</b>	<b>6.5%</b>	<b>3.3%</b>	<b>-8.6%</b>	<b>-3.8%</b>	<b>-8.2%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2016 -2020**

Month Of Sale	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Budget	2020 Actual	Mnthly % Of 2019	Y-T-D % Of 2019	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	100,855	144,997	114,134	201,074	133,862	143,490	71.4%	71.4%	107.2%	107.2%
Feb	97,034	110,561	135,811	118,258	121,034		0.0%	44.9%	0.0%	56.3%
Mar	121,325	123,024	151,611	142,231	134,634		0.0%	31.1%	0.0%	36.8%
Apr	109,192	92,463	134,771	123,778	119,392		0.0%	24.5%	0.0%	28.2%
May	90,115	137,918	124,497	162,333	121,756		0.0%	19.2%	0.0%	22.8%
Jun	109,738	96,187	100,297	109,552	119,293		0.0%	16.7%	0.0%	19.1%
Jul	140,522	123,752	189,545	160,122	135,596		0.0%	14.1%	0.0%	16.2%
Aug	112,981	145,656	286,799	145,808	154,493		0.0%	12.3%	0.0%	13.8%
Sep	115,244	140,721	233,665	143,031	152,156		0.0%	11.0%	0.0%	12.0%
Oct	124,471	122,230	240,914	178,136	156,415		0.0%	9.7%	0.0%	10.6%
Nov	95,372	132,970	173,601	126,120	125,380		0.0%	8.9%	0.0%	9.7%
Dec	140,458	118,218	146,093	125,652	132,068		0.0%	8.3%	0.0%	8.9%
<b>Totals</b>	<b>1,357,306</b>	<b>1,488,699</b>	<b>2,031,737</b>	<b>1,736,096</b>	<b>1,606,080</b>	<b>143,490</b>				
<b>% Of Change</b>	<b>-1.1%</b>	<b>9.7%</b>	<b>36.5%</b>	<b>-14.6%</b>	<b>-7.5%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2016 -2020**

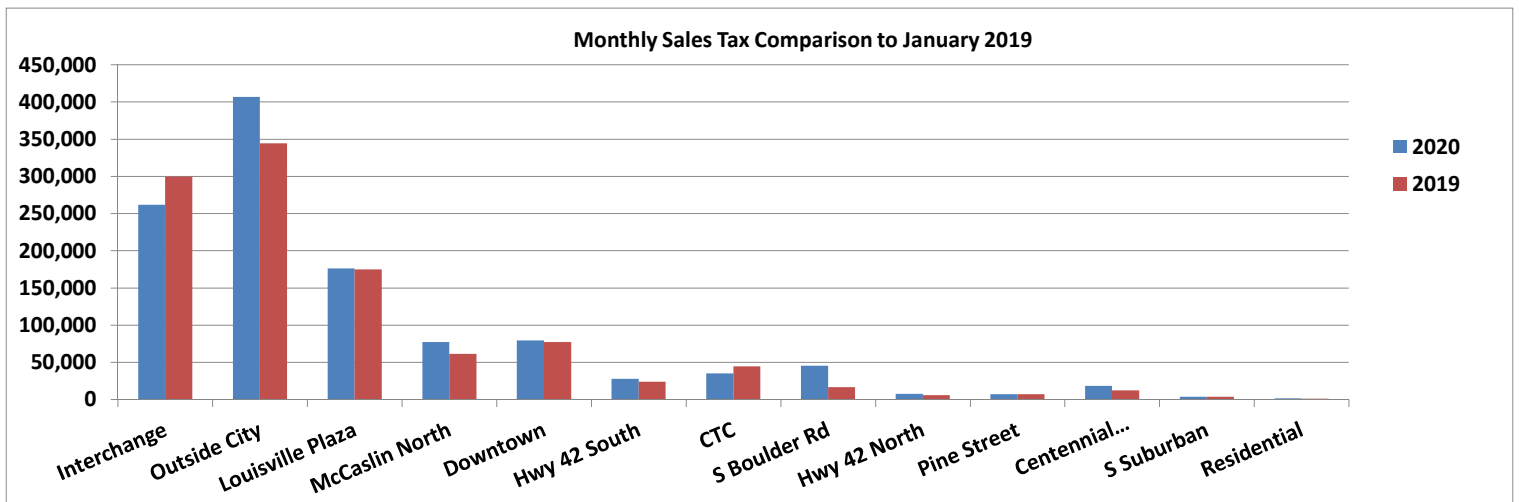
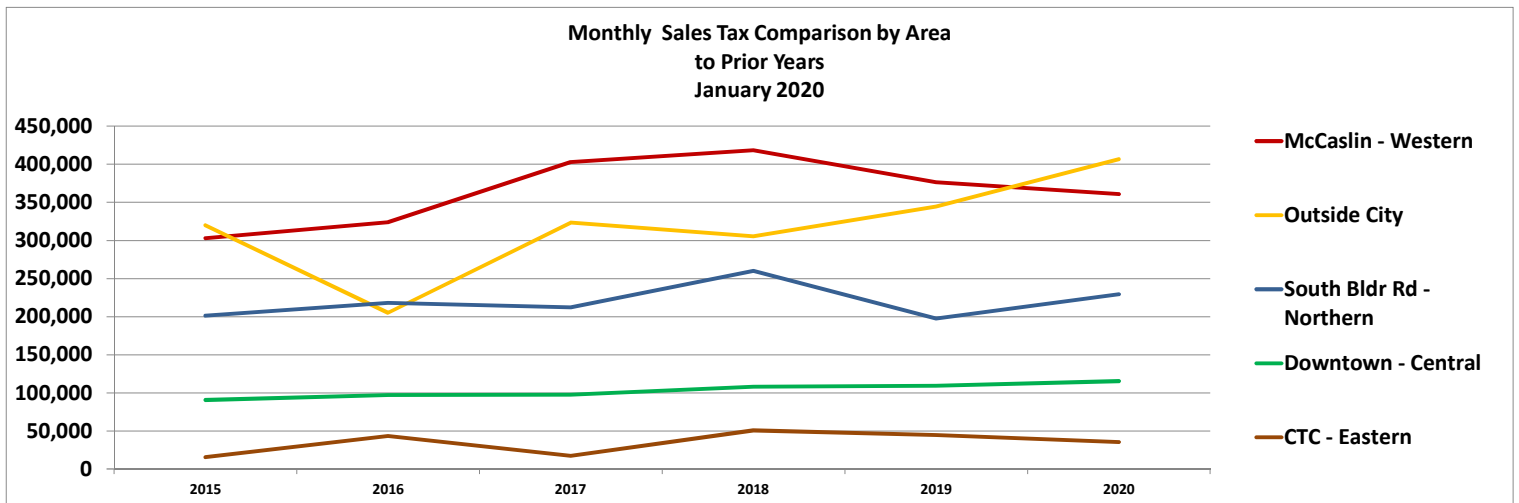
<b>Month Of Sale</b>	<b>2016 Actual</b>	<b>2017 Actual</b>	<b>2018 Actual</b>	<b>2019 Actual</b>	<b>2020 Budget</b>	<b>2020 Actual</b>	<b>Mnthly % Of 2019</b>	<b>Y-T-D % Of 2019</b>	<b>Mnthly % Of Budget</b>	<b>Y-T-D % Of Budget</b>
Jan	174,842	275,878	293,454	86,502	155,791	167,476	193.6%	193.6%	107.5%	107.5%
Feb	76,430	103,187	264,342	265,760	142,420		0.0%	47.5%	0.0%	56.2%
Mar	159,627	300,687	80,344	65,076	159,551		0.0%	40.1%	0.0%	36.6%
Apr	62,683	95,596	131,263	203,698	127,124		0.0%	27.0%	0.0%	28.6%
May	235,856	76,348	86,100	281,555	188,719		0.0%	18.6%	0.0%	21.6%
Jun	510,772	151,145	67,534	324,102	193,682		0.0%	13.7%	0.0%	17.3%
Jul	161,699	94,455	202,707	208,918	186,028		0.0%	11.7%	0.0%	14.5%
Aug	155,447	126,830	356,991	88,430	172,012		0.0%	11.0%	0.0%	12.6%
Sep	64,269	125,682	295,455	143,151	130,320		0.0%	10.0%	0.0%	11.5%
Oct	305,287	164,724	294,551	142,592	184,539		0.0%	9.3%	0.0%	10.2%
Nov	49,929	37,893	128,352	213,900	113,435		0.0%	8.3%	0.0%	9.6%
Dec	44,792	271,190	71,376	64,581	102,570		0.0%	8.0%	0.0%	9.0%
<b>Totals</b>	<b>2,001,634</b>	<b>1,823,614</b>	<b>2,272,470</b>	<b>2,088,265</b>	<b>1,856,190</b>	<b>167,476</b>				
<b>% Of Change</b>	<b>26.3%</b>	<b>-8.9%</b>	<b>24.6%</b>	<b>-8.1%</b>	<b>-11.1%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2016 -2020**

<b>Month Of Sale</b>	<b>2016 Actual</b>	<b>2017 Actual</b>	<b>2018 Actual</b>	<b>2019 Actual</b>	<b>2020 Budget</b>	<b>2020 Actual</b>	<b>Mnthly % Of 2019</b>	<b>Y-T-D % Of 2019</b>	<b>Mnthly % Of Budget</b>	<b>Y-T-D % Of Budget</b>
Jan	226,633	140,390	132,262	142,282	155,173	144,086	101.3%	101.3%	92.9%	92.9%
Feb	126,682	97,871	106,800	159,797	129,045		0.0%	47.7%	0.0%	50.7%
Mar	129,773	153,044	173,536	189,651	182,016		0.0%	29.3%	0.0%	30.9%
Apr	177,473	204,559	127,868	290,688	187,210		0.0%	18.4%	0.0%	22.1%
May	103,736	96,617	100,007	165,145	144,622		0.0%	15.2%	0.0%	18.1%
Jun	152,470	252,267	166,583	185,766	209,562		0.0%	12.7%	0.0%	14.3%
Jul	65,541	93,569	87,178	103,361	111,961		0.0%	11.7%	0.0%	12.9%
Aug	124,102	82,678	257,159	122,267	175,818		0.0%	10.6%	0.0%	11.1%
Sep	110,699	184,530	250,108	150,826	192,943		0.0%	9.5%	0.0%	9.7%
Oct	247,533	78,777	111,410	105,704	175,730		0.0%	8.9%	0.0%	8.7%
Nov	155,633	114,528	102,920	106,814	183,528		0.0%	8.4%	0.0%	7.8%
Dec	227,012	169,722	268,009	217,819	366,132		0.0%	7.4%	0.0%	6.5%
<b>Totals</b>	<b>1,847,288</b>	<b>1,668,551</b>	<b>1,883,839</b>	<b>1,940,122</b>	<b>2,213,740</b>	<b>144,086</b>				
<b>% Of Change</b>	<b>26.9%</b>	<b>-9.7%</b>	<b>12.9%</b>	<b>3.0%</b>	<b>14.1%</b>					

## Monthly Sales Tax Revenue Comparisons by Area (January 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Interchange	221,912	247,851	295,749	304,010	299,419	261,509	22.8%	-12.7%
Outside City	320,153	204,986	323,233	305,087	344,135	406,538	35.4%	18.1%
Louisville Plaza	157,278	167,969	162,780	210,484	174,963	176,271	15.4%	0.7%
McCasin North	57,141	67,825	51,977	57,170	61,387	77,053	6.7%	25.5%
Downtown	61,499	69,530	69,868	72,986	77,267	79,228	6.9%	2.5%
Hwy 42 South	23,184	21,171	21,596	24,826	24,015	27,824	2.4%	15.9%
CTC	15,395	43,030	17,303	50,618	44,267	35,178	3.1%	-20.5%
S Boulder Rd	38,534	42,805	41,551	41,382	16,573	45,496	4.0%	174.5%
Hwy 42 North	5,398	7,204	7,494	8,100	5,919	7,449	0.6%	25.8%
Pine Street	5,351	5,125	5,250	9,779	7,110	6,903	0.6%	-2.9%
Centennial Valley	21,919	5,532	51,472	53,563	12,124	18,435	1.6%	52.0%
S Suburban	2,004	2,468	3,471	3,561	3,507	3,670	0.3%	4.6%
Residential	511	1,227	622	406	872	1,331	0.1%	52.6%
<b>Total Revenue</b>	<b>930,279</b>	<b>886,723</b>	<b>1,052,366</b>	<b>1,141,972</b>	<b>1,071,558</b>	<b>1,146,885</b>		
<b>% Of Change</b>	<b>16.5%</b>	<b>-4.7%</b>	<b>18.7%</b>	<b>8.5%</b>	<b>-6.2%</b>	<b>7.0%</b>		



## Monthly Sales Tax Revenue Comparisons by Industry (January 2020)

AREA NAME	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	% Of Total	% Change
Grocery	194,794	226,680	214,066	283,731	230,023	258,129	22.5%	12.2%
Food/Beverage	151,415	164,389	176,167	196,130	198,504	224,020	19.5%	12.9%
Communications/Utilities	132,983	105,430	178,744	139,472	140,062	166,036	14.5%	18.5%
Building Mat'l's/Construction	87,108	96,777	126,999	115,360	128,830	111,617	9.7%	-13.4%
General Merchandise	202,437	118,289	114,458	139,141	137,431	159,278	13.9%	15.9%
Services	86,541	68,668	140,523	128,194	109,167	95,825	8.4%	-12.2%
Finance/Leasing	18,430	25,365	26,556	27,627	27,344	34,626	3.0%	26.6%
Manufacturing	10,366	36,839	24,039	51,092	41,019	30,198	2.6%	-26.4%
Furniture	14,836	18,543	17,990	20,439	24,609	20,464	1.8%	-16.8%
Wholesale	18,917	13,318	18,232	24,807	20,282	27,330	2.4%	34.7%
Automotive	5,237	1,628	4,292	5,750	2,994	6,052	0.5%	102.1%
Apparel	3,755	6,496	6,147	5,505	6,906	8,651	0.8%	25.3%
Agriculture	3,459	4,301	4,154	4,723	4,387	4,658	0.4%	6.2%
<b>Totals</b>	<b>930,279</b>	<b>886,723</b>	<b>1,052,366</b>	<b>1,141,972</b>	<b>1,071,558</b>	<b>1,146,885</b>		
<b>% Of Change</b>	<b>16.5%</b>	<b>-4.7%</b>	<b>18.7%</b>	<b>8.5%</b>	<b>-6.2%</b>	<b>7.0%</b>		

