

**CITY OF LOUISVILLE**

**Revenue History  
2011 through 2015**

YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	-	-	-	-	-	-	-
	JUNE	-	-	-	-	-	-	-
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS		3,574,658	393,986	331,626	420,673	113,090	200,358
YTD Variance % to Prior Year		5.5%	28.8%	-22.8%	-4.6%	10.2%	-41.8%	0.4%
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%
2012	JANUARY	681,326	32,851	27,928	70,085	21,299	-	833,489
	FEBRUARY	656,603	52,354	40,696	81,880	21,356	2,109	854,997
	MARCH	816,468	79,749	109,195	79,824	24,428	2,410	1,112,074
	APRIL	757,617	47,489	150,645	59,779	24,803	12,949	1,053,282
	MAY	855,685	90,373	55,162	65,752	37,456	49,231	1,153,658
	JUNE	890,833	108,900	89,259	80,272	45,122	9,662	1,224,048
	JULY	794,745	27,905	88,794	80,362	40,743	12,508	1,045,056
	AUGUST	776,002	24,579	62,942	88,605	46,121	160,774	1,159,024
	SEPTEMBER	836,117	71,431	35,963	83,421	34,550	9,971	1,071,452
	OCTOBER	737,769	30,677	87,218	116,085	31,783	2,806	1,006,338
	NOVEMBER	855,913	51,205	15,558	76,425	20,814	7,825	1,027,740
	DECEMBER	1,091,578	409,811	90,571	92,223	17,408	106,845	1,808,436
	YTD TOTALS		9,750,654	1,027,323	853,932	974,711	365,884	377,090
YTD Variance % to Prior Year		7.0%	86.8%	16.2%	8.4%	9.0%	160.1%	13.4%
2011	JANUARY	634,012	11,262	24,333	64,708	18,884	18,367	771,564
	FEBRUARY	589,984	5,900	45,823	56,736	18,361	2,558	719,363
	MARCH	776,647	45,119	15,941	77,130	20,385	1,870	937,091
	APRIL	725,384	15,521	45,812	72,171	22,368	2,414	883,671
	MAY	734,017	15,403	38,312	73,741	35,261	13,549	910,283
	JUNE	871,414	32,373	50,480	87,068	35,938	12,396	1,089,669
	JULY	735,710	13,273	83,345	69,746	38,443	34,921	975,438
	AUGUST	738,939	22,640	91,563	87,377	40,498	1,979	982,996
	SEPTEMBER	785,785	43,390	92,181	74,646	32,129	19,005	1,047,136
	OCTOBER	718,122	35,381	96,533	89,734	31,123	2,663	973,556
	NOVEMBER	746,388	27,461	65,564	76,039	23,399	20,683	959,533
	DECEMBER	1,052,498	282,224	85,218	69,956	18,766	14,568	1,523,231
	YTD TOTALS		9,108,901	549,946	735,105	899,051	335,555	144,973
YTD Variance % to Prior Year		4.4%	N/A	175.9%	11.2%	10.1%	-15.3%	14.5%

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Budget	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	636,994	681,326	778,705	800,685	899,966	938,911	117.3%	117.3%	104.3%	104.3%
Feb	592,370	658,227	677,256	708,418	810,009	808,454	114.1%	115.8%	99.8%	102.2%
Mar	778,075	818,491	821,853	985,745	1,008,731	979,639	99.4%	109.3%	97.1%	100.3%
Apr	727,061	758,944	882,437	993,747	961,050	968,100	97.4%	105.9%	100.7%	100.4%
May	738,711	875,629	943,909	929,994	1,015,359	-	0.0%	83.6%	0.0%	78.7%
Jun	881,992	900,308	950,701	1,015,778	1,103,727	-	0.0%	68.0%	0.0%	63.7%
Jul	738,194	806,223	864,327	871,158	992,239	-	0.0%	58.6%	0.0%	54.4%
Aug	740,614	787,880	828,581	1,096,941	978,229	-	0.0%	49.9%	0.0%	47.6%
Sep	797,496	843,703	1,023,383	980,918	1,051,654	-	0.0%	44.1%	0.0%	41.9%
Oct	720,320	736,736	828,537	907,968	956,534	-	0.0%	39.8%	0.0%	37.8%
Nov	751,407	863,243	817,829	869,528	957,503	-	0.0%	36.4%	0.0%	34.4%
Dec	1,065,957	1,093,262	1,129,807	1,294,795	1,285,359	-	0.0%	32.3%	0.0%	30.7%
<b>Totals</b>	<b>9,169,191</b>	<b>9,823,972</b>	<b>10,547,325</b>	<b>11,455,676</b>	<b>12,020,360</b>	<b>3,695,104</b>				
<b>% Of Change</b>	<b>3.7%</b>	<b>7.1%</b>	<b>7.4%</b>	<b>8.6%</b>	<b>4.9%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Budget	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	18,884	21,299	20,848	22,487	26,079	24,681	109.8%	109.8%	94.6%	94.6%
Feb	18,361	21,356	19,921	22,789	25,714	23,429	102.8%	106.3%	91.1%	92.9%
Mar	20,385	24,428	22,836	27,659	28,584	33,963	122.8%	112.5%	118.8%	102.1%
Apr	22,368	24,803	26,040	29,651	30,175	34,080	114.9%	113.2%	112.9%	105.1%
May	35,261	37,456	35,636	41,240	44,485	-	0.0%	80.8%	0.0%	74.9%
Jun	35,938	45,122	40,725	47,149	47,462	-	0.0%	60.8%	0.0%	57.4%
Jul	38,443	40,743	46,440	54,917	51,601	-	0.0%	47.2%	0.0%	45.7%
Aug	40,498	46,121	41,990	51,658	51,242	-	0.0%	39.0%	0.0%	38.0%
Sep	32,129	34,550	37,157	41,146	41,128	-	0.0%	34.3%	0.0%	33.5%
Oct	31,123	31,783	42,825	40,328	42,072	-	0.0%	30.6%	0.0%	29.9%
Nov	23,399	20,814	26,122	27,146	28,937	-	0.0%	28.6%	0.0%	27.8%
Dec	18,766	17,408	19,492	21,905	23,442	-	0.0%	27.1%	0.0%	26.3%
<b>Totals</b>	<b>335,555</b>	<b>365,884</b>	<b>380,033</b>	<b>428,075</b>	<b>440,920</b>	<b>116,153</b>				
<b>% Of Change</b>	<b>10.1%</b>	<b>9.0%</b>	<b>3.9%</b>	<b>12.6%</b>	<b>3.0%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Budget	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	64,708	70,085	86,731	141,060	106,915	106,340	75.4%	75.4%	99.5%	99.5%
Feb	56,736	81,880	80,297	83,341	99,828	113,225	135.9%	97.8%	113.4%	106.2%
Mar	77,130	79,824	106,476	98,457	109,914	111,521	113.3%	102.5%	101.5%	104.6%
Apr	72,171	59,779	95,575	117,881	100,387	89,588	76.0%	95.4%	89.2%	100.9%
May	73,741	65,752	83,905	85,769	97,134	-	0.0%	79.9%	0.0%	81.8%
Jun	87,068	80,272	68,997	88,813	104,067	-	0.0%	68.4%	0.0%	68.0%
Jul	69,746	80,362	89,328	79,622	103,282	-	0.0%	60.5%	0.0%	58.3%
Aug	87,377	88,605	124,484	105,531	117,640	-	0.0%	52.6%	0.0%	50.1%
Sep	74,646	83,421	90,523	116,646	121,750	-	0.0%	45.9%	0.0%	43.8%
Oct	89,734	116,085	117,513	109,404	123,921	-	0.0%	41.0%	0.0%	38.8%
Nov	76,039	76,425	82,127	85,387	96,365	-	0.0%	37.8%	0.0%	35.6%
Dec	69,956	92,223	108,929	123,793	103,927	-	0.0%	34.0%	0.0%	32.7%
<b>Totals</b>	<b>899,051</b>	<b>974,711</b>	<b>1,134,885</b>	<b>1,235,702</b>	<b>1,285,130</b>	<b>420,673</b>				
<b>% Of Change</b>	<b>11.2%</b>	<b>8.4%</b>	<b>16.4%</b>	<b>8.9%</b>	<b>4.0%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2011 -2015**

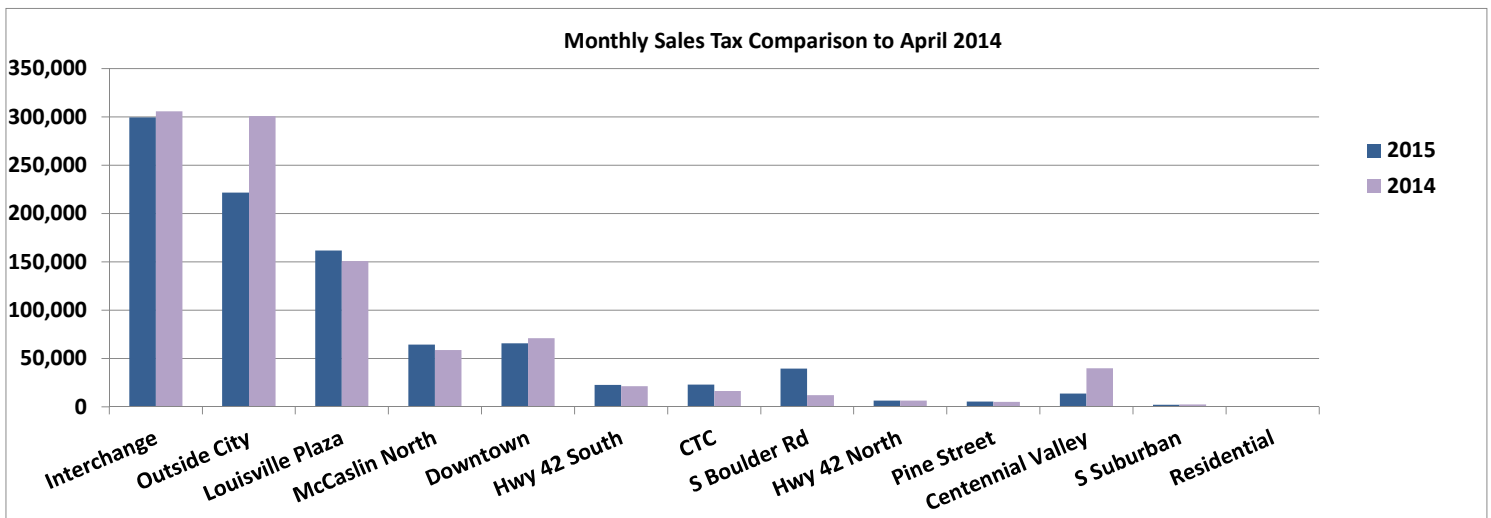
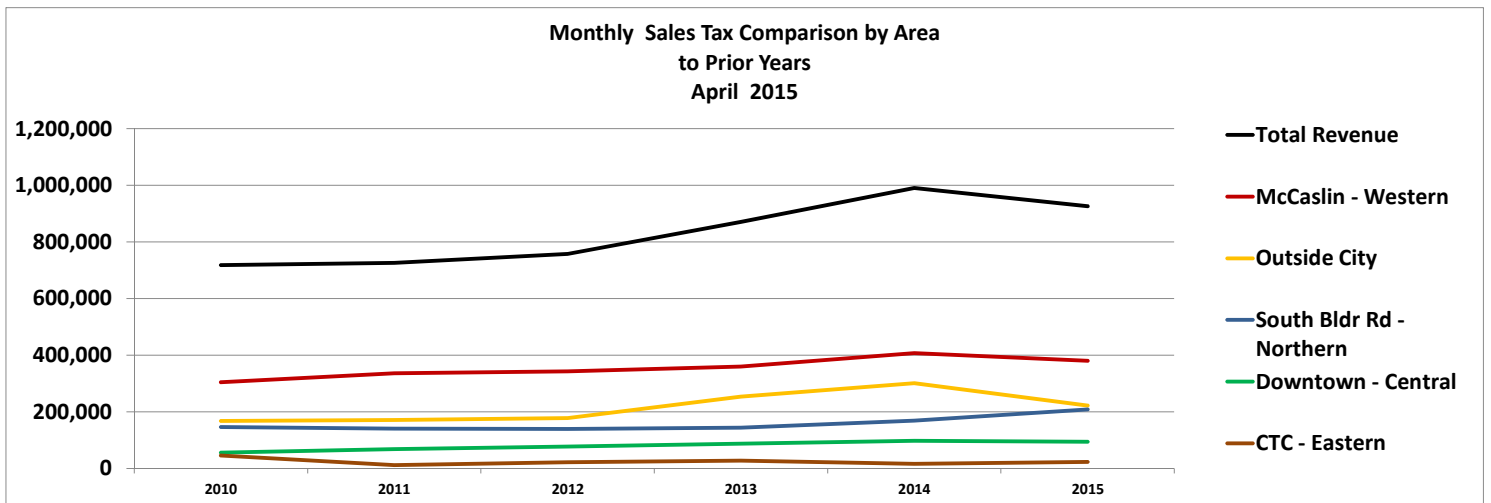
Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Budget	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	24,333	27,928	184,731	40,650	73,966	65,576	161.3%	161.3%	88.7%	88.7%
Feb	45,823	40,696	69,470	196,461	79,895	35,569	18.1%	42.7%	44.5%	65.7%
Mar	15,941	109,195	263,140	99,076	104,807	136,921	138.2%	70.8%	130.6%	92.0%
Apr	45,812	150,645	78,235	93,637	84,321	93,561	99.9%	77.2%	111.0%	96.7%
May	38,312	55,162	54,267	270,829	130,781	-	0.0%	47.3%	0.0%	70.0%
Jun	50,480	89,259	120,854	102,883	94,972	-	0.0%	41.3%	0.0%	58.3%
Jul	83,345	88,794	91,461	70,466	76,626	-	0.0%	37.9%	0.0%	51.4%
Aug	91,563	62,942	87,374	46,088	89,499	-	0.0%	36.0%	0.0%	45.1%
Sep	92,181	35,963	19,729	58,752	65,566	-	0.0%	33.9%	0.0%	41.4%
Oct	96,533	87,218	130,501	57,992	88,401	-	0.0%	32.0%	0.0%	37.3%
Nov	65,564	15,558	79,635	157,394	78,730	-	0.0%	27.8%	0.0%	34.3%
Dec	85,218	90,571	20,236	24,949	64,125	-	0.0%	27.2%	0.0%	32.1%
<b>Totals</b>	<b>735,105</b>	<b>853,932</b>	<b>1,199,631</b>	<b>1,219,177</b>	<b>1,031,690</b>	<b>331,626</b>				
<b>% Of Change</b>	<b>175.9%</b>	<b>16.2%</b>	<b>40.5%</b>	<b>1.6%</b>	<b>-15.4%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Budget	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	11,262	32,851	37,090	140,825	84,490	86,310	61.3%	61.3%	102.2%	102.2%
Feb	5,900	52,354	74,247	73,497	78,390	92,813	126.3%	83.6%	118.4%	110.0%
Mar	45,119	79,749	85,187	111,992	122,550	146,179	130.5%	99.7%	119.3%	114.0%
Apr	15,521	51,813	61,435	122,627	95,665	94,037	76.7%	93.4%	98.3%	110.0%
May	15,403	118,389	123,930	60,387	121,052	-	0.0%	82.3%	0.0%	83.5%
Jun	32,373	108,900	117,226	127,410	146,852	-	0.0%	65.9%	0.0%	64.6%
Jul	19,392	27,905	82,469	122,959	96,171	-	0.0%	55.2%	0.0%	56.3%
Aug	22,640	162,310	39,698	129,430	134,739	-	0.0%	47.2%	0.0%	47.7%
Sep	43,390	71,431	118,185	99,986	126,715	-	0.0%	42.4%	0.0%	41.7%
Oct	35,381	34,241	233,281	88,790	149,054	-	0.0%	38.9%	0.0%	36.3%
Nov	27,461	51,205	190,782	240,584	194,086	-	0.0%	31.8%	0.0%	31.1%
Dec	282,224	410,995	366,082	149,849	460,126	-	0.0%	28.6%	0.0%	23.2%
<b>Totals</b>	<b>556,065</b>	<b>1,202,143</b>	<b>1,529,611</b>	<b>1,468,338</b>	<b>1,809,890</b>	<b>419,339</b>				
<b>% Of Change</b>		<b>116.2%</b>	<b>27.2%</b>	<b>-4.0%</b>	<b>23.3%</b>					

## Monthly Sales Tax Revenue Comparisons by Area (April 2015)

AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total	% Change
Interchange	250,881	241,720	276,220	277,144	305,554	299,466	32.3%	-2.0%
Outside City	167,668	170,751	177,776	253,785	300,591	221,597	23.9%	-26.3%
Louisville Plaza	114,299	122,345	118,200	128,622	150,656	161,725	17.5%	7.3%
McCaslin North	50,048	53,704	52,755	56,945	58,789	64,484	7.0%	9.7%
Downtown	34,511	46,233	55,014	61,480	70,828	65,530	7.1%	-7.5%
Hwy 42 South	15,967	15,428	15,713	18,478	21,365	22,480	2.4%	5.2%
CTC	45,333	11,334	21,350	27,304	16,461	22,789	2.5%	38.4%
S Boulder Rd	21,006	9,329	11,469	10,117	11,947	39,617	4.3%	231.6%
Hwy 42 North	10,183	8,312	9,131	4,957	6,392	6,467	0.7%	1.2%
Pine Street	5,021	5,939	6,140	6,644	5,059	5,247	0.6%	3.7%
Centennial Valley	159	37,298	10,268	21,854	39,945	13,805	1.5%	-65.4%
S Suburban	3,225	3,027	3,386	3,390	2,426	2,172	0.2%	-10.5%
Residential	206	217	195	244	475	703	0.1%	48.0%
<b>Total Revenue</b>	<b>718,508</b>	<b>725,636</b>	<b>757,617</b>	<b>870,965</b>	<b>990,489</b>	<b>926,082</b>		
<b>% Of Change</b>	<b>1.0%</b>	<b>1.0%</b>	<b>4.4%</b>	<b>15.0%</b>	<b>30.7%</b>	<b>-6.5%</b>		



## Monthly Sales Tax Revenue Comparisons by Industry (April 2015)

AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total	% Change
Grocery	156,355	136,605	138,635	158,404	171,746	209,596	22.6%	22.0%
Food/Beverage	109,394	126,287	139,196	149,473	157,686	157,010	17.0%	-0.4%
Communications/Utilities	121,824	109,429	85,120	139,022	139,602	132,758	14.3%	-4.9%
Building Materials	108,993	104,512	135,788	130,124	151,424	132,459	14.3%	-12.5%
Services	47,559	57,650	59,376	66,852	66,065	82,249	8.9%	24.5%
General Merchandise	64,739	68,456	58,495	62,693	70,682	70,786	7.6%	0.1%
Other Retail	20,311	27,451	55,002	56,577	42,681	41,993	4.5%	-1.6%
Manufacturing	42,709	44,666	31,651	50,509	58,465	17,380	1.9%	-70.3%
Finance/Leasing	19,160	24,481	17,639	16,467	16,328	22,103	2.4%	35.4%
Furniture	10,074	9,082	13,989	14,455	14,386	23,618	2.6%	64.2%
Wholesale	8,939	7,906	12,899	10,509	79,865	17,518	1.9%	-78.1%
Automotive	4,244	3,587	3,382	5,085	7,864	6,518	0.7%	-17.1%
Apparel	3,222	3,936	4,782	4,365	5,370	5,988	0.6%	11.5%
Construction	94	476	466	2,471	4,132	2,004	0.2%	-51.5%
Agriculture	890	1,110	1,197	3,959	4,193	4,101	0.4%	-2.2%
<b>Totals</b>	<b>718,508</b>	<b>725,635</b>	<b>757,617</b>	<b>870,965</b>	<b>990,489</b>	<b>926,082</b>		
<b>% Of Change</b>	<b>1.0%</b>	<b>1.0%</b>	<b>4.4%</b>	<b>15.0%</b>	<b>30.7%</b>	<b>6.3%</b>		

