

**CITY OF LOUISVILLE**

**Revenue History  
2011 through 2015**

YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL	
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389	
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969	
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036	
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996	
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193	
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585	
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410	
	AUGUST	-	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-	-
	YTD TOTALS		6,648,763	688,604	1,004,527	720,853	269,608	273,224	9,605,578
YTD Variance % to Prior Year		7.3%	16.4%	14.9%	3.7%	10.0%	-30.2%	6.8%	
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991	
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147	
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217	
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927	
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422	
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608	
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213	
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760	
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723	
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149	
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633	
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792	
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445	15,971,583
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%	
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772	
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552	
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606	
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748	
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257	
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664	
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497	
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299	
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547	
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340	
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555	
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455	
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817	14,948,292
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%	
2012	JANUARY	681,326	32,851	27,928	70,085	21,299	-	833,489	
	FEBRUARY	656,603	52,354	40,696	81,880	21,356	2,109	854,997	
	MARCH	816,468	79,749	109,195	79,824	24,428	2,410	1,112,074	
	APRIL	757,617	47,489	150,645	59,779	24,803	12,949	1,053,282	
	MAY	855,685	90,373	55,162	65,752	37,456	49,231	1,153,658	
	JUNE	890,833	108,900	89,259	80,272	45,122	9,662	1,224,048	
	JULY	794,745	27,905	88,794	80,362	40,743	12,508	1,045,056	
	AUGUST	776,002	24,579	62,942	88,605	46,121	160,774	1,159,024	
	SEPTEMBER	836,117	71,431	35,963	83,421	34,550	9,971	1,071,452	
	OCTOBER	737,769	30,677	87,218	116,085	31,783	2,806	1,006,338	
	NOVEMBER	855,913	51,205	15,558	76,425	20,814	7,825	1,027,740	
	DECEMBER	1,091,578	409,811	90,571	92,223	17,408	106,845	1,808,436	
	YTD TOTALS		9,750,654	1,027,323	853,932	974,711	365,884	377,090	13,349,594
YTD Variance % to Prior Year		7.0%	86.8%	16.2%	8.4%	9.0%	160.1%	13.4%	
2011	JANUARY	634,012	11,262	24,333	64,708	18,884	18,367	771,564	
	FEBRUARY	589,984	5,900	45,823	56,736	18,361	2,558	719,363	
	MARCH	776,647	45,119	15,941	77,130	20,385	1,870	937,091	
	APRIL	725,384	15,521	45,812	72,171	22,368	2,414	883,671	
	MAY	734,017	15,403	38,312	73,741	35,261	13,549	910,283	
	JUNE	871,414	32,373	50,480	87,068	35,938	12,396	1,089,669	
	JULY	735,710	13,273	83,345	69,746	38,443	34,921	975,438	
	AUGUST	738,939	22,640	91,563	87,377	40,498	1,979	982,996	
	SEPTEMBER	785,785	43,390	92,181	74,646	32,129	19,005	1,047,136	
	OCTOBER	718,122	35,381	96,533	89,734	31,123	2,663	973,556	
	NOVEMBER	746,388	27,461	65,564	76,039	23,399	20,683	959,533	
	DECEMBER	1,052,498	282,224	85,218	69,956	18,766	14,568	1,523,231	
	YTD TOTALS		9,108,901	549,946	735,105	899,051	335,555	144,973	11,773,530
YTD Variance % to Prior Year		4.4%	N/A	175.9%	11.2%	10.1%	-15.3%	14.5%	

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	636,994	681,326	778,705	800,685	899,966	938,911	117.3%	117.3%	104.3%	104.3%
Feb	592,370	658,227	677,256	708,418	810,009	808,454	114.1%	115.8%	99.8%	102.2%
Mar	778,075	818,491	821,853	985,745	1,008,731	979,639	99.4%	109.3%	97.1%	100.3%
Apr	727,061	758,944	882,437	993,747	961,050	968,100	97.4%	105.9%	100.7%	100.4%
May	738,711	875,629	943,909	929,994	1,015,359	944,922	101.6%	105.0%	93.1%	98.8%
Jun	881,992	900,308	950,701	1,015,778	1,103,727	1,120,140	110.3%	106.0%	101.5%	99.3%
Jul	738,194	806,223	864,327	871,158	992,239	1,038,928	119.3%	107.8%	104.7%	100.1%
Aug	740,614	787,880	828,581	1,096,941	978,229	-	0.0%	91.8%	0.0%	87.5%
Sep	797,496	843,703	1,023,383	980,918	1,051,654	-	0.0%	81.1%	0.0%	77.1%
Oct	720,320	736,736	828,537	907,968	956,534	-	0.0%	73.2%	0.0%	69.5%
Nov	751,407	863,243	817,829	869,528	957,503	-	0.0%	66.9%	0.0%	63.3%
Dec	1,065,957	1,093,262	1,129,807	1,294,795	1,285,359	-	0.0%	59.4%	0.0%	56.6%
<b>Totals</b>	<b>9,169,191</b>	<b>9,823,972</b>	<b>10,547,325</b>	<b>11,455,676</b>	<b>12,020,360</b>	<b>6,799,094</b>				
<b>% Of Change</b>	<b>3.7%</b>	<b>7.1%</b>	<b>7.4%</b>	<b>8.6%</b>	<b>4.9%</b>					

**City of Louisville, Colorado  
Lodging Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	18,884	21,299	20,848	22,487	27,851	24,681	109.8%	109.8%	88.6%	88.6%
Feb	18,361	21,356	19,921	22,789	27,461	23,429	102.8%	106.3%	85.3%	87.0%
Mar	20,385	24,428	22,836	27,659	30,526	33,963	122.8%	112.5%	111.3%	95.6%
Apr	22,368	24,803	26,040	29,651	32,225	34,080	114.9%	113.2%	105.8%	98.4%
May	35,261	37,456	35,636	41,240	47,508	47,601	115.4%	113.9%	100.2%	98.9%
Jun	35,938	45,122	40,725	47,149	50,687	51,846	110.0%	112.9%	102.3%	99.7%
Jul	38,443	40,743	46,440	54,917	55,107	57,071	103.9%	110.9%	103.6%	100.5%
Aug	40,498	46,121	41,990	51,658	54,724	-	0.0%	91.6%	0.0%	83.6%
Sep	32,129	34,550	37,157	41,146	43,922	-	0.0%	80.5%	0.0%	73.7%
Oct	31,123	31,783	42,825	40,328	44,931	-	0.0%	71.9%	0.0%	65.7%
Nov	23,399	20,814	26,122	27,146	30,903	-	0.0%	67.1%	0.0%	61.2%
Dec	18,766	17,408	19,492	21,905	25,035	-	0.0%	63.7%	0.0%	57.9%
<b>Totals</b>	<b>335,555</b>	<b>365,884</b>	<b>380,033</b>	<b>428,075</b>	<b>470,880</b>	<b>272,671</b>				
<b>% Of Change</b>	<b>10.1%</b>	<b>9.0%</b>	<b>3.9%</b>	<b>12.6%</b>	<b>10.0%</b>					

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	64,708	70,085	86,731	141,060	102,802	106,340	75.4%	75.4%	103.4%	103.4%
Feb	56,736	81,880	80,297	83,341	95,989	113,225	135.9%	97.8%	118.0%	110.5%
Mar	77,130	79,824	106,476	98,457	105,686	111,521	113.3%	102.5%	105.5%	108.7%
Apr	72,171	59,779	95,575	117,881	96,526	89,588	76.0%	95.4%	92.8%	104.9%
May	73,741	65,752	83,905	85,769	93,398	93,186	108.6%	97.6%	99.8%	103.9%
Jun	87,068	80,272	68,997	88,813	100,064	99,549	112.1%	99.7%	99.5%	103.2%
Jul	69,746	80,362	89,328	79,622	99,309	107,445	134.9%	103.7%	108.2%	103.9%
Aug	87,377	88,605	124,484	105,531	113,115	-	0.0%	90.1%	0.0%	89.3%
Sep	74,646	83,421	90,523	116,646	117,067	-	0.0%	78.6%	0.0%	78.0%
Oct	89,734	116,085	117,513	109,404	119,155	-	0.0%	70.2%	0.0%	69.1%
Nov	76,039	76,425	82,127	85,387	92,658	-	0.0%	64.8%	0.0%	63.5%
Dec	69,956	92,223	108,929	123,793	99,930	-	0.0%	58.3%	0.0%	58.3%
<b>Totals</b>	<b>899,051</b>	<b>974,711</b>	<b>1,134,885</b>	<b>1,235,702</b>	<b>1,235,700</b>	<b>720,853</b>				
<b>% Of Change</b>	<b>11.2%</b>	<b>8.4%</b>	<b>16.4%</b>	<b>8.9%</b>	<b>0.0%</b>					

**City of Louisville, Colorado  
Building Use Tax Revenue  
2011 -2015**

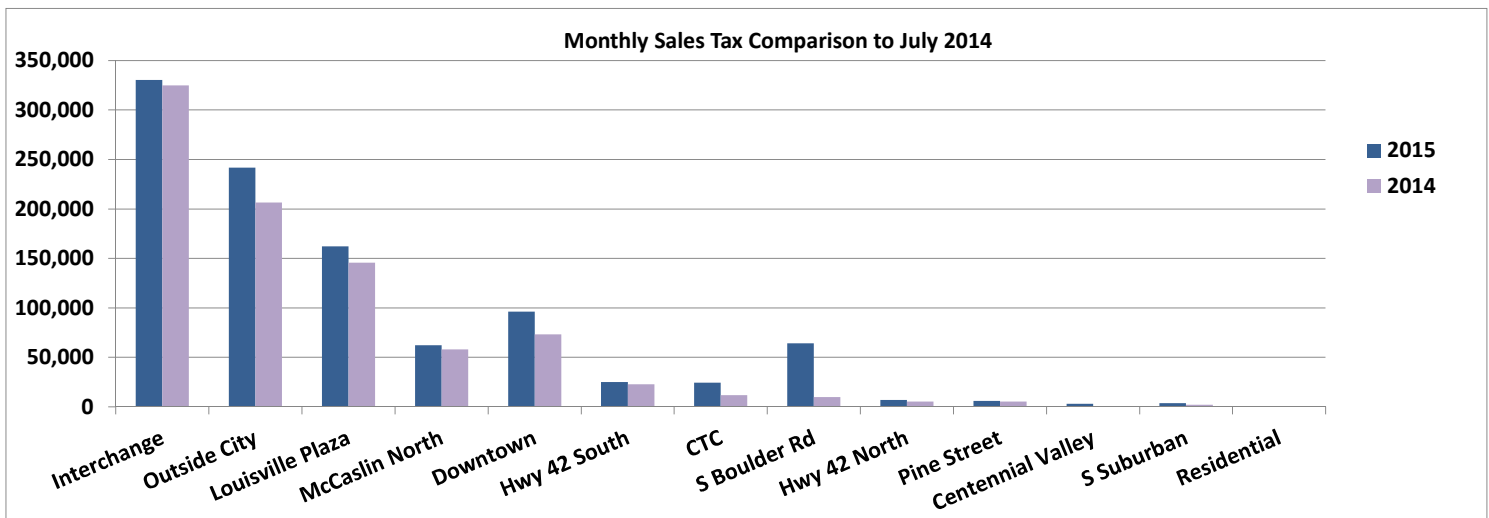
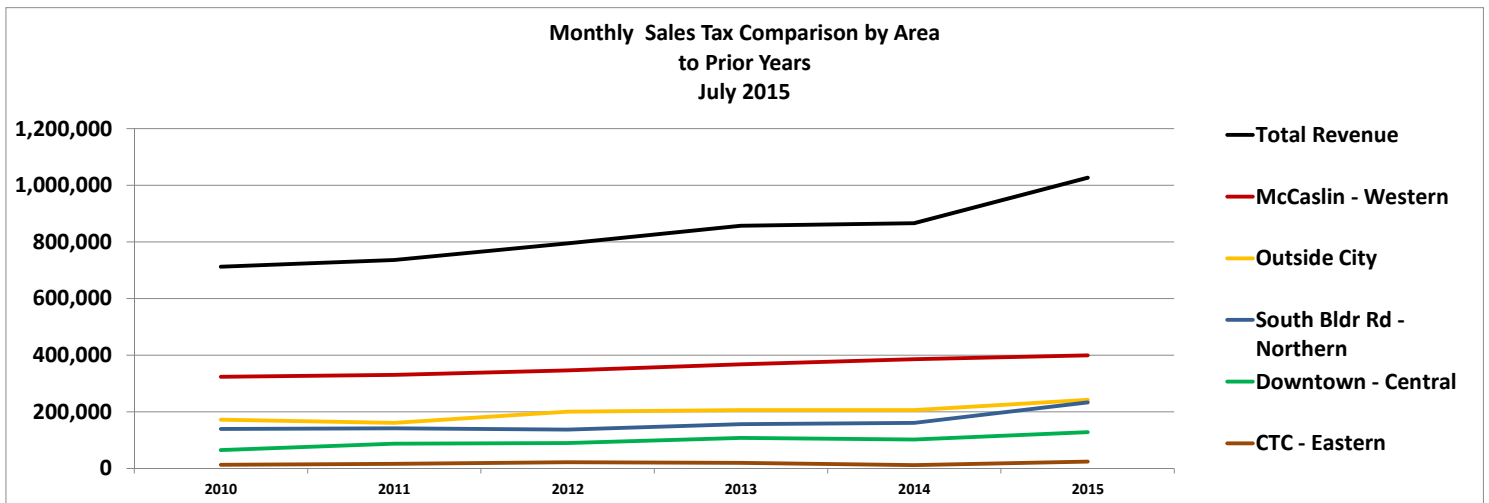
Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	24,333	27,928	184,731	40,650	135,061	65,576	161.3%	161.3%	48.6%	48.6%
Feb	45,823	40,696	69,470	196,461	145,887	35,569	18.1%	42.7%	24.4%	36.0%
Mar	15,941	109,195	263,140	99,076	191,375	136,921	138.2%	70.8%	71.5%	50.4%
Apr	45,812	150,645	78,235	93,637	153,968	93,561	99.9%	77.2%	60.8%	53.0%
May	38,312	55,162	54,267	270,829	238,803	157,466	58.1%	69.8%	65.9%	56.5%
Jun	50,480	89,259	120,854	102,883	173,417	42,484	41.3%	66.2%	24.5%	51.2%
Jul	83,345	88,794	91,461	70,466	139,917	472,951	671.2%	114.9%	338.0%	85.2%
Aug	91,563	62,942	87,374	46,088	163,423	-	0.0%	109.2%	0.0%	74.9%
Sep	92,181	35,963	19,729	58,752	119,722	-	0.0%	102.6%	0.0%	68.7%
Oct	96,533	87,218	130,501	57,992	161,417	-	0.0%	96.9%	0.0%	61.9%
Nov	65,564	15,558	79,635	157,394	143,759	-	0.0%	84.1%	0.0%	56.9%
Dec	85,218	90,571	20,236	24,949	117,091	-	0.0%	82.4%	0.0%	53.3%
<b>Totals</b>	<b>735,105</b>	<b>853,932</b>	<b>1,199,631</b>	<b>1,219,177</b>	<b>1,883,840</b>	<b>1,004,527</b>				
<b>% Of Change</b>	<b>175.9%</b>	<b>16.2%</b>	<b>40.5%</b>	<b>1.6%</b>	<b>54.5%</b>					

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	11,262	32,851	37,090	140,825	71,559	86,310	61.3%	61.3%	120.6%	120.6%
Feb	5,900	52,354	74,247	73,497	66,392	92,813	126.3%	83.6%	139.8%	129.8%
Mar	45,119	79,749	85,187	111,992	103,794	146,179	130.5%	99.7%	140.8%	134.6%
Apr	15,521	51,813	61,435	122,627	81,024	94,037	76.7%	93.4%	116.1%	129.9%
May	15,403	118,389	123,930	60,387	102,525	101,700	168.4%	102.3%	99.2%	122.5%
Jun	32,373	108,900	117,226	127,410	124,377	139,860	109.8%	103.8%	112.4%	120.2%
Jul	19,392	27,905	82,469	122,959	81,452	83,003	67.5%	97.9%	101.9%	117.9%
Aug	22,640	162,310	39,698	129,430	114,118	-	0.0%	83.7%	0.0%	99.8%
Sep	43,390	71,431	118,185	99,986	107,322	-	0.0%	75.2%	0.0%	87.3%
Oct	35,381	34,241	233,281	88,790	126,241	-	0.0%	69.0%	0.0%	76.0%
Nov	27,461	51,205	190,782	240,584	164,381	-	0.0%	56.4%	0.0%	65.1%
Dec	282,224	410,995	366,082	149,849	389,705	-	0.0%	50.7%	0.0%	48.5%
<b>Totals</b>	<b>556,065</b>	<b>1,202,143</b>	<b>1,529,611</b>	<b>1,468,338</b>	<b>1,532,890</b>	<b>743,902</b>				
<b>% Of Change</b>		<b>116.2%</b>	<b>27.2%</b>	<b>-4.0%</b>	<b>4.4%</b>					

## Monthly Sales Tax Revenue Comparisons by Area (July 2015)

AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total	% Change
Interchange	269,415	271,125	292,453	305,956	324,997	330,497	32.2%	1.7%
Outside City	171,729	160,901	199,739	206,143	206,417	241,579	23.5%	17.0%
Louisville Plaza	120,718	121,055	119,698	141,713	145,628	162,084	15.8%	11.3%
McCaslin North	49,328	54,471	52,732	56,711	58,088	62,185	6.1%	7.1%
Downtown	39,591	62,200	62,549	74,933	73,259	96,279	9.4%	31.4%
Hwy 42 South	18,570	17,651	18,560	22,160	22,774	25,157	2.5%	10.5%
CTC	12,389	15,578	21,872	19,878	11,736	24,298	2.4%	107.0%
S Boulder Rd	9,308	8,933	7,293	9,469	9,828	64,071	6.2%	551.9%
Hwy 42 North	9,713	11,273	10,205	4,777	5,277	6,762	0.7%	28.1%
Pine Street	6,534	6,742	8,138	9,262	5,239	5,905	0.6%	12.7%
Centennial Valley	214	300	719	495	596	3,176	0.3%	432.9%
S Suburban	4,373	4,681	126	4,525	2,122	3,504	0.3%	65.1%
Residential	252	800	658	748	685	836	0.1%	22.0%
<b>Total Revenue</b>	<b>712,133</b>	<b>735,710</b>	<b>794,745</b>	<b>856,770</b>	<b>866,647</b>	<b>1,026,333</b>		
<b>% Of Change</b>	<b>-6.3%</b>	<b>3.3%</b>	<b>8.0%</b>	<b>7.8%</b>	<b>9.0%</b>	<b>18.4%</b>		



## Monthly Sales Tax Revenue Comparisons by Industry (July 2015)

AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total	% Change
Grocery	139,287	135,681	147,507	164,634	173,624	250,277	24.4%	44.1%
Food/Beverage	120,987	142,188	144,529	164,683	159,240	190,241	18.5%	19.5%
Communications/Utilities	109,229	109,686	125,359	128,100	127,908	147,412	14.4%	15.2%
Building Materials	112,135	113,170	128,523	134,319	138,695	135,403	13.2%	-2.4%
Services	73,004	84,091	84,950	87,172	90,318	103,855	10.1%	15.0%
General Merchandise	68,228	64,648	55,717	66,490	66,270	73,669	7.2%	11.2%
Other Retail	19,343	26,629	39,208	35,474	33,563	26,630	2.6%	-20.7%
Manufacturing	9,934	8,974	12,995	10,596	13,795	12,970	1.3%	-6.0%
Finance/Leasing	30,485	16,032	17,189	18,713	18,844	25,495	2.5%	35.3%
Furniture	13,347	11,434	13,898	14,987	17,418	24,632	2.4%	41.4%
Wholesale	10,406	13,026	12,498	15,184	13,917	20,815	2.0%	49.6%
Automotive	5,421	5,878	6,911	7,632	7,174	3,114	0.3%	-56.6%
Apparel	(902)	3,372	4,280	4,894	4,847	6,875	0.7%	41.9%
Construction	318	118	259	777	(2,382)	1,256	0.1%	152.7%
Agriculture	913	783	924	3,115	3,416	3,686	0.4%	7.9%
<b>Totals</b>	<b>712,133</b>	<b>735,710</b>	<b>794,745</b>	<b>856,770</b>	<b>866,647</b>	<b>1,026,333</b>		
<b>% Of Change</b>	<b>-6.3%</b>	<b>3.3%</b>	<b>8.0%</b>	<b>7.8%</b>	<b>9.0%</b>	<b>18.4%</b>		

