

**CITY OF LOUISVILLE**

**Revenue History  
2011 through 2015**

YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2015	JANUARY	930,279	85,960	65,576	106,340	24,681	10,554	1,223,389
	FEBRUARY	751,446	89,441	35,569	113,225	23,429	64,859	1,077,969
	MARCH	966,850	124,548	136,921	111,521	30,900	52,296	1,423,036
	APRIL	926,082	94,037	93,561	89,588	34,080	72,649	1,309,996
	MAY	931,057	89,679	157,466	93,186	47,601	36,203	1,355,193
	JUNE	1,116,715	136,236	42,484	99,549	51,846	6,755	1,453,585
	JULY	1,026,333	68,703	472,951	107,445	57,071	29,908	1,762,410
	AUGUST	983,178	95,308	214,635	131,001	55,216	61,248	1,540,586
	SEPTEMBER	1,097,796	122,579	98,891	123,913	45,015	42,235	1,530,430
	OCTOBER	948,794	101,783	149,737	123,187	45,615	56,024	1,425,141
	NOVEMBER	933,235	119,106	72,504	131,168	28,694	19,884	1,304,591
	DECEMBER	1,360,790	145,597	45,098	142,083	22,498	8,276	1,724,342
	YTD TOTALS		11,972,557	1,272,978	1,585,392	1,372,205	466,646	460,891
YTD Variance % to Prior Year		7.0%	18.7%	30.0%	11.0%	9.2%	-44.0%	7.3%
2014	JANUARY	798,792	56,727	40,650	141,060	22,487	137,276	1,196,991
	FEBRUARY	708,164	72,199	196,461	83,341	22,789	18,193	1,101,147
	MARCH	891,756	88,634	99,076	98,457	27,659	145,636	1,351,217
	APRIL	990,489	88,362	93,637	117,881	29,651	42,908	1,362,927
	MAY	928,421	59,387	270,829	85,769	41,240	2,776	1,388,422
	JUNE	1,013,900	111,632	102,883	88,813	47,149	29,230	1,393,608
	JULY	866,647	114,724	70,466	79,622	54,076	15,679	1,201,213
	AUGUST	983,356	87,629	46,088	105,531	51,658	156,497	1,430,760
	SEPTEMBER	974,352	99,986	58,752	116,646	41,146	7,841	1,298,723
	OCTOBER	876,022	79,004	57,992	109,404	40,328	51,399	1,214,149
	NOVEMBER	867,460	66,255	157,394	85,387	27,146	212,991	1,416,633
	DECEMBER	1,294,297	147,830	24,949	123,793	21,905	3,019	1,615,792
	YTD TOTALS		11,193,655	1,072,369	1,219,177	1,235,702	427,234	823,445
YTD Variance % to Prior Year		7.5%	13.3%	1.6%	8.9%	12.4%	-5.7%	6.8%
2013	JANUARY	777,242	(29,020)	184,731	86,731	20,848	75,241	1,115,772
	FEBRUARY	669,879	70,363	69,470	80,297	19,921	12,621	922,552
	MARCH	820,313	74,217	263,140	106,476	22,836	29,624	1,316,606
	APRIL	870,965	61,435	78,235	95,575	26,040	13,499	1,145,748
	MAY	918,954	69,690	54,267	83,905	35,636	121,805	1,284,257
	JUNE	895,906	116,514	120,854	68,997	40,725	64,668	1,307,664
	JULY	856,770	44,927	91,461	89,328	46,440	57,571	1,186,497
	AUGUST	821,538	38,974	87,374	124,484	41,990	7,939	1,122,299
	SEPTEMBER	1,017,791	114,209	19,729	90,523	37,157	11,137	1,290,547
	OCTOBER	827,461	53,102	130,501	117,513	42,825	207,939	1,379,340
	NOVEMBER	812,544	70,204	79,635	82,127	26,122	143,923	1,214,555
	DECEMBER	1,125,418	261,530	20,236	108,929	19,492	126,849	1,662,455
	YTD TOTALS		10,414,782	946,144	1,199,631	1,134,885	380,033	872,817
YTD Variance % to Prior Year		6.8%	-7.9%	40.5%	16.4%	3.9%	131.5%	12.0%
2012	JANUARY	681,326	32,851	27,928	70,085	21,299	-	833,489
	FEBRUARY	656,603	52,354	40,696	81,880	21,356	2,109	854,997
	MARCH	816,468	79,749	109,195	79,824	24,428	2,410	1,112,074
	APRIL	757,617	47,489	150,645	59,779	24,803	12,949	1,053,282
	MAY	855,685	90,373	55,162	65,752	37,456	49,231	1,153,658
	JUNE	890,833	108,900	89,259	80,272	45,122	9,662	1,224,048
	JULY	794,745	27,905	88,794	80,362	40,743	12,508	1,045,056
	AUGUST	776,002	24,579	62,942	88,605	46,121	160,774	1,159,024
	SEPTEMBER	836,117	71,431	35,963	83,421	34,550	9,971	1,071,452
	OCTOBER	737,769	30,677	87,218	116,085	31,783	2,806	1,006,338
	NOVEMBER	855,913	51,205	15,558	76,425	20,814	7,825	1,027,740
	DECEMBER	1,091,578	409,811	90,571	92,223	17,408	106,845	1,808,436
	YTD TOTALS		9,750,654	1,027,323	853,932	974,711	365,884	377,090
YTD Variance % to Prior Year		7.0%	86.8%	16.2%	8.4%	9.0%	160.1%	13.4%
2011	JANUARY	634,012	11,262	24,333	64,708	18,884	18,367	771,564
	FEBRUARY	589,984	5,900	45,823	56,736	18,361	2,558	719,363
	MARCH	776,647	45,119	15,941	77,130	20,385	1,870	937,091
	APRIL	725,384	15,521	45,812	72,171	22,368	2,414	883,671
	MAY	734,017	15,403	38,312	73,741	35,261	13,549	910,283
	JUNE	871,414	32,373	50,480	87,068	35,938	12,396	1,089,669
	JULY	735,710	13,273	83,345	69,746	38,443	34,921	975,438
	AUGUST	738,939	22,640	91,563	87,377	40,498	1,979	982,996
	SEPTEMBER	785,785	43,390	92,181	74,646	32,129	19,005	1,047,136
	OCTOBER	718,122	35,381	96,533	89,734	31,123	2,663	973,556
	NOVEMBER	746,388	27,461	65,564	76,039	23,399	20,683	959,533
	DECEMBER	1,052,498	282,224	85,218	69,956	18,766	14,568	1,523,231
	YTD TOTALS		9,108,901	549,946	735,105	899,051	335,555	144,973
YTD Variance % to Prior Year		4.4%	N/A	175.9%	11.2%	10.1%	-15.3%	14.5%

**City of Louisville, Colorado  
Total Sales Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	636,994	681,326	778,705	800,685	899,966	938,911	117.3%	117.3%	104.3%	104.3%
Feb	592,370	658,227	677,256	708,418	810,009	808,454	114.1%	115.8%	99.8%	102.2%
Mar	778,075	818,491	821,853	985,745	1,008,731	979,639	99.4%	109.3%	97.1%	100.3%
Apr	727,061	758,944	882,437	993,747	961,050	968,100	97.4%	105.9%	100.7%	100.4%
May	738,711	875,629	943,909	929,994	1,015,359	944,922	101.6%	105.0%	93.1%	98.8%
Jun	881,992	900,308	950,701	1,015,778	1,103,727	1,120,140	110.3%	106.0%	101.5%	99.3%
Jul	738,194	806,223	864,327	871,158	992,239	1,038,928	119.3%	107.8%	104.7%	100.1%
Aug	740,614	787,880	828,581	1,096,941	978,229	993,159	90.5%	105.3%	101.5%	100.3%
Sep	797,496	843,703	1,023,383	980,918	1,051,654	1,103,330	112.5%	106.1%	104.9%	100.8%
Oct	720,320	736,736	828,537	907,968	956,534	954,697	105.1%	106.0%	99.8%	100.7%
Nov	751,407	863,243	817,829	869,528	957,503	935,693	107.6%	106.2%	97.7%	100.5%
Dec	1,065,957	1,093,262	1,129,807	1,294,795	1,285,359	1,364,240	105.4%	106.1%	106.1%	101.1%
<b>Totals</b>	<b>9,169,191</b>	<b>9,823,972</b>	<b>10,547,325</b>	<b>11,455,676</b>	<b>12,020,360</b>	<b>12,150,213</b>				
<b>% Of Change</b>	<b>3.7%</b>	<b>7.1%</b>	<b>7.4%</b>	<b>8.6%</b>	<b>4.9%</b>	<b>6.1%</b>				

**City of Louisville, Colorado  
Lodging Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	18,884	21,299	20,848	22,487	27,851	24,681	109.8%	109.8%	88.6%	88.6%
Feb	18,361	21,356	19,921	22,789	27,461	23,429	102.8%	106.3%	85.3%	87.0%
Mar	20,385	24,428	22,836	27,659	30,526	33,963	122.8%	112.5%	111.3%	95.6%
Apr	22,368	24,803	26,040	29,651	32,225	34,080	114.9%	113.2%	105.8%	98.4%
May	35,261	37,456	35,636	41,240	47,508	47,601	115.4%	113.9%	100.2%	98.9%
Jun	35,938	45,122	40,725	47,149	50,687	51,846	110.0%	112.9%	102.3%	99.7%
Jul	38,443	40,743	46,440	54,917	55,107	57,071	103.9%	110.9%	103.6%	100.5%
Aug	40,498	46,121	41,990	51,658	54,724	55,216	106.9%	110.2%	100.9%	100.6%
Sep	32,129	34,550	37,157	41,146	43,922	45,015	109.4%	110.1%	102.5%	100.8%
Oct	31,123	31,783	42,825	40,328	44,931	45,615	113.1%	110.4%	101.5%	100.9%
Nov	23,399	20,814	26,122	27,146	30,903	28,694	105.7%	110.1%	92.9%	100.3%
Dec	18,766	17,408	19,492	21,905	25,035	22,498	102.7%	109.7%	89.9%	99.8%
<b>Totals</b>	<b>335,555</b>	<b>365,884</b>	<b>380,033</b>	<b>428,075</b>	<b>470,880</b>	<b>469,709</b>				
<b>% Of Change</b>	<b>10.1%</b>	<b>9.0%</b>	<b>3.9%</b>	<b>12.6%</b>	<b>10.0%</b>	<b>9.7%</b>				

**City of Louisville, Colorado  
Auto Use Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	64,708	70,085	86,731	141,060	105,373	106,340	75.4%	75.4%	100.9%	100.9%
Feb	56,736	81,880	80,297	83,341	98,389	113,225	135.9%	97.8%	115.1%	107.8%
Mar	77,130	79,824	106,476	98,457	108,329	111,521	113.3%	102.5%	102.9%	106.1%
Apr	72,171	59,779	95,575	117,881	98,940	89,588	76.0%	95.4%	90.5%	102.3%
May	73,741	65,752	83,905	85,769	95,734	93,186	108.6%	97.6%	97.3%	101.4%
Jun	87,068	80,272	68,997	88,813	102,567	99,549	112.1%	99.7%	97.1%	100.7%
Jul	69,746	80,362	89,328	79,622	101,793	107,445	134.9%	103.7%	105.6%	101.4%
Aug	87,377	88,605	124,484	105,531	115,944	131,001	124.1%	106.4%	113.0%	103.0%
Sep	74,646	83,421	90,523	116,646	119,994	123,913	106.2%	106.4%	103.3%	103.0%
Oct	89,734	116,085	117,513	109,404	122,134	123,187	112.6%	107.1%	100.9%	102.8%
Nov	76,039	76,425	82,127	85,387	94,975	131,168	153.6%	110.6%	138.1%	105.7%
Dec	69,956	92,223	108,929	123,793	102,429	142,083	114.8%	111.0%	138.7%	108.3%
<b>Totals</b>	<b>899,051</b>	<b>974,711</b>	<b>1,134,885</b>	<b>1,235,702</b>	<b>1,266,600</b>	<b>1,372,205</b>				
<b>% Of Change</b>	<b>11.2%</b>	<b>8.4%</b>	<b>16.4%</b>	<b>8.9%</b>	<b>2.5%</b>	<b>11.0%</b>				

**City of Louisville, Colorado  
Building Use Tax Revenue  
2011 -2015**

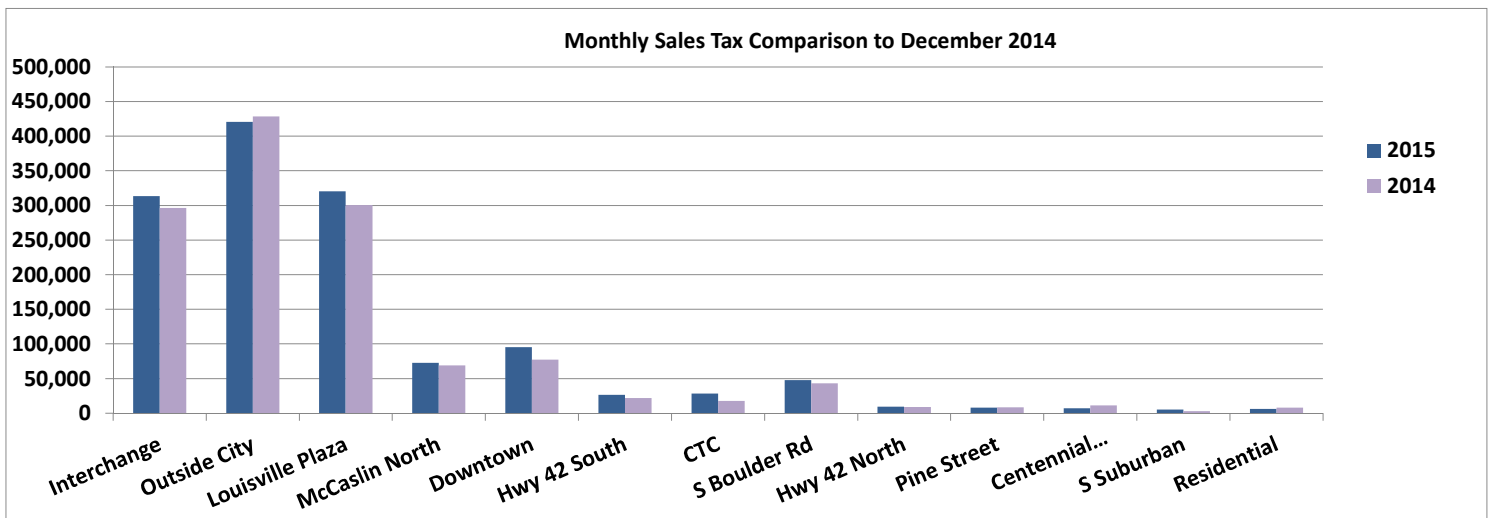
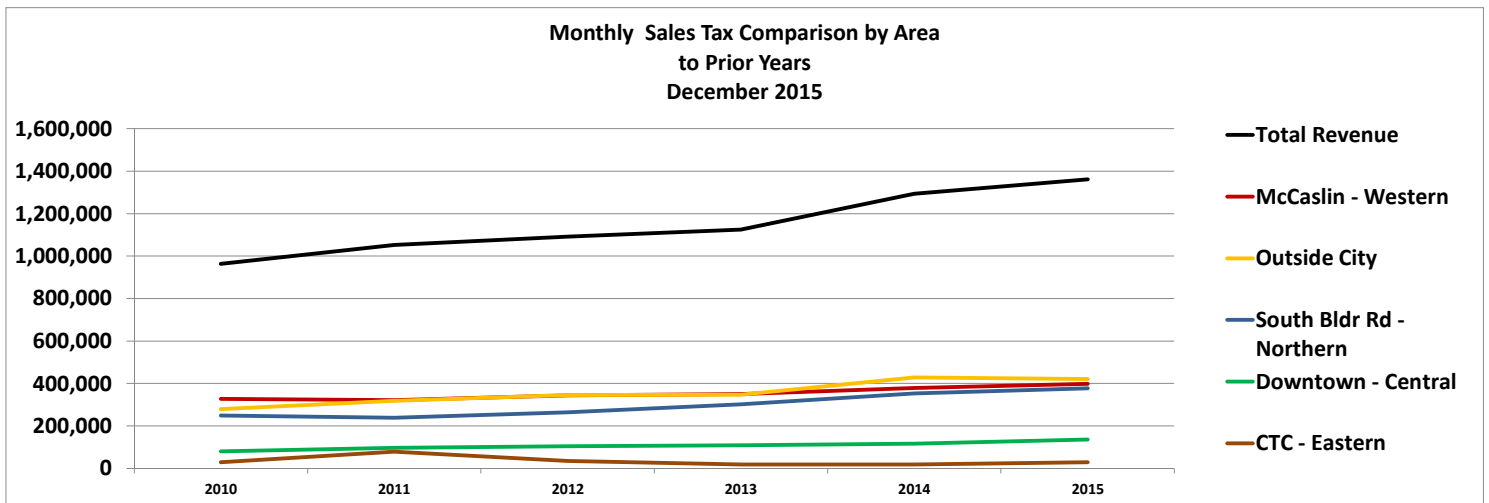
Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	24,333	27,928	184,731	40,650	135,061	65,576	161.3%	161.3%	48.6%	48.6%
Feb	45,823	40,696	69,470	196,461	145,887	35,569	18.1%	42.7%	24.4%	36.0%
Mar	15,941	109,195	263,140	99,076	191,375	136,921	138.2%	70.8%	71.5%	50.4%
Apr	45,812	150,645	78,235	93,637	153,968	93,561	99.9%	77.2%	60.8%	53.0%
May	38,312	55,162	54,267	270,829	238,803	157,466	58.1%	69.8%	65.9%	56.5%
Jun	50,480	89,259	120,854	102,883	173,417	42,484	41.3%	66.2%	24.5%	51.2%
Jul	83,345	88,794	91,461	70,466	139,917	472,951	671.2%	114.9%	338.0%	85.2%
Aug	91,563	62,942	87,374	46,088	163,423	214,635	465.7%	132.5%	131.3%	90.9%
Sep	92,181	35,963	19,729	58,752	119,722	98,891	168.3%	134.7%	82.6%	90.2%
Oct	96,533	87,218	130,501	57,992	161,417	149,737	258.2%	141.6%	92.8%	90.4%
Nov	65,564	15,558	79,635	157,394	143,759	72,504	46.1%	129.0%	50.4%	87.2%
Dec	85,218	90,571	20,236	24,949	117,091	45,098	180.8%	130.0%	38.5%	84.2%
<b>Totals</b>	<b>735,105</b>	<b>853,932</b>	<b>1,199,631</b>	<b>1,219,177</b>	<b>1,883,840</b>	<b>1,585,392</b>				
<b>% Of Change</b>	<b>175.9%</b>	<b>16.2%</b>	<b>40.5%</b>	<b>1.6%</b>	<b>54.5%</b>	<b>30.0%</b>				

**City of Louisville, Colorado  
Consumer Use Tax Revenue  
2011 -2015**

Month Of Sale	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Projection	2015 Actual	Mnthly % Of 2014	Y-T-D % Of 2014	Mnthly % Of Proj	Y-T-D % Of Proj
Jan	11,262	32,851	37,090	140,825	69,514	86,310	61.3%	61.3%	124.2%	124.2%
Feb	5,900	52,354	74,247	73,497	64,495	92,813	126.3%	83.6%	143.9%	133.7%
Mar	45,119	79,749	85,187	111,992	100,829	146,179	130.5%	99.7%	145.0%	138.5%
Apr	15,521	51,813	61,435	122,627	78,709	94,037	76.7%	93.4%	119.5%	133.7%
May	15,403	118,389	123,930	60,387	99,596	101,700	168.4%	102.3%	102.1%	126.1%
Jun	32,373	108,900	117,226	127,410	120,823	139,860	109.8%	103.8%	115.8%	123.8%
Jul	19,392	27,905	82,469	122,959	79,125	83,003	67.5%	97.9%	104.9%	121.3%
Aug	22,640	162,310	39,698	129,430	110,857	135,998	105.1%	99.0%	122.7%	121.5%
Sep	43,390	71,431	118,185	99,986	104,255	151,963	152.0%	104.3%	145.8%	124.6%
Oct	35,381	34,241	233,281	88,790	122,634	140,631	158.4%	108.8%	114.7%	123.3%
Nov	27,461	51,205	190,782	240,584	159,684	133,558	55.5%	99.1%	83.6%	117.6%
Dec	282,224	410,995	366,082	149,849	378,569	149,597	99.8%	99.1%	39.5%	97.8%
<b>Totals</b>	<b>556,065</b>	<b>1,202,143</b>	<b>1,529,611</b>	<b>1,468,338</b>	<b>1,489,090</b>	<b>1,455,649</b>				
<b>% Of Change</b>		<b>116.2%</b>	<b>27.2%</b>	<b>-4.0%</b>	<b>1.4%</b>	<b>-0.9%</b>				

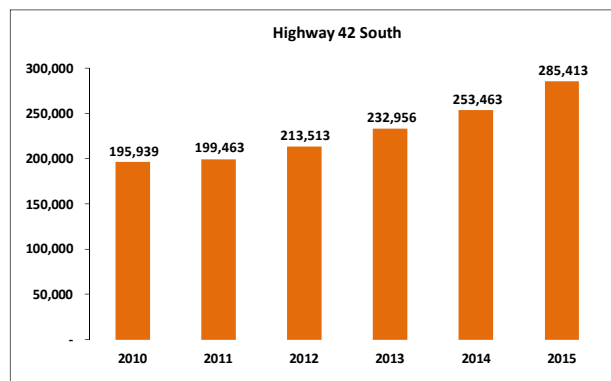
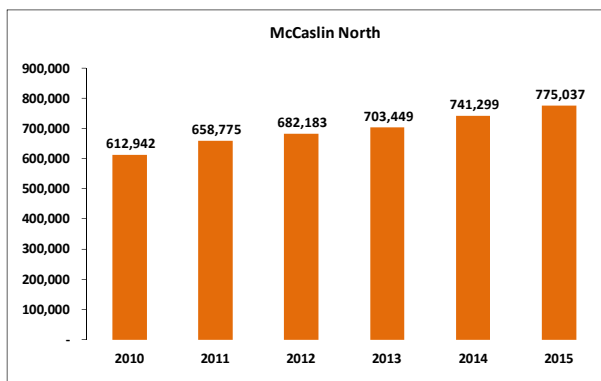
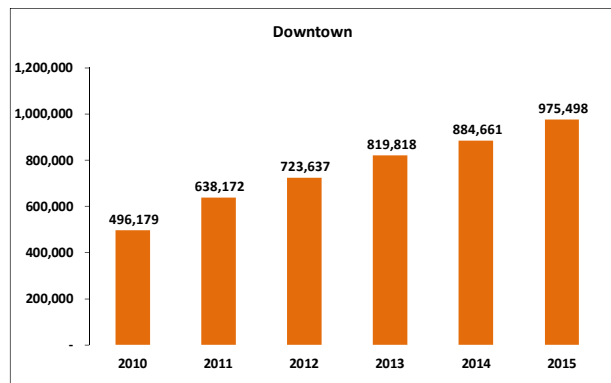
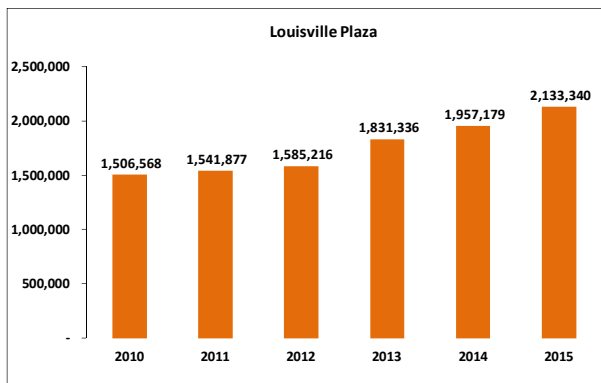
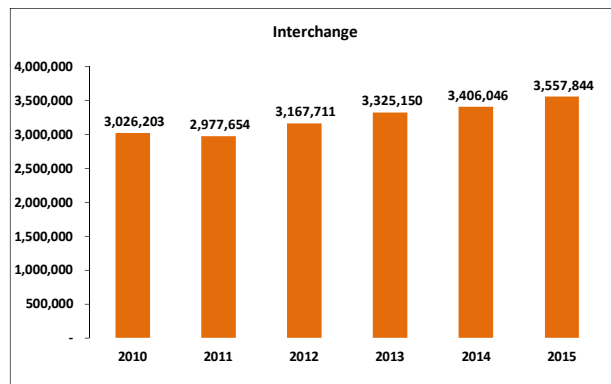
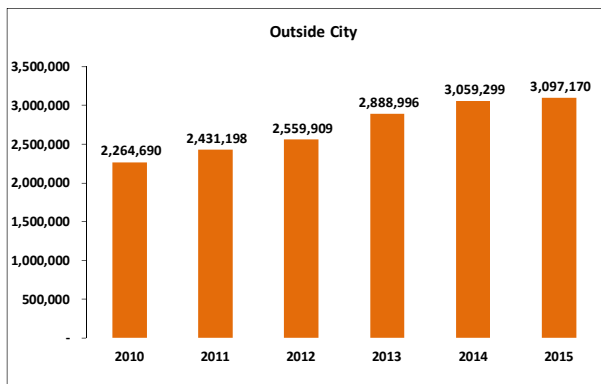
## Monthly Sales Tax Revenue Comparisons by Area (December 2015)

AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total	% Change
Interchange	261,984	254,622	273,221	277,836	296,167	313,348	23.0%	5.8%
Outside City	278,956	318,272	345,395	346,846	428,723	420,479	30.9%	-1.9%
Louisville Plaza	226,268	217,365	243,952	276,747	300,386	320,534	23.6%	6.7%
McCaslin North	60,674	62,230	64,836	66,057	69,135	72,622	5.3%	5.0%
Downtown	53,006	65,842	69,520	72,198	77,540	95,214	7.0%	22.8%
Hwy 42 South	17,758	18,960	20,467	21,755	21,882	26,534	1.9%	21.3%
CTC	28,375	78,384	34,579	18,369	17,929	28,516	2.1%	59.1%
S Boulder Rd	16,257	14,511	12,565	16,538	43,334	47,812	3.5%	10.3%
Hwy 42 North	7,112	7,016	7,068	8,804	9,096	9,239	0.7%	1.6%
Pine Street	4,791	6,267	7,624	7,641	8,384	7,995	0.6%	-4.6%
Centennial Valley	417	659	2,979	2,548	11,077	6,947	0.5%	-37.3%
S Suburban	3,718	3,424	3,293	3,163	2,702	5,447	0.4%	101.6%
Residential	3,954	4,947	6,078	6,916	7,942	6,103	0.4%	-23.2%
<b>Total Revenue</b>	<b>963,270</b>	<b>1,052,498</b>	<b>1,091,578</b>	<b>1,125,418</b>	<b>1,294,297</b>	<b>1,360,790</b>		
<b>% Of Change</b>	<b>-4.2%</b>	<b>9.3%</b>	<b>3.7%</b>	<b>3.1%</b>	<b>18.6%</b>	<b>5.1%</b>		

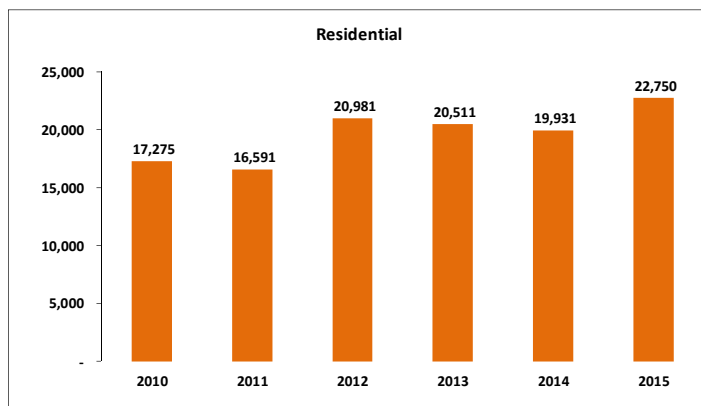
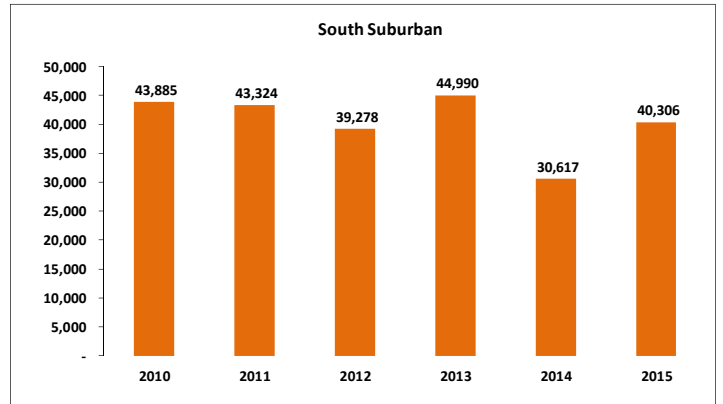
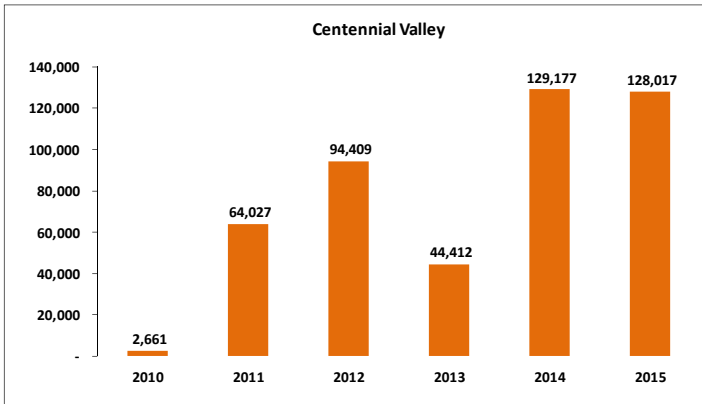
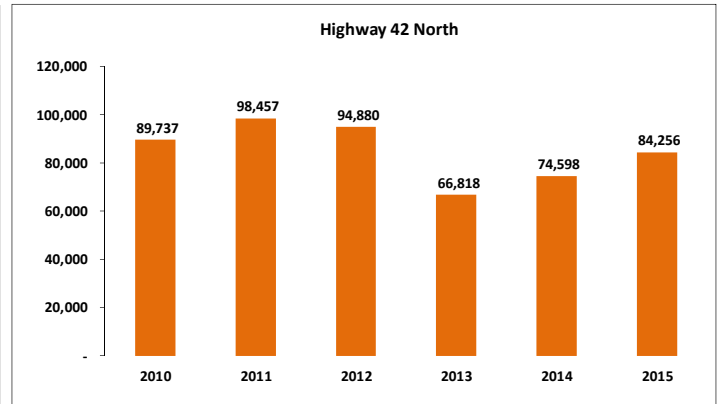
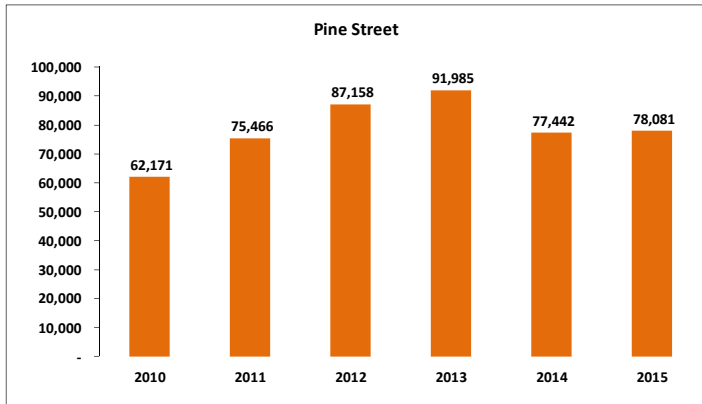
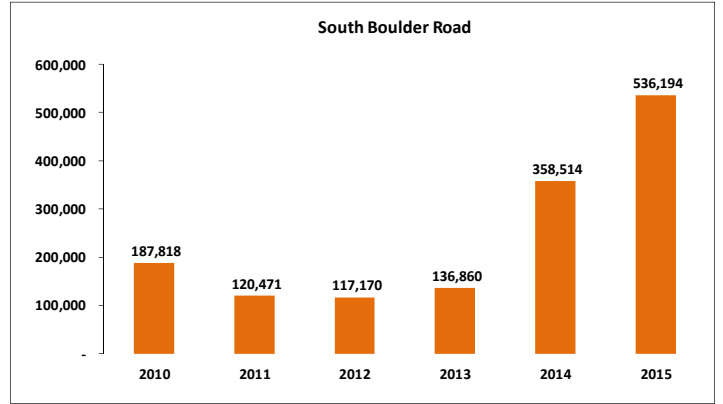
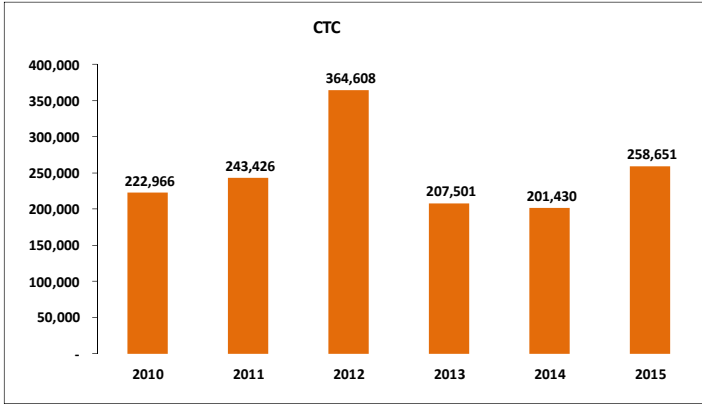


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Dec. 2015)**

	2010	% Var	2011	% Var	2012	% Var	2013	% Var	2014	% Var	2015	% Var	% of Total
Outside City	2,264,690	11.6%	2,431,198	7.4%	2,559,909	5.3%	2,888,996	12.9%	3,059,299	5.9%	3,097,170	1.2%	25.9%
Interchange	3,026,203	-19.7%	2,977,654	-1.6%	3,167,711	6.4%	3,325,150	5.0%	3,406,046	2.4%	3,557,844	4.5%	29.7%
Louisville Plaza	1,506,568	12.7%	1,541,877	2.3%	1,585,216	2.8%	1,831,336	15.5%	1,957,179	6.9%	2,133,340	9.0%	17.8%
Downtown	496,179	22.8%	638,172	28.6%	723,637	13.4%	819,818	13.3%	884,661	7.9%	975,498	10.3%	8.1%
McCaslin North	612,942	6.2%	658,775	7.5%	682,183	3.6%	703,449	3.1%	741,299	5.4%	775,037	4.6%	6.5%
Hwy 42 South	195,939	-0.7%	199,463	1.8%	213,513	7.0%	232,956	9.1%	253,463	8.8%	285,413	12.6%	2.4%
CTC	222,966	15.1%	243,426	9.2%	364,608	49.8%	207,501	-43.1%	201,430	-2.9%	258,651	28.4%	2.2%
South Boulder Rd	187,818	-38.3%	120,471	-35.9%	117,170	-2.7%	136,860	16.8%	358,514	162.0%	536,194	49.6%	4.5%
Pine Street	62,171	27.8%	75,466	21.4%	87,158	15.5%	91,985	5.5%	77,442	-15.8%	78,081	0.8%	0.7%
Hwy 42 North	89,737	-8.6%	98,457	9.7%	94,880	-3.6%	66,818	-29.6%	74,598	11.6%	84,256	12.9%	0.7%
Centennial Valley	2,661	-85.4%	64,027	2306.6%	94,409	47.5%	44,412	-53.0%	129,177	190.9%	128,017	-0.9%	1.1%
South Suburban	43,885	-3.7%	43,324	-1.3%	39,278	-9.3%	44,990	14.5%	30,617	-31.9%	40,306	31.6%	0.3%
Residential	17,275	-6.2%	16,591	-4.0%	20,981	26.5%	20,511	-2.2%	19,931	-2.8%	22,750	14.1%	0.2%
	8,729,032	-3.5%	9,108,902	4.4%	9,750,654	7.0%	10,414,783	6.8%	11,193,655	14.8%	11,972,557	7.0%	

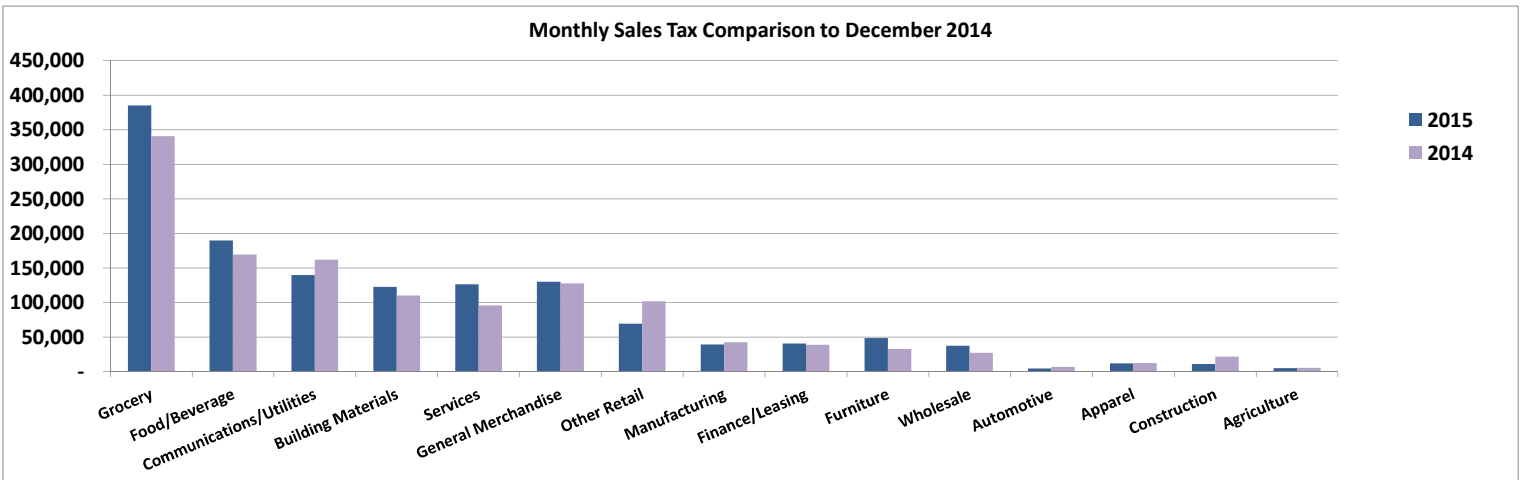
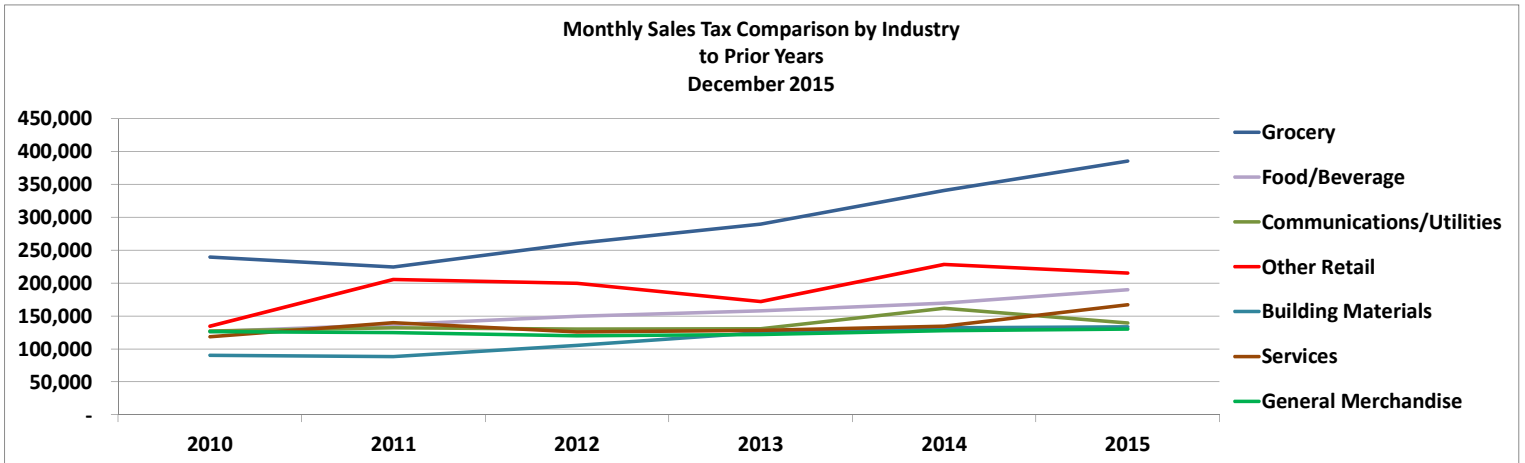


**CITY OF LOUISVILLE**  
**Revenue History by Area (Jan. - Dec. 2015)**



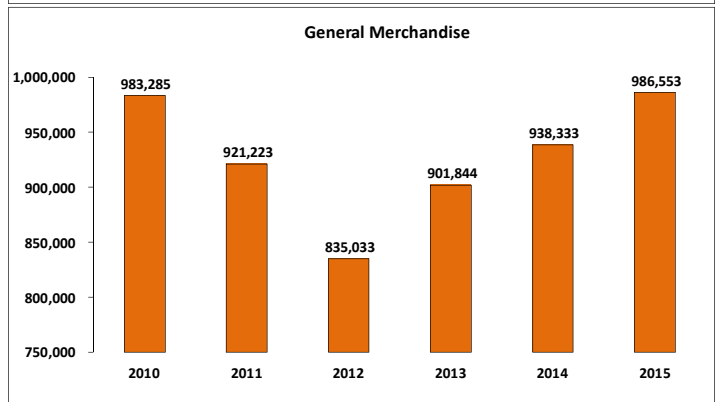
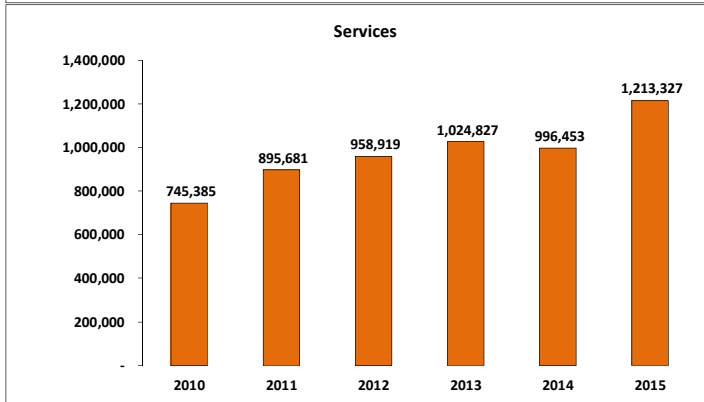
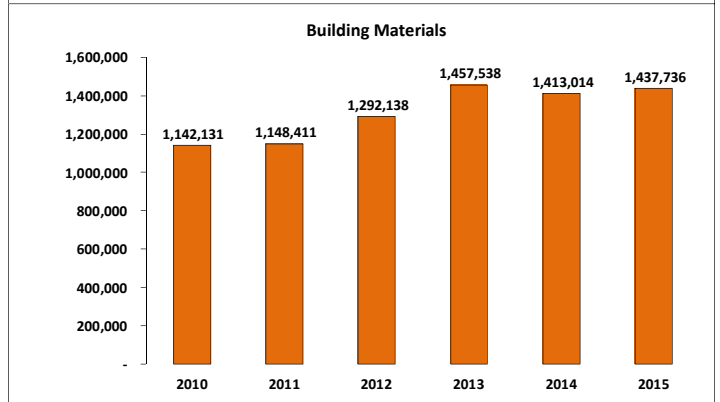
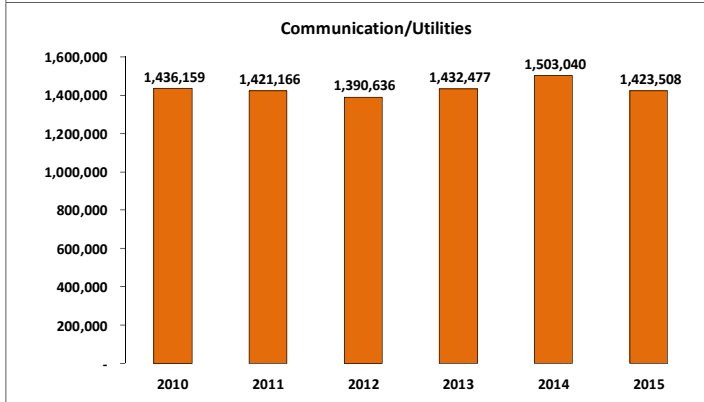
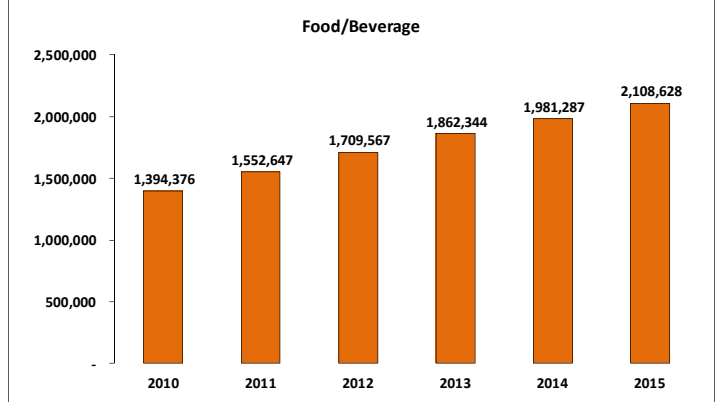
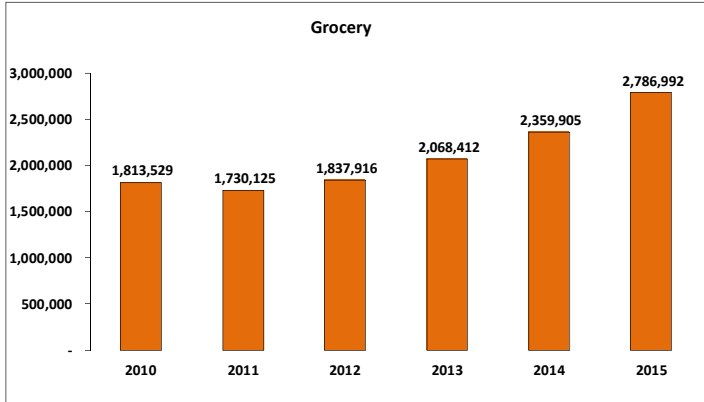
## Monthly Sales Tax Revenue Comparisons by Industry (December 2015)

AREA NAME	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total	% Change
Grocery	239,584	224,320	260,687	289,601	340,801	385,388	28.3%	13.1%
Food/Beverage	126,479	137,071	149,410	157,703	169,540	189,970	14.0%	12.1%
Communications/Utilities	127,522	132,229	129,969	130,857	161,779	139,626	10.3%	-13.7%
Building Materials	85,874	85,657	101,505	116,344	110,257	122,681	9.0%	11.3%
Services	71,699	95,022	93,520	91,276	95,626	126,522	9.3%	32.3%
General Merchandise	126,192	124,872	120,106	122,093	127,639	130,115	9.6%	1.9%
Other Retail	47,016	59,368	105,977	62,606	101,548	69,475	5.1%	-31.6%
Manufacturing	43,840	90,684	21,584	35,481	42,599	39,004	2.9%	-8.4%
Finance/Leasing	46,662	44,825	32,537	37,033	38,747	40,634	3.0%	4.9%
Furniture	18,765	26,844	22,606	24,292	32,841	48,364	3.6%	47.3%
Wholesale	13,744	14,450	33,969	31,733	27,052	37,187	2.7%	37.5%
Automotive	3,482	3,759	5,734	2,154	6,815	4,421	0.3%	-35.1%
Apparel	6,488	8,577	7,894	10,168	12,096	11,640	0.9%	-3.8%
Construction	4,465	2,713	3,906	8,470	21,643	10,761	0.8%	-50.3%
Agriculture	1,458	2,106	2,174	5,608	5,316	5,002	0.4%	-5.9%
<b>Totals</b>	<b>963,270</b>	<b>1,052,498</b>	<b>1,091,578</b>	<b>1,125,418</b>	<b>1,294,297</b>	<b>1,360,790</b>		
<b>% Of Change</b>	<b>-4.2%</b>	<b>9.3%</b>	<b>3.7%</b>	<b>3.1%</b>	<b>18.6%</b>	<b>5.1%</b>		

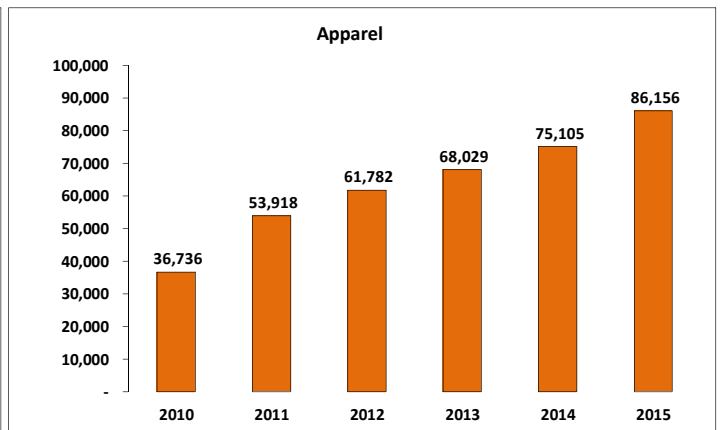
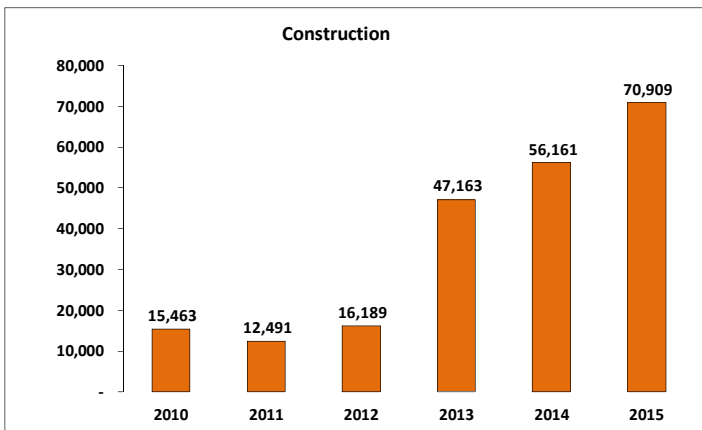
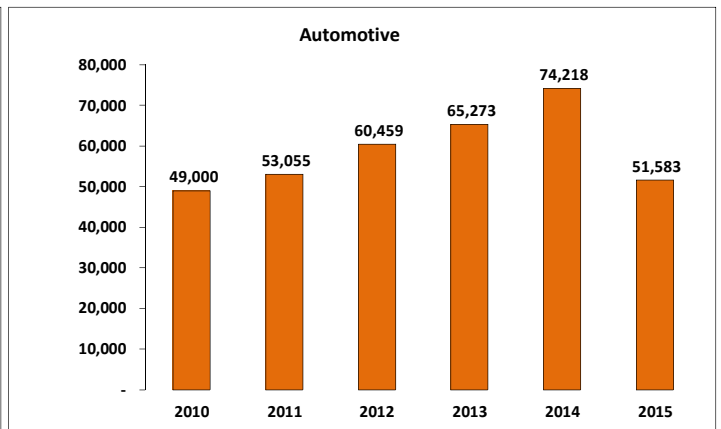
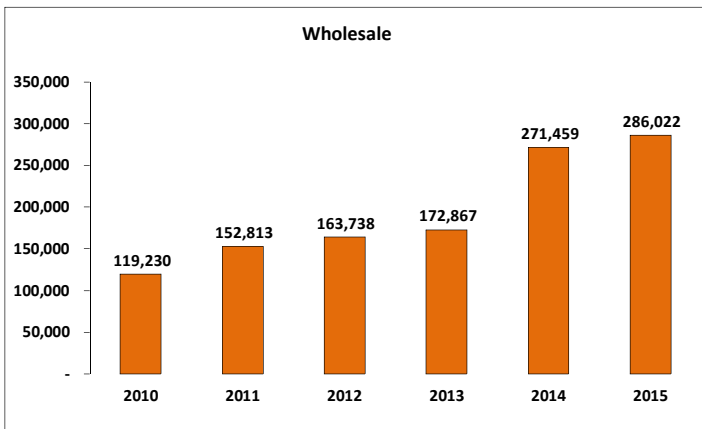
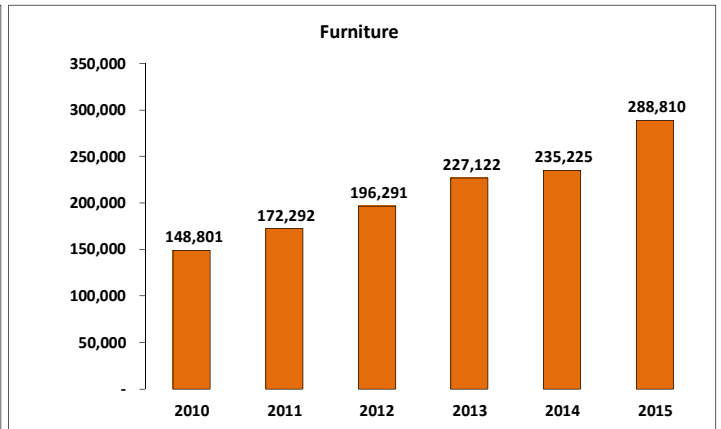
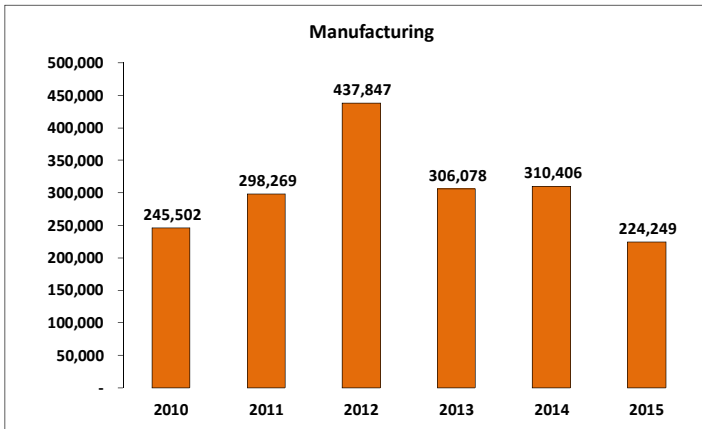
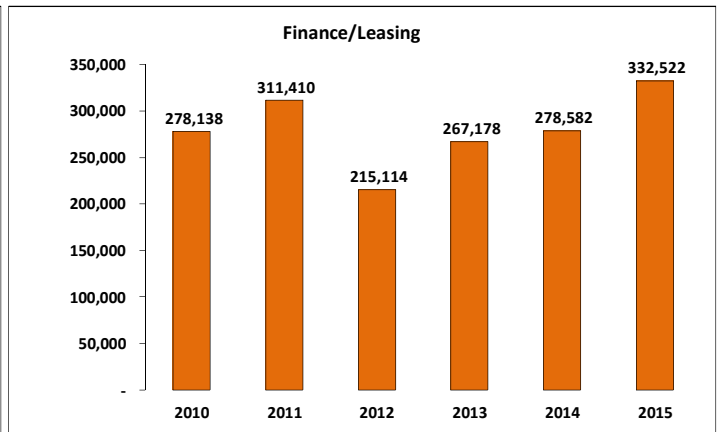
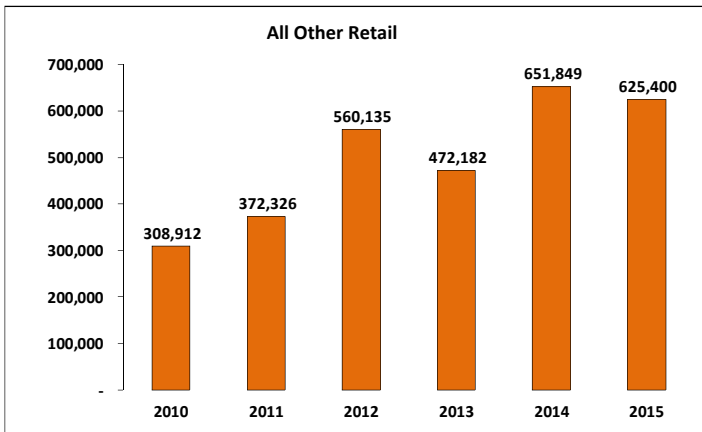


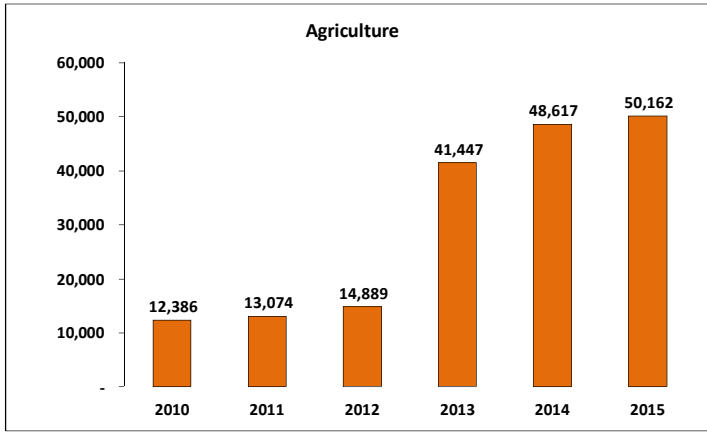
**CITY OF LOUISVILLE**  
**Revenue History by Industry (Jan. - Dec. 2015)**

	2010	% Var	2011	% Var	2012	% Var	2013	% Var	2014	% Var	2015	% Var	% of Total
Grocery	1,813,529	2.46%	1,730,125	-4.6%	1,837,916	6.2%	2,068,412	12.5%	2,359,905	14.1%	2,786,992	18.1%	23.3%
Food/Beverage	1,394,376	11.26%	1,552,647	11.4%	1,709,567	10.1%	1,862,344	8.9%	1,981,287	6.4%	2,108,628	6.4%	17.6%
Comm./Util.	1,436,159	2.71%	1,421,166	-1.0%	1,390,636	-2.1%	1,432,477	3.0%	1,503,040	4.9%	1,423,508	-5.3%	11.9%
Bldg Mat'l's.	1,142,131	2.62%	1,148,411	0.5%	1,292,138	12.5%	1,457,538	12.8%	1,413,014	-3.1%	1,437,736	1.7%	12.0%
Services	745,385	6.19%	895,681	20.2%	958,919	7.1%	1,024,827	6.9%	996,453	-2.8%	1,213,327	21.8%	10.1%
Merchandise	983,285	-45.37%	921,223	-6.3%	835,033	-9.4%	901,844	8.0%	938,333	4.0%	986,553	5.1%	8.2%
All Other Retail	308,912	21.28%	372,326	20.5%	560,135	50.4%	472,182	-15.7%	651,849	38.1%	625,400	-4.1%	5.2%
Fin./Lease	278,138	-8.58%	311,410	12.0%	215,114	-30.9%	267,178	24.2%	278,582	4.3%	332,522	19.4%	2.8%
Manufacturing	245,502	92.56%	298,269	21.5%	437,847	46.8%	306,078	-30.1%	310,406	1.4%	224,249	-27.8%	1.9%
Furniture	148,801	46.84%	172,292	15.8%	196,291	13.9%	227,122	15.7%	235,225	3.6%	288,810	22.8%	2.4%
Wholesale	119,230	10.44%	152,813	28.2%	163,738	7.1%	172,867	5.6%	271,459	57.0%	286,022	5.4%	2.4%
Automotive	49,000	3.96%	53,055	8.3%	60,459	14.0%	65,273	8.0%	74,218	13.7%	51,583	-30.5%	0.4%
Construction	15,463	54.77%	12,491	-19.2%	16,189	29.6%	47,163	191.3%	56,161	19.1%	70,909	26.3%	0.6%
Apparel	36,736	-1.99%	53,918	46.8%	61,782	14.6%	68,029	10.1%	75,105	10.4%	86,156	14.7%	0.7%
Agriculture	12,386	-20.00%	13,074	5.6%	14,889	13.9%	41,447	178.4%	48,617	17.3%	50,162	3.2%	0.4%
	8,729,032	-3.5%	9,108,901	4.4%	9,750,654	7.0%	10,414,782	6.8%	11,193,655	7.5%	11,972,557	7.0%	





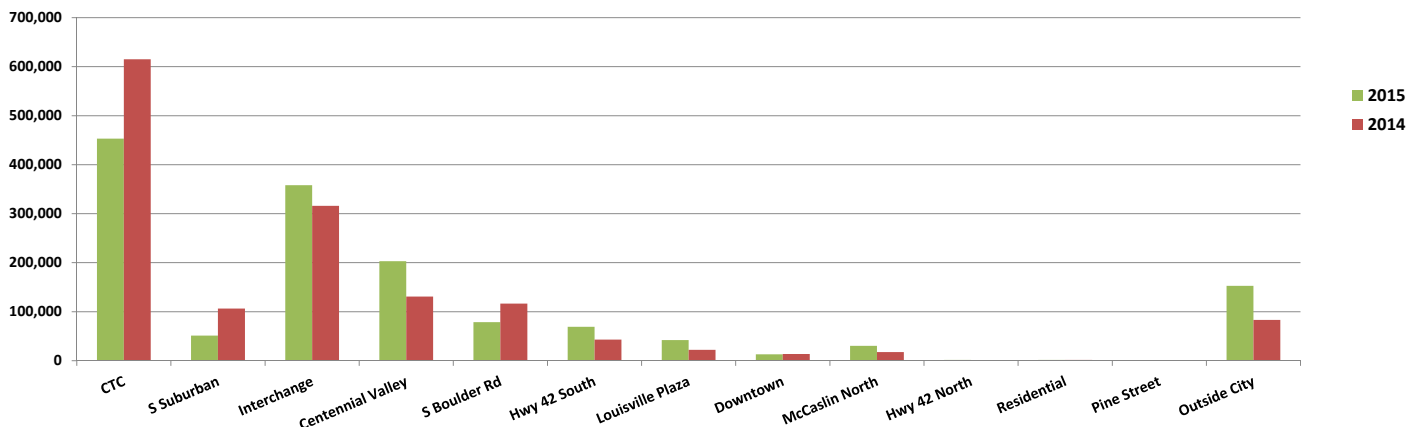




## Annual Consumer Use Tax Revenue Comparisons by Area (Jan - Dec 2015)

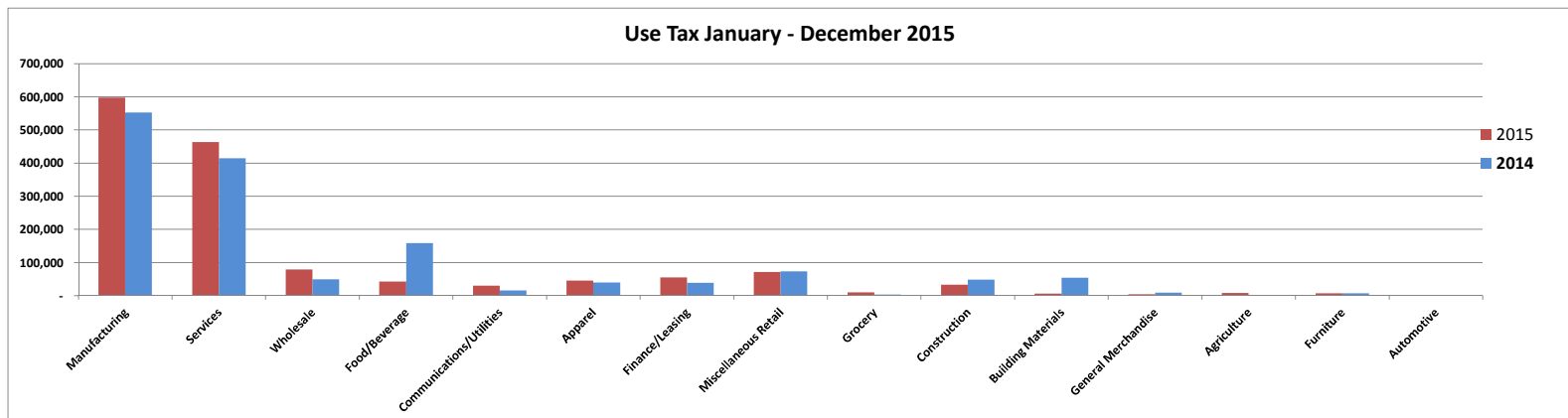
AREA NAME	2009 Actual	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total
CTC			229,339	627,942	791,492	614,982	453,003	31.1%
S Suburban			46,929	70,928	208,783	106,505	51,318	3.5%
Interchange			39,367	43,091	168,240	316,135	358,168	24.6%
Centennial Valley			138,664	252,079	127,490	130,945	203,007	13.9%
S Boulder Rd			100	2,022	139,876	116,699	78,801	5.4%
Hwy 42 South			429	16,136	45,465	43,133	69,206	4.8%
Louisville Plaza			34,454	36,925	17,483	22,101	42,110	2.9%
Downtown			3,078	6,064	15,785	13,697	13,101	0.9%
McCaslin North			7,101	13,632	9,598	17,483	30,504	2.1%
Hwy 42 North			709	7,613	3,354	1,379	1,702	0.1%
Residential			1,413	1,224	2,488	1,685	1,586	0.1%
Pine Street			548	752	180	247	363	0.0%
Outside City			53,935	123,735	(621)	83,347	152,782	10.5%
<b>Totals</b>	-	-	<b>556,065</b>	<b>1,202,143</b>	<b>1,529,611</b>	<b>1,468,338</b>	<b>1,455,649</b>	
<b>% Of Change</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>116.2%</b>	<b>27.2%</b>	<b>-4.0%</b>	<b>-0.9%</b>	

Use Tax January to December 2015



## Annual Use Tax Revenue Comparisons by Industry (Jan. - Dec. 2015)

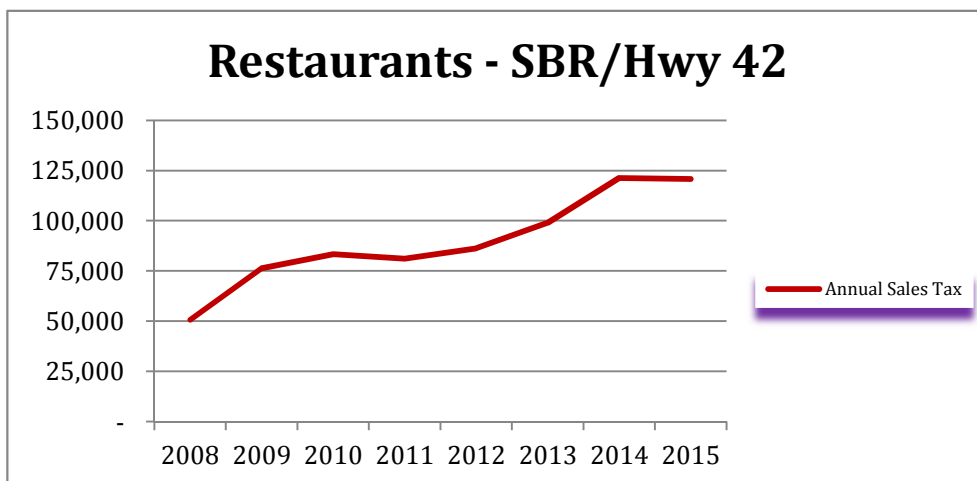
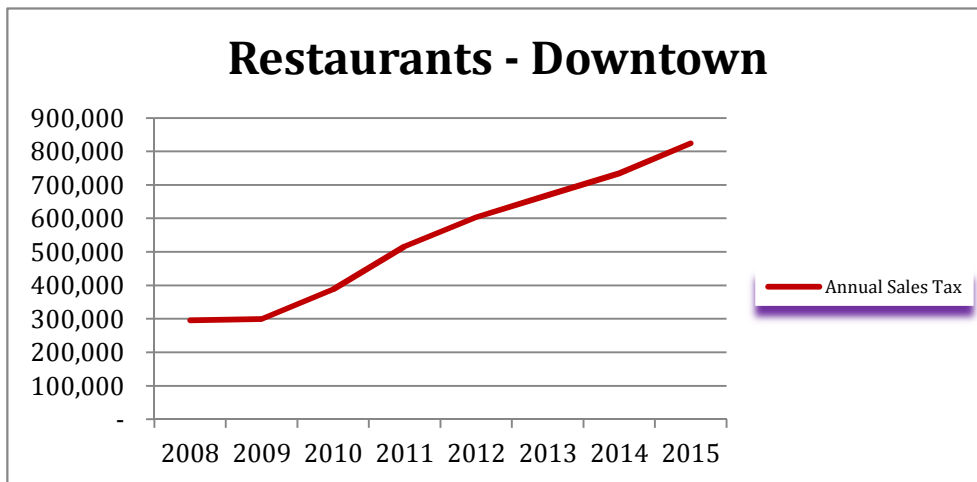
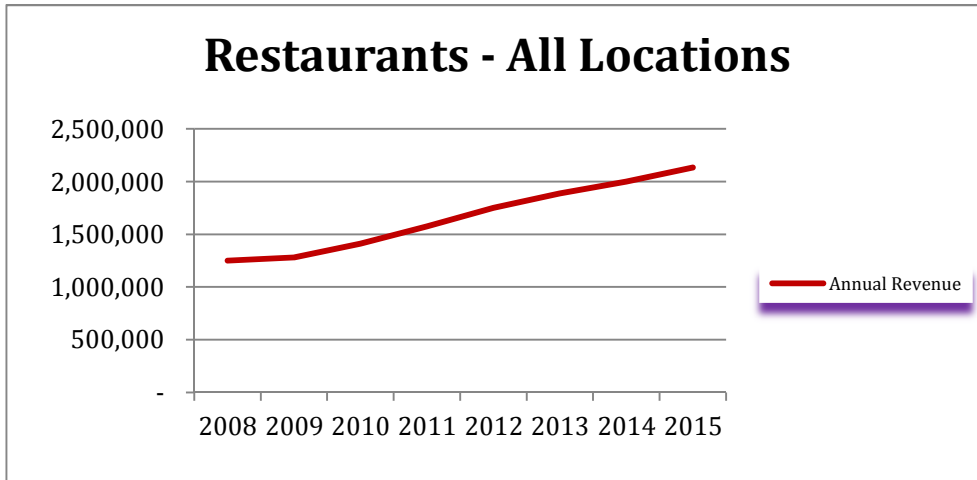
AREA NAME	2009 Actual	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	% Of Total
Manufacturing			150,950	393,208	644,936	552,458	597,994	41.1%
Services			257,245	490,507	415,442	414,989	463,335	31.8%
Wholesale			880	14,633	141,514	49,362	79,303	5.4%
Food/Beverage			11,133	15,435	82,102	158,669	43,248	3.0%
Communications/Utilities			21,504	94,730	64,567	16,090	30,064	2.1%
Apparel			39,868	34,350	41,183	39,676	45,472	3.1%
Finance/Leasing			5,431	14,386	35,660	38,720	55,358	3.8%
Miscellaneous Retail			15,282	80,162	79,693	73,669	71,668	4.9%
Grocery			25,283	25,265	7,817	3,758	9,988	0.7%
Construction			748	6,718	6,521	48,347	32,728	2.2%
Building Materials			4,157	7,629	5,797	53,821	6,010	0.4%
General Merchandise			22,611	22,976	3,205	9,165	4,396	0.3%
Agriculture			355	308	881	1,820	8,198	0.6%
Furniture			618	1,461	243	7,523	7,228	0.5%
Automotive			-	374	52	271	661	0.0%
<b>Totals</b>	-	-	<b>556,065</b>	<b>1,202,143</b>	<b>1,529,611</b>	<b>1,468,338</b>	<b>1,455,649</b>	
<b>% Of Change</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>116.2%</b>	<b>27.2%</b>	<b>-4.0%</b>	<b>-0.9%</b>	



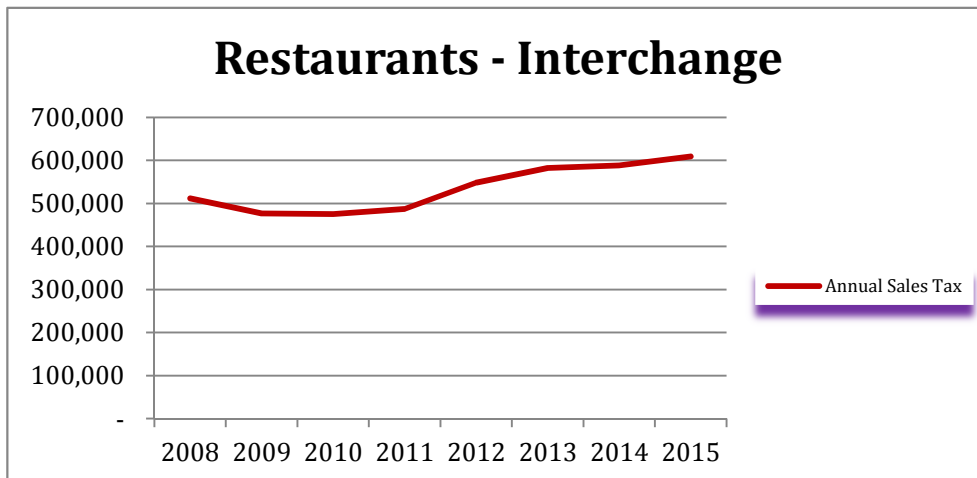
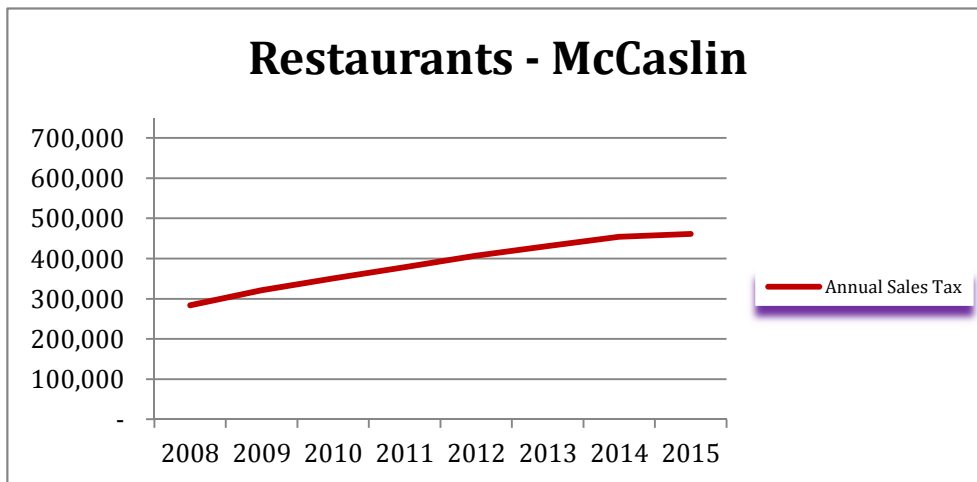
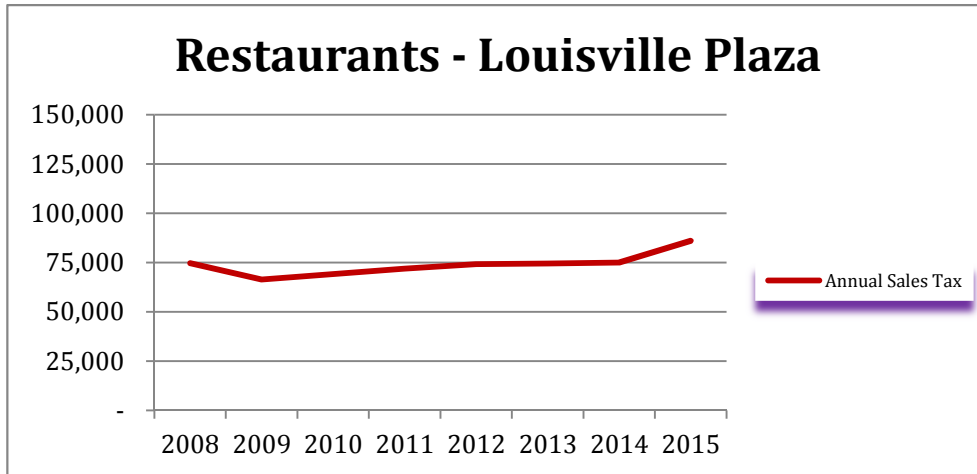
	YEAR	CONSUMER USE TAX By Filing Period	CONSUMER USE TAX By Receipt Date
Total	2011	820,240.17	556,064.91
Total	2012	1,173,330.54	1,202,142.66
Total	2013	1,490,633.96	1,529,611.12
Total	2014	1,341,252.75	1,468,337.55
Total	2015	<u>1,386,109.42</u>	<u>1,455,649.46</u>
Grand Total	2011-2015	6,211,566.84	6,211,805.70

Audit/Assessment Tax Type	Revenue Collected	
	<u>2015</u>	<u>2014</u>
Sales Tax	177,656.12	262,020.45
Consumer Use Tax	182,671.92	395,968.17
Building Use Tax	23,500.50	69,780.22
Lodging Tax	3,063.05	840.96
Penalties & Interest	73,982.68	94,815.17
Bad Debts	<u>16.68</u>	<u>20.00</u>
Total Audit/Assessment Revenue	460,890.95	823,444.97

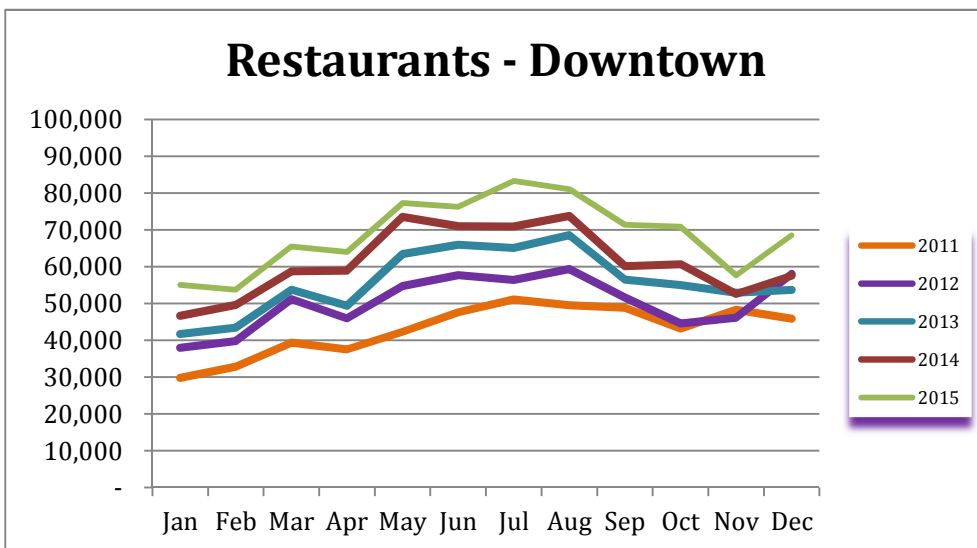
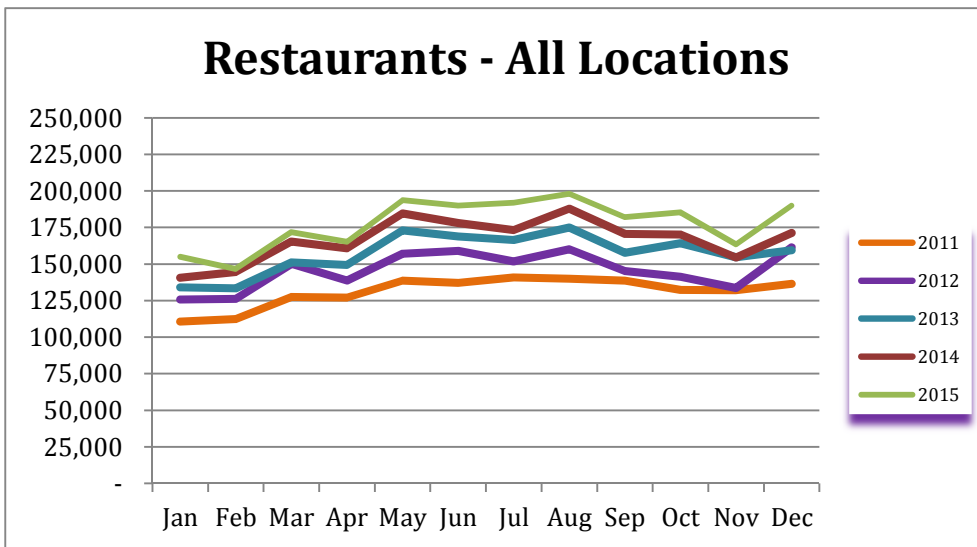
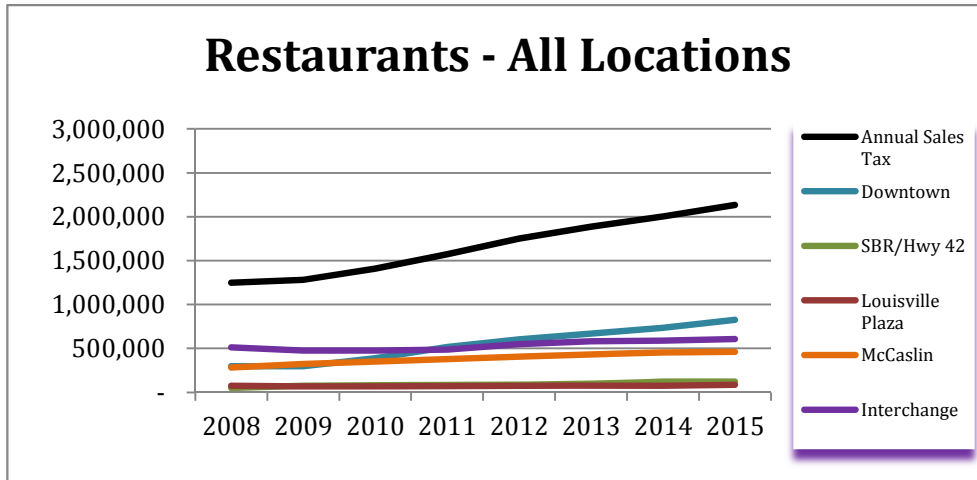
**Restaurant Graphs  
December 2015**



## Restaurant Graphs December 2015

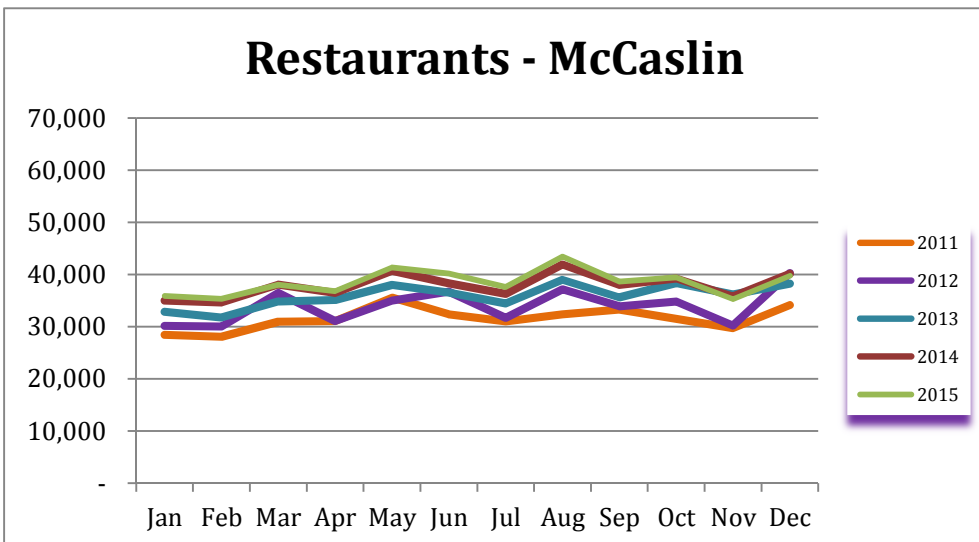
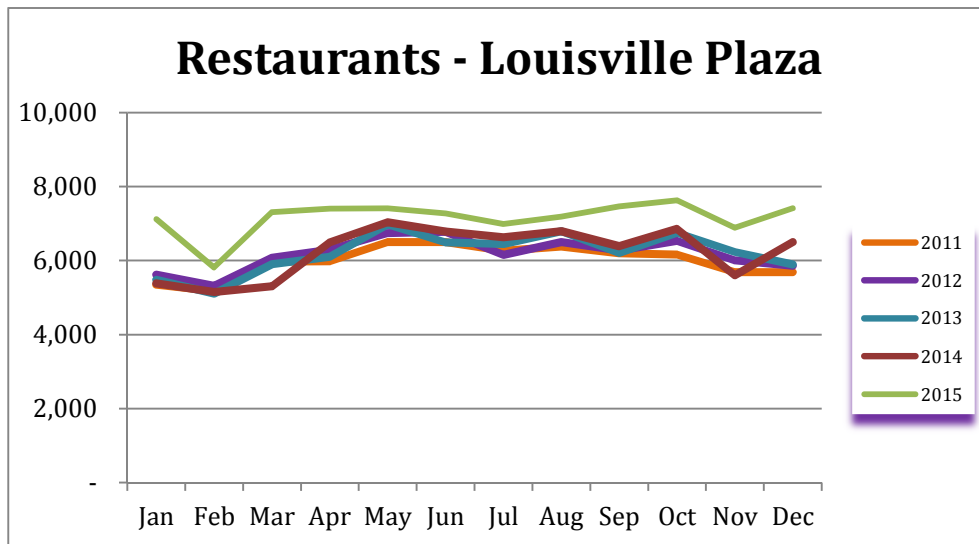
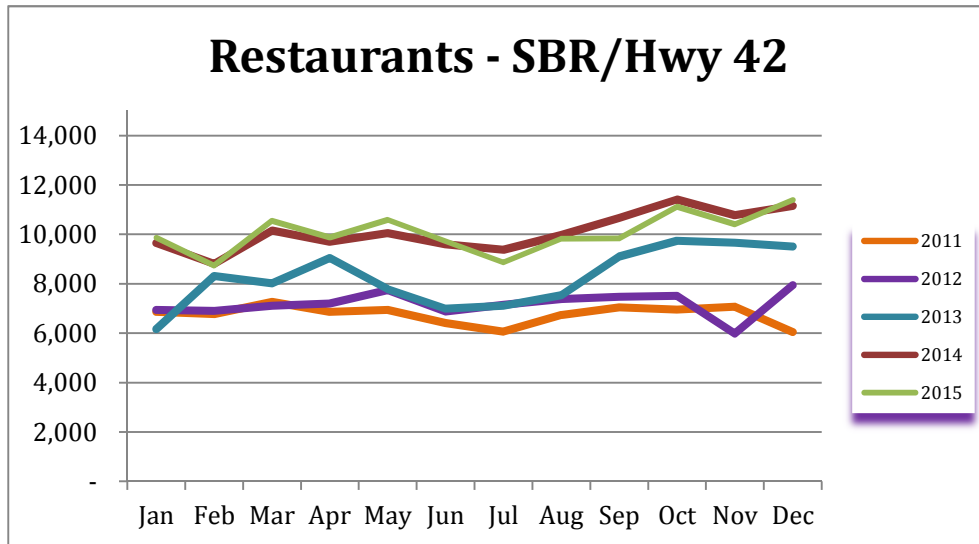


## Restaurant Graphs December 2015

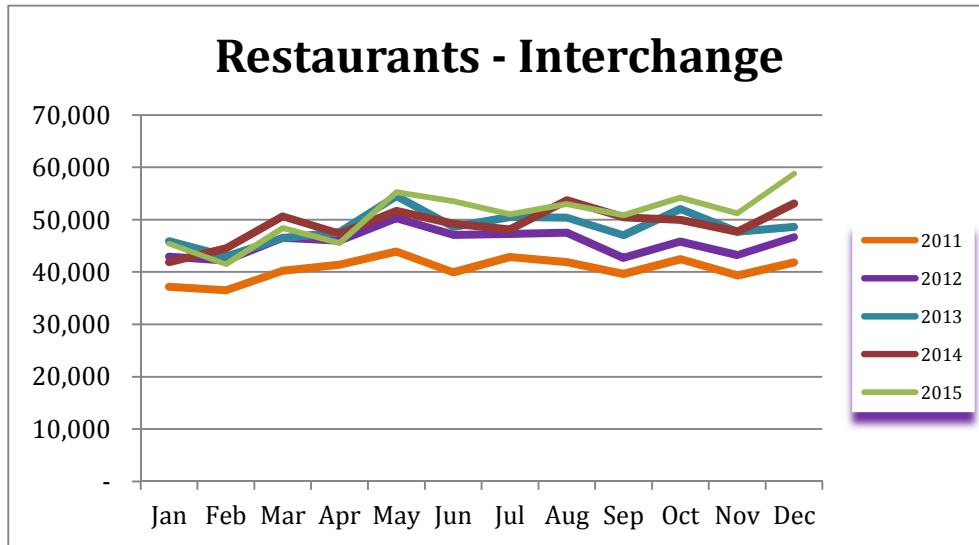




**Restaurant Graphs  
December 2015**



Restaurant Graphs  
December 2015



**CITY OF LOUISVILLE**  
**2015 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2008 - 2015)**  
**12/31/2015**

MONTH	2008	2009 *	2010	2011	2012	2013	2014	2015
January	730,950	758,656	652,461	634,012	681,326	777,242	798,792	930,279
February	660,361	600,069	603,533	589,984	656,603	669,879	708,164	751,446
March	775,718	751,129	772,957	776,647	816,468	820,313	891,756	966,850
April	744,665	711,199	718,508	725,384	757,617	870,965	990,489	926,082
May	800,688	741,994	733,372	734,017	855,685	918,954	928,421	931,057
June	850,363	813,144	804,590	871,414	890,833	895,906	1,013,900	1,116,715
July	801,783	762,592	712,442	735,710	794,745	856,770	866,647	1,026,333
August	752,023	712,559	685,926	738,939	776,002	821,538	983,356	983,178
September	814,631	762,495	736,581	785,785	836,117	1,017,791	974,352	1,097,796
October	702,582	724,281	683,343	718,122	737,769	827,461	876,022	948,794
November	698,913	698,436	662,050	746,388	855,913	812,544	867,460	933,235
December	1,026,800	1,004,279	963,270	1,052,498	1,091,578	1,125,418	1,294,297	1,360,790
Total Tax	\$ 9,359,476	\$ 9,040,831	\$ 8,729,032	\$ 9,108,901	\$ 9,750,654	\$ 10,414,782	\$ 11,193,655	\$ 11,972,557
Tax Variance %	-0.4%	-3.4%	-3.4%	4.4%	7.0%	6.8%	7.5%	7.0%

Quarterly Summary	2008	2009	2010	2011	2012	2013	2014	2015
1st Quarter	2,167,028	2,109,854	2,028,951	2,000,643	2,154,396	2,267,435	2,398,712	2,648,576
2nd Quarter	2,395,716	2,266,336	2,256,470	2,330,815	2,504,135	2,685,825	2,932,810	2,973,855
3rd Quarter	2,368,437	2,237,645	2,134,948	2,260,434	2,406,864	2,696,099	2,824,355	3,107,307
4th Quarter	2,428,294	2,426,996	2,308,663	2,517,009	2,685,259	2,765,423	3,037,779	3,242,820
Tax Incr/(Decr) YTD	(46,874)	(1,299)	(118,332)	208,345	168,251	80,164	272,355	205,041
Tax Variance % YTD	-1.9%	-0.1%	-4.9%	9.0%	6.7%	3.0%	9.8%	6.7%

\* Includes Historic Preservation Tax (HPT) of .125% or 3.7% increase in total tax rate.

